



SAGIS

Sunflower & Soybean Forum

24 April 2018

Nico Hawkins
General Manager

20 Years
service to the industry
November
(1997 - 2017)

Sunflower



20 Years
service to the industry
November
(1997 - 2017)

Sunflower: Supply & Demand

National vs. International – Marketing season

	SAGIS	NAMC (S&D)	International (USDA)	
Marketing year	Mar - Feb		Sept - Aug	
	Pre-final: 2017/18 ^(c) '000t	Projection: 2018/19 ^(c) '000t	Estimate: 2017/18 ^(d) Mt	Projection: 2018/19 ^(d) Mt
Opening stocks	163,1	154,5	2,8	
Production	872,2	749,2	46,2	
Imports	0,5	0,5	2,0	n/a
Processed	891,1 ^(b)	813,8 ^(b1)	46,8	
Exports	0,3	0,2	2,1	
Closing stocks	154,5 ^(a)	96,2 ^(a)	2,0	

(a) All stocks, regardless ownership thereof, in commercial structures

(b) Including producer withdrawals, seed and end users ^(b) 6 062 t - ^(b1) 6 300 t)

(c) Source: SAGIS 27 Mar '18 & NAMC: S&DEC - 5 Apr '18

(d) Source: USDA - 20 Apr '18



Sunflower: Production & Producer deliveries

Crop Estimate vs. Producer deliveries

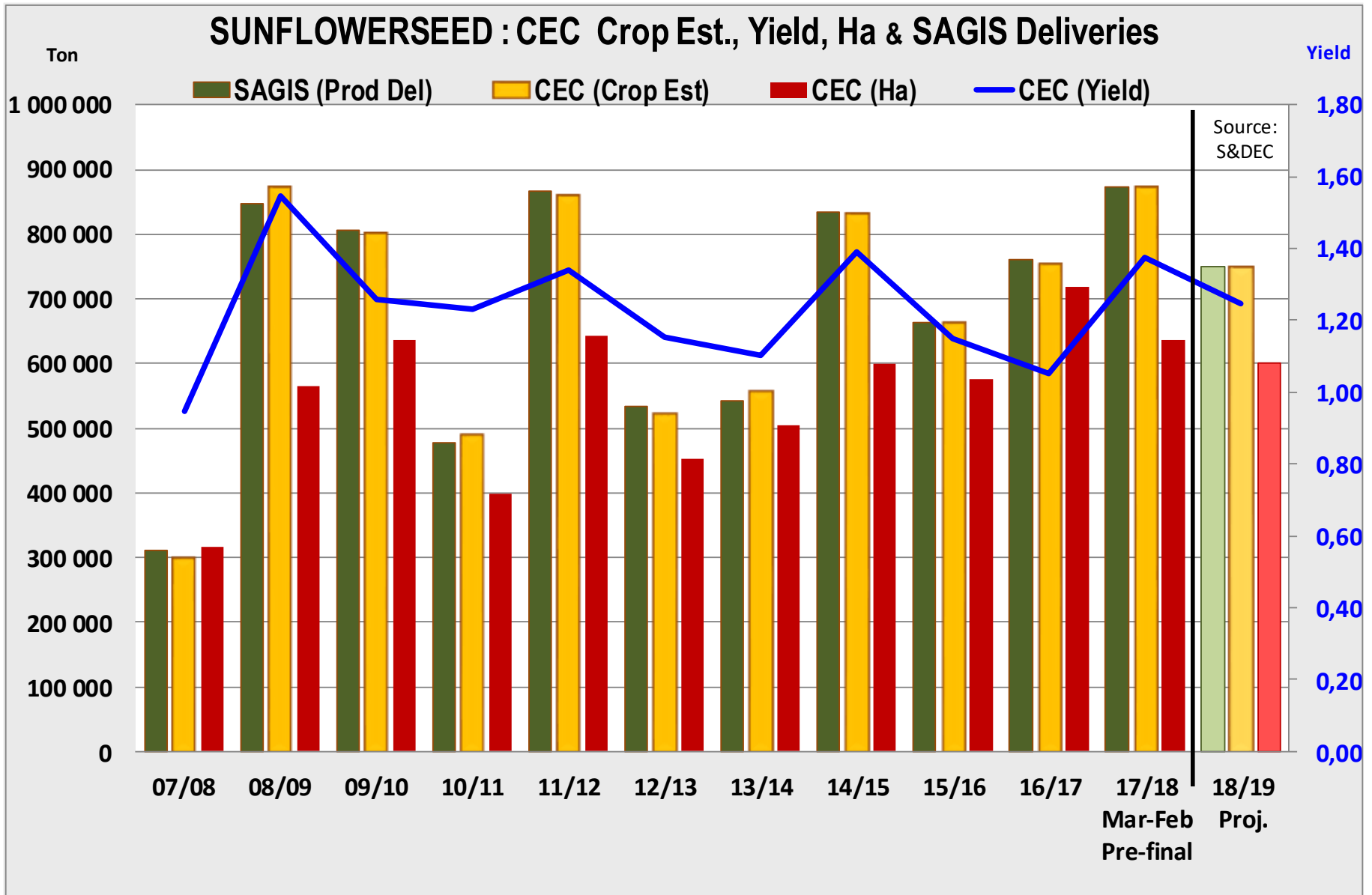
Sunflower	2017/18	2016/17	2015/16
	Ton		
CEC Production	874 000 *	755 000	663 000
SAGIS Deliveries	872 171	759 614	663 669
Difference	1 829	-4 614	-669

* Final estimate

** SAGIS Pre-final: Mar '17 - Feb '18



Sunflower: CEC Estimate, Yield, Ha & SAGIS deliveries



Sunflower: CEC Estimate

SUMMER CROPS – REVISED AREA PLANTED AND SECOND PRODUCTION FORECAST: 2018

SOMERGEWASSE – HERSIENE OPPERVLAKTE- EN TWEEDE PRODUKSIESKATTING: 2018

CROP/GEWAS	Area planted/ Opp beplant	2 nd forecast/ 2 ^{de} skatting	1 st forecast/ 1 ^{ste} skatting	Area planted/ Opp beplant	Final crop/ Finale oes	Change/ Verandering/
	2018 Ha (A)	2018 Tons (B)	2018 Tons (C)	2017 Ha (D)	2017 Tons (E)	% (B) ÷ (C)
Commercial/Kommersieël:						
White maize/Witmielies	1 268 100	6 363 100	6 108 000	1 643 100	9 916 000	+4,2
Yellow maize/Geelmielies	1 050 750	6 057 400	6 114 950	985 500	6 904 000	-0,9
Total Maize/Totale Mielies	2 318 850	12 420 500	12 222 950	2 628 600	16 820 000	+1,6
Sunflower seed/Sonneblomsaad	601 500	749 205	731 505	635 750	874 000	+2,4
Soybeans/Sojabone	787 200	1 394 800	1 374 700	573 950	1 316 000	+1,5
Groundnuts/Grondbone	56 300	80 600	88 850	56 000	92 050	-9,3
Sorghum	28 800	84 750	78 200	42 350	152 000	+8,4
Dry beans/Droëbone	53 360	68 210	70 770	45 050	68 525	-3,6
TOTAL/TOTAAL	3 846 010	14 798 065	14 566 975	3 981 700	19 322 575	+1,6

Note: Estimate is for calendar year, e.g. production season 2017/18 = 2018

Nota: Skatting is vir kalenderjaar, bv. produksie-seisoen 2017/18 = 2018

Sunflower: Imports & Exports

2017/18 Pre-final summarised info

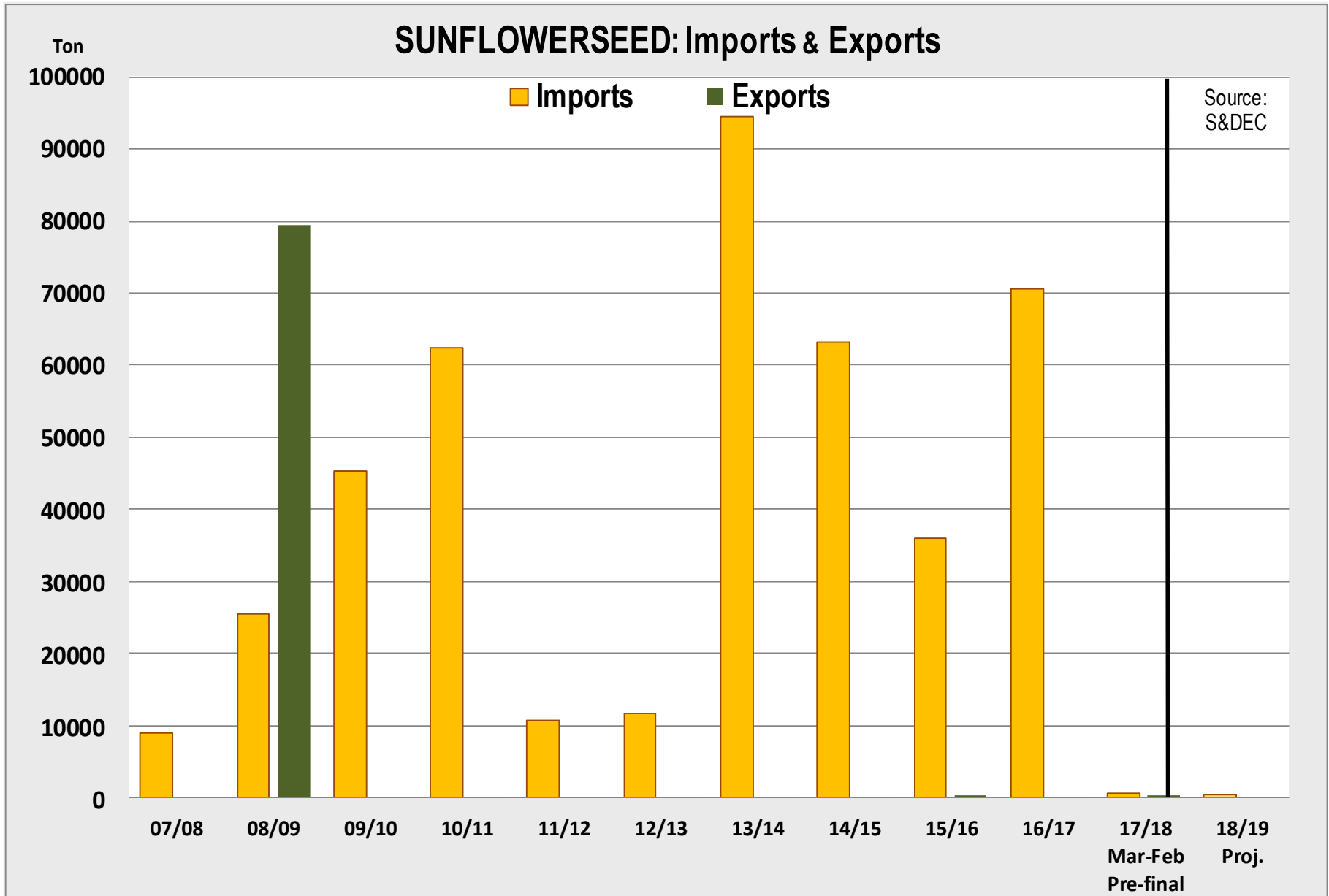
Marketing year	Sunflower		
	2017/18 Pre-final Mar '17 - Feb '18	2016/17	2015/16
	Ton		
Import	554	70 643	36 064
Export	274	205	256

*Pre-final: Mar '17 - Feb '18

Source: SAGIS



Sunflower: Imports & Exports per marketing year



Sunflower: Imports for RSA

(2017/18: 1 Mar '17 – 28 Feb '18 – Pre-final)

Month	Argentina	China	Egypt	Malawi	Mozam- bique	United Kingdom	Month Total	Progr. Total
Ton								
March 2017	0	0	0	0	0	0	0	0
April 2017	0	0	0	0	0	0	0	0
May 2017	0	18	0	82	0	0	100	100
June 2017	21	0	0	111	0	0	132	232
July 2017	0	0	22	102	0	0	124	356
August 2017	0	0	22	52	0	0	74	430
September 2017	0	0	0	56	0	0	56	486
October 2017	0	0	0	26	0	0	26	512
November 2017	0	0	0	0	0	0	0	512
December 2017	0	0	0	0	19	23	42	554
January 2018	0	0	0	0	0	0	0	554
February 2018	0	0	0	0	0	0	0	554
TOTAL 2017/18	21	18	44	429	19	23	554	

2017/18 - Mar '17 - Feb '18

Source: SAGIS

SARS: 1 555 t
Sunflower seeds –
Whether or not broken

Sunflower: RSA Exports

(2017/18: 1 Mar '17 – 28 Feb '18 – Pre-final)

Month	Botswana	Namibia	Swaziland	Month Total	Progr. Total
Ton					
March 2017	0	5	35	40	40
April 2017	7	0	0	7	47
May 2017	15	0	23	38	85
June 2017	0	0	21	21	106
July 2017	0	6	2	8	114
August 2017	0	4	0	4	118
September 2017	0	7	0	7	125
October 2017	0	0	1	1	126
November 2017	0	42	0	42	168
December 2017	0	0	0	0	168
January 2018	1	35	26	62	230
February 2018	0	37	7	44	274
TOTAL 2017/18	23	136	115	274	

2017/18 - Mar '17 - Feb '18

Source: SAGIS

SARS: 867 t
Sunflower seeds –
Whether or not broken

Sunflower: Processed

Sunflower Processed	2017/18 *		2016/17 **	
	Firms	Tons	Firms	Tons
Human Consumption	1	1 487	2	1 192
Animal Feed	45	5 735	42	10 665
Oil and Oilcake	11	877 815	11	695 470
		885 037		707 327

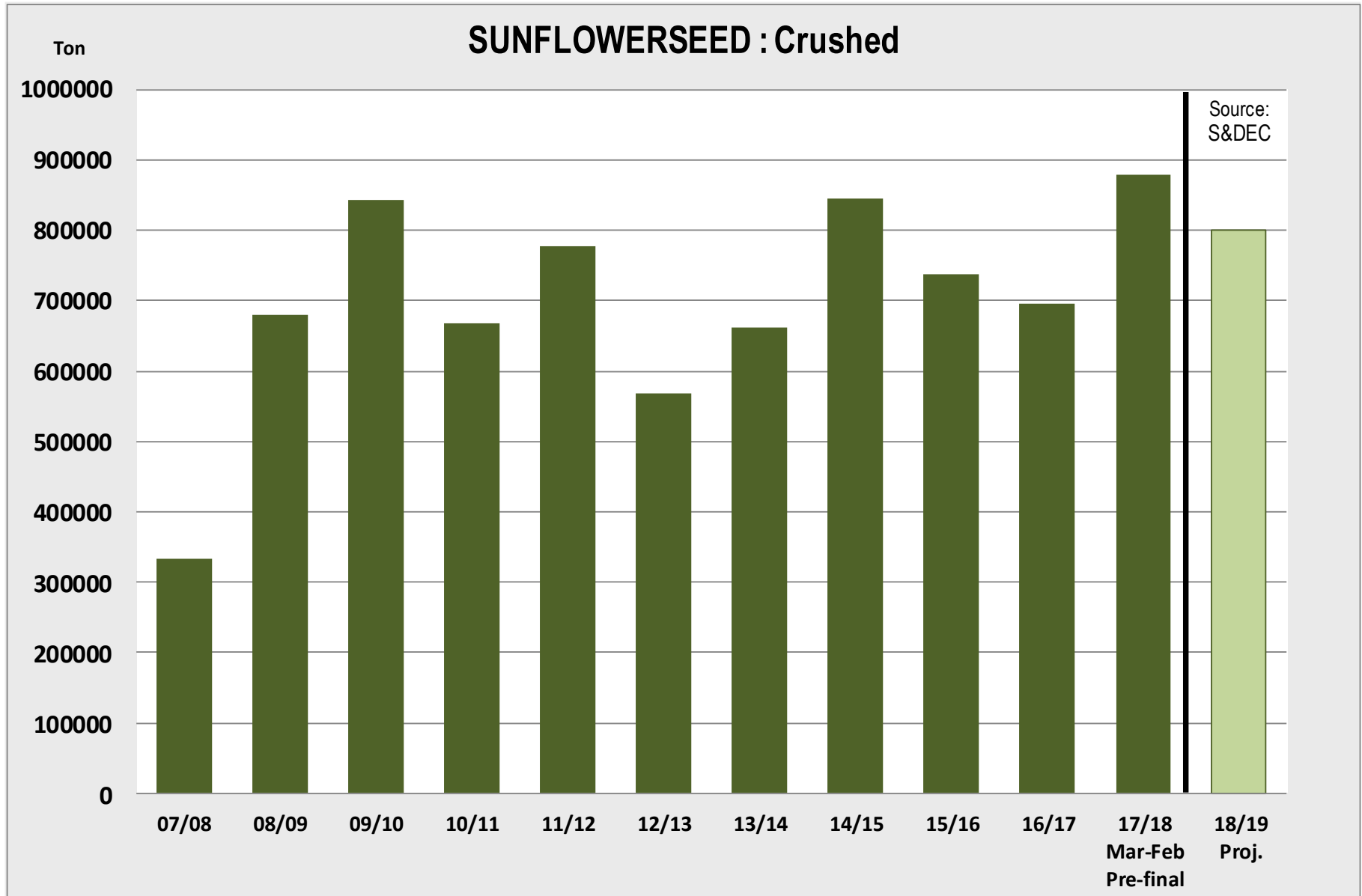
* 2017/18: Mar '17 - Feb '18

Source: SAGIS

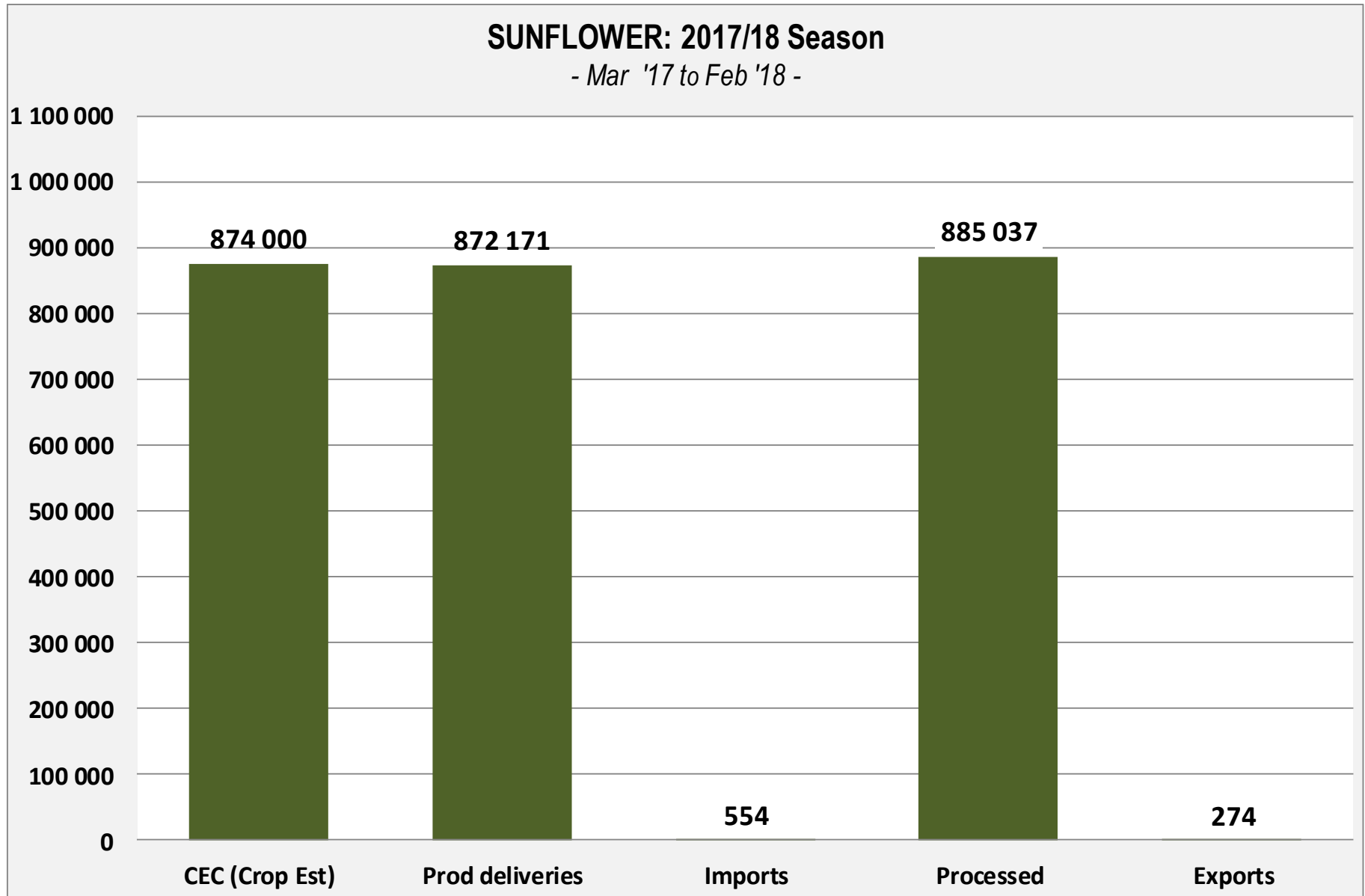
** 2016/17: Mar '16 - Feb '17



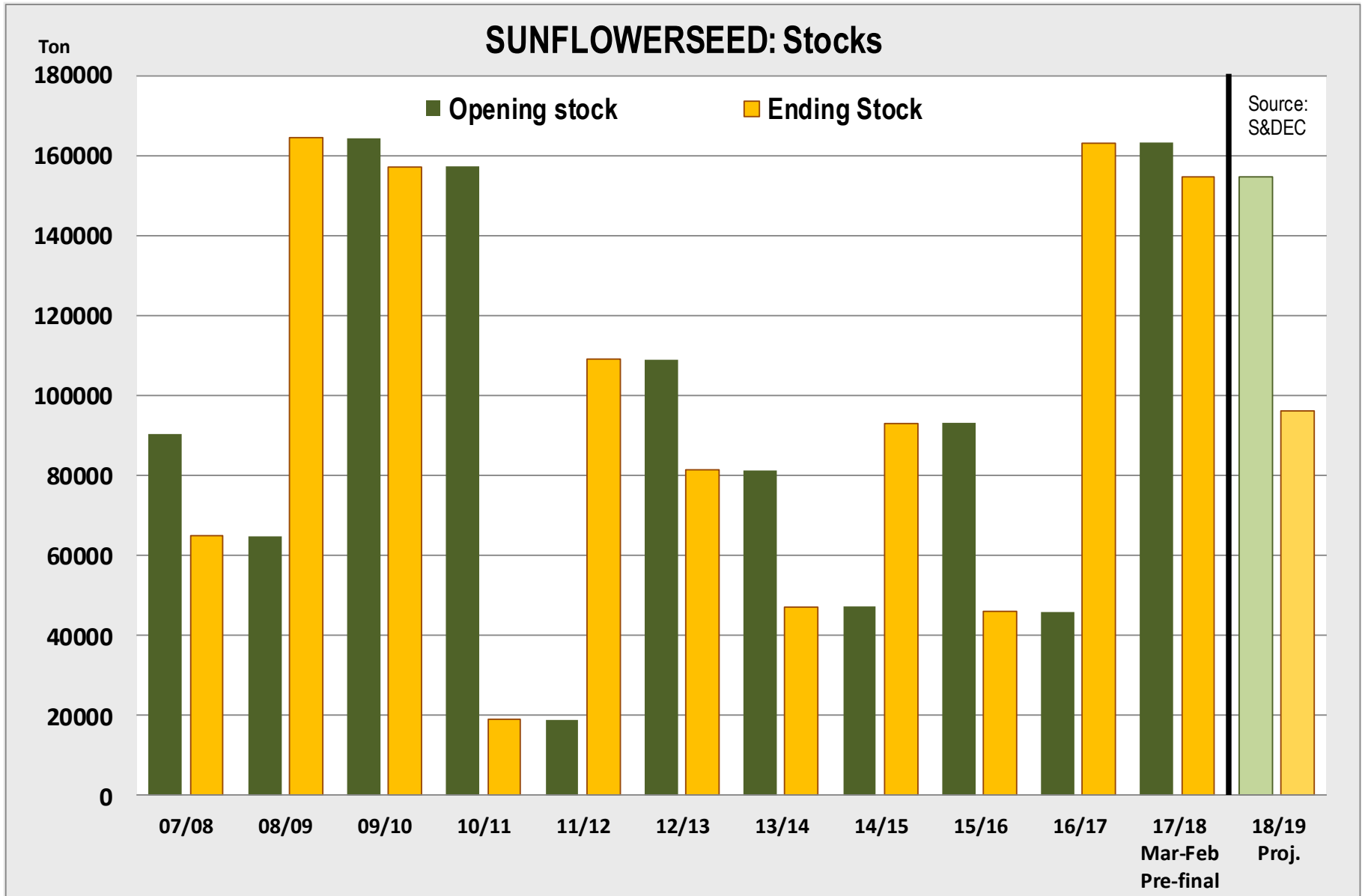
Sunflower: Consumption



Sunflower: 2017/18 Marketing Year



Sunflower: Opening & Ending Stocks



Sunflower: Price Movements

SAFEX Local prices

Sunflower - SAFEX Latest prices vs previous prices

Future prices for:	2018/04/17	% Month on Month	2018/03/16	% Year on Year	2017/04/18
	Price R/Ton		Price R/Ton		Price R/Ton
<i>May '18</i>	4 638,00	-5,06	4 885,00	2,52	4 524,00
<i>July '18</i>	4 722,00	-3,91	4 914,00	1,33	4 660,00

Source: SAFEX



Sunflower: Price movements

Indicative **Import** Parity Prices

2018/04/17	French Sunflower Bordeaux
	\$/t
FOB value \$/t	411,00
Freight rate	28,00
Insurance (0.3% of FOB)	1,23
Cost, Insurance and Freight (cif) \$/t	440,23
<i>Converted to R/t:</i>	R/t
Exchange R/\$ (2018/04/17)	12,0305
Cost, Insurance and Freight (CIF) R/t	5 296,19
Financing cost	43,53
Cost, Insurance, Freight and Financing R/t	5 339,72
Discharge cost - Durban	190,57
Import tariff	0,00
Free on Rail (FOR) - Durban	5 530,29
Railage: Durban - Randfontein	460,20
DELIVERED: Durban - Randfontein	5 990,49
<i>Delivered: Durban - Randfontein (2017/04/18)</i>	<i>6 163,88</i>
<i>Current SAFEX spot price (2018/04/17)</i>	<i>4 700,00</i>

Sunflower Oil: SARS FOB Prices

Imports & Exports

Sunflower Oil - Crude (1512.11.10) Sunflower Oil - Crude Other (1512.11.90) Sunflower Oil - Cooking (1512.19.10) Sunflower Oil - Other (1512.19.90)		2017/18 Progr. Mar 17- Jan 18	2016/17	2015/16
Imports	Quantity (Ton)	137 278	154 719	106 842
Total value of imports	FOB R'000	1 457 925,90	1 830 267,33	1 247 238,13
Value per ton	R/Ton	10 620,23	11 829,61	11 673,64
Sunflower Oil - Crude (1512.11.10) Sunflower Oil - Crude Other (1512.11.90) Sunflower Oil - Cooking (1512.19.10) Sunflower Oil - Other (1512.19.90)		2017/18 Progr. Mar 17- Jan 18	2016/17	2015/16
Exports	Quantity (Ton)	66 428	109 282	65 072
Total value of exports	FOB R'000	1 006 502,85	1 221 134,75	873 726,97
Value per ton	R/Ton	15 151,80	11 174,16	13 427,14

Source: SARS

Sunflower Oilcake: SARS FOB Prices

Imports & Exports

Oilcake - Sunflower seeds (2306.30)		2017/18 Progr. Mar 17- Jan 18	2016/17	2015/16
Imports	Quantity (Ton)	22 700	93 721	64 979
Total value of imports	FOB R'000	53 431,29	273 767,41	213 823,62
Value per ton	R/Ton	2 353,80	2 921,10	3 290,66

Oilcake - Sunflower seeds (2306.30)		2017/18 Progr. Mar 17- Jan 18	2016/17	2015/16
Exports	Quantity (Ton)	17 929	22 334	17 954
Total value of exports	FOB R'000	65 236,37	111 727,42	83 483,34
Value per ton	R/Ton	3 638,50	5 002,62	4 649,75

Source: SARS

Sunflower: SARS – FOB Prices

**Imports per country –
Sunflower seeds –
whether or nor broken
(2017/18 : 1 Mar '17 – 31 Jan '18)**

Imports Tariff Line 1206.00 Sunflower seeds - whether or not broken

Country	Ton	FOB value R'000	Rand/ton
Argentina	69,307	7 649,39	110 369,66
Australia	0,054	5,71	105 740,74
Bolivia	0,036	0,52	14 444,44
Bulgaria	393,252	4 777,45	12 148,57
Chile	93,485	4 749,27	50 802,48
China	76,218	1 188,17	15 589,10
Egypt	23,000	223,89	9 734,35
France	0,090	3,96	44 000,00
Hungary	0,750	21,38	28 506,67
India	44,000	589,11	13 388,86
Israel	0,482	18,75	38 900,41
Malawi	757,508	2 765,17	3 650,35
Poland	10,000	114,80	11 480,00
Thailand	34,224	3 493,46	102 076,32
Turkey	0,042	0,48	11 428,57
Ukraine	22,040	235,34	10 677,86
United States	0,004	12,44	3 110 000,00
Unknown	0,165	3,60	21 818,18
Zambia	30,000	90,32	3 010,67
Zimbabwe	0,107	0,16	1 495,33
Total	1 554,764	25 943,37	16 686,37



2017/18: Mar '17 - Jan '18

Source: SARS

Sunflower : SARS – FOB Prices

**Exports per country –
Sunflower seeds
whether
or not broken
(2017/18 : 1 Mar '17– 31 Jan '18)**

Country	Ton	FOB value R'000	Rand/ton
Angola	0,862	21,24	24 640,37
Austria	0,003	8,09	2 696 666,67
Botswana	188,658	880,36	4 666,43
Canada	0,041	3,00	73 170,73
Chile	4,234	994,04	234 775,63
Congo Dem Rep Of	0,092	2,44	26 521,74
France	0,012	0,62	51 666,67
Ghana	0,582	7,50	12 886,60
Kenya	143,714	10 251,86	71 335,15
Lesotho	11,550	50,50	4 372,29
Madagascar	0,154	5,79	37 597,40
Malawi	1,035	19,04	18 396,14
Mauritius	0,025	3,50	140 000,00
Mozambique	7,918	102,12	12 897,20
Namibia	168,550	1 389,18	8 241,95
Nigeria	0,350	7,36	21 028,57
Pakistan	7,015	671,49	95 722,02
Seychelles	0,015	11,43	762 000,00
Sierra Leone	0,004	0,40	100 000,00
Somalia	0,024	5,00	208 333,33
Sudan	244,275	21 160,84	86 627,12
Swaziland	55,656	323,04	
Tanzania	1,244	36,36	29 228,30
Uganda	0,098	2,77	28 265,31
United States	0,120	39,61	330 083,33
Uruguay	4,940	348,80	70 607,29
Zambia	5,252	233,78	44 512,57
Zimbabwe	20,265	204,70	10 101,16
Total	866,688	36 784,860	42 443,02

2017/18: Mar '17 - Jan '18

Soybeans



20 Years
service to the industry
November
(1997 - 2017)

Soybeans: Supply & Demand

(National vs. International – Marketing season)

	SAGIS	NAMC (S&D)	International (USDA)	
Marketing year	Mar - Feb		Sept - Aug	
	Pre-final: 2017/18 ^(c) '000t	Projection: 2018/19 ^(c) '000t	Estimate: 2017/18 ^(d) Mt	Projection: 2018/19 ^(d) Mt
Opening stocks	89,1	330,6	96,7	
Production	713,7	1 364,8	334,8	
Imports	271,1	20,0	151,7	n/a
Processed	1 073,8 ^(b)	1 181,2 ^(b1)	342,0	
Exports	0,4	0,5	150,4	
Closing stocks	330,6 ^(a)	536,2 ^(a)	90,8	

(a) All stocks, regardless ownership thereof, in commercial structures

(b) Including producer withdrawals, seed and end users ^(b) 10 734 t - ^(b1) 11 200 t

(c) Source: SAGIS 27 Mar '18 & NAMC: S&DEC - 5 Apr '18

(d) Source: USDA - 20 Apr '18



Soybeans: Production & Producer deliveries

Crop Estimate vs. Producer Deliveries

Soybean	2017/18	2016/17	2015/16
	Ton		
CEC Production	1 316 000 *	742 000	1 070 000
Less Retentions	30 000	32 000	30 000
Total available	1 286 000	710 000	1 040 000
SAGIS Deliveries	1 290 218 **	713 195	1 042 129
Difference	25 782	28 805	27 871

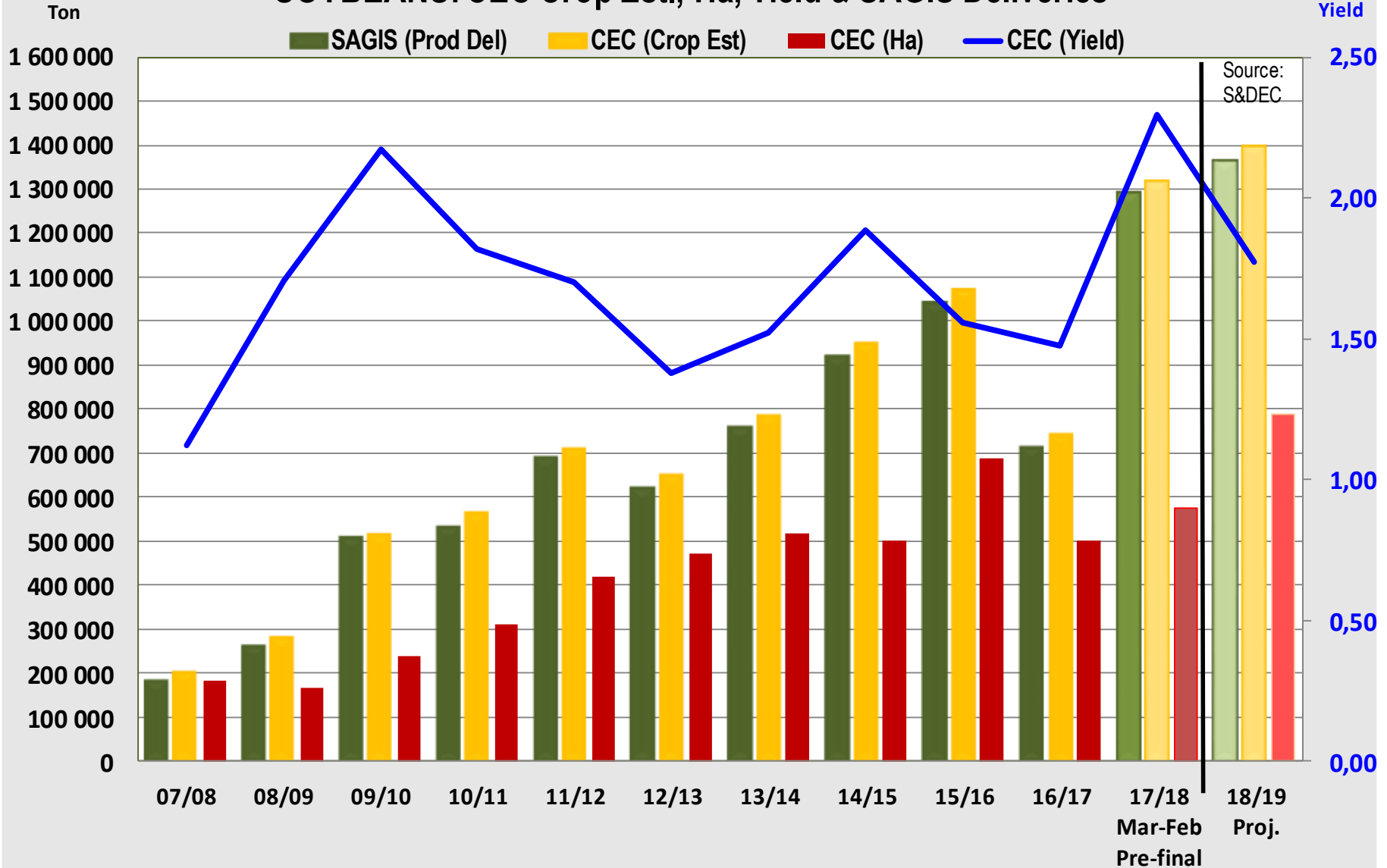
* Final estimate

** SAGIS Pre-final: Mar '17 - Feb '18



Soybeans: CEC Estimate, Yield, Ha & SAGIS deliveries

SOYBEANS: CEC Crop Est., Ha, Yield & SAGIS Deliveries



Sunflower: CEC Estimate

SUMMER CROPS – REVISED AREA PLANTED AND SECOND PRODUCTION FORECAST: 2018

SOMERGEWASSE – HERSIENE OPPERVLAKTE- EN TWEEDE PRODUKSIESKATTING: 2018

CROP/GEWAS	Area planted/ Opp beplant	2 nd forecast/ 2 ^{de} skatting	1 st forecast/ 1 ^{ste} skatting	Area planted/ Opp beplant	Final crop/ Finale oes	Change/ Verandering/
	2018 Ha (A)	2018 Tons (B)	2018 Tons (C)	2017 Ha (D)	2017 Tons (E)	% (B) ÷ (C)
Commercial/Kommersieël:						
White maize/Witmielies	1 268 100	6 363 100	6 108 000	1 643 100	9 916 000	+4,2
Yellow maize/Geelmielies	1 050 750	6 057 400	6 114 950	985 500	6 904 000	-0,9
Total Maize/Totale Mielies	2 318 850	12 420 500	12 222 950	2 628 600	16 820 000	+1,6
Sunflower seed/Sonneblomsaad	601 500	749 205	731 505	635 750	874 000	+2,4
Soybeans/Sojabone	787 200	1 394 800	1 374 700	573 950	1 316 000	+1,5
Groundnuts/Grondbone	56 300	80 600	88 850	56 000	92 050	-9,3
Sorghum	28 800	84 750	78 200	42 350	152 000	+8,4
Dry beans/Droëbone	53 360	68 210	70 770	45 050	68 525	-3,6
TOTAL/TOTAAL	3 846 010	14 798 065	14 566 975	3 981 700	19 322 575	+1,6

Note: Estimate is for calendar year, e.g. production season 2017/18 = 2018

Nota: Skatting is vir kalenderjaar, bv. produksie-seisoen 2017/18 = 2018

Soybeans: Imports & Exports

2017/18 Pre-final summarised Info

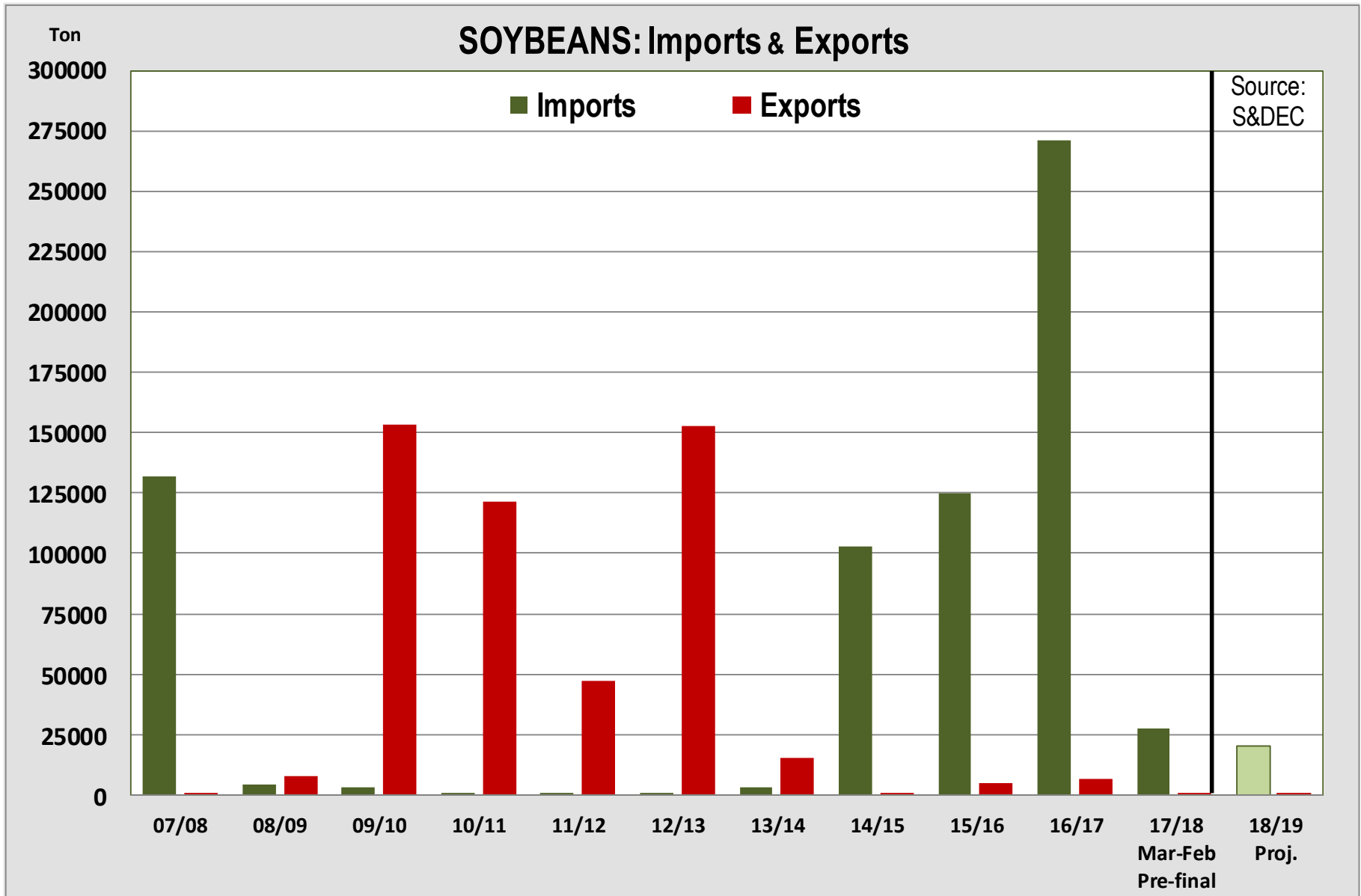
Marketing year	Soybean		
	2017/18 Pre-final Mar '17 - Feb '18	2016/17	2015/16
	Ton		
Import	27 508	271 098	124 981
Export	414	6 745	4 677

*Pre-final: Mar '17 - Feb '18

Source: SAGIS



Soybeans Imports & Exports per marketing year



Soybeans: Imports for RSA

(2017/18: 1 Mar '17 – 31 Jan '18)

Month	Ethiopia	Malawi	Zambia	Zimbabwe	Month Total	Progressive Total
Ton						
March 2017	31	0	6 128	0	6 159	6 159
April 2017	0	0	1 193	0	1 193	7 352
May 2017	44	0	130	0	174	7 526
June 2017	0	497	910	0	1 407	8 933
July 2017	0	1 129	2 966	0	4 095	13 028
August 2017	173	862	7 083	0	8 118	21 146
September 2017	0	259	1 858	1 072	3 189	24 335
October 2017	0	84	649	0	733	25 068
November 2017	0	292	1 032	0	1 324	26 392
December 2017	0	30	436	0	466	26 858
January 2018	0	0	0	0	0	26 858
February 2018	123	0	527	0	650	27 508
TOTAL 2017/18	371	3 153	22 912	1 072	27 508	

2017/18 - Mar '17 - Feb '18

Source: SAGIS

SARS: 23 301 t
Soybean
Whether or nor broken

Soybeans: RSA Exports

(2017/18: 1 Mar '17 – 31 Jan '18)

Month	Botswana	Mozambique	Month Total	Progressive Total
Ton				
March 2017	0	0	0	0
April 2017	1	126	127	127
May 2017	0	185	185	312
June 2017	0	0	0	312
July 2017	0	0	0	312
August 2017	0	99	99	411
September 2017	0	0	0	411
October 2017	0	0	0	411
November 2017	1	0	1	412
December 2017	0	0	0	412
January 2018	2	0	2	414
February 2018	0	0	0	414
TOTAL 2017/18	4	410	414	

2017/18 - Mar '17 - Feb '18

Source: SAGIS

SARS: 1 814 t
Soybean
Whether or nor broken

Soybeans: Processed

Soybeans Processed	2017/18 *		2016/17 **	
	Firms	Tons	Firms	Tons
Human Consumption	11	25 056	10	23 875
Animal Feed	38	146 563	29	98 718
Oil and Oilcake	11	891 425	13	852 308
		1 063 044		974 901

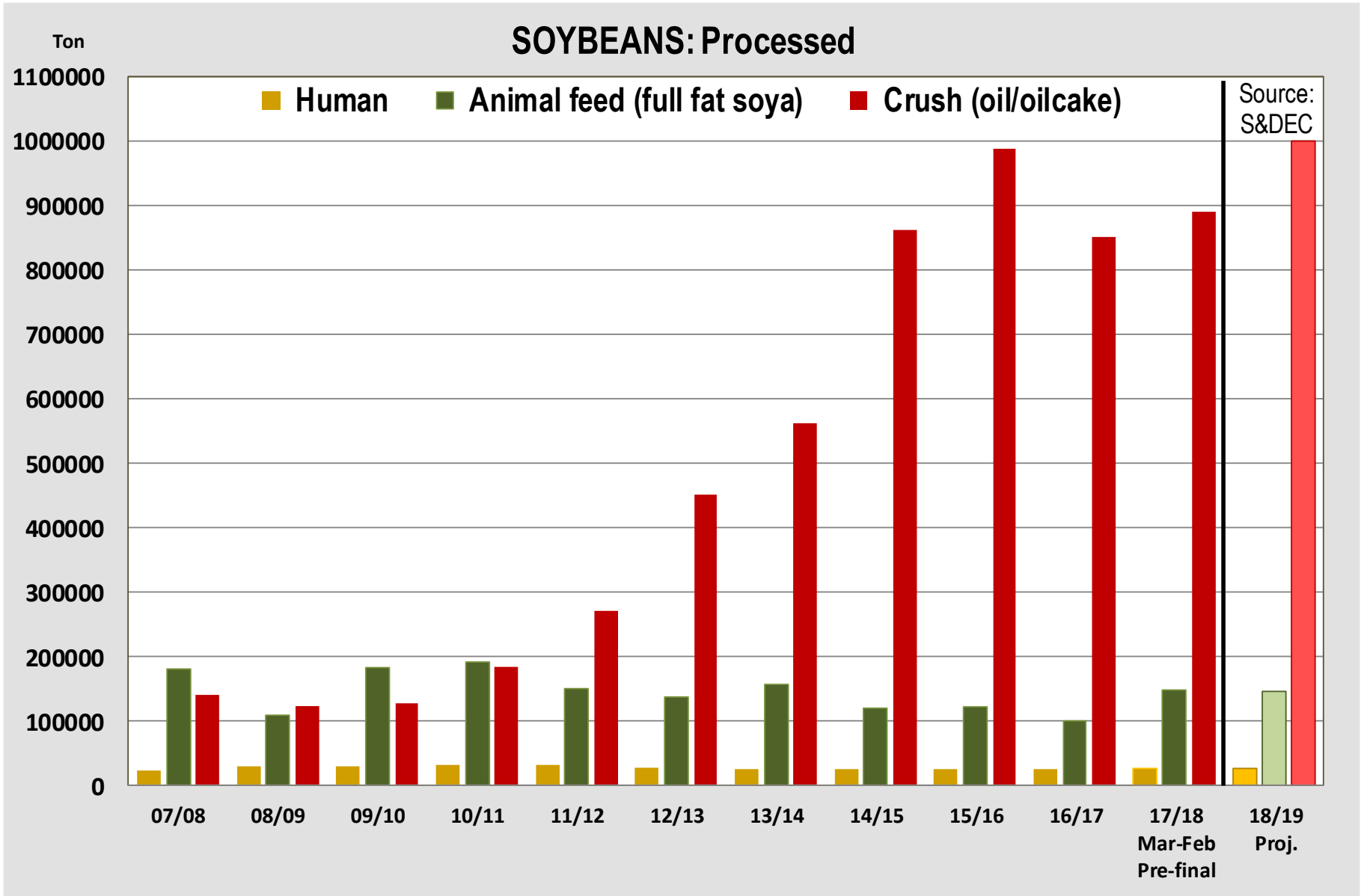
* 2017/18: Mar '17 - Feb '18

Source: SAGIS

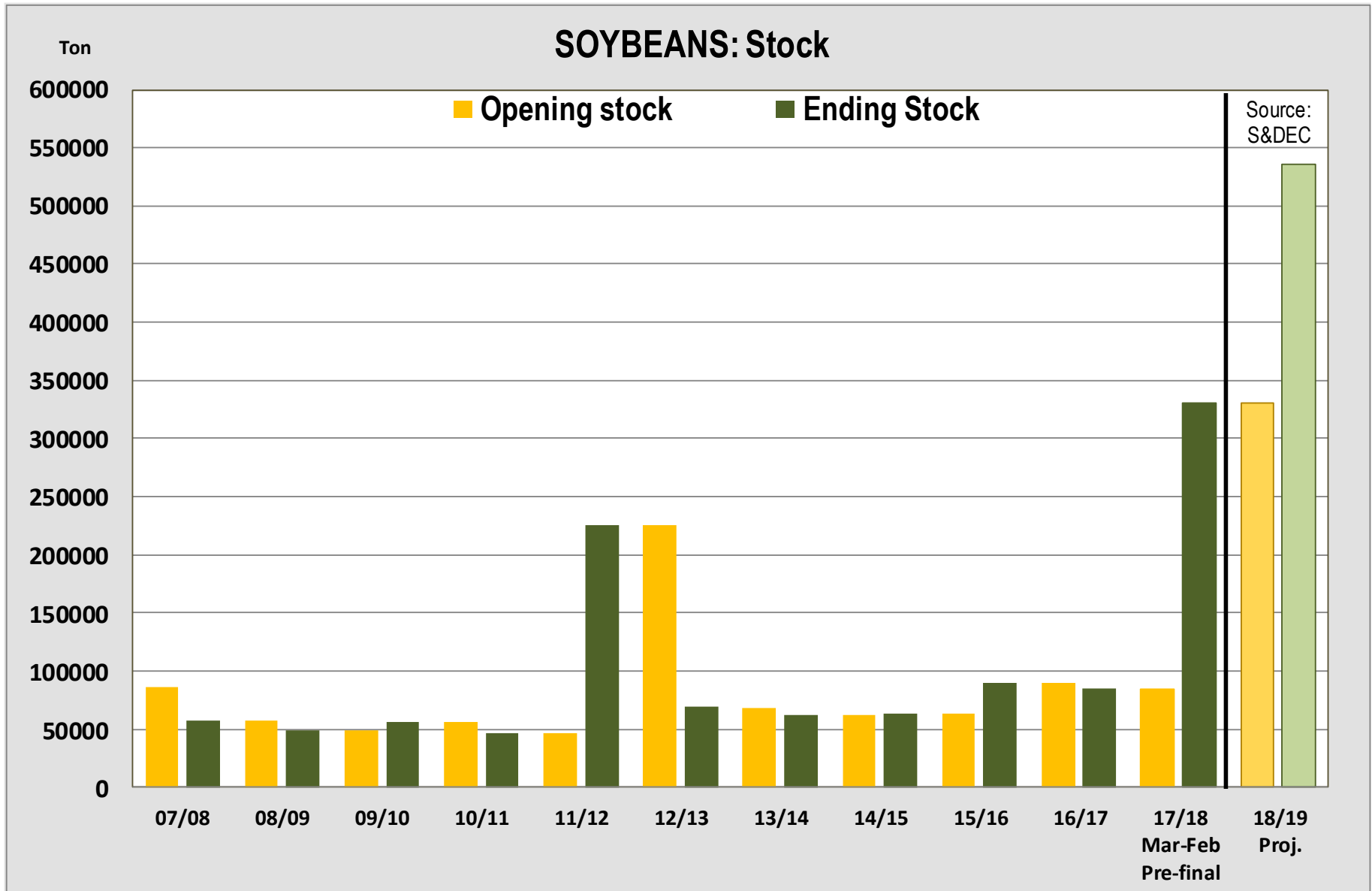
** 2016/17: Mar '16 - Feb '17



Soybeans: Consumption



Soybeans: Opening & Ending Stocks



Soybeans: Price Movements

SAFEX Local prices

Soybean - SAFEX Latest prices vs previous prices

Future prices for:	2018/04/17	% Month on Month	2018/03/16	% Year on Year	2017/04/18
	Price R/Ton		Price R/Ton		Price R/Ton
<i>May '18</i>	4 656,00	-0,06	4 659,00	-4,39	4 870,00
<i>July '18</i>	4 763,00	-0,13	4 769,00	-4,40	4 982,00

Source: SAFEX



Soybeans: Price movements

Indicative **Import** Parity Prices

2018/04/17	Argentine Soybeans Up River
	\$/t
FOB value \$/t	424,00
Freight rate	30,00
Insurance (0.3% of FOB)	1,27
Cost, Insurance and Freight (cif) \$/t	455,27
<i>Converted to R/t:</i>	R/t
Exchange R/\$ (2018/04/17)	12,0305
Cost, Insurance and Freight (CIF) R/t	5 477,13
Financing cost	45,02
Cost, Insurance, Freight and Financing R/t	5 522,15
Discharge cost - Durban	190,57
Import tariff	408,07
Free on Rail (FOR) - Durban	6 120,79
Railage: Durban - Randfontein	460,20
DELIVERED: Durban - Randfontein	6 580,99
<i>Delivered: Durban - Randfontein (2017/04/18)</i>	<i>5 831,31</i>
<i>Current SAFEX spot price (2018/04/17)</i>	<i>4 626,00</i>

Soybeans: Price Movements

CBOT International prices

Soybean - CBOT Latest prices vs previous prices

Contract	2018/04/17	% Month on Month	2018/03/16	% Year on Year	2017/04/17
	Price \$/Ton		Price \$/Ton		Price \$/Ton
March '18	384,34	2,33	375,59	9,74	350,24
May '18	388,45	2,30	379,71	9,71	354,06

Source: CBOT



Soybeans: SARS FOB Prices

Imports & Exports – Oilcake : Soybeans

Oilcake: Soybeans (2304.00)		2017/18 Progr. Mar 17- Jan 18	2016/17	2015/16
Imports	Quantity (Ton)	457 646	641 911	573 442
Total value of imports	FOB R'000	1 974 708,71	3 279 981,77	2 340 392,46
Value per ton	R/Ton	4 314,93	5 109,71	4 081,30

Oilcake: Soybeans (2304.00)		2017/18 Progr. Mar 17- Jan 18	2016/17	2015/16
Exports	Quantity (Ton)	53 035	100 297	96 277
Total value of exports	FOB R'000	318 591,97	728 947,74	651 695,23
Value per ton	R/Ton	6 007,21	7 267,90	6 768,95

Source: SARS

Soybeans: SARS FOB Prices

Imports & Exports – Soybeans Crude Oil & Other

Soybean Oil - Crude (1507.10.10) Soybean Oil - Other (1507.10.90) Soybean Oil - Other Food (1507.90.10) Soybean Oil - Other Other (1507.90.90)		2017/18 Progr. Mar 17- Jan 18	2016/17	2015/16
Imports	Quantity (Ton)	176 007	181 695	182 319
Total value of imports	FOB R'000	1 853 884,83	2 093 731,73	1 743 167,12
Value per ton	R/Ton	10 533,04	11 523,34	9 561,10
Soybean Oil - Crude (1507.10.10) Soybean Oil - Other (1507.10.90) Soybean Oil - Other Food (1507.90.10) Soybean Oil - Other Other (1507.90.90)		2017/18 Progr. Mar 17- Jan 18	2016/17	2015/16
Exports	Quantity (Ton)	48 170	59 231	85 602
Total value of exports	FOB R'000	658 270,29	812 243,13	1 086 376,39
Value per ton	R/Ton	13 665,70	13 713,15	12 690,97

Soybeans: SARS FOB Prices

Imports & Exports – Palm Oil – Crude & Other

Palm Oil - Crude (1511.10.10) Palm Oil - Other (1511.10.90) Palm Oil - Other Food (1511.90.10) Palm Oil - Other Other (1511.90.90)		2017/18 Progr. Mar 17- Jan 18	2016/17	2015/16
Imports	Quantity (Ton)	441 888	445 871	438 741
Total value of imports	FOB R'000	4 043 102,67	4 263 430,84	3 383 816,16
Value per ton	R/Ton	9 149,61	9 562,03	7 712,56
Palm Oil - Crude (1511.10.10) Palm Oil - Other (1511.10.90) Palm Oil - Other Food (1511.90.10) Palm Oil - Other Other (1511.90.90)		2017/18 Progr. Mar 17- Jan 18	2016/17	2015/16
Exports	Quantity (Ton)	16 117	17 078	10 592
Total value of exports	FOB R'000	232 139,54	258 344,44	144 592,95
Value per ton	R/Ton	14 402,98	15 127,16	13 651,64

Palm oil: SARS FOB Prices

Imports & Exports– Palm Kernel Oil: Crude & Other

Palm Kernel Oil - Crude (1513.21.10) Palm Kernel Oil - Other (1513.29.10) Palm Kernel Oil - Crude Other (1513.21.90) Palm Kernel Oil - Other Other (1513.29.90)		2017/18 Progr. Mar 17- Jan 18	2016/17	2015/16
Imports	Quantity (Ton)	55 847	31 541	33 564
Total value of imports	FOB R'000	450 530,55	612 041,61	385 676,27
Value per ton	R/Ton	8 067,21	19 404,43	11 490,70
Palm Kernel Oil - Crude (1513.21.10) Palm Kernel Oil - Other (1513.29.10) Palm Kernel Oil - Crude Other (1513.21.90) Palm Kernel Oil - Other Other (1513.29.90)		2017/18 Progr. Mar 17- Jan 18	2016/17	2015/16
Exports	Quantity (Ton)	702	192	373
Total value of exports	FOB R'000	12 186,66	3 702,88	6 225,76
Value per ton	R/Ton	17 351,07	19 310,47	16 681,70

Source: SARS

Cottonseed: SARS FOB Prices

Imports & Exports – Oilcake: Cottonseed

Oilcake: Cottonseed (2306.10)		2017/18 Progr. Mar 17- Jan 18	2016/17	2015/16
Imports	Quantity (Ton)	38 942	53 722	63 338
Total value of imports	FOB R'000	128 842,96	198 672,58	237 460,57
Value per ton	R/Ton	3 308,62	3 698,16	3 749,08

Oilcake: Cottonseed (2306.10)		2017/18 Progr. Mar 17- Jan 18	2016/17	2015/16
Exports	Quantity (Ton)	127	39	184
Total value of exports	FOB R'000	731,90	105,50	5 463,15
Value per ton	R/Ton	5 764,13	2 674,75	29 719,14

Source: SARS

Soybeans: SARS FOB Prices

Imports per country – 1201.90 Soybeans – whether or not broken

(2017/18 : 1 Mar '17 – 31 Jan '18)

Imports	Tariff Line 1201.90 Soybeans - whether or not broken - Other		
Country	Ton	FOB value R'000	FOB Rand/ton
China	3,262	68,12	20 882,89
Djibouti	88,000	802,63	9 120,80
Ethiopia	306,400	1 218,08	3 975,46
France	1,500	25,89	17 260,00
Malawi	4 333,000	15 436,61	3 562,57
Nigeria	0,324	1,51	4 660,49
South Africa	326,500	1 416,93	4 339,75
Taiwan, Prov of China	0,783	2,68	3 422,73
Thailand	0,207	3,53	17 053,14
United States	3,192	200,36	62 769,42
Zambia	18 038,876	82 635,31	4 580,96
Zimbabwe	199,200	868,52	4 360,04
All countries	23 301,244	102 680,17	4 406,64

2017/18: Mar '17 - Jan '18

Source: SARS

Soybeans: SARS FOB Prices

Exports per country – 1201.90 Soybeans – whether or not broken

(2017/18 : 1 Mar '17 – 31 Jan '18)

Exports	Tariff Line 1201.90 Soybeans - whether or not broken - Other		
Country	Ton	FOB value R'000	FOB Rand/ton
Angola	461,640	2 985,80	6 467,81
Botswana	8,819	66,47	7 537,14
Canada	0,056	3,45	61 607,14
Lesotho	86,893	2 582,15	29 716,43
Malawi	0,636	208,94	328 522,01
Mauritius	18,900	446,77	23 638,62
Moroco	0,001	0,01	10 000,00
Mozambique	1 235,045	6 575,12	5 323,79
Namibia	0,629	4,63	7 360,89
Saint Helena	0,031	0,67	21 612,90
Swaziland	0,972	15,11	15 545,27
Tanzania	0,003	0,09	30 000,00
Zambia	0,528	168,54	319 204,55
Zimbabwe	0,056	9,03	161 250,00
Total	1 814,209	13 066,78	7 202,47

2017/18: Mar '17 - Jan '18

Source: SARS

All oil cake: Price Movements

(2017/18 : 1 Mar '17 – 31 Jan '18)

ALL OIL CAKE		2017/18 Progr. Mar '17 - Jan '18	2016/17	2015/16
Imports	Quantity (Ton)	526 574	804 773	714 474
Total value of imports	FOB R'000	2 178 889,38	3 791 920,47	2 838 595,38
Value per ton	FOB R/Ton	4 137,86	4 711,79	3 972,99

Source: SARS

All oil cake:

Cotton seed

Groundnut oil

Linseed

Rape or colza seeds (All)

Soybean

Sunflower

All oil: Price Movements

(2017/18 : 1 Mar – 31 Jan '18)

ALL OIL		2017/18 Progr. Mar '17 - Jan '18	2016/17	2015/16
Imports	Quantity (Ton)	811 029	813 833	761 482
Total value of imports	FOB R'000	7 805 529,39	8 799 549,73	6 760 613,30
Value per ton	FOB R/Ton	9 624,23	10 812,48	8 878,23

Source: SARS

All oil:

Soybean oil (All)

Groundnut oil (All)

Palm oil (All)

Sunflower oil (All)

Palm kernel oil (All)

Vegetable oil (All)

Oilseeds Products



20 Years
service to the industry
November
(1997 - 2017)

Oilseeds: Products

Manufactured (1 Mar '17 – 28 Feb '18)

Manufactured	Feb '18	Progressive: Mar '17 - Feb '18 (12 months)
	Tons	Tons
Palm Oil and Derivatives	0	0
Soybean Oil	13 513	152 434
Sunflower Oil	28 902	319 052
Cottonseed Oil	0	0
Coconut Oil/ Groundnut Oil/ Canola Oil/ Corn (Maize) Oil/ Blends or mixes of Oils which includes one of the above Oils/ Biodiesel	4 098	55 186
Cottonseed Oilcake	0	0
Sunflower Oilcake	36 580	369 122
Coconut Oilcake	0	0
Palmnut Oilcake	0	0
Soybean Oilcake/ Canola Oilcake	63 515	722 794
Soybean Flours and Meals/ Textured Vegetable Protein	3 112	35 090
Soybean Fullfat	14 290	154 874
Peanut Butter and Paste	2 335	30 422
Total	166 345	1 838 974



Oilseeds: Crushing percentage

Crushing %	Progr. Mar '17 to Feb '18		
	Oil	Oilcake	Rest
	%	%	%
Soybeans	17	74	9
Sunflowerseed	36	42	22



Oilseeds: Products

Imported (1 Mar '17 – 28 Feb '18)

Imported	Feb '18	Progressive: Mar '17 - Feb '18 (12 months)
	Tons	Tons
Palm Oil and Derivatives	23 412	323 198
Soybean Oil	2 500	50 123
Sunflower Oil	22	81 034
Cottonseed Oil	1 995	1 995
Coconut Oil/ Groundnut Oil/ Canola Oil/ Corn (Maize) Oil/ Blends or mixes of Oils which includes one of the above Oils/ Biodiesel	400	4 789
Cottonseed Oilcake	0	167
Sunflower Oilcake	0	24 166
Coconut Oilcake	0	0
Palmnut Oilcake	0	0
Soybean Oilcake/ Canola Oilcake	38 554	438 555
Soybean Flours and Meals/ Textured Vegetable Protein	0	0
Soybean Fullfat	0	0
Peanut Butter and Paste	86	1 320
Total	66 969	925 347



Oilseeds: Products

Exported (1 Mart '17 - 28 Feb '18)

Exported	Feb '18	Progressive: Mar '17 - Feb '18 (12 months)
	Tons	Tons
Palm Oil and Derivatives	1 764	23 661
Soybean Oil	2 305	33 775
Sunflower Oil	91	2 151
Cottonseed Oil	0	0
Coconut Oil/ Groundnut Oil/ Canola Oil/ Corn (Maize) Oil/ Blends or mixes of Oils which includes one of the above Oils/ Biodiesel	164	2 308
Cottonseed Oilcake	0	0
Sunflower Oilcake	68	2 343
Coconut Oilcake	0	0
Palmnut Oilcake	0	0
Soybean Oilcake/ Canola Oilcake	948	13 141
Soybean Flours and Meals/ Textured Vegetable Protein	0	0
Soybean Fullfat	99	4 904
Peanut Butter and Paste	19	345
Total	5 458	82 628



Price Movements

Products: Year on year price changes

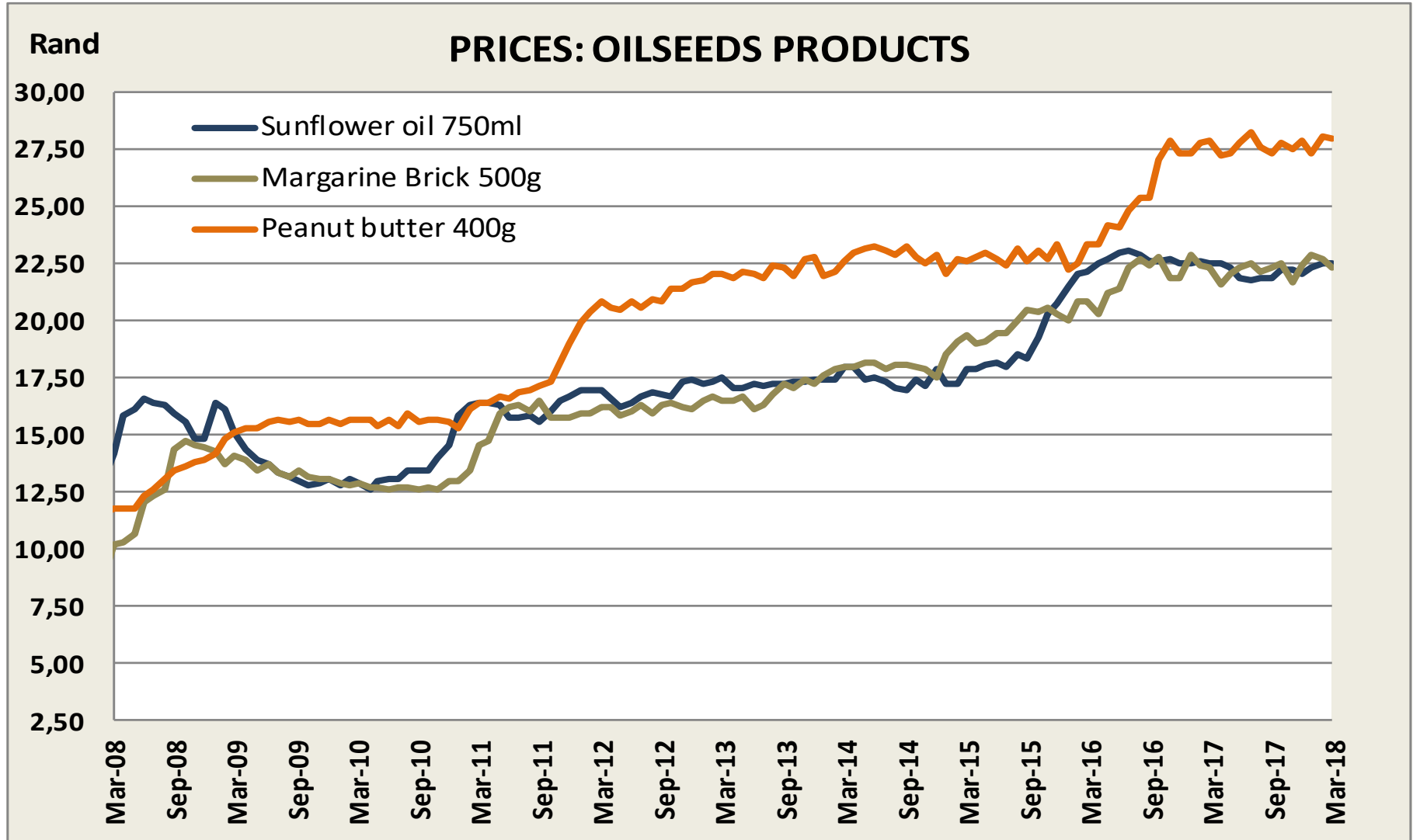
	March				
	2018	% Year on Year	2017	% Year on Year	2016
	Price R		Price R		Price R
Brick Margarine 500g	27,35	8,15	25,29	7,07	23,62
Peanut Butter 400g	27,93	0,40	27,82	19,19	23,34
Sunflower Oil 750ml	22,47	-0,13	22,50	1,67	22,13

Source: SA Statistics



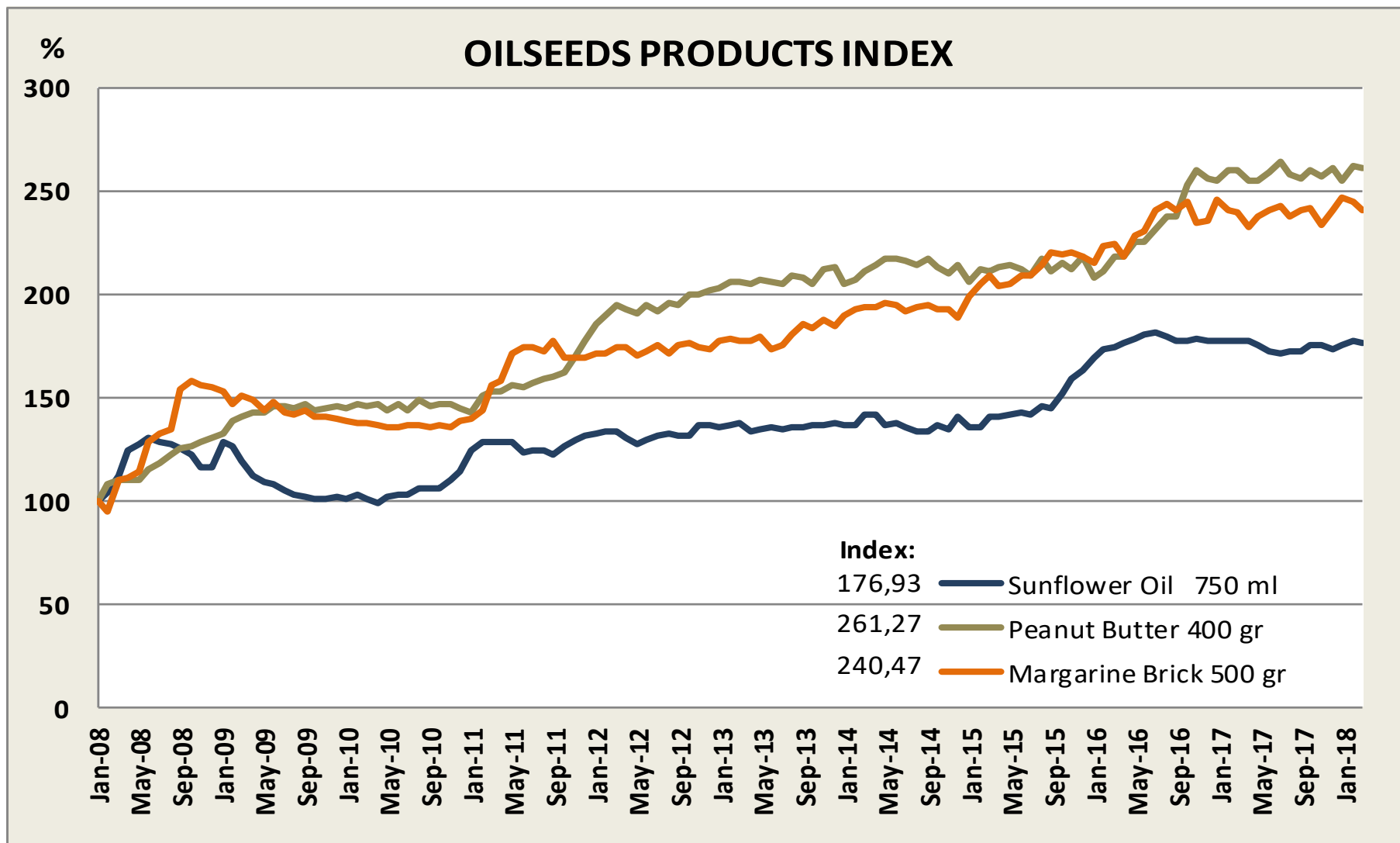
Price Movements

Products: prices: (Dec '08 – Mar '18)



Price Movements

Products: Index (Jan '08 – Mar '18)



Oilseeds Admin

20 Years
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November
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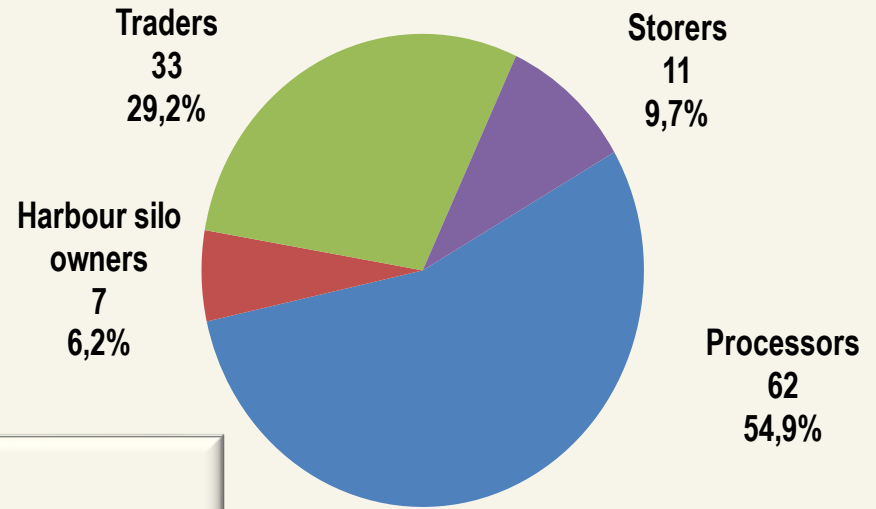
Sunflower & Soybean: Inspection

1 Mar '17 – 28 Feb '18 Financial year

	Mass over declared	Mass under declared	Total mass incorrectly declared	Total utilized audited	Mass incorrectly declared as % of total utilized	Net effect of (under) / over declared
	Ton				%	Ton
	a	b	c	d	c : d	a - b
Canola	-	-	-	32 499	-	-
Groundnuts	-	397	397	65 402	0,6	(397)
Soybeans	2 877	4 928	7 805	986 032	0,8	(2 051)
Sunflower	561	559	1 120	452 153	0,2	2

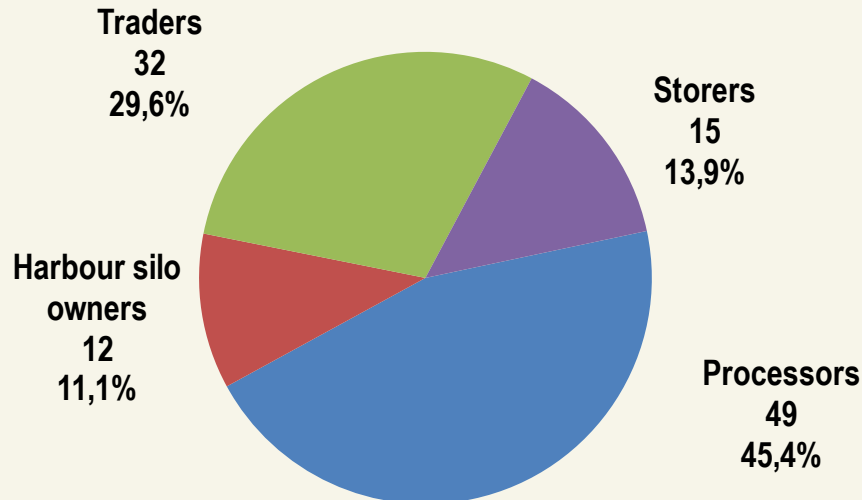
Sunflower & Soybean: Co-workers

Sunflower: Firms registered with SAGIS



Total firms: 113

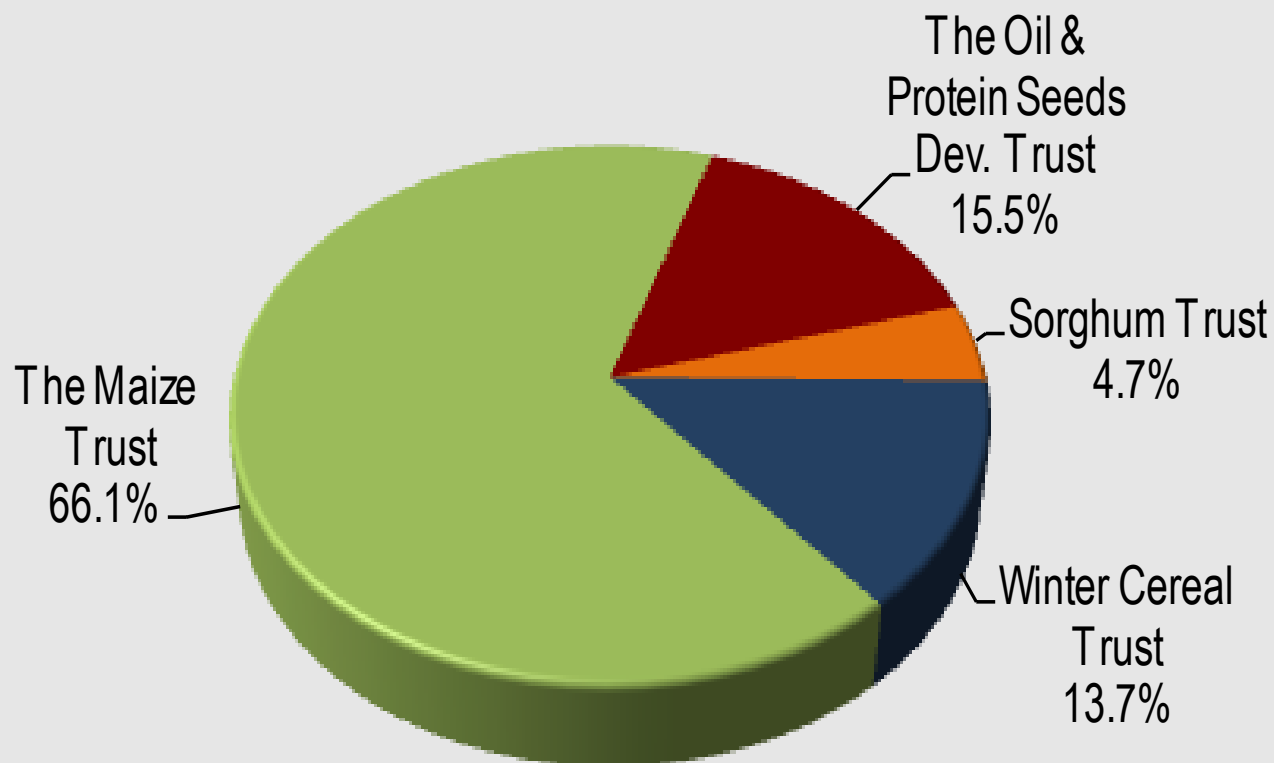
Soybeans: Firms registered with SAGIS



Total firms: 108

Member basis of subscription

-1 March 2017 to 28 February 2018-



Acknowledgement

Board of Directors



Dr John Purchase
Chairperson



Mr Anton Nebe
Vice-Chairperson

The Oil and Protein Seeds Dev. Trust & Oilseeds Industry is represented by:



Mr Gerhard Scholtemeijer



Mr De Wet Boshoff



Ms Marie vd Merwe
(Alternate)

Acknowledgement

Gratitude

The following parties makes it possible to fulfil SAGIS' commitments:

- Oilseeds Forum
- Advisory Committee
- Oil and Protein Seeds Development Trust
- Relevant Associations
- Board of Directors
- Co-workers
- Staff

**Thank you for being part of SAGIS'
20 year history,
the present
and ensuring its future.**

Note:

This presentation is available on SAGIS' website
under Presentations

