



# PRODUCTS & BREAD STATISTICS

18 Ju 2018

**Nico Hawkins**  
**General Manager**

**20** Years  
service to the industry  
November  
(1997 - 2017)

# SAGIS' mandate – Statutory Measures

- Government agreed to certain Statutory Measures w.r.t. information which compelled market participants (co-workers) e.g. storers, processors, importers & exporters to register & submit information to SAGIS.
- Non adherence is an offence & can lead to prosecution.
- SAGIS fulfil its statutory obligations & liaises with certain Government departments to obtain market information **BUT** it operates independently from Government as far as its main goals are concerned.

REPUBLIC OF SOUTH AFRICA  
REPUBLIEK VAN SUID-AFRIKA

# Statutory Measures (SM)

## Monthly Information on whole grain & oilseeds: Registration, records & returns

- **1997/11/28** First SM was promulgated in November 1997 (SM were separate for each crop)
- **2008/06/04** SM for all grain & oilseeds were combined into one SM

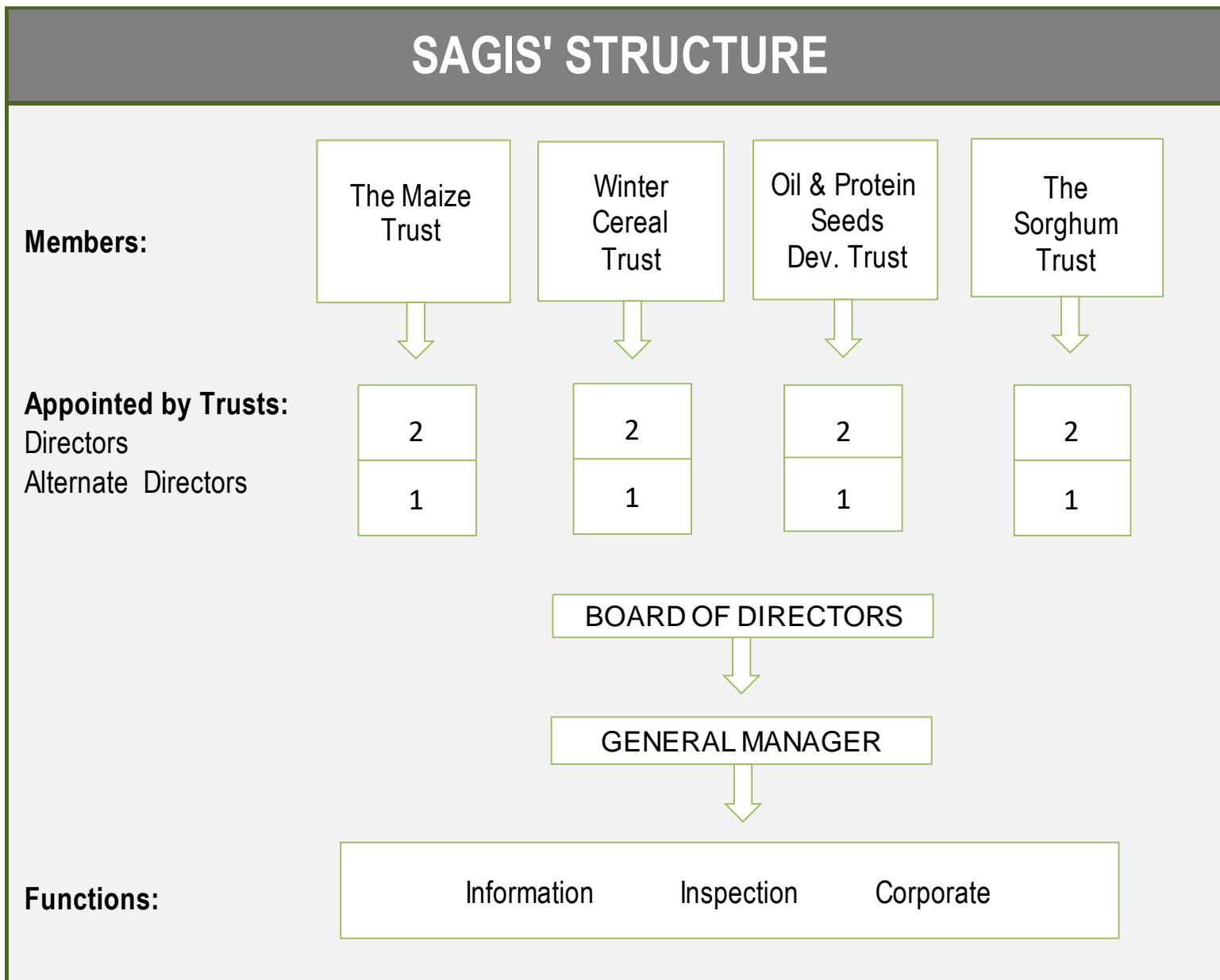
## Weekly Information on maize & wheat imports: Registration, records & returns

- **2008/06/04** Weekly imports & exports: maize & wheat
- **2018/05/18** Amendment: Importers & Exporters of Maize
- **2018 Concept** Records and returns in respect of grains and oilseeds imports and exports

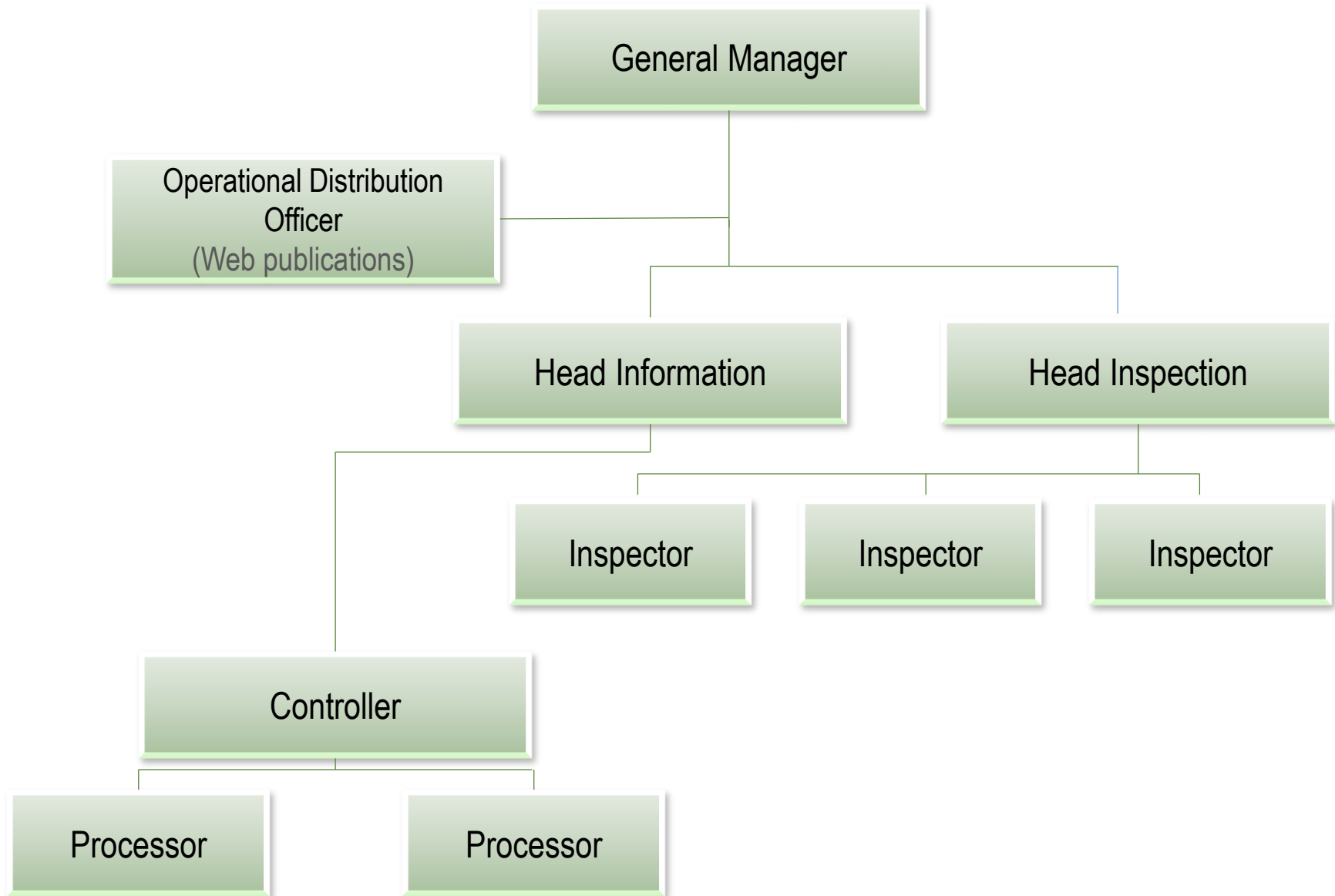
## Monthly Information on products: Registration, records & returns

- **2014/11/20** Maize & wheat products
- **2016/09/23** Oilseeds products

# Management Structure



# Products: Staff Structure





# Products

**20** Years  
service to the industry  
November  
(1997 - 2017)

# Products data published

Manufactured, Imported and Exported per marketing year and progressive since July 2015

## Maize

- Maize Chop
- Maize Rice
- Maize Grits
- Samp
- Sifted Maize Meal
- Special Maize Meal
- Super Maize Meal
- Unsifted Maize Meal
- Other products intended for Human consumption

# Products data published

Manufactured, Imported and Exported per marketing year and progressive since July 2015

## Wheaten Products

- Cake Flour
- Self-raising Flour
- White Bread Flour
- Brown Bread Flour
- Other Flour (Industrial)
- Whole Wheat Meal
- Bran
- Semolina



# Products data published

Manufactured

## Pan Baked Bread

400g, 600g, 700g Other:

- White Bread
- Brown Bread
- Whole Wheat Bread
- Other

# Products data published

Manufactured, Imported and Exported per marketing year and progressive since November 2016

## Oilseeds

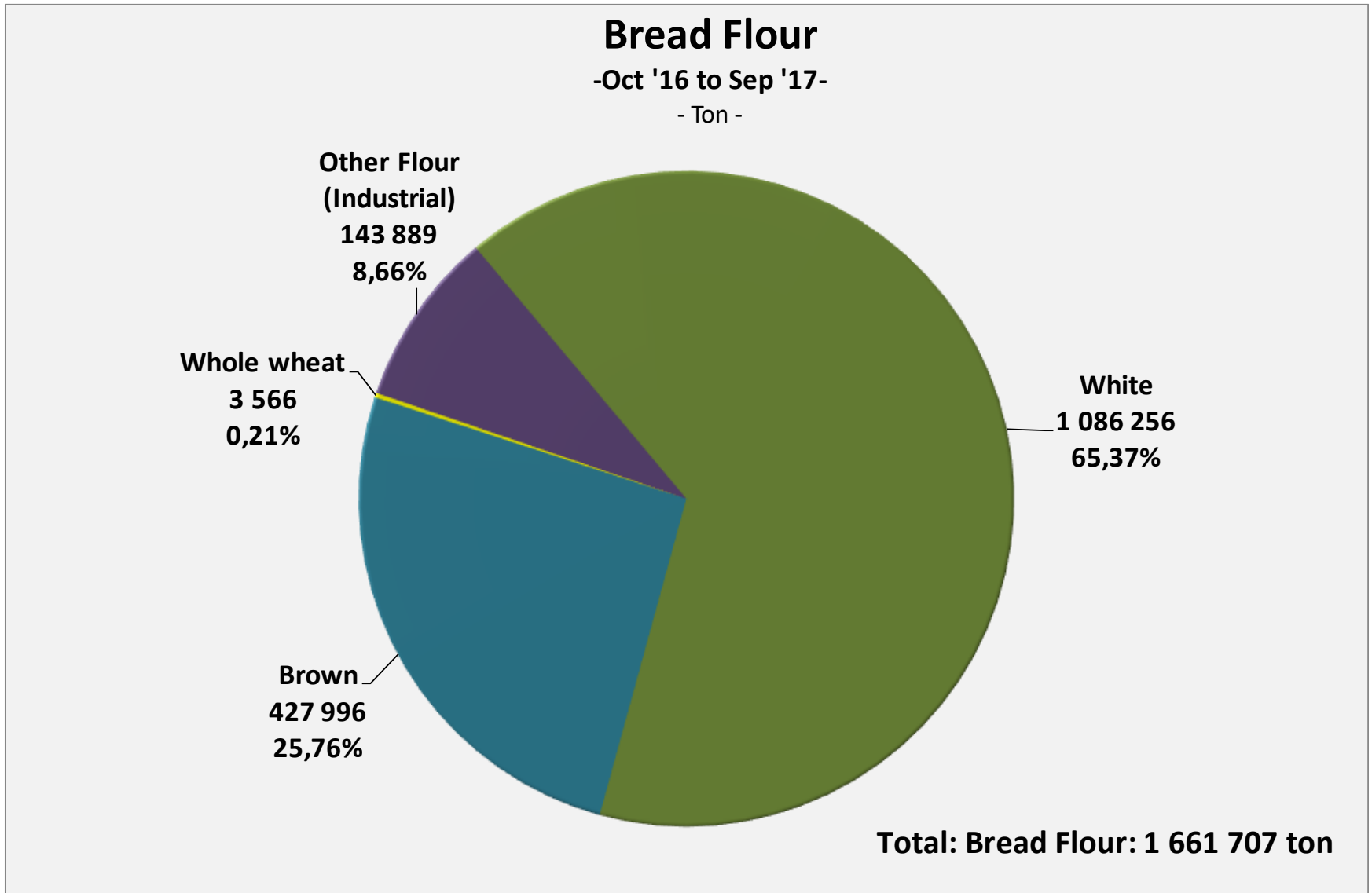
- Palm Oil & Derivatives
- Soybean Oil
- Sunflower Oil
- Cottonseed Oil
- Other oils: Coconut, Groundnut, Canola, Corn (Maize), Blends or mixes of one of above oils
- Cottonseed Oilcake
- Sunflower Oilcake
- Coconut Oilcake
- Palmnut Oilcake
- Soybean Oilcake / Canola Oilcake
- Soybean Flours and Meals
- Soybean Fullfat
- Peanut Butter and Paste

# Wheaten Products

(Manufactured, Imported & Exported)

Wheaten Products	Marketing year: Oct 2016 - Sep 2017			
	Manufactured	Imported	Exported	% of Total
	Tons			Manufactured
Cake Flour	859 666	0	1 559	27,0
Self-Raising Flour	17 845	0	25	0,6
White Bread Flour	1 086 256	0	1 665	34,1
Brown Bread Flour	427 996	0	3 421	13,4
Other Flour (Industrial)	143 889	0	80	4,5
Whole Wheat Meal	3 566	0	0	0,1
Bran	630 287	227	223	19,8
Semolina	18 782	0	0	0,6
Total	3 188 287	227	6 973	100,0
<b>Whole Wheat Milled</b>	3 055 813	<b>Whole wheat milled =</b> <i>Processed for human consumption</i> <i>Processed for gristing</i> <i>Product exports</i>		
Diff's milled and products	-132 474			
% Bran	20			

# Wheaten Products : Bread Flour (Ton)



# Wheaten Products:

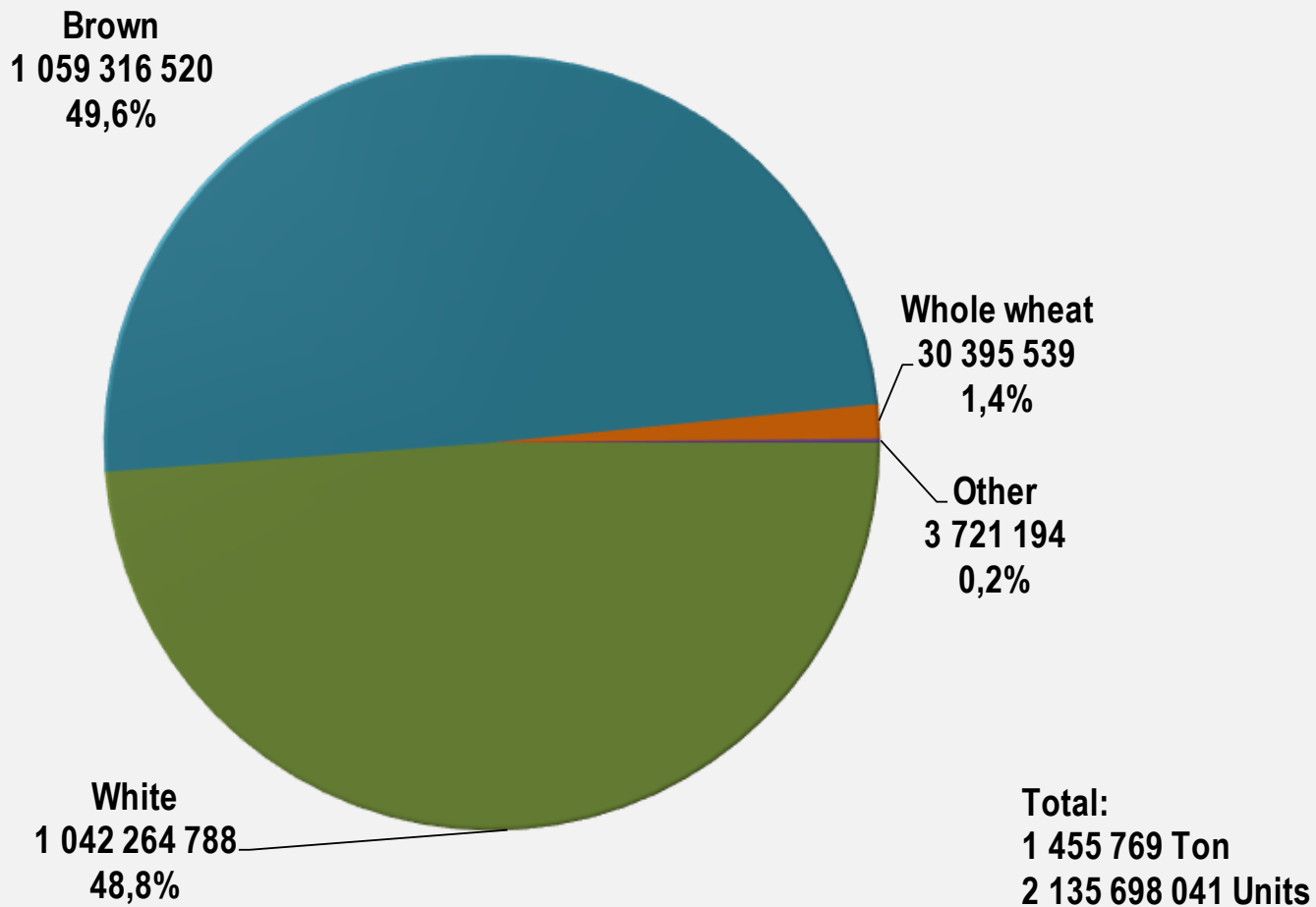
## Panbaked bread Units

Pan baked bread manufactured	Marketing year: Oct '16 - Sep '17	% of Total progressive Manufactured
	Units	
<b>WHITE BREAD</b>		
400g	2 772 734	0,1
600g	192 408 295	9,9
700g	839 930 529	43,4
Other	7 153 230	0,4
<b>White Bread (Total Units)</b>	<b>1 042 264 788</b>	<b>48,8</b>
<b>BROWN BREAD</b>		
400g	1 131 378	0,1
600g	235 801 836	12,2
700g	805 745 291	41,7
Other	16 638 015	0,9
<b>Brown Bread (Total Units)</b>	<b>1 059 316 520</b>	<b>49,6</b>
<b>WHOLE WHEAT</b>		
400g	16 565	0,0
600g	617 299	0,0
700g	7 397 611	0,4
Other	22 364 064	1,2
<b>Whole Wheat (Total Units)</b>	<b>30 395 539</b>	<b>1,4</b>
<b>OTHER</b>		
400g	56 236	0,0
600g	431 695	0,0
700g	399 645	0,0
Other	2 833 618	0,1
<b>Other (Total Units)</b>	<b>3 721 194</b>	<b>0,2</b>
<b>Total</b>	<b>2 135 698 041</b>	<b>100,0</b>

# Total Panbaked bread per type

## Panbaked Bread per type

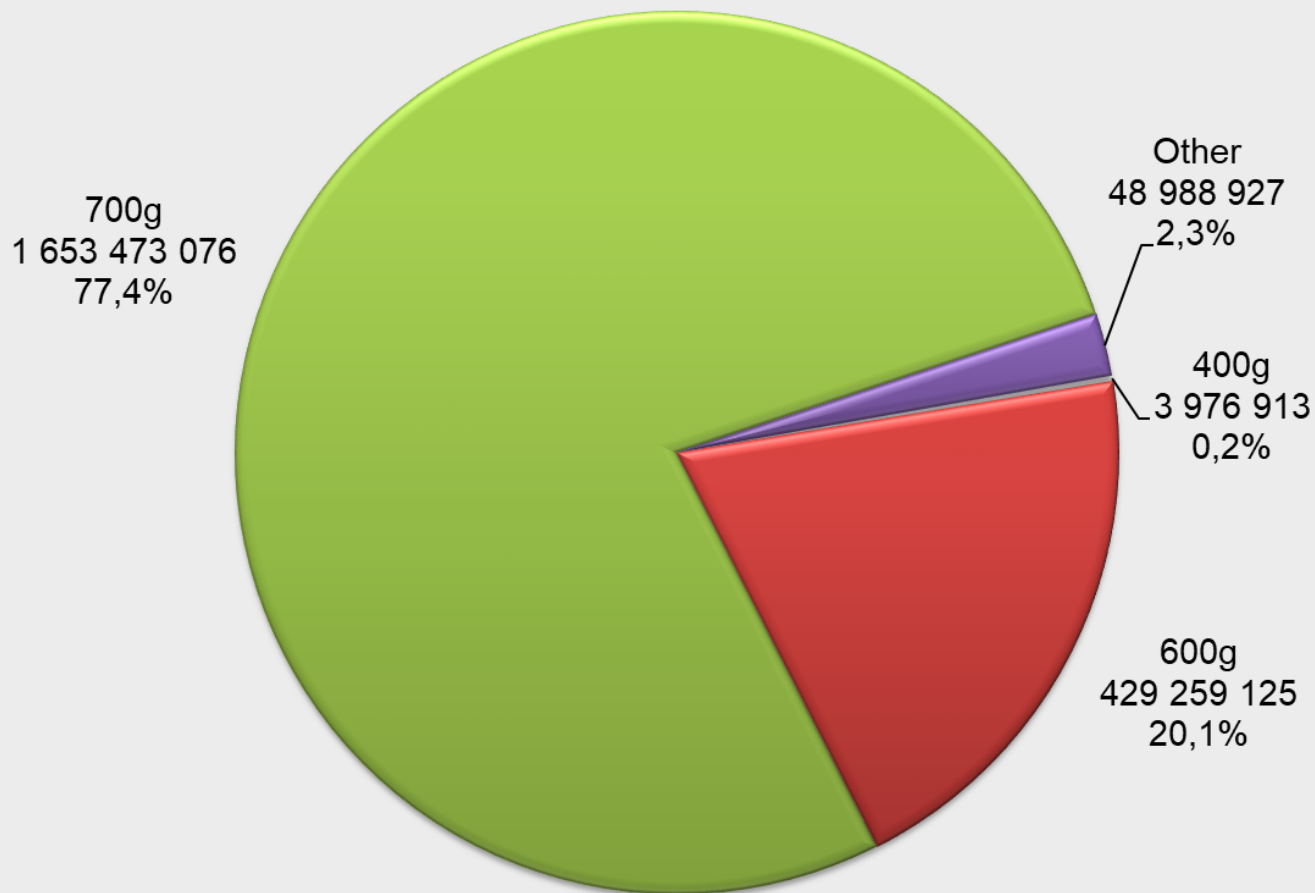
-Oct '16 to Sep '17-  
- Units -



# Total Panbaked bread per mass

## Pan Baked bread per Mass

Oct '16 - Sep '17



**Total: 2 135 698 041 units**

# SAGIS Products Returns

Number of possible co-workers	1 047
Co-workers registered currently	1 002
Number of possible co-workers not registered	45

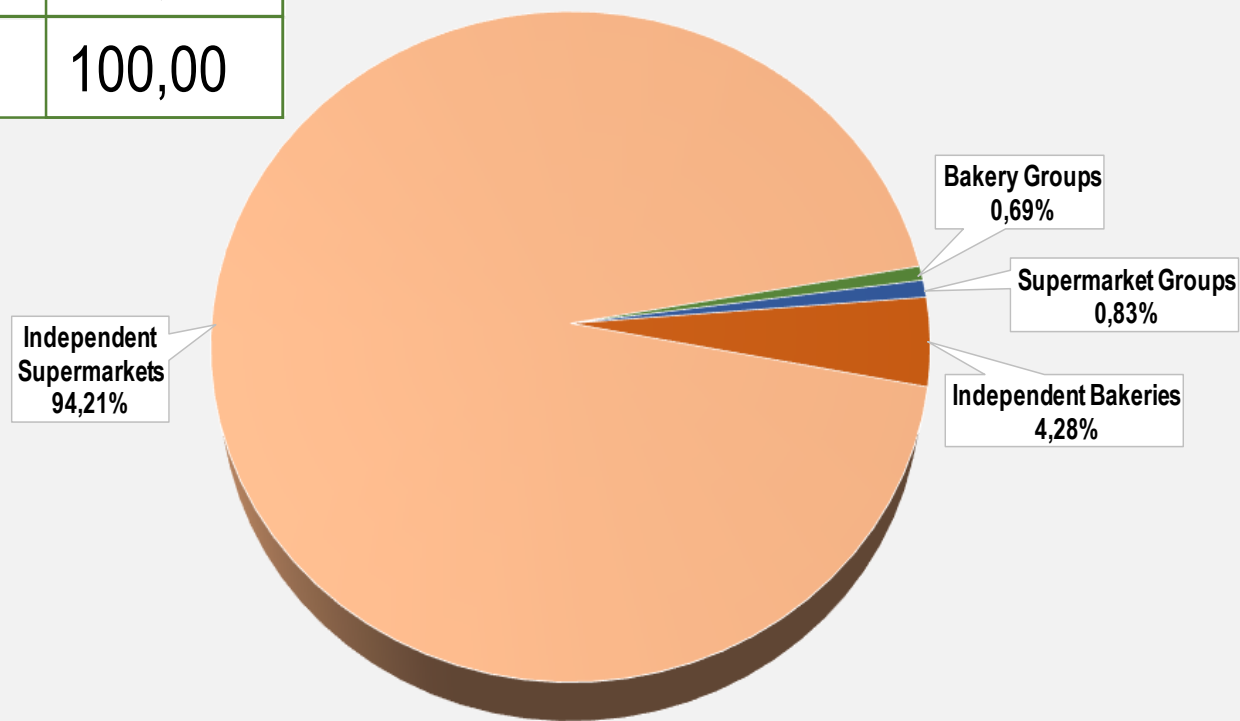
Industry	Actual number of returns from registered co-workers <sup>7)</sup>	% According to actual returns received	Basis for calculation of cost 2018/19	Basis for calculation of cost 2016/17 & 2017/18
<b>A WHEAT INDUSTRY</b>				
<b>1 Baking Industry</b>				
1,1 Bakery groups <sup>1)</sup>	5			
1,2 Supermarket groups <sup>2)</sup>	6			
1,3 Independent supermarkets <sup>3)</sup>	683			
1,4 Independent Bakeries <sup>4)</sup>	31			
Sub total Baking Industry	725			
<b>2 Wheat Milling Industry</b> <sup>5)</sup>	38			
<b>3 Wheat Products: Import / Export</b> <sup>6)</sup>	3			
<b>TOTAL WHEAT INDUSTRY</b>	<b>766</b>	<b>74,59%</b>	<b>70,14%</b>	<b>68%</b>
<b>B MAIZE INDUSTRY</b>				
<b>1 Maize Milling Industry</b> <sup>5)</sup>	179			
<b>2 Maize Products: Import / Export</b> <sup>6)</sup>	3			
<b>TOTAL MAIZE INDUSTRY</b>	<b>182</b>	<b>17,72%</b>	<b>20,37%</b>	<b>23%</b>
<b>C OILSEED INDUSTRY</b>				
<b>1 Oilseeds Milling Industry</b> <sup>5)</sup>	58			
<b>2 Oilseeds Products: Import / Exports</b> <sup>6)</sup>	21			
<b>TOTAL OILSEEDS INDUSTRY</b>	<b>79</b>	<b>7,69%</b>	<b>9,49%</b>	<b>9%</b>
<b>D TOTAL ACCORDING TO CURRENT STATUTORY MEASURES</b>	<b>1 027</b>	<b>100,00%</b>	<b>100,00%</b>	<b>100%</b>



# Bread: Returns

	%
Bakery Groups	0,69
Supermarket Groups	0,83
Independent Bakeries	4,28
Independent Supermarkets	94,21
<b>Total</b>	<b>100,00</b>

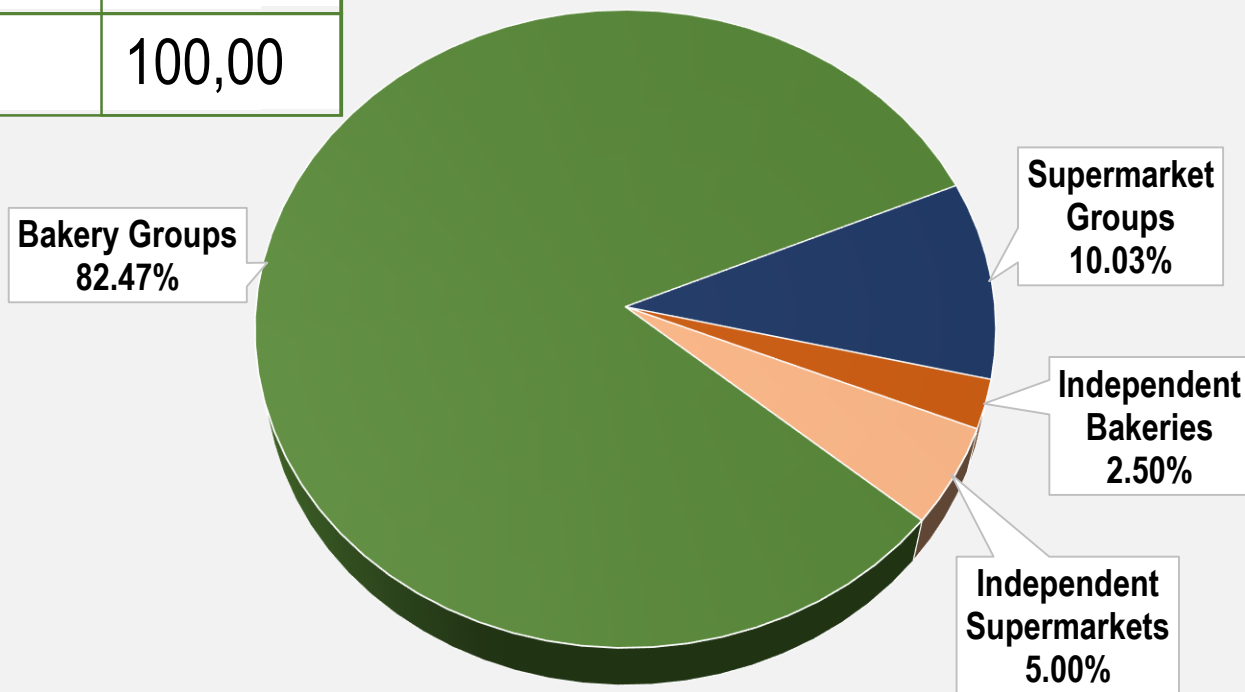
**Returns**  
May 2017 - April 2018



# Bread baked per Group: Units

	%
Bakery Groups	82,47
Supermarket Groups	10,03
Independent Bakeries	2,50
Independent Supermarkets	5,00
<b>Total</b>	<b>100,00</b>

**Bread**  
May 2017 - April 2018



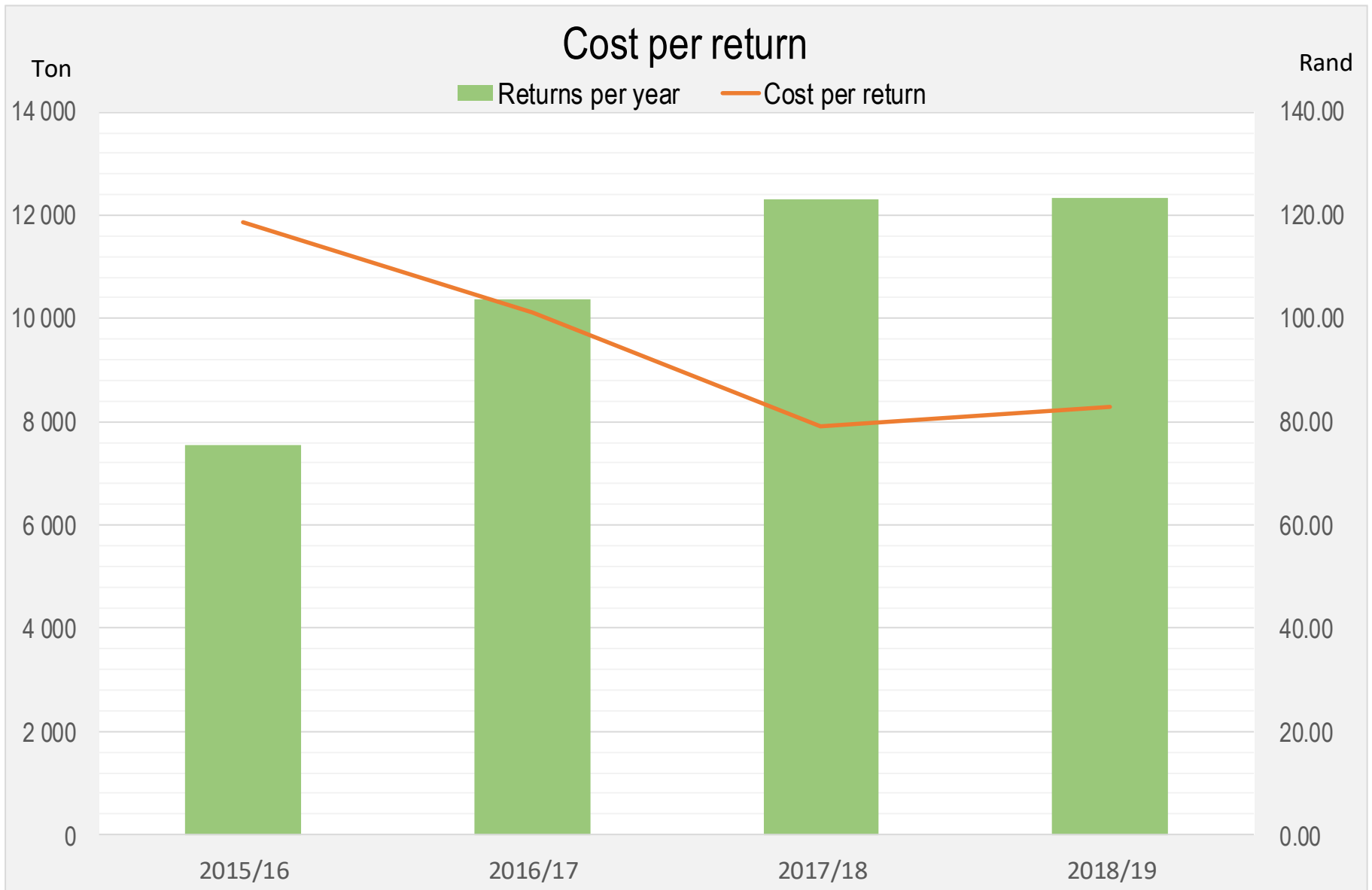
# Cost of product info project

Financial year	2018/19		2017/18		2016/17		2015/16	
	Returns / month	Total Cost R	Returns / month	Cost R	Returns / month	Cost R	Returns / month	Cost R
Wheaten Products	766	722 745	763	662 905	606	690 693	459	654 700
Maize Products	182	209 900	184	224 217	176	255 462	171	241 991
Oilseed Products	79	88 105	79	87 738	82	102 050	0	0
<b>Total all products</b>	<b>1 027</b>	<b>1 020 750</b>	<b>1 026</b>	<b>974 860</b>	<b>864</b>	<b>1 048 205</b>	<b>630</b>	<b>896 690</b>

Financial year	2018/19		2017/18		2016/17		2015/16	
	Returns / month	Cost R / Return per year	Returns / month	Cost R	Returns / month	Cost R	Returns / month	Cost R
Wheaten Products	766	944	763	869	606	1 140	459	1 426
Maize Products	182	1 153	184	1 219	176	1 451	171	1 415
Oilseed Products	79	1 115	79	1 111	82	1 245	0	#DIV/0!
<b>Total all products</b>	<b>1 027</b>	<b>994</b>	<b>1 026</b>	<b>950</b>	<b>864</b>	<b>1 213</b>	<b>630</b>	<b>1 423</b>

Financial year	2018/19		2017/18		2016/17		2015/16	
	Returns / year	Cost R / return	Returns / year	Cost R	Returns / year	Cost R	Returns / year	Cost R
<b>Cost / single return</b>	<b>12 324</b>	<b>82.83</b>	<b>12 312</b>	<b>79.18</b>	<b>10 368</b>	<b>101.10</b>	<b>7 560</b>	<b>118.61</b>

# Cost per return



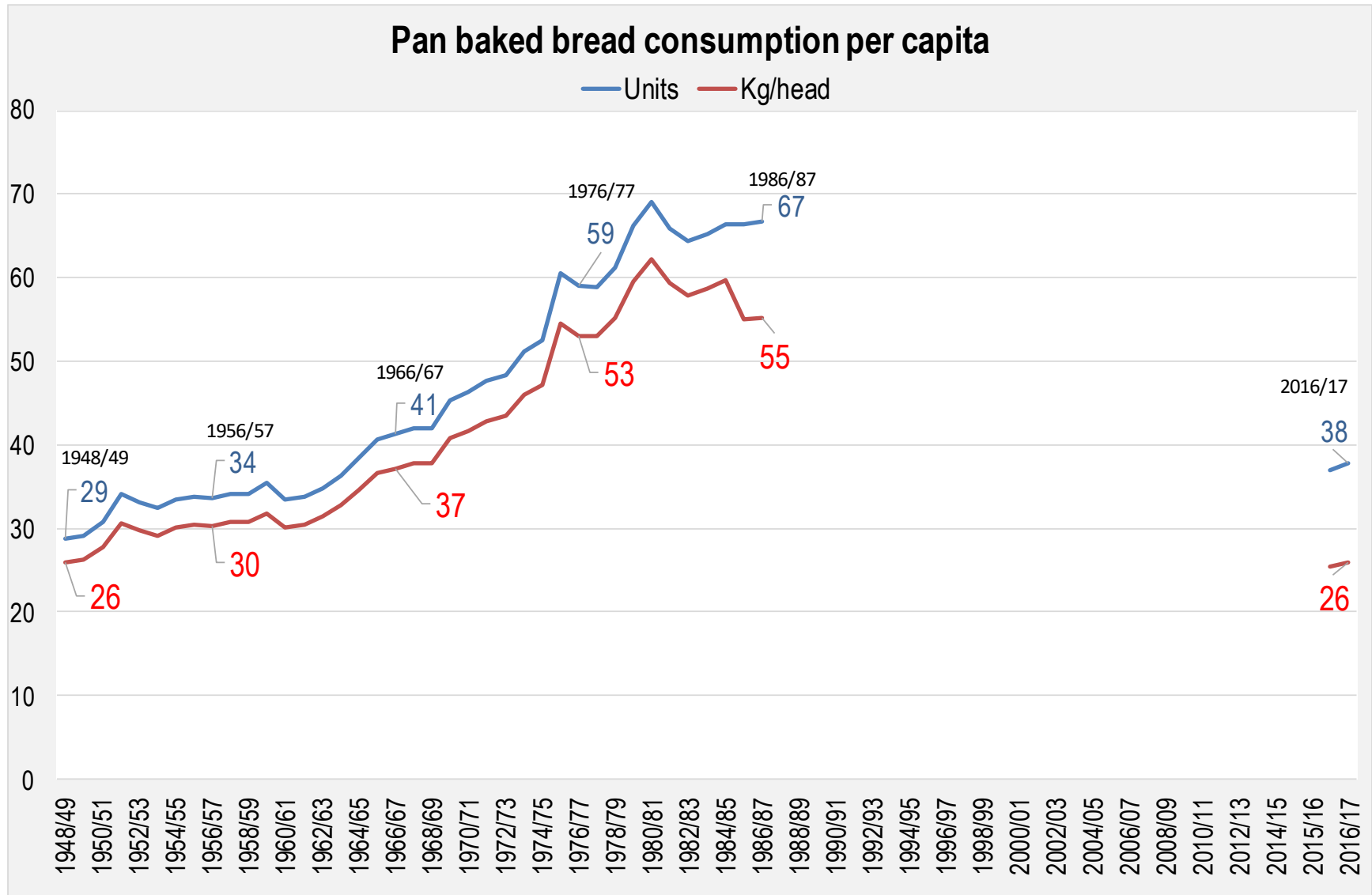
# Per capita consumption

Per capita consumption	Maize products	Oilseeds products	Wheat products	Panbaked bread	Panbaked bread
<b>16/17 Marketing year (12 months)</b>					
	<b>Ton</b>	<b>Ton</b>	<b>Ton</b>	<b>Ton</b>	<b>Units</b>
Manufactured	3 421 937	1 839 568	3 188 287	1 455 769	2 135 698 041
+ Imports	10 647	925 347	243		
- Exports	-83 867	-826 820	-7 841		
<b>Total "consumed"</b>	<b>3 348 717</b>	<b>1 938 095</b>	<b>3 180 689</b>	<b>1 455 769</b>	<b>2 135 698 041</b>
Total population	55 909 000	55 909 001	55 909 000	55 909 000	55 909 000
<b>Per capita consumption (Kg/Units)</b>	<b>59,90</b>	<b>34,67</b>	<b>56,89</b>	<b>26,04</b>	<b>38,20</b>

# Pan baked bread consumption per capita

Year	Per capita units/head	Per capita Kg/head
1948/49	29	26
1956/57	34	30
1966/67	41	37
1976/77	59	53
1986/87	67	55
2016/17	38	26

# Pan baked bread consumption per capita



Visit SAGIS' website for more information:

[www.sagis.org.za](http://www.sagis.org.za)

**Thank you**

**SAGIS**