

The logo for SAGIS, with 'SAGIS' in black and 'i' in green.

SAGIS

The title of the forum, 'Sunflower & Soybean Forum', in a bold green font.

Sunflower & Soybean Forum

10 October 2018

Nico Hawkins
General Manager

A commemorative message for SAGIS's 20th anniversary, including the date of the forum.

20 Years
service to the industry
November
(1997 - 2017)

Sunflower



20 Years
service to the industry
November
(1997 - 2017)

Sunflower: Supply & Demand

National vs. International – Marketing season

	SAGIS	NAMC (S&D)	International (USDA)	
Marketing year	Mar - Feb		Sept - Aug	
	Final: 2017/18 ^(c) '000t	Projection: 2018/19 ^(c) '000t	Estimate: 2017/18 ^(d) Mt	Projection: 2018/19 ^(d) Mt
Opening stocks	163.0	154.8	3.4	2.8
Production	872.2	858.6	47.5	49.8
Imports	0.6	0.8	2.1	2.0
Processed	891.1 ^(b)	911.5 ^(b1)	2.5	2.3
Exports	0.3	0.3	47.6	49.5
Closing stocks	154.8 ^(a)	108.4 ^(a)	2.0	108.0

(a) All stocks, regardless ownership thereof, in commercial structures

(b) Including producer withdrawals, seed and end users ^(b) 6 060 t - ^(b1) 6 000 t)

(c) Source: SAGIS 25 Sep '18 & NAMC: S&DEC - 1 Oct '18

(d) Source: USDA - 3 Oct '18



Sunflower: Production & Producer deliveries

Crop Estimate vs. Producer deliveries

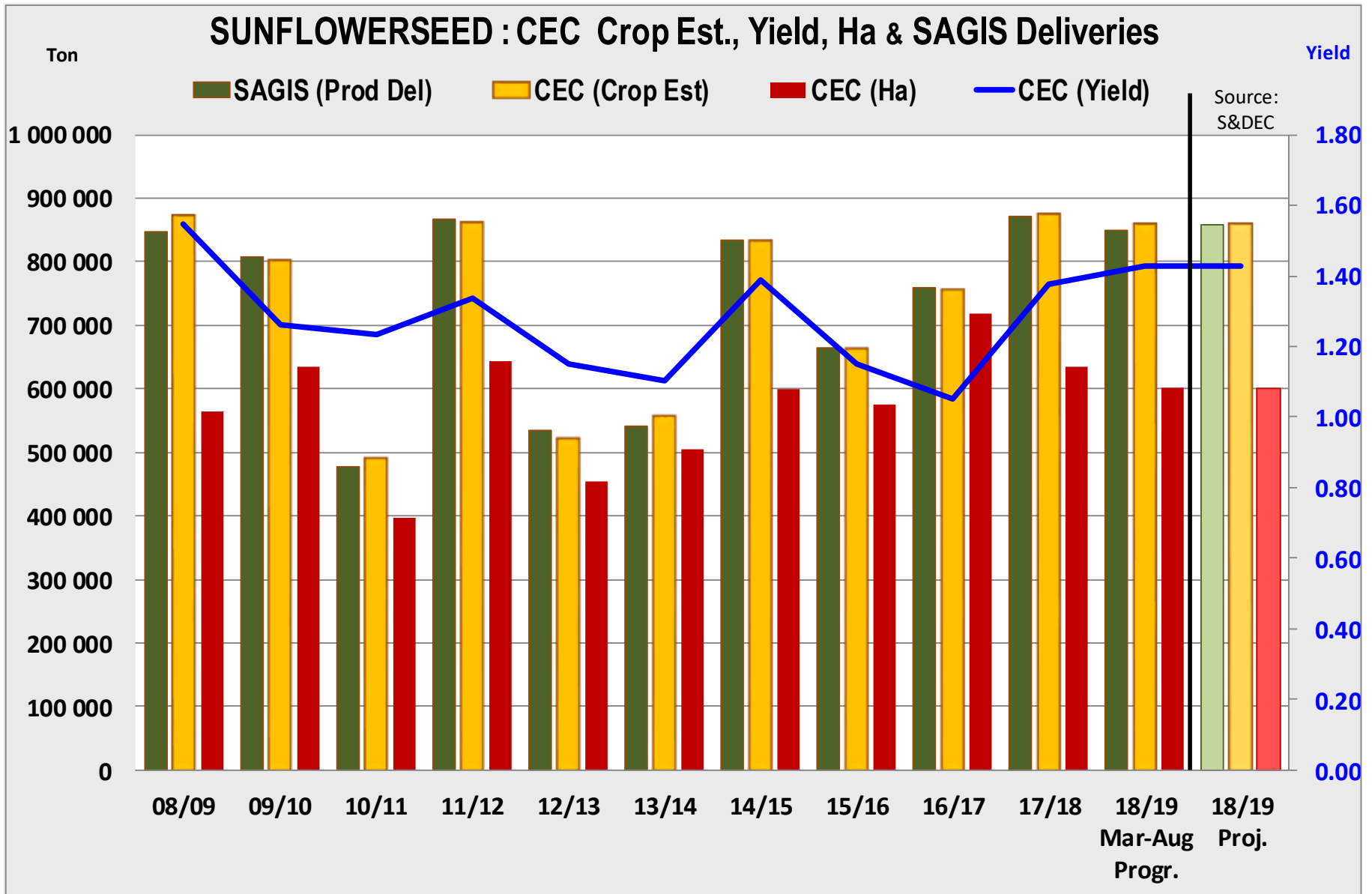
Sunflower	2018/19	2017/18	2016/17
	Ton		
CEC Production	858 605 *	874 000	755 000
SAGIS Deliveries	850 237	872 171	759 614
Difference	8 368	1 829	-4 614

* Final estimate

** SAGIS Progressive: 1 Mar '18 - 28 Sep '18



Sunflower: CEC Estimate, Yield, Ha & SAGIS deliveries



Sunflower: CEC Estimate



SUMMER CROPS – AREA PLANTED AND FINAL PRODUCTION ESTIMATE: 2018

SOMERGEWASSE – OPPERVLAKTE- EN FINALE PRODUKSIESKATTING: 2018

CROP/GEWAS	Area planted/ Opp beplant 2018 Ha (A)	Final estimate/ Finale skatting 2018 Tons (B)	7 th forecast/ 7 ^{de} skatting 2018 Tons (C)	Area planted/ Opp beplant 2017 Ha (D)	Final crop/ Finale oes 2017 Tons (E)	Change/ Verandering % (B) ÷ (C)
Commercial/Kommersiëel:						
White maize/Witmielies	1 268 100	6 801 560	6 879 960	1 643 100	9 916 000	-1,14
Yellow maize/Geelmielies	1 050 750	6 129 650	6 327 350	985 500	6 904 000	-3,12
Total Maize/Totale Mielies	2 318 850	12 931 210 ^Λ	13 207 310	2 628 600	16 820 000	-2,09
Sunflower seed/Sonneblomsaad	601 500	858 605 ^Λ	858 605	635 750	874 000	-
Soybeans/Sojabone	787 200	1 550 800 ^Λ	1 550 800	573 950	1 316 000	-
Groundnuts/Grondbone	56 300	53 750 ^Λ	52 000	56 000	92 050	+3,37
Sorghum	28 800	109 855 ^Λ	105 120	42 350	152 000	+4,50
Dry beans/Droëbone	53 360	69 360	65 610	45 050	68 525	+5,72
Non-Commercial Maize/Nie-Kommersiële Mielies						
Total Maize/Totaal Mielies	314 835	593 975	593 975	366 650	731 000	-
Maize/Mielies: Commercial/Kommersiëel + Non-Commercial/Nie-Kommersiëel						
Total Maize RSA/Totaal Mielies RSA	2 633 685	13 525 185	13 801 285	2 995 250	17 551 000	-2,00

Sunflower: Imports & Exports

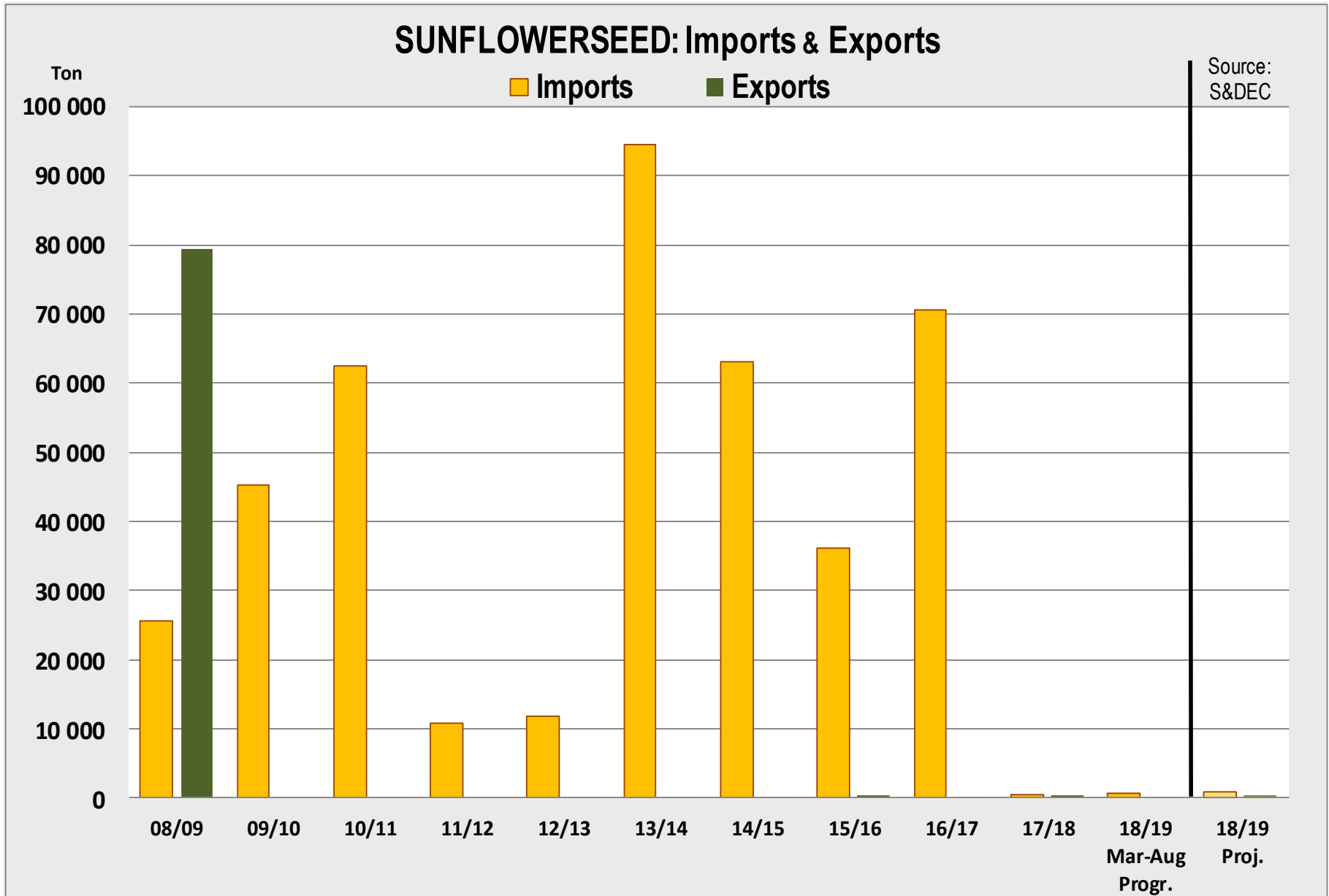
2018/19 Summarised info

Marketing year	Sunflower		
	2018/19 Progressive Mar '18 - Aug '18	2017/18	2016/17
	Ton		
Import	682	554	70 643
Export	242	274	205

Source: SAGIS



Sunflower: Imports & Exports per marketing year



Sunflower: Imports for RSA

(2018/19: 1 Mar – 31 Aug '18)

Month	Argentina	Botswana	Egypt	Malawi	Month Total
Ton					
March 2018	0	0	0	0	0
Apr 2018	21	0	0	0	21
May 2018	0	0	0	78	78
June 2018	0	0	0	234	234
July 2018	22	0	23	91	136
August 2018	0	84	0	129	213
TOTAL 2018/19	43	84	23	532	682

2018/19 - Mar '18 - Aug '18

Source: SAGIS

SARS: 2 414 t
Sunflower seeds –
Whether or not broken

Sunflower: RSA Exports

(2018/19: 1 Mar – 31 Aug '18)

Month	Botswana	Namibia	Swaziland	Month Total	Progr. Total
Ton					
March 2018	0	33	18	51	51
Apr 2018	0	0	0	0	51
May 2018	5	71	25	101	152
June 2018	5	40	0	45	197
July 2018	0	34	0	34	231
August 2018	0	0	11	11	242
TOTAL 2017/18	10	178	54	242	

2018/19 - Mar '18 - Aug '18

Source: SAGIS

SARS: 858 t
Sunflower seeds –
Whether or not broken

Sunflower: Processed

(Same period previous year comparison)

Sunflower Processed	2018/19 *		2017/18 **	
	Firms	Tons	Firms	Tons
Human Consumption	1	813	1	813
Animal Feed	52	2 419	47	3 555
Oil and Oilcake	11	463 467	11	382 600
		466 699		386 968

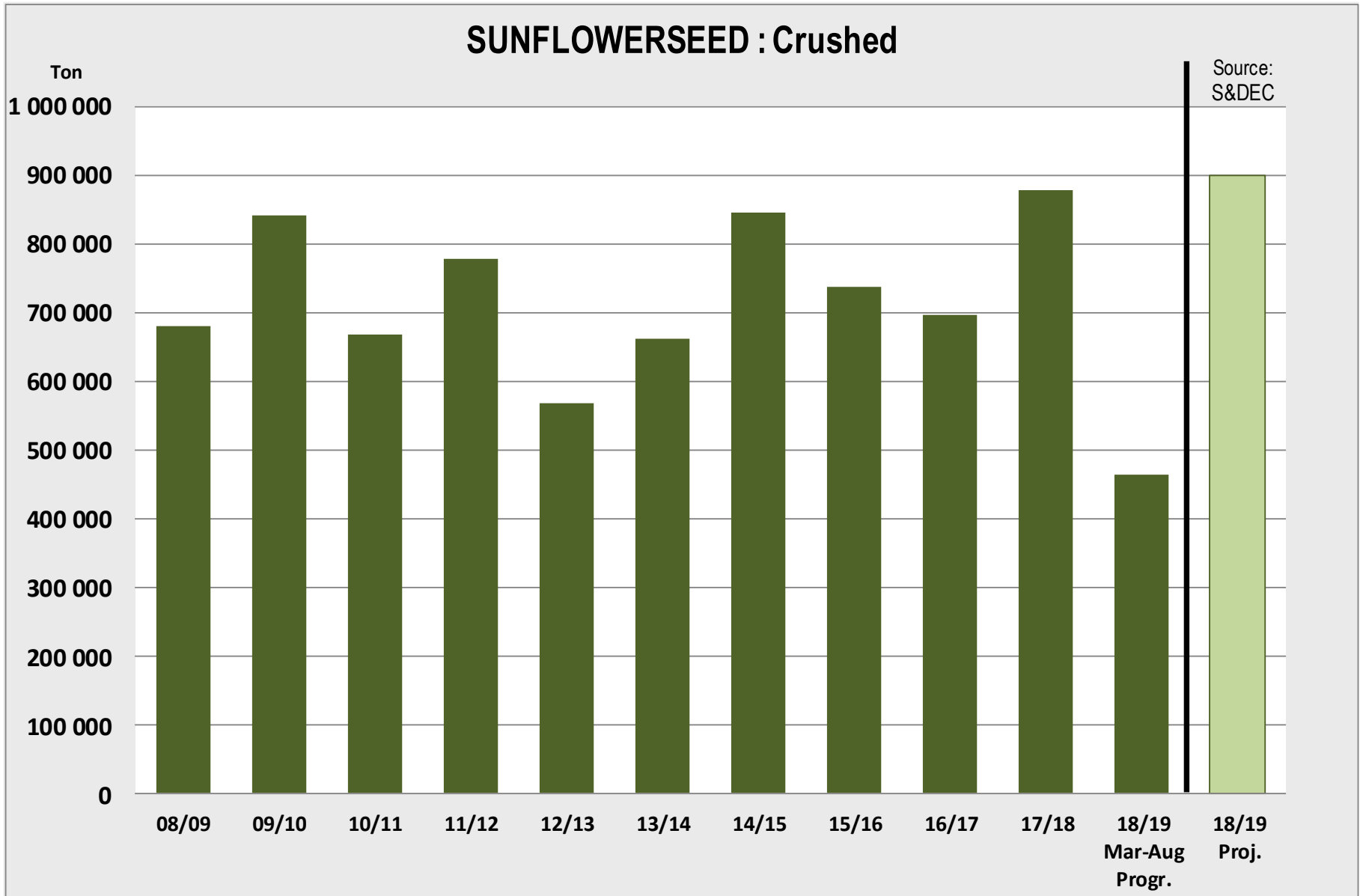
* 2018/19: Mar '18 - Aug '18

** 2017/18: Mar '17 - Aug '17

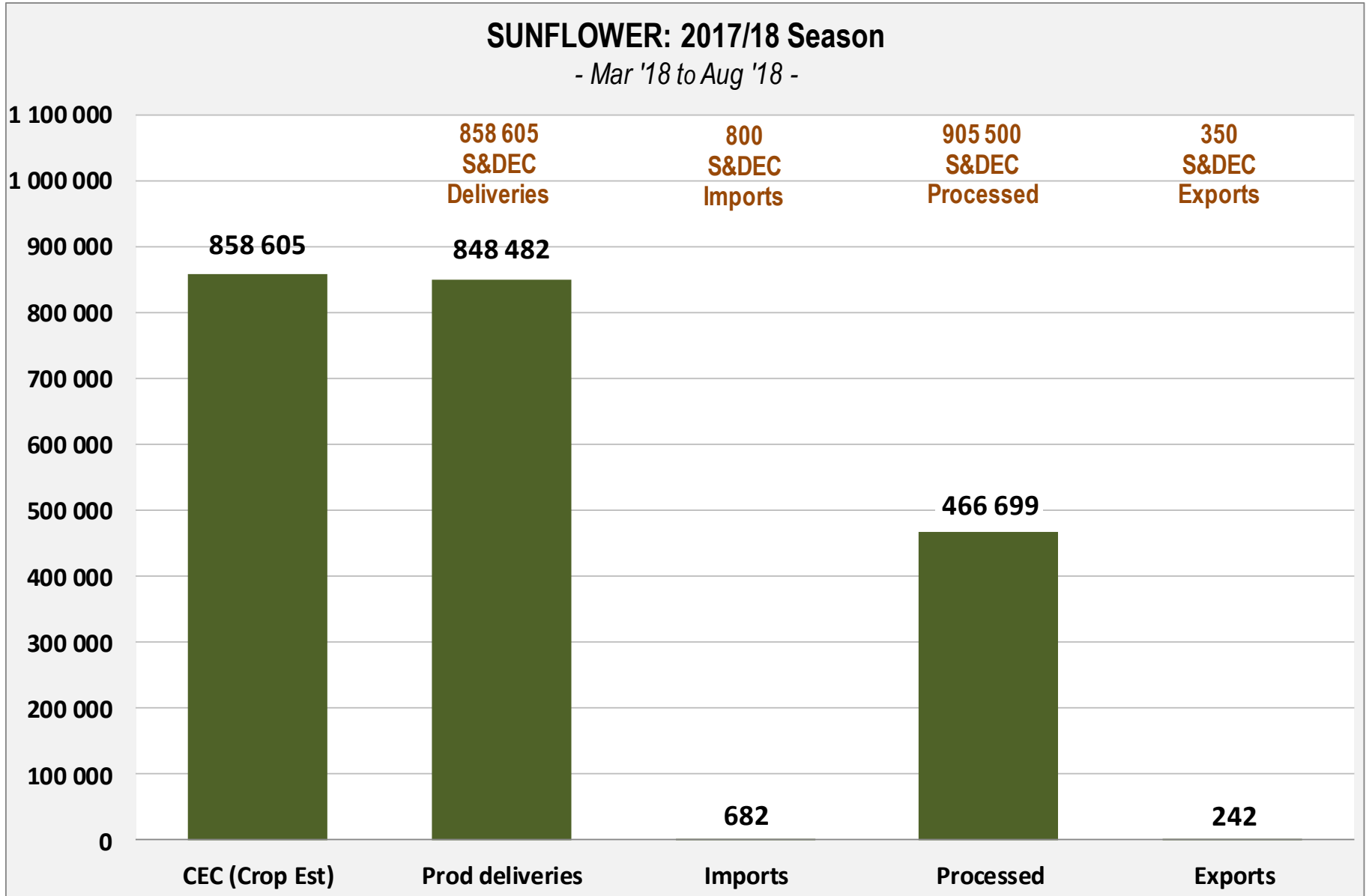
Source: SAGIS



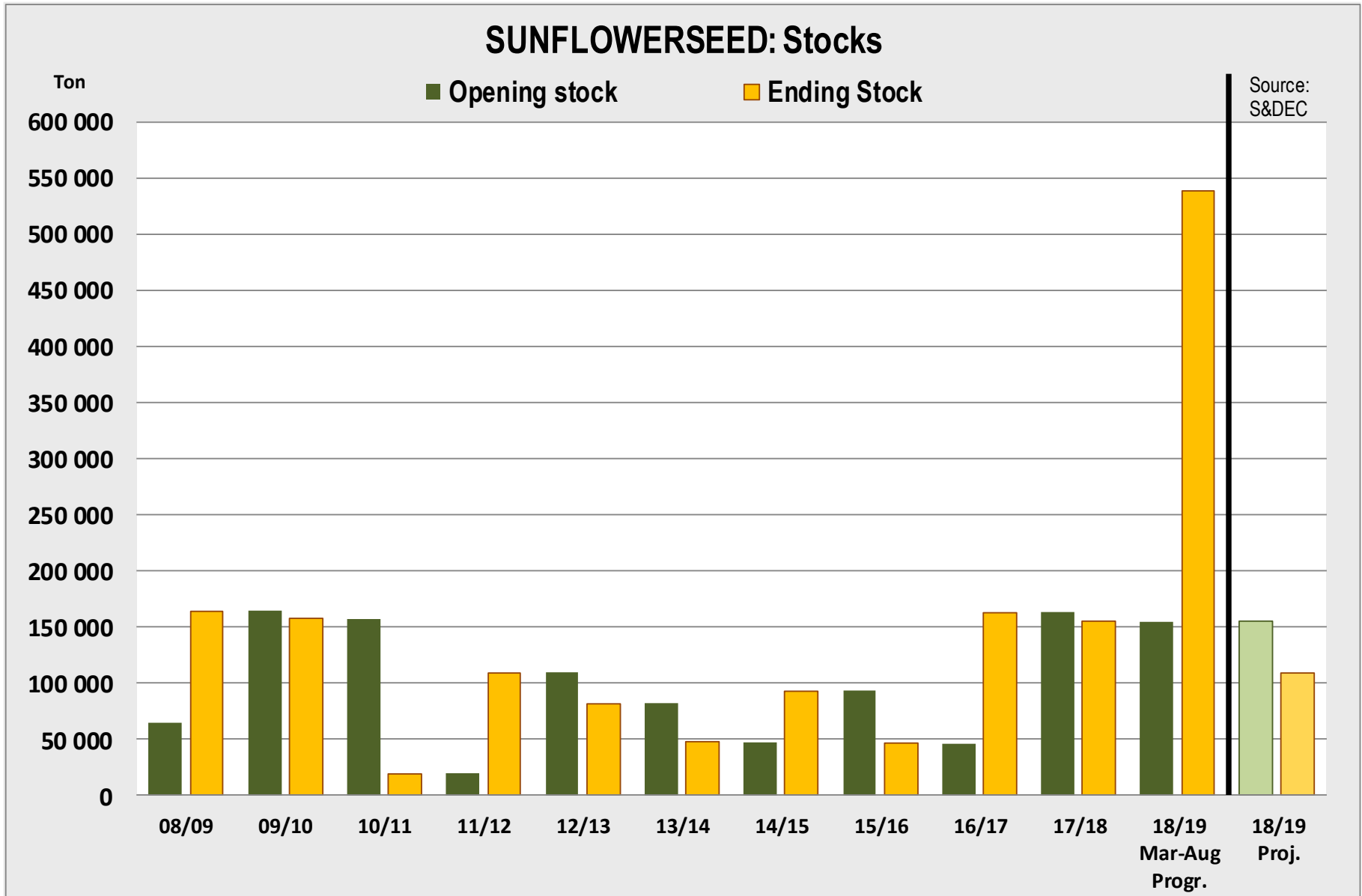
Sunflower: Consumption



Sunflower: 2018/19 Marketing Year



Sunflower: Opening & Ending Stocks



Sunflower: Price Movements

SAFEX Local prices

Sunflower - SAFEX Latest prices vs previous prices

Future prices for:	2018/10/02	% Month on Month	2018/09/03	% Year on Year	2017/10/02
	Price R/Ton		Price R/Ton		Price R/Ton
<i>Dec '18</i>	5 232.00	-0.42	5 254.00	7.50	4 867.00
<i>Mar '19</i>	5 155.00	-1.21	5 218.00	4.14	4 950.00

Source: SAFEX



Sunflower: Price movements

Indicative Import Parity Prices

2018/10/02	French Sunflower Bordeaux	Black Sea
	\$/t	\$/t
FOB value \$/t	363.00	345.00
Freight rate	32.00	39.00
Insurance (0.3% of FOB)	1.09	1.04
Cost, Insurance and Freight (cif) \$/t	396.09	385.04
<i>Converted to R/t:</i>	R/t	R/t
Exchange R/\$ (2018/10/02)	14.3202	14.3202
Cost, Insurance and Freight (CIF) R/t	5 672.09	5 513.85
Financing cost	46.62	45.32
Cost, Insurance, Freight and Financing R/t	5 718.71	5 559.17
Discharge cost - Durban	203.37	203.37
Import tariff	0.00	0.00
Free on Rail (FOR) - Durban	5 922.08	5 762.54
Railage: Durban - Randfontein	320.00	320.00
DELIVERED: Durban - Randfontein	6 242.08	6 082.54
<i>Delivered: Durban - Randfontein (2017/10/03)</i>	<i>6 268.34</i>	
<i>Current SAFEX spot price (2018/10/02)</i>	<i>5 160.00</i>	

Sunflower Oil: SARS FOB Prices

Imports & Exports

Sunflower Oil - Crude (1512.11.10) Sunflower Oil - Crude Other (1512.11.90) Sunflower Oil - Cooking (1512.19.10) Sunflower Oil - Other (1512.19.90)		2018/19 Progr. Mar 18- Aug 18	2017/18	2016/17
Imports	Quantity (Ton)	6 831	151 147	154 719
Total value of imports	FOB R'000	72 558.04	1 600 376.63	1 830 267.33
Value per ton	R/Ton	10 622.64	10 588.18	11 829.61
Sunflower Oil - Crude (1512.11.10) Sunflower Oil - Crude Other (1512.11.90) Sunflower Oil - Cooking (1512.19.10) Sunflower Oil - Other (1512.19.90)		2018/19 Progr. Mar 18- Aug 18	2017/18	2016/17
Exports	Quantity (Ton)	40 553	70 744	141 282
Total value of exports	FOB R'000	443 761.44	1 067 898.45	1 240 334.75
Value per ton	R/Ton	10 942.87	15 095.18	8 779.14

Source: SARS

Sunflower Oilcake: SARS FOB Prices

Imports & Exports

Oilcake - Sunflower seeds (2306.30)		2018/19 Progr. Mar 18- Aug 18	2017/18	2016/17
Imports	Quantity (Ton)	29 858	22 700	93 721
Total value of imports	FOB R'000	86 276.51	53 431.29	273 767.41
Value per ton	R/Ton	2 889.54	2 353.80	2 921.10

Oilcake - Sunflower seeds (2306.30)		2018/19 Progr. Mar 18- Aug 18	2017/18	2016/17
Exports	Quantity (Ton)	10 390	19 491	22 334
Total value of exports	FOB R'000	37 676.36	69 837.35	111 727.42
Value per ton	R/Ton	3 626.28	3 583.01	5 002.62

Source: SARS

Sunflower: SARS – FOB Prices

**Imports per country –
Sunflower seeds –
whether or nor broken
(2018/19 : 1 Mar - 31 Aug '18)**

Imports Tariff Line 1206.00 Sunflower seeds - whether or not broken

Country	Ton	FOB value R'000	Rand/ton
Argentina	77.942	5 342.79	68 548.24
Australia	0.115	0.87	7 565.22
Botswana	225.000	742.50	3 300.00
Bulgaria	208.380	2 357.64	11 314.12
Chile	1 225.899	225 745.91	184 147.23
China	0.084	2.35	27 873.53
Egypt	69.046	744.15	10 777.54
France	0.004	0.49	123 250.00
Israel	0.799	50.83	63 601.67
Malawi	578.970	2 172.60	3 752.53
Netherlands	1.000	8.24	8 240.00
Poland	26.000	300.27	11 548.88
Swaziland	0.003	0.25	84 333.33
Turkey	0.670	10.71	15 979.10
United States	0.081	304.41	3 758 160.49
Unknown	0.184	12.67	68 858.70
Total	2 414.177	237 796.66	98 500.08



2018/19: Mar '18 - Aug '18

Source: SARS

Sunflower : SARS – FOB Prices

**Exports per country –
Sunflower seeds
whether
or not broken
(2018/19 : 1 Mar - 31 Aug '18)**

Country	Ton	FOB value R'000	Rand/ton
Angola	1.791	281.73	157 304.86
Botswana	162.532	350.15	2 154.35
Canada	0.010	1.52	152 000.00
Congo Dem Rep Of	0.090	2.74	30 422.22
France	0.012	0.88	73 583.33
Ghana	0.637	8.63	13 541.60
Kenya	0.029	99.03	3 414 827.59
Lesotho	33.224	520.45	15 665.04
Madagascar	0.133	5.91	44 413.53
Malawi	0.492	14.32	29 101.81
Mauritius	0.137	5.87	42 957.59
Mozambique	4.701	63.51	13 508.63
Namibia	246.242	1 699.06	6 899.96
Nigeria	0.104	5.54	53 269.23
Pakistan	7.015	671.49	95 722.02
Seychelles	0.269	9.01	33 494.42
Sri Lanka	0.003	0.64	254 400.00
Sudan	300.044	22 114.66	73 704.73
Swaziland	44.623	280.75	6 291.64
Tanzania	1.170	107.78	92 119.66
Uganda	0.580	12.61	21 751.43
United States	0.650	129.97	199 953.85
Zambia	3.575	135.40	37 872.85
Zimbabwe	50.382	8 253.96	163 827.50
Total	858.444	34 775.602	40 510.04

2018/19: Mar '18 - Aug '18

Source: SARS

Soybeans



20 Years
service to the industry
November
(1997 - 2017)

Soybeans: Supply & Demand

(National vs. International – Marketing season)

	SAGIS	NAMC (S&D)	International (USDA)	
Marketing year	Mar - Feb		Sept - Aug	
	Final: 2017/18 (c) '000t	Projection: 2018/19 (c) '000t	Estimate: 2017/18 ^(d) Mt	Projection: 2018/19 ^(d) Mt
Opening stocks	84.8	330.5	96.7	94.7
Production	1 290.2	1 520.8	336.8	369.3
Imports	27.5	8.0	151.9	154.1
Processed	1 074.5 ^(b)	1 223.8 ^(b1)	337.0	353.0
Exports	0.4	0.5	153.6	156.9
Closing stocks	330.5 ^(a)	637.5 ^(a)	94.7	108.3

(a) All stocks, regardless ownership thereof, in commercial structures

(b) Including producer withdrawals, seed and end users ^(b) 10 734 t - ^(b1) 10 800 t

(c) Source: SAGIS 25 Sep '18 & NAMC: S&DEC - 1 Oct '18

(d) Source: USDA - 3 Oct '18



Soybeans: Production & Producer deliveries

Crop Estimate vs. Producer Deliveries

Soybean	2018/19	2017/18	2016/17
	Ton		
CEC Production	1 550 800 *	1 316 000	742 000
Less Retentions	30 000	27 000	32 000
Total available	1 520 800	1 289 000	710 000
SAGIS Deliveries	1 471 710 **	1 290 218	713 660
Difference	49 090	-1 218	-3 660

* Final estimate

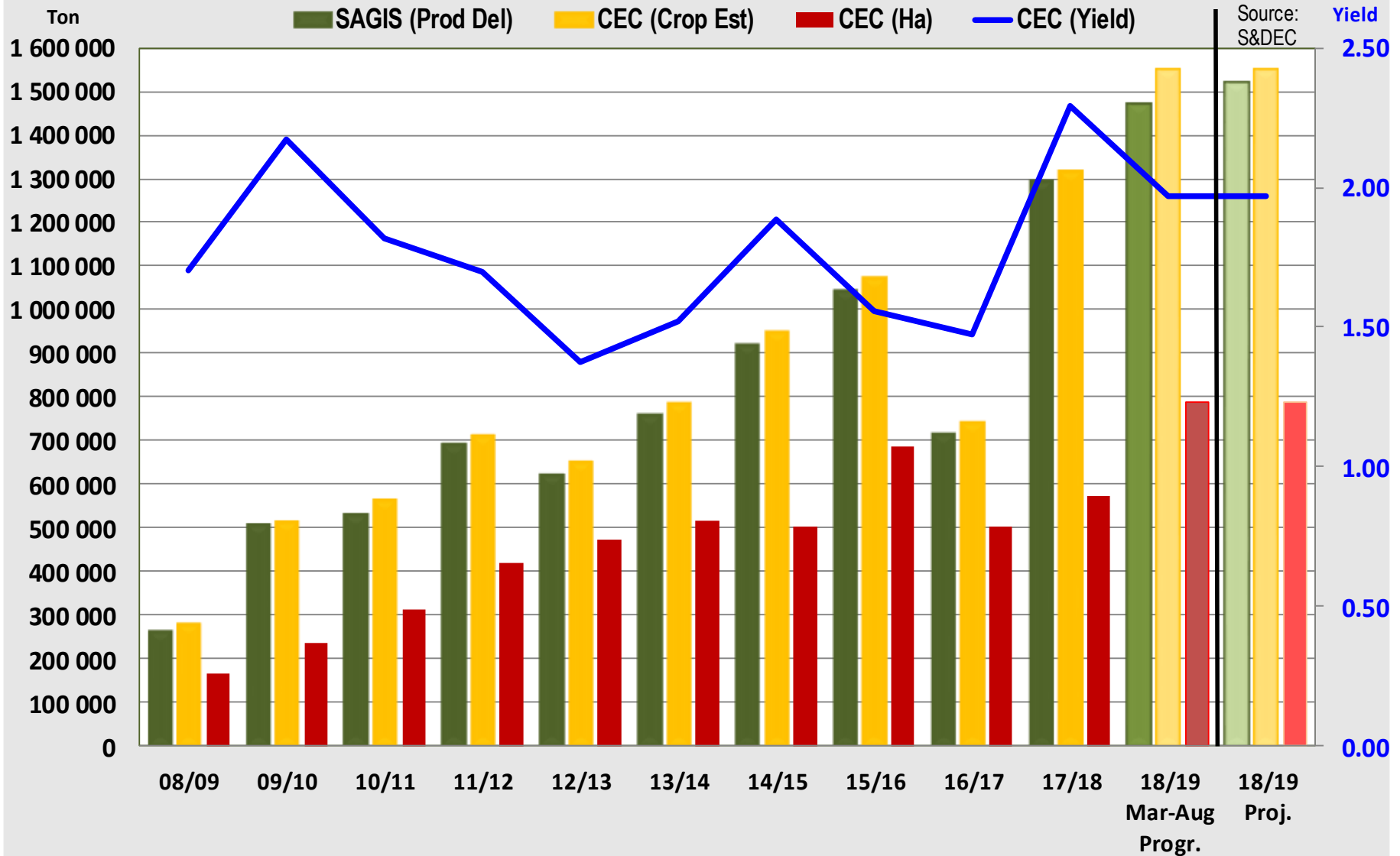
** SAGIS Progressive: 1 Mar '18 - 28 Sep '18



Soybeans: CEC Estimate, Yield, Ha & SAGIS deliveries



SOYBEANS: CEC Crop Est., Ha, Yield & SAGIS Deliveries



Sunflower: CEC Estimate



SUMMER CROPS – AREA PLANTED AND FINAL PRODUCTION ESTIMATE: 2018

SOMERGEWASSE – OPPERVLAKTE- EN FINALE PRODUKSIESKATTING: 2018

CROP/GEWAS	Area planted/ Opp beplant 2018 Ha (A)	Final estimate/ Finale skatting 2018 Tons (B)	7 th forecast/ 7 ^{de} skatting 2018 Tons (C)	Area planted/ Opp beplant 2017 Ha (D)	Final crop/ Finale oes 2017 Tons (E)	Change/ Verandering % (B) ÷ (C)
Commercial/Kommersiëel:						
White maize/Witmielies	1 268 100	6 801 560	6 879 960	1 643 100	9 916 000	-1,14
Yellow maize/Geelmielies	1 050 750	6 129 650	6 327 350	985 500	6 904 000	-3,12
Total Maize/Totale Mielies	2 318 850	12 931 210 ^Λ	13 207 310	2 628 600	16 820 000	-2,09
Sunflower seed/Sonneblomsaad	601 500	858 605 ^Λ	858 605	635 750	874 000	-
Soybeans/Sojabone	787 200	1 550 800 ^Λ	1 550 800	573 950	1 316 000	-
Groundnuts/Grondbone	56 300	53 750 ^Λ	52 000	56 000	92 050	+3,37
Sorghum	28 800	109 855 ^Λ	105 120	42 350	152 000	+4,50
Dry beans/Droëbone	53 360	69 360	65 610	45 050	68 525	+5,72
Non-Commercial Maize/Nie-Kommersiële Mielies						
Total Maize/Totaal Mielies	314 835	593 975	593 975	366 650	731 000	-
Maize/Mielies: Commercial/Kommersiëel + Non-Commercial/Nie-Kommersiëel						
Total Maize RSA/Totaal Mielies RSA	2 633 685	13 525 185	13 801 285	2 995 250	17 551 000	-2,00

Soybeans: Imports & Exports

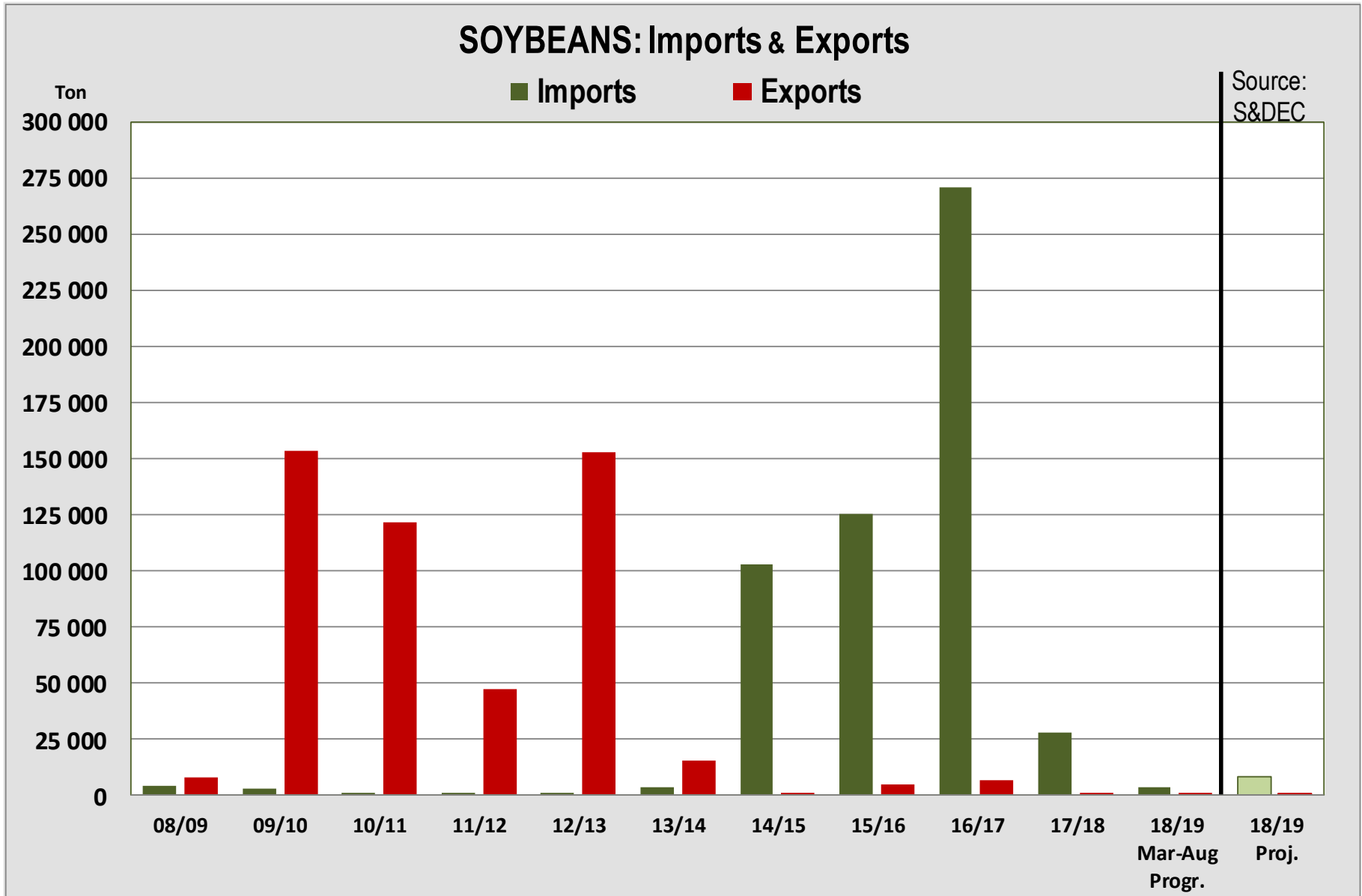
2018/19: 1 Mar – 31 Aug '18

Marketing year	Soybean		
	2018/19 Progressive Mar '18 - Aug '18	2017/18	2016/17
	Ton		
Import	3 353	27 508	271 098
Export	161	414	6 745

Source: SAGIS



Soybeans Imports & Exports per marketing year



Soybeans: Imports for RSA

(2018/19: 1 Mar – 31 Aug '18)

Month	Ethiopia	Zambia	Month Total	Progressive Total
Ton				
March 2018	0	464	464	464
Apr 2018	0	677	677	1 141
May 2018	0	135	135	1 276
June 2018	0	791	791	2 067
July 2018	0	1 187	1 187	3 254
August 2018	99	0	99	3 353
TOTAL 2018/19	99	3 254	3 353	

2018/19 - Mar '18 - Aug '18

Source: SAGIS

SARS: 4 339 t
Soybean
Whether or nor broken

Soybeans: RSA Exports

(2018/19: 1 Mar – 31 Aug '18)

Month	Botswana	Mozambique	Month Total	Progressive Total
Ton				
March 2018	1	0	1	1
Apr 2018	0	0	0	1
May 2018	0	96	96	97
June 2018	0	0	0	97
July 2018	0	0	0	97
August 2018	0	64	64	161
TOTAL 2018/19	1	160	161	

2018/19 - Mar '18 - Aug '18

Source: SAGIS

SARS: 431 t
Soybean
Whether or nor broken

Soybeans: Processed

(Same time previous year comparison)

Soybeans Processed	2018/19 *		2017/18 **	
	Firms	Tons	Firms	Tons
Human Consumption	10	11 585	11	13 508
Animal Feed	30	94 752	33	68 939
Oil and Oilcake	11	463 949	11	425 174
		570 286		507 621

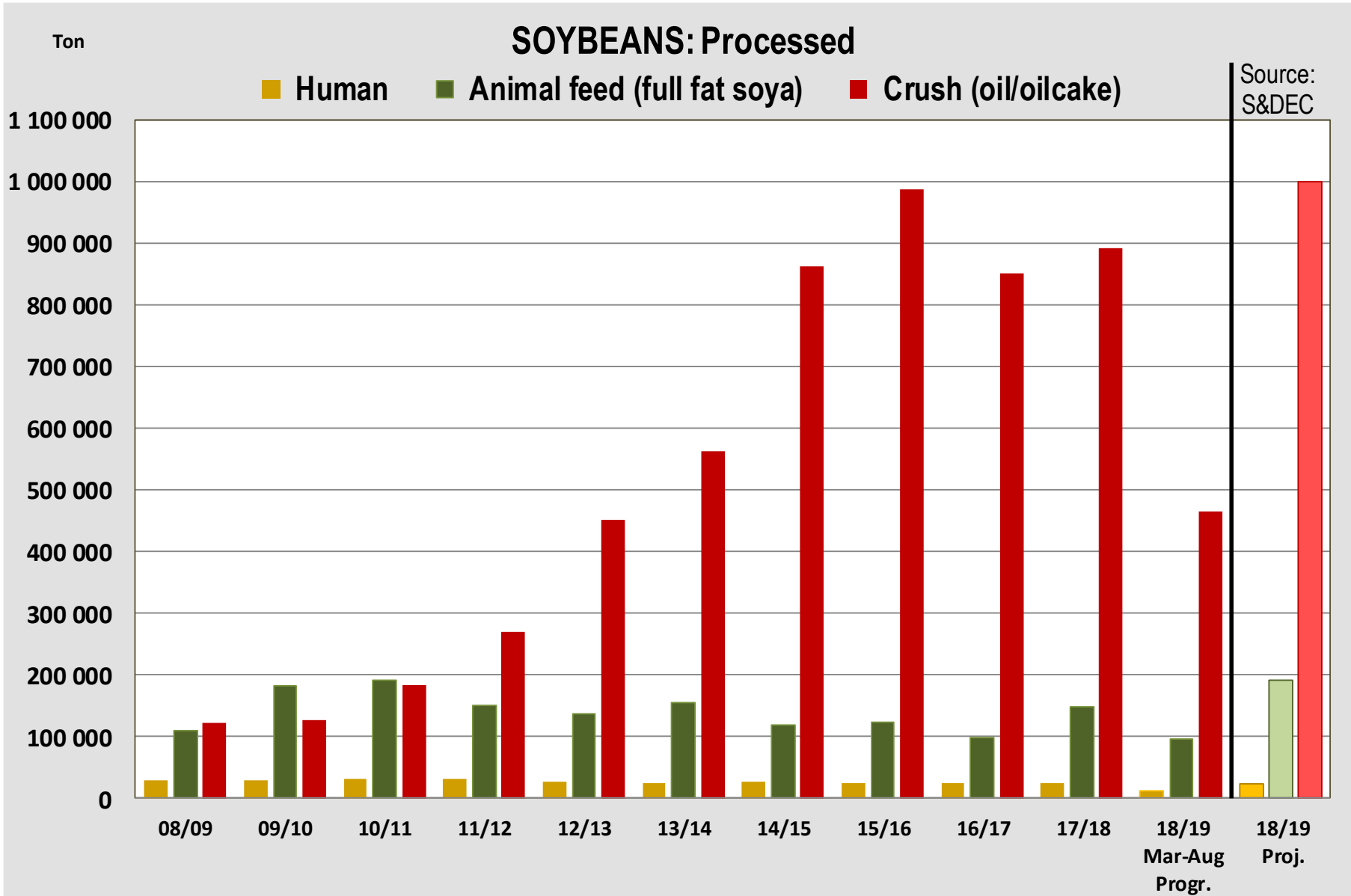
* 2018/19: Mar '18 - Aug '18

Source: SAGIS

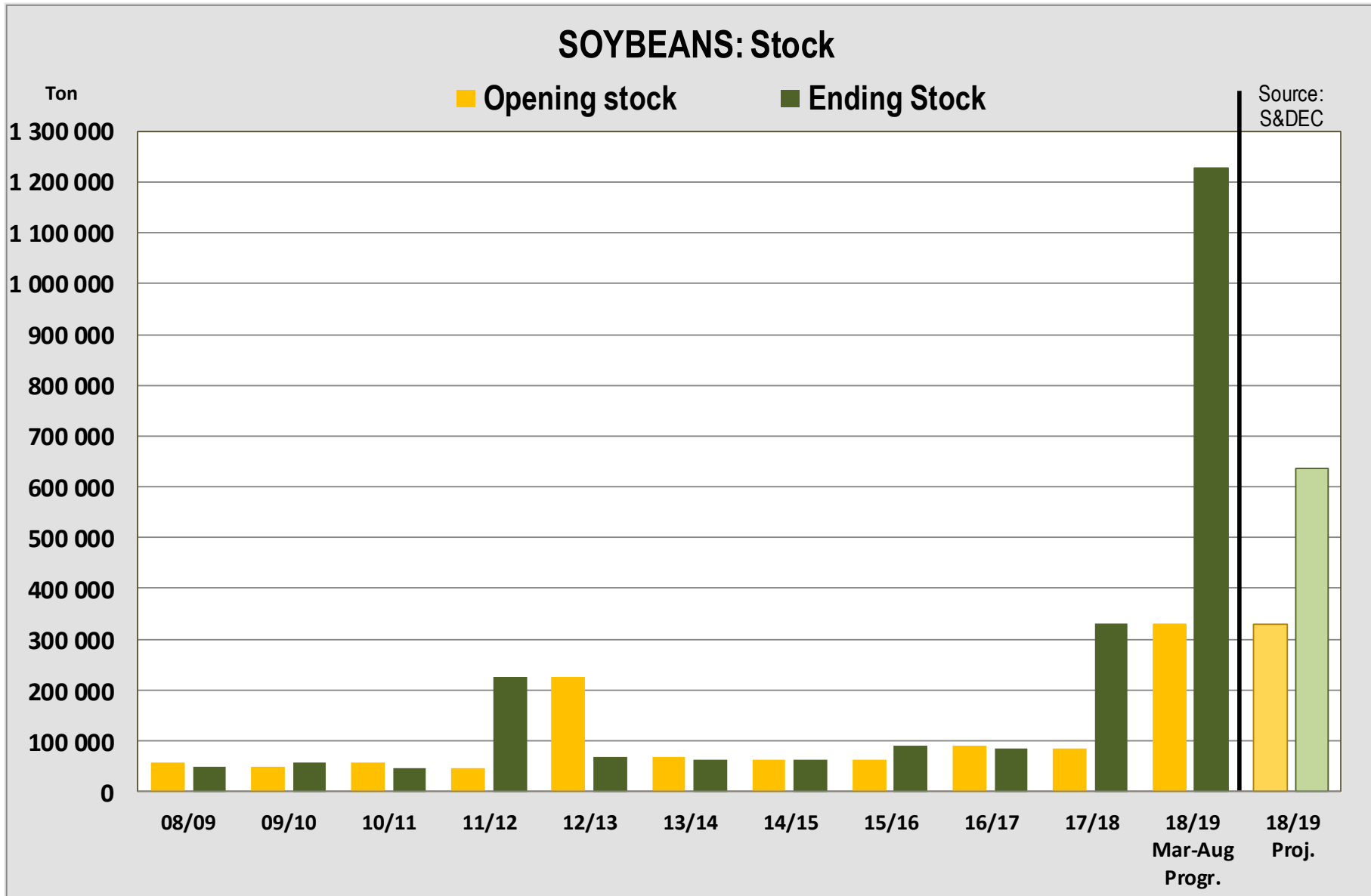
** 2017/18: Mar '17 - Aug '17



Soybeans: Consumption



Soybeans: Opening & Ending Stocks



Soybeans: Price Movements

SAFEX Local prices

Soybean - SAFEX Latest prices vs previous prices

Future prices for:	2018/10/02	% Month on Month	2018/09/03	% Year on Year	2017/10/02
	Price R/Ton		Price R/Ton		Price R/Ton
<i>Dec '18</i>	4 583.00	-0.99	4 629.00	-5.02	4 825.00
<i>Mar '19</i>	4 704.00	-0.53	4 729.00	-4.49	4 925.00

Source: SAFEX



Soybeans: Price movements

Indicative **Import** Parity Prices

2018/10/02	Argentine Soybeans Up River
	\$/t
FOB value \$/t	398.00
Freight rate	36.00
Insurance (0.3% of FOB)	1.19
Cost, Insurance and Freight (cif) \$/t	435.19
<i>Converted to R/t:</i>	R/t
Exchange R/\$ (2018/10/02)	14.3202
Cost, Insurance and Freight (CIF) R/t	6 232.01
Financing cost	51.22
Cost, Insurance, Freight and Financing R/t	6 283.23
Discharge cost - Durban	203.37
Import tariff	455.96
Free on Rail (FOR) - Durban	6 942.56
Railage: Durban - Randfontein	320.00
DELIVERED: Durban - Randfontein	7 262.56
<i>Delivered: Durban - Randfontein (2017/10/03)</i>	<i>6 651.09</i>
<i>Current SAFEX spot price (2018/10/02)</i>	<i>4 466.00</i>

Soybeans: Price Movements

CBOT International prices

Soybean - CBOT Latest prices vs previous prices

Contract	2018/10/02	% Month on Month	2018/09/04	% Year on Year	2017/10/02
	Price \$/Ton		Price \$/Ton		Price \$/Ton
Nov '18	323.34	4.24	310.19	-8.07	351.71
Jan '19	327.83	4.11	314.89	-7.79	355.53

Source: CBOT



Soybeans: SARS FOB Prices

Imports & Exports – Oilcake : Soybeans

Oilcake: Soybeans (2304.00)		2018/19 Progr. Mar 18- Aug 18	2017/18	2016/17
Imports	Quantity (Ton)	240 252	486 963	641 911
Total value of imports	FOB R'000	1 120 236.32	2 093 258.41	3 279 981.77
Value per ton	R/Ton	4 662.75	4 298.60	5 109.71

Oilcake: Soybeans (2304.00)		2018/19 Progr. Mar 18- Aug 18	2017/18	2016/17
Exports	Quantity (Ton)	31 567	57 238	100 297
Total value of exports	FOB R'000	183 580.20	344 483.23	728 947.74
Value per ton	R/Ton	5 815.64	6 018.45	7 267.90

Source: SARS

Soybeans: SARS FOB Prices

Imports & Exports – Soybeans Crude Oil & Other

Soybean Oil - Crude (1507.10.10) Soybean Oil - Other (1507.10.90) Soybean Oil - Other Food (1507.90.10) Soybean Oil - Other Other (1507.90.90)		2018/19 Progr. Mar 18- Aug 18	2017/18	2016/17
Imports	Quantity (Ton)	60 460	185 504	181 695
Total value of imports	FOB R'000	590 162.87	1 949 767.32	2 093 731.73
Value per ton	R/Ton	9 761.26	10 510.63	11 523.34
Soybean Oil - Crude (1507.10.10) Soybean Oil - Other (1507.10.90) Soybean Oil - Other Food (1507.90.10) Soybean Oil - Other Other (1507.90.90)		2018/19 Progr. Mar 18- Aug 18	2017/18	2016/17
Exports	Quantity (Ton)	33 749	51 310	59 231
Total value of exports	FOB R'000	427 890.58	692 417.54	812 243.13
Value per ton	R/Ton	12 678.54	13 494.74	13 713.15

Soybeans: SARS FOB Prices

Imports & Exports – Palm Oil – Crude & Other

Palm Oil - Crude (1511.10.10) Palm Oil - Other (1511.10.90) Palm Oil - Other Food (1511.90.10) Palm Oil - Other Other (1511.90.90)		2018/19 Progr. Mar 18- Aug 18	2017/18	2016/17
Imports	Quantity (Ton)	230 547	478 630	445 871
Total value of imports	FOB R'000	1 875 402.97	4 341 195.08	4 263 430.84
Value per ton	R/Ton	8 134.56	9 070.04	9 562.03
Palm Oil - Crude (1511.10.10) Palm Oil - Other (1511.10.90) Palm Oil - Other Food (1511.90.10) Palm Oil - Other Other (1511.90.90)		2018/19 Progr. Mar 18- Aug 18	2017/18	2016/17
Exports	Quantity (Ton)	6 982	17 018	17 078
Total value of exports	FOB R'000	96 634.67	244 924.49	258 344.44
Value per ton	R/Ton	13 840.64	14 392.39	15 127.16

Palm oil: SARS FOB Prices

Imports & Exports– Palm Kernel Oil: Crude & Other

Palm Kernel Oil - Crude (1513.21.10) Palm Kernel Oil - Other (1513.29.10) Palm Kernel Oil - Crude Other (1513.21.90) Palm Kernel Oil - Other Other (1513.29.90)		2018/19 Progr. Mar 18- Aug 18	2017/18	2016/17
Imports	Quantity (Ton)	17 489	56 719	31 541
Total value of imports	FOB R'000	184 230.04	464 000.80	612 041.61
Value per ton	R/Ton	10 534.01	8 180.74	19 404.43

Palm Kernel Oil - Crude (1513.21.10) Palm Kernel Oil - Other (1513.29.10) Palm Kernel Oil - Crude Other (1513.21.90) Palm Kernel Oil - Other Other (1513.29.90)		2018/19 Progr. Mar 18- Aug 18	2017/18	2016/17
Exports	Quantity (Ton)	408	729	170
Total value of exports	FOB R'000	5 380.52	12 544.11	3 702.88
Value per ton	R/Ton	13 180.99	17 204.10	21 737.01

Source: SARS

Cottonseed: SARS FOB Prices

Imports & Exports – Oilcake: Cottonseed

Oilcake: Cottonseed (2306.10)		2018/19 Progr. Mar 18- Aug 18	2017/18	2016/17
Imports	Quantity (Ton)	28 960	40 570	53 722
Total value of imports	FOB R'000	91 296.24	133 541.79	198 672.58
Value per ton	R/Ton	3 152.48	3 291.66	3 698.16

Oilcake: Cottonseed (2306.10)		2018/19 Progr. Mar 18- Aug 18	2017/18	2016/17
Exports	Quantity (Ton)	114	127	39
Total value of exports	FOB R'000	649.42	731.90	105.50
Value per ton	R/Ton	5 671.99	5 764.13	2 674.75

Source: SARS

Soybeans: SARS FOB Prices

Imports per country – 1201.90 Soybeans – whether or not broken

(2018/19 : 1 Mar – 31 Aug '18)

Imports		Tariff Line 1201.90 Soybeans - whether or not broken - Other	
Country	Ton	FOB value R'000	FOB Rand/ton
China	3.897	88.59	22 733.68
Ethiopia	330.000	1 328.86	4 026.85
France	0.750	12.65	16 872.00
Japan	0.001	0.02	20 000.00
South Africa	152.240	596.55	3 918.48
Switzerland	0.006	0.01	1 666.67
Taiwan, Prov of China	0.088	0.23	2 602.27
Thailand	0.079	1.53	19 367.09
United States	0.001	0.33	330 000.00
Zambia	3 852.598	16 194.66	4 203.57
All countries	4 339.660	18 223.43	4 199.28

2018/19: Mar '18 - Aug '18

Source: SARS

Soybeans: SARS FOB Prices

Exports per country – 1201.90 Soybeans – whether or not broken

(2018/19 : 1 Mar – 31 Aug '18)

Exports

Tariff Line 1201.90 Soybeans - whether or not broken - Other

Country	Ton	FOB value R'000	FOB Rand/ton
Angola	70.840	315.17	4 449.04
Botswana	93.610	510.41	5 452.54
Kenya	0.014	1.19	85 000.00
Lesotho	49.141	121.85	2 479.50
Mauritius	7.400	262.05	35 412.16
Mozambique	177.065	921.82	5 206.08
Namibia	32.607	171.60	5 262.67
Saint Helena	0.031	0.67	21 612.90
Seychelles	0.012	0.50	41 666.67
Swaziland	0.500	5.23	10 455.19
Zambia	0.093	4.83	52 138.23
Total	431.313	2 315.31	5 368.05

2018/19: Mar '18 - Aug '18

Source: SARS

All oil cake: Price Movements

(2018/19 : 1 Mar – 31 Aug '18)

ALL OIL CAKE		2017/18 Progr. Mar '18 - Aug '18	2016/17	2015/16
Imports	Quantity (Ton)	302 748	558 894	804 774
Total value of imports	FOB R'000	1 308 669.41	2 304 996.10	3 791 921.20
Value per ton	FOB R/Ton	4 322.64	4 124.21	4 711.79

Source: SARS

All oil cake:

Cotton seed

Groundnut oil

Linseed

Rape or colza seeds (All)

Soybean

Sunflower

All oil: Price Movements

(2018/19 : 1 Mar – 31 Aug '18)

ALL OIL		2017/18 Progr. Mar '18 - Aug '18	2016/17	2015/16
Imports	Quantity (Ton)	315 329	872 010	813 833
Total value of imports	FOB R'000	2 722 491.12	8 355 425.27	8 800 064.57
Value per ton	FOB R/Ton	8 633.81	9 581.80	10 813.11

Source: SARS

All oil:

Soybean oil (All)

Groundnut oil (All)

Palm oil (All)

Sunflower oil (All)

Palm kernel oil (All)

Vegetable oil (All)

Oilseeds Products



20 Years
service to the industry
November
(1997 - 2017)

Oilseeds: Products

Manufactured (1 Mar - 31 Aug '18)

Manufactured	Aug '18	Progressive: Mar '18 - Aug '18 (6 months)
	Tons	Tons
Palm Oil and Derivatives	0	0
Soybean Oil	13 329	79 090
Sunflower Oil	27 545	167 201
Cottonseed Oil	0	0
Coconut Oil/ Groundnut Oil/ Canola Oil/ Corn (Maize) Oil/ Blends or mixes of Oils which includes one of the above Oils/ Biodiesel	4 059	27 322
Cottonseed Oilcake	0	0
Sunflower Oilcake	32 844	193 838
Coconut Oilcake	0	0
Palmnut Oilcake	0	0
Soybean Oilcake/ Canola Oilcake	61 512	371 488
Soybean Flours and Meals/ Textured Vegetable Protein	3 461	19 189
Soybean Fullfat	19 396	100 920
Peanut Butter and Paste	2 401	14 973
Total	164 547	974 021



Oilseeds: Crushing percentage

Crushing %	Progr. Mar '18 to Aug '18		
	Oil	Oilcake	Rest
	%	%	%
Soybeans	17	73	10
Sunflowerseed	36	42	22



Oilseeds: Products

Imported (1 Mar – 31 Aug '18)

Imported	Aug '18	Progressive: Mar '18 - Aug '18 (6 months)
	Tons	Tons
Palm Oil and Derivatives	20 880	147 932
Soybean Oil	1 000	13 350
Sunflower Oil	0	21 113
Cottonseed Oil	0	0
Coconut Oil/ Groundnut Oil/ Canola Oil/ Corn (Maize) Oil/ Blends or mixes of Oils which includes one of the above Oils/ Biodiesel	30	2 240
Cottonseed Oilcake	0	0
Sunflower Oilcake	7 392	26 952
Coconut Oilcake	0	0
Palmnut Oilcake	0	0
Soybean Oilcake/ Canola Oilcake	28 806	182 312
Soybean Flours and Meals/ Textured Vegetable Protein	0	0
Soybean Fullfat	0	0
Peanut Butter and Paste	55	666
Total	58 163	394 565



Oilseeds: Products

Exported (1 Mart – 31 Aug '18)

Exported	Aug '18	Progressive: Mar '18 - Aug '18 (6 months)
	Tons	Tons
Palm Oil and Derivatives	1 400	6 381
Soybean Oil	1 888	19 934
Sunflower Oil	166	1 428
Cottonseed Oil	0	0
Coconut Oil/ Groundnut Oil/ Canola Oil/ Corn (Maize) Oil/ Blends or mixes of Oils which includes one of the above Oils/ Biodiesel	16	564
Cottonseed Oilcake	0	0
Sunflower Oilcake	363	1 159
Coconut Oilcake	0	0
Palmnut Oilcake	0	0
Soybean Oilcake/ Canola Oilcake	1 056	6 787
Soybean Flours and Meals/ Textured Vegetable Protein	0	0
Soybean Fullfat	460	2 630
Peanut Butter and Paste	5	498
Total	5 354	39 381



Price Movements

Products: Year on year price changes

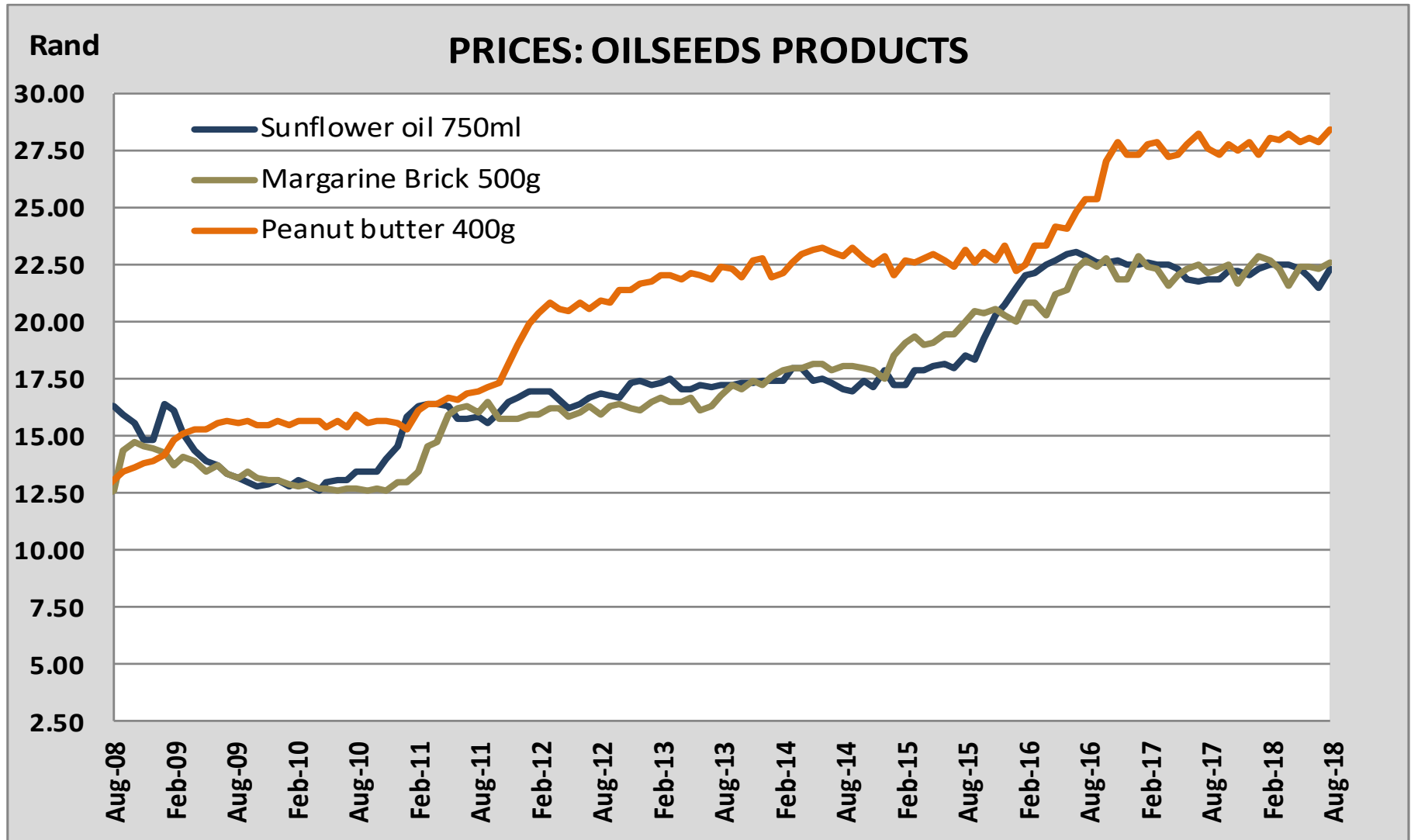
	August				
	2018	% Year on Year	2017	% Year on Year	2016
	Price R		Price R		Price R
Brick Margarine 500g	22.55	2.08	22.09	-2.39	22.63
Peanut Butter 400g	28.40	3.05	27.56	8.72	25.35
Sunflower Oil 750ml	22.26	1.78	21.87	-4.16	22.82

Source: SA Statistics



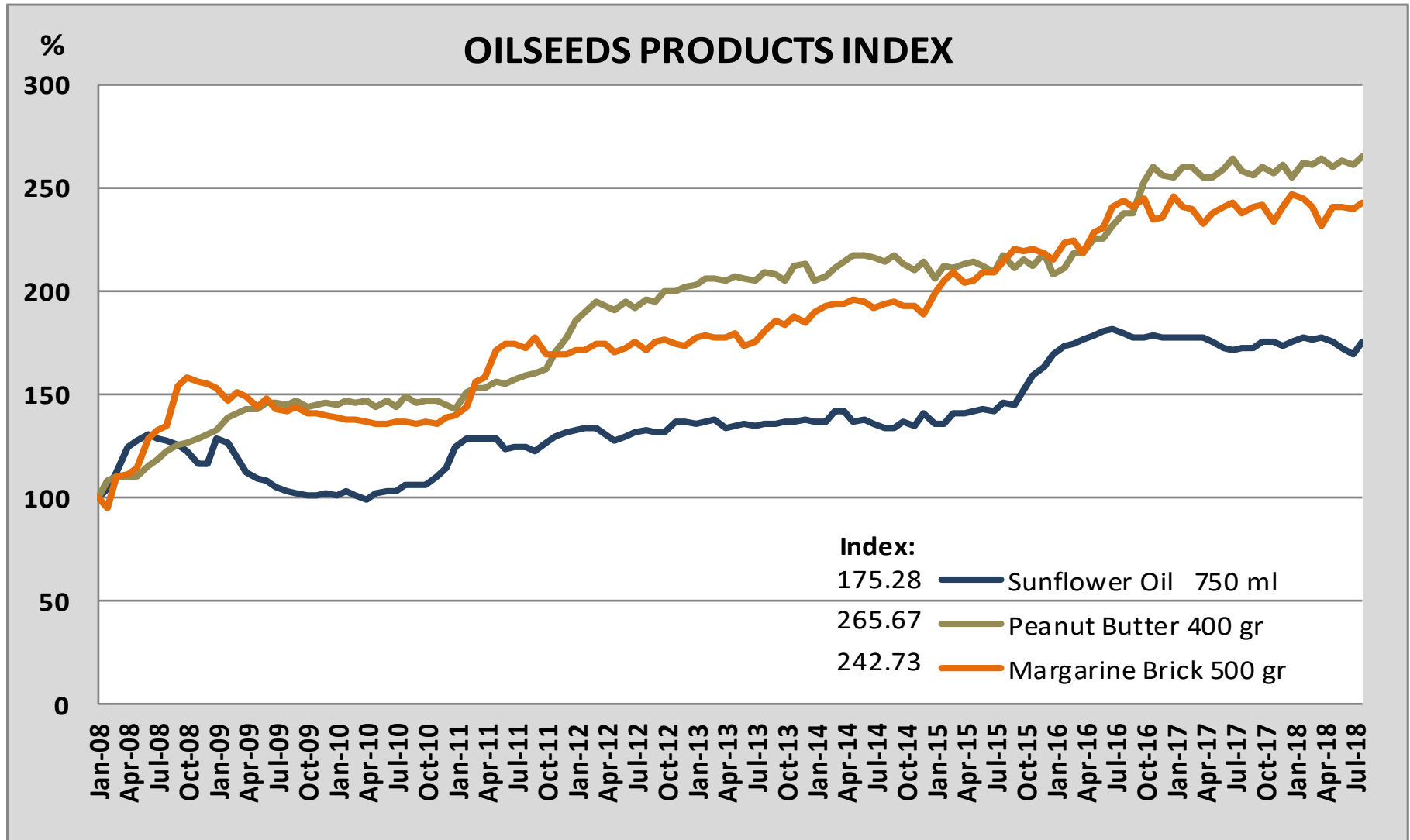
Price Movements

Products: prices: (Aug '08 – Aug '18)



Price Movements

Products: Index (Jan '08 – Aug '18)



Oilseeds Admin

20 Years
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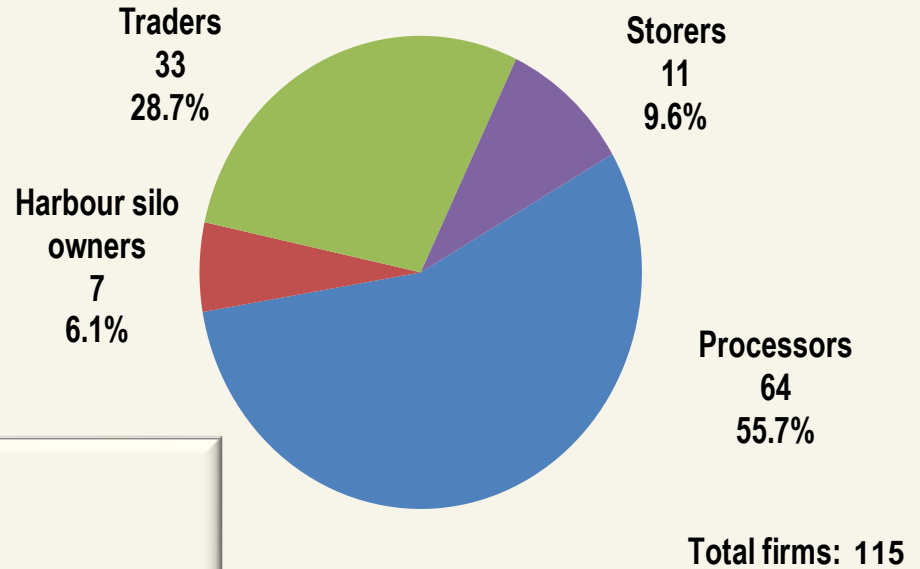
Sunflower & Soybean: Inspection

1 Mar - 31 Aug 2018

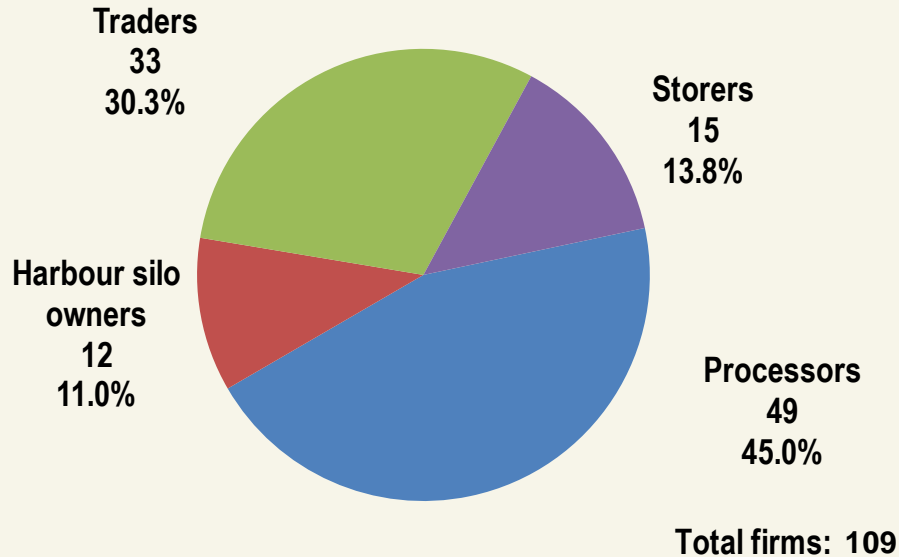
	Mass over declared	Mass under declared	Total mass incorrectly declared	Total utilized audited	Mass incorrectly declared as % of total utilized	Net effect of (under) / over declared
	Ton				%	Ton
	a	b	c	d	c : d	a - b
Canola	-	-	-	68 066	-	-
Groundnuts	32	35	67	69 700	0.1	(3)
Soybeans	53	133	186	548 259	-	(80)
Sunflower	-	-	-	241 088	-	-

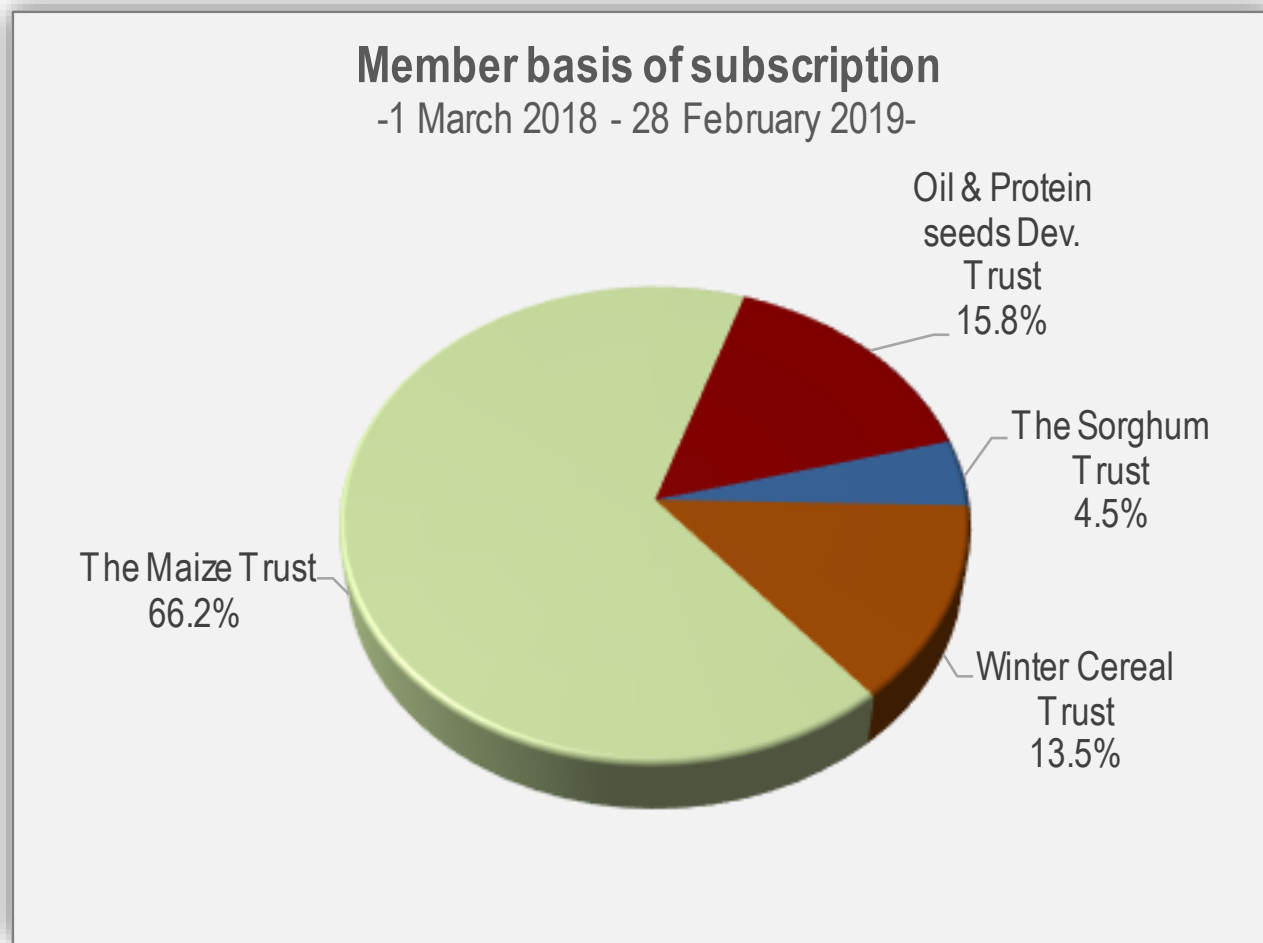
Sunflower & Soybean: Co-workers

Sunflower: Firms registered with SAGIS



Soybeans: Firms registered with SAGIS





Acknowledgement

Board of Directors



Ms Mariana Purnell
Chairperson



Dr John Purchase
Vice-Chairperson

The Oil and Protein Seeds Dev. Trust & Oilseeds Industry is represented by:



Mr De Wet Boshoff



Dr Erhard Briedenhann



Ms Marie vd Merwe
(Alternate)

Acknowledgement

Gratitude

The following parties makes it possible to fulfil SAGIS' commitments:

- Oilseeds Forum
- Advisory Committee
- Oil and Protein Seeds Development Trust
- Relevant Associations
- Board of Directors
- Co-workers
- Staff

**Thank you for being part of SAGIS'
20 year history,
the present
and ensuring its future.**

Note:

This presentation is available on SAGIS' website
under Presentations

