

The logo for SAGIS, with 'SAGI' in black and 'S' in green, set against a background collage of agricultural and industrial scenes including a combine harvester, a truck, a ship, and silos.

SAGIS

Sunflower & Soybean Forum

28 January 2021

**Nico Hawkins
General Manager**

Sunflower



Sunflower: Supply & Demand

National vs. International – Marketing season

Sunflower: Supply and demand (RSA vs International)

	SAGIS	NAMC (S&D)	International (USDA)	
Marketing year	Mar - Feb		Sept - Aug	
	Final: 2019/20 '000t	Projection: 2020/21 '000t	Final: 2019/20 Mt	Projection: 2020/21 Mt
Opening stocks	120.2	135.3	2.4	2.5
Production	677.7	785.9	55.0	50.0
Imports	0.5	0.4	3.3	2.5
Processed	668.3 ^(b)	852.9 ^(b)	54.4	50.4
Exports	0.6	0.5	3.7	2.9
Closing stocks	135.3 ^(a)	72.0 ^(a)	2.5	1.8

(a) All stocks, regardless ownership thereof, in commercial structures

(b) Including producer withdrawals, seed and end users

Source: SAGIS , NAMC: S&DEC, CEC & USDA



Sunflower: CEC Crop Estimate vs. SAGIS Producer deliveries

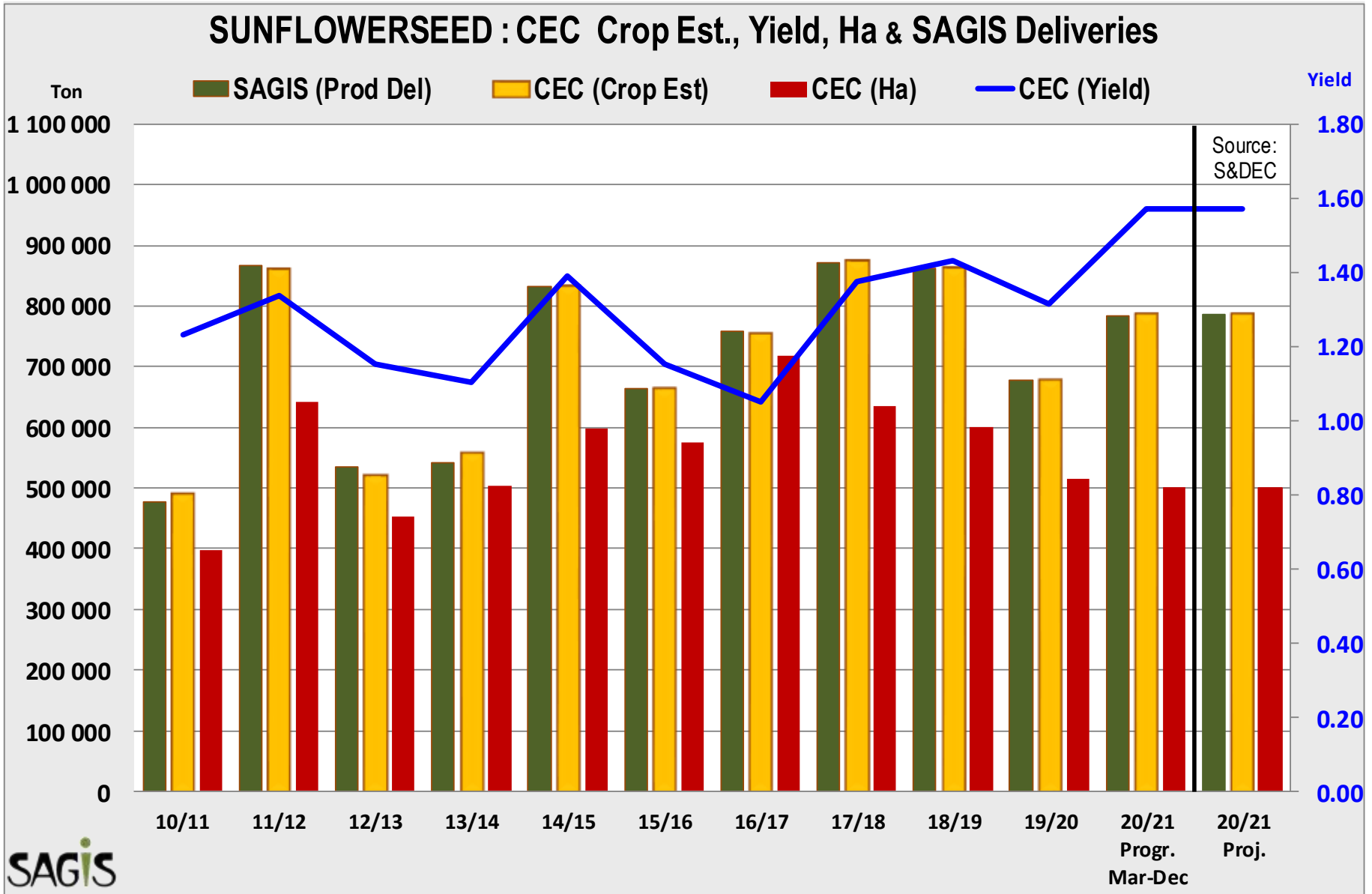
Sunflower	2020/21	2019/20	2018/19
	Ton		
CEC Production	785 910 *	678 000	862 000
SAGIS Deliveries	784 230 **	677 674	863 184
Difference	1 680	326	-1 184

* Final Production Forecast

** SAGIS: Mar - Dec '20



Sunflower: CEC Estimate, Yield, Ha & SAGIS deliveries



Sunflower: CEC Estimate

SUMMER CROPS – FINAL PRODUCTION FORECAST: 2020

CROP	Area planted	Final estimate	9 th forecast	Area planted	Final crop	Change
	2020 Ha (A)	2020 Tons (B)	2020 Tons (C)	2019 Ha (D)	2019 Tons (E)	% (B) ÷ (C)
Commercial						
White maize	1 616 300	8 666 310	8 746 310	1 298 400	5 545 000	-0,91
Yellow maize	994 500	6 741 870	6 673 910	1 002 100	5 730 000	+1,02
Total Maize	2 610 800	15 408 180	15 420 220	2 300 500	11 275 000	-0,08
Sunflower seed	500 300	785 910	785 910	515 350	678 000	-
Soybeans	705 000	1 245 500	1 261 250	730 500	1 170 345	-1,25
Groundnuts	37 500	50 080	50 080	20 050	19 400	-
Sorghum	42 500	155 560	153 935	50 500	127 000	+1,06
Dry beans	50 150	64 800	64 800	59 300	66 355	-
Non-Commercial Maize						
Total Maize	297 460	543 545	543 545	296 000	549 180	-
Maize: Commercial + Non-Commercial						
Total Maize RSA	2 908 260	15 951 725	15 963 765	2 596 500	11 824 180	-0,08

Note: Estimate is for calendar year, e.g. production season 2019/20 = 2020

Sunflower: Imports & Exports

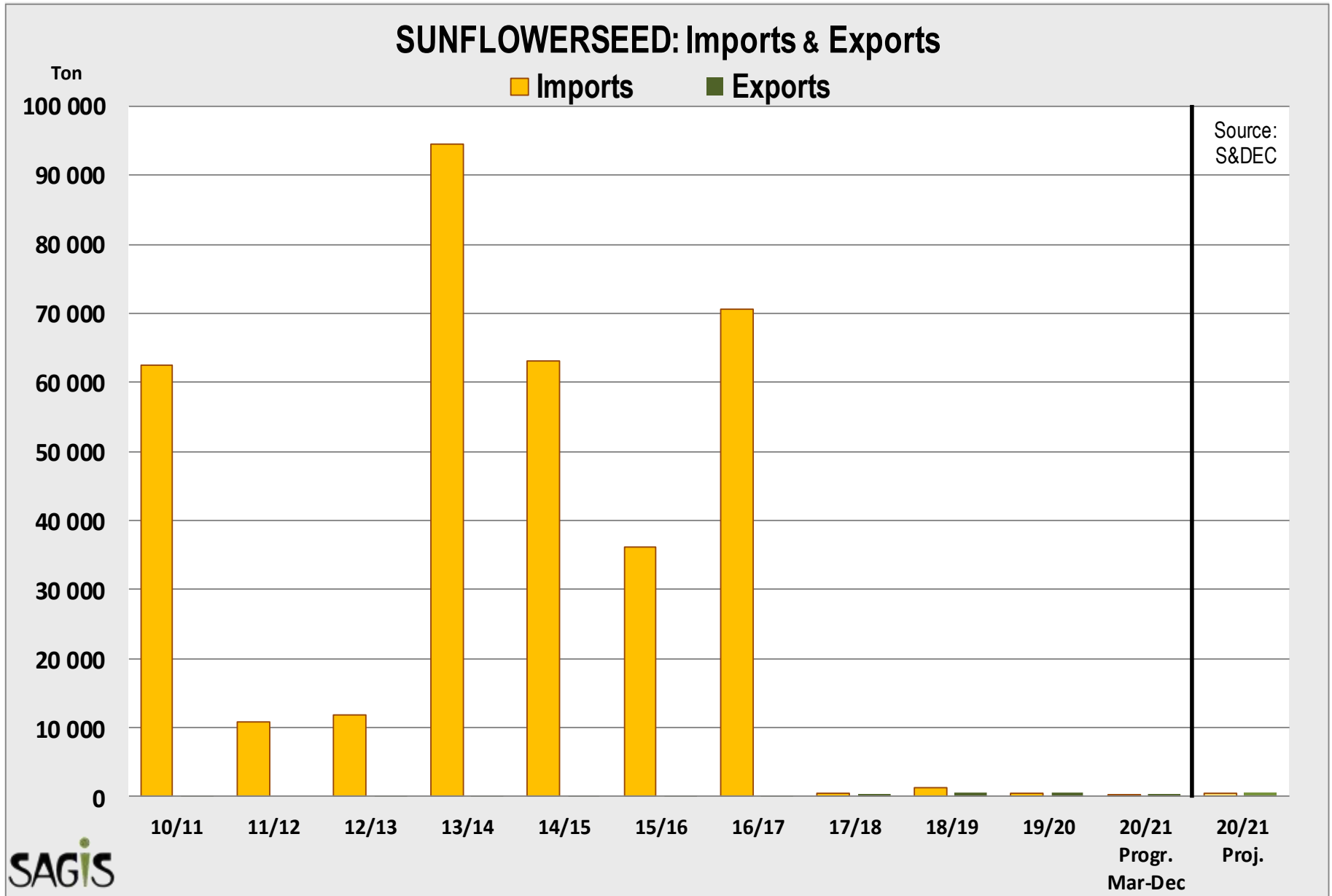
2020/21: Mar – Dec '20

Marketing year	Sunflower		
	2020/21 Progr. Mar - Dec '20	2019/20	2018/19
	Ton		
Import	350	457	1 324
Export	448	576	515

Source: SAGIS



Sunflower: Imports & Exports per marketing year



Sunflower: Imports for RSA

(2020/21: Mar – Dec '20)

Month	Argentina	Brazil	Egypt	Malawi	Month Total	Progr. Total
Ton						
2020/03	0	0	0	0	0	0
2020/04	22	0	0	0	22	22
2020/05	0	0	0	0	0	22
2020/06	0	0	0	0	0	22
2020/07	0	0	0	0	0	22
2020/08	21	0	0	0	21	43
2020/09	0	0	0	0	0	43
2020/10	0	0	0	86	86	129
2020/11	22	20	44	88	174	303
2020/12	0	0	0	47	47	350
Total	65	20	44	221	350	

2020/21: Progr.

Source: SAGIS

SARS: 700 t
Sunflower seeds –
Whether or not broken

Sunflower: RSA Exports

(2020/21: Mar – Dec '20)

Month	Botswana	Namibia	Eswatini	Month Total	Progr. Total
Ton					
2020/03	0	0	28	28	28
2020/04	16	34	20	70	98
2020/05	0	34	0	34	132
2020/06	0	0	47	47	179
2020/07	0	68	0	68	247
2020/08	0	31	21	52	299
2020/09	0	0	0	0	299
2020/10	0	34	22	56	355
2020/11	0	0	24	24	379
2020/12	0	69	0	69	448
Total	16	270	162	448	

2020/21: Progr.

Source: SAGIS

SARS: 853 t

Sunflower seeds –

Whether or not broken

Sunflower: Processed

(Same period previous year comparison)

Sunflower Processed	2020/21 *		2019/20 **	
	Firms	Tons	Firms	Tons
Human Consumption	1	1 432	1	1 228
Animal Feed	47	4 621	53	4 556
Oil and Oilcake	11	737 772	10	550 441
		743 825		556 225

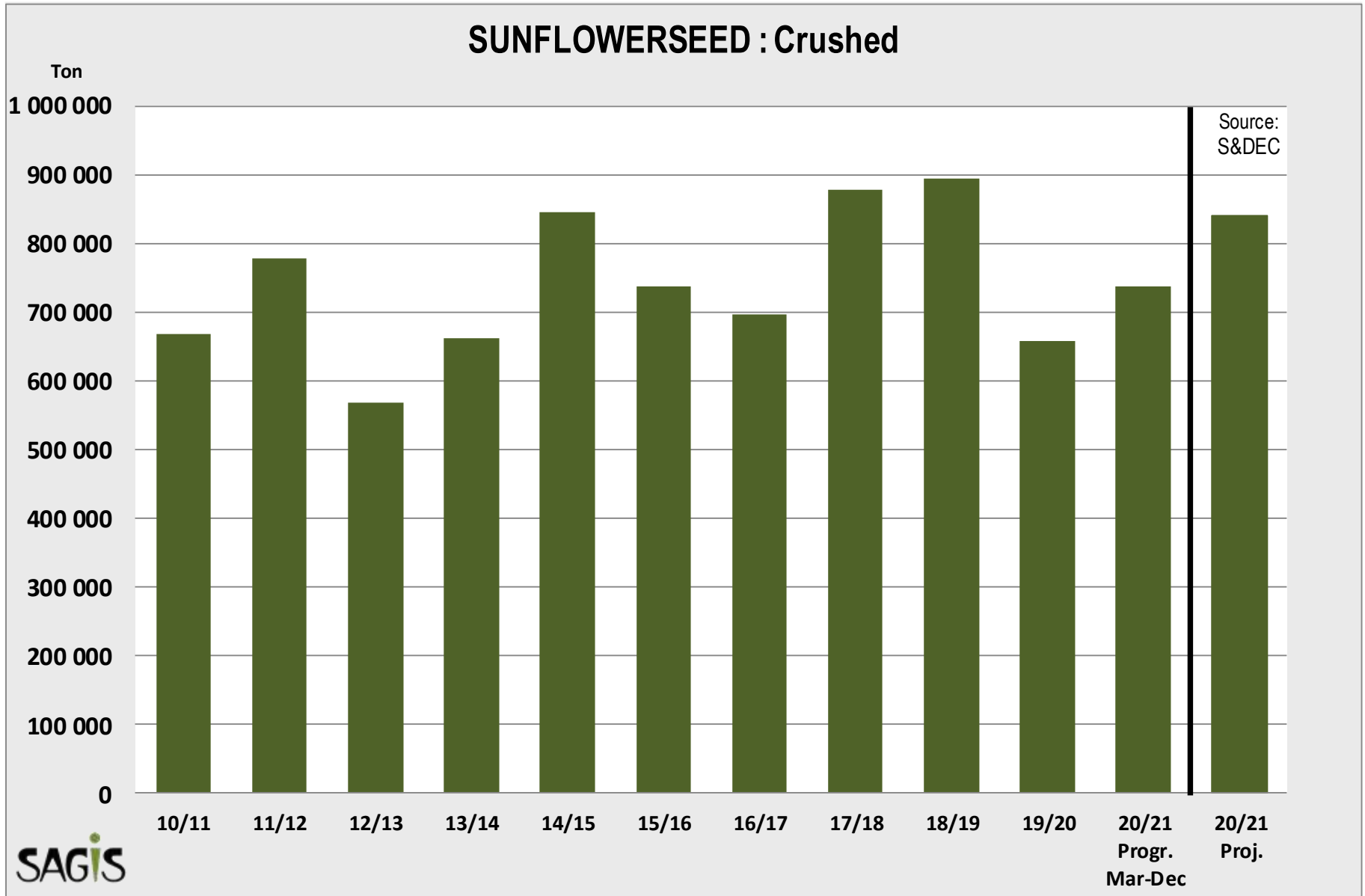
* 2020/21: Mar '20 - Dec '20

Source: SAGIS

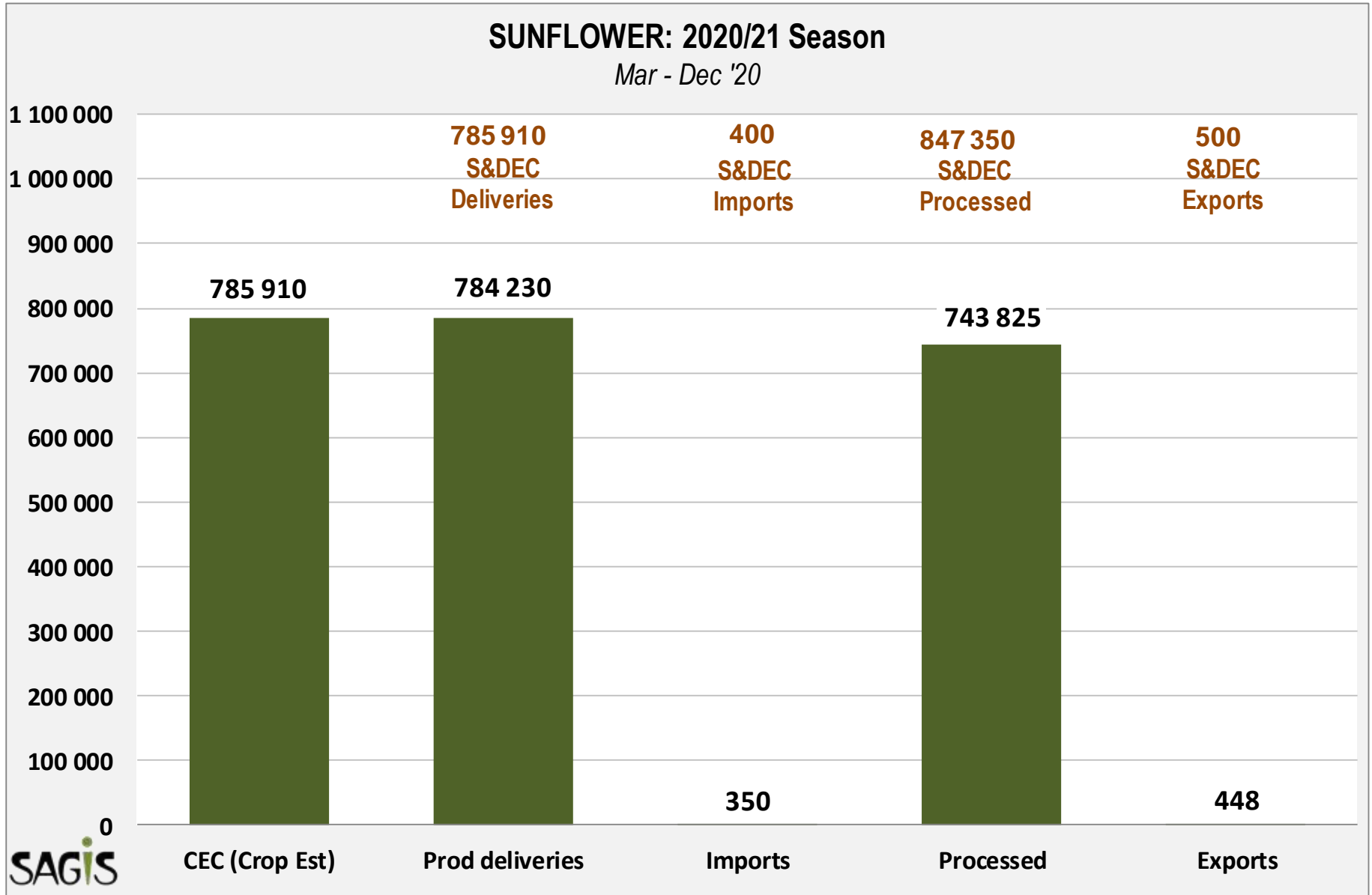
** 2019/20: Mar '19 - Dec '19



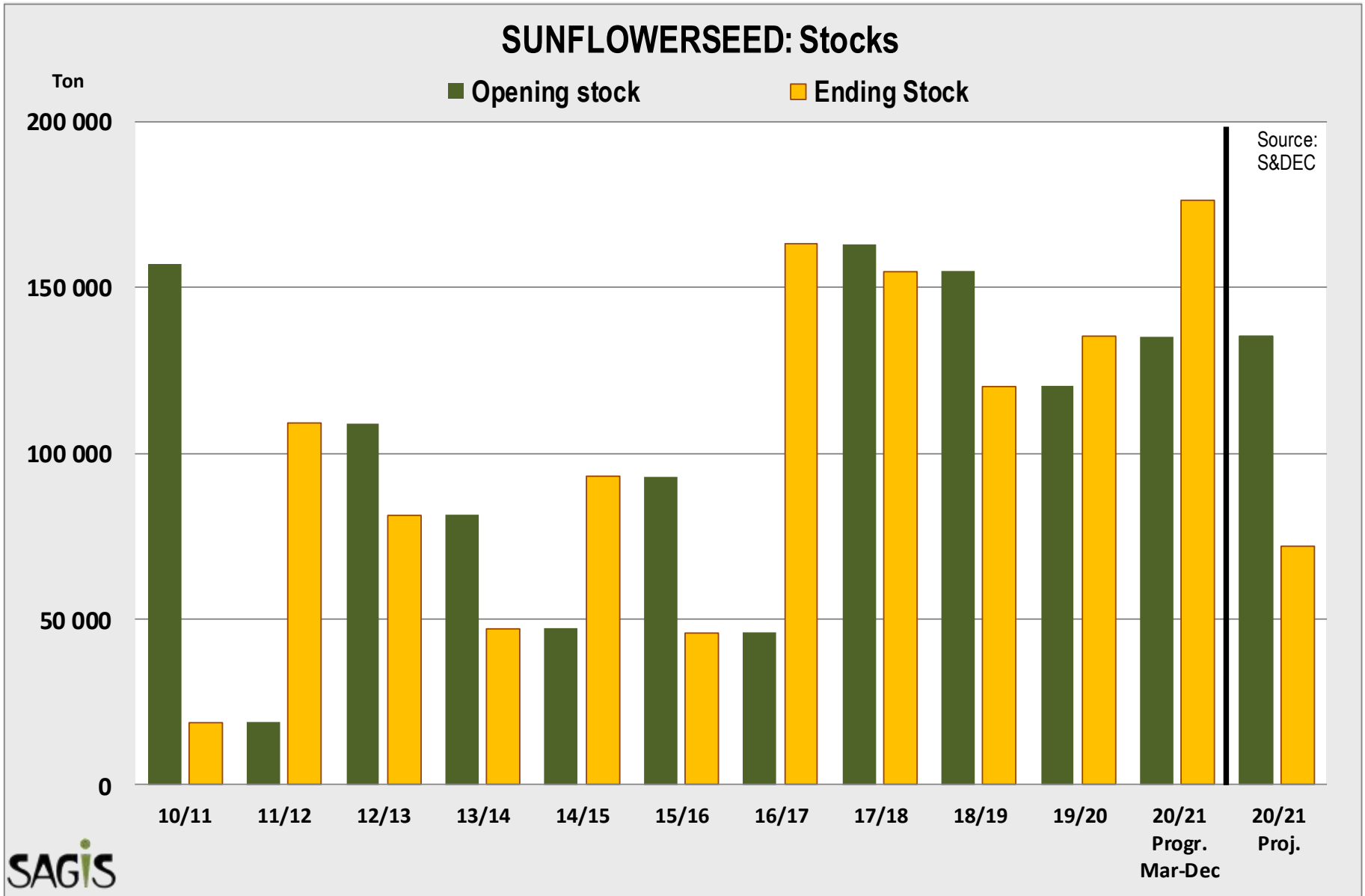
Sunflower: Crushed for Oil & Oilcake



Sunflower: 2020/21 Marketing Year



Sunflower: Opening & Ending Stocks



Sunflower: Price Movements

SAFEX Local prices

Sunflower - SAFEX Latest prices vs previous prices

Future prices for:	2021/01/22	% Month on Month	2020/12/22	% Year on Year	2020/01/22
	Price R/Ton		Price R/Ton		Price R/Ton
<i>Mrt '21</i>	8 765.00	2.19	8 577.00	49.14	5 877.00
<i>May '21</i>	8 112.00	5.31	7 703.00	44.50	5 614.00

Source: SAFEX

Sunflower: Price movements

Indicative Import Parity Prices

2021/01/19	French Sunflower Bordaux	Black Sea
	\$/t	\$/t
FOB value \$/t	654.00	660.00
Freight rate	33.00	40.00
Insurance (0.3% of FOB)	1.96	1.98
Cost, Insurance and Freight (cif) \$/t	688.96	701.98
<i>Converted to R/t:</i>	R/t	R/t
Exchange R/\$ (2021/01/19)	15.0850	15.0850
Cost, Insurance and Freight (CIF) R/t	10 392.96	10 589.37
Financing cost	59.80	60.93
Cost, Insurance, Freight and Financing R/t	10 452.76	10 650.30
Discharge cost - Durban	202.93	202.93
Import tariff	0.00	0.00
Free on Rail (FOR) - Durban	10 655.69	10 853.23
Railage: Durban - Randfontein	517.52	517.52
DELIVERED: Durban - Randfontein	11 173.21	11 370.75
<i>Delivered: Durban - Randfontein (2020/01/21)</i>	7 494.99	7 362.08
<i>Current SAFEX spot price</i>	9 292.00	9 292.00

Source: SAGIS

Sunflower Oil: SARS FOB Prices

Imports & Exports

Sunflower Oil - Crude (1512.11.10) Sunflower Oil - Crude Other (1512.11.90) Sunflower Oil - Cooking (1512.19.10) Sunflower Oil - Other (1512.19.90)		2020/21 Progr. Mar - Nov '20	2019/20	2018/19
Imports	Quantity (Ton)	206 474	265 033	133 527
Total value of imports	FOB R'000	2 017 206.02	2 777 492.06	1 347 020.10
Value per ton	R/Ton	9 769.79	10 479.82	10 087.98
Sunflower Oil - Crude (1512.11.10) Sunflower Oil - Crude Other (1512.11.90) Sunflower Oil - Cooking (1512.19.10) Sunflower Oil - Other (1512.19.90)		2020/21 Progr. Mar - Nov '20	2019/20	2018/19
Exports	Quantity (Ton)	46 493	57 382	59 875
Total value of exports	FOB R'000	873 104.80	925 558.96	938 982.91
Value per ton	R/Ton	18 779.31	16 129.78	15 682.37

Source: SARS

Sunflower Oilcake: SARS FOB Prices

Imports & Exports

Oilcake - Sunflower seeds (2306.30)		2020/21 Progr. Mar - Nov '20	2019/20	2018/19
Imports	Quantity (Ton)	10 154	122 765	55 926
Total value of imports	FOB R'000	31 368.09	381 019.80	166 943.77
Value per ton	R/Ton	3 089.30	3 103.66	2 985.10
Oilcake - Sunflower seeds (2306.30)		2020/21 Progr. Mar - Nov '20	2019/20	2018/19
Exports	Quantity (Ton)	15 655	20 458	22 429
Total value of exports	FOB R'000	63 985.82	91 225.35	89 790.93
Value per ton	R/Ton	4 087.11	4 459.21	4 003.34

Source: SARS

Sunflower: SARS – FOB Prices

Imports per country – Sunflower seeds – whether or not broken

(2020/21 : Mar – Nov '20)

Imports

Tariff Line 1206.00 Sunflower seeds - whether or not broken

Country	Ton	FOB value R'000	Rand/ton
Argentina	98.709	2 862.10	28 995.38
Bulgaria	344.007	5 164.62	15 013.13
China	4.116	161.62	39 271.07
Egypt	45.325	672.52	14 837.62
France	0.092	76.32	831 677.02
Hungary	0.030	0.25	8 366.67
Malawi	203.001	1 343.09	6 616.19
Netherlands	4.001	92.42	23 097.74
Syriam Arab Rep	0.900	7.88	8 758.89
Taiwan, Prov of China	0.030	0.06	1 866.67
Turkey	0.020	9.82	502 611.37
Uganda	0.001	0.16	310 000.00
United Kingdom	0.125	3.45	27 632.00
United States	0.001	0.02	24 444.44
Total	700.356	10 394.33	14 841.49

2020/21: Mar - Nov '20

Source: SARS

Sunflower : SARS – FOB Prices

Exports per country – Sunflower seeds whether or not broken
(2020/21: Mar – Nov '20)

Exports		Tariff Line 1206.00 Sunflower seeds - whether or not broken	
Country	Ton	FOB value R'000	Rand/ton
Angola	0.037	0.61	16 707.55
Austria	0.074	27.34	368 008.08
Botswana	362.122	1 043.80	2 882.45
China	0.229	201.16	878 436.68
Congo Dem Rep Of	0.106	5.04	47 764.30
Denmark	0.614	52.70	85 813.37
Eswatini	87.248	645.89	7 402.88
France	0.016	0.98	62 603.70
Ghana	1.112	17.24	15 497.12
Kenya	91.000	10 494.07	115 319.45
Lesotho	32.667	223.69	6 847.48
Madagascar	2.411	121.84	50 532.10
Malawi	0.533	11.37	21 329.81
Mauritania	0.250	6.00	24 000.00
Mauritius	0.601	28.57	47 532.36
Mozambique	7.406	70.63	9 537.43
Namibia	196.696	1 529.65	7 776.69
Nigeria	0.120	5.53	46 083.33
Pakistan	40.000	5 986.07	149 651.70
Saint Helena	0.070	3.97	56 742.86
Seychelles	0.238	7.49	31 437.20
Sweden	4.536	168.39	37 127.99
Tanzania	1.500	46.50	31 000.00
Uganda	0.147	7.98	54 078.80
United Arab Emirates	0.001	0.01	20 000.00
Unknown	0.383	32.96	86 021.87
Zambia	1.496	59.26	39 617.96
Zimbabwe	21.416	2 791.04	130 322.83
Total	853.029	23 589.78	27 654.12

2020/21: Mar - Nov '20

Source: SARS



Soybeans



Soybeans: Supply & Demand

(National vs. International – Marketing season)

	SAGIS	NAMC (S&D)	International (USDA)	
Marketing year	Mar - Feb		Sept - Aug	
	Final: 2019/20 '000t	Projection: 2020/21 '000t	Final: 2019/20 Mt	Projection: 2020/21 Mt
Opening stocks	502.2	138.5	112.8	95.4
Production	1 135.1	1 212.5	336.5	361.0
Imports	9.1	150.0	165.4	166.8
Processed	1 493.4 ^(b)	1 374.1 ^(b)	354.6	369.8
Exports	5.3	1.0	164.7	169.1
Closing stocks	138.6 ^(a)	127.6 ^(a)	95.4	84.3

(a) All stocks, regardless ownership thereof, in commercial structures

(b) Including producer withdrawals, seed and end users

Source: SAGIS , NAMC: S&DEC, CEC & USDA



Soybeans: Production & Producer deliveries

Crop Estimate vs. Producer Deliveries

Soybean	2020/21	2019/20	2018/19
	Ton		
CEC Production	1 245 500 *	1 170 345	1 540 000
Less Retentions	33 000	36 000	38 000
Total available	1 212 500	1 134 345	1 502 000
SAGIS Deliveries	1 209 371 **	1 135 145	1 502 976
Difference	3 129	-800	-976

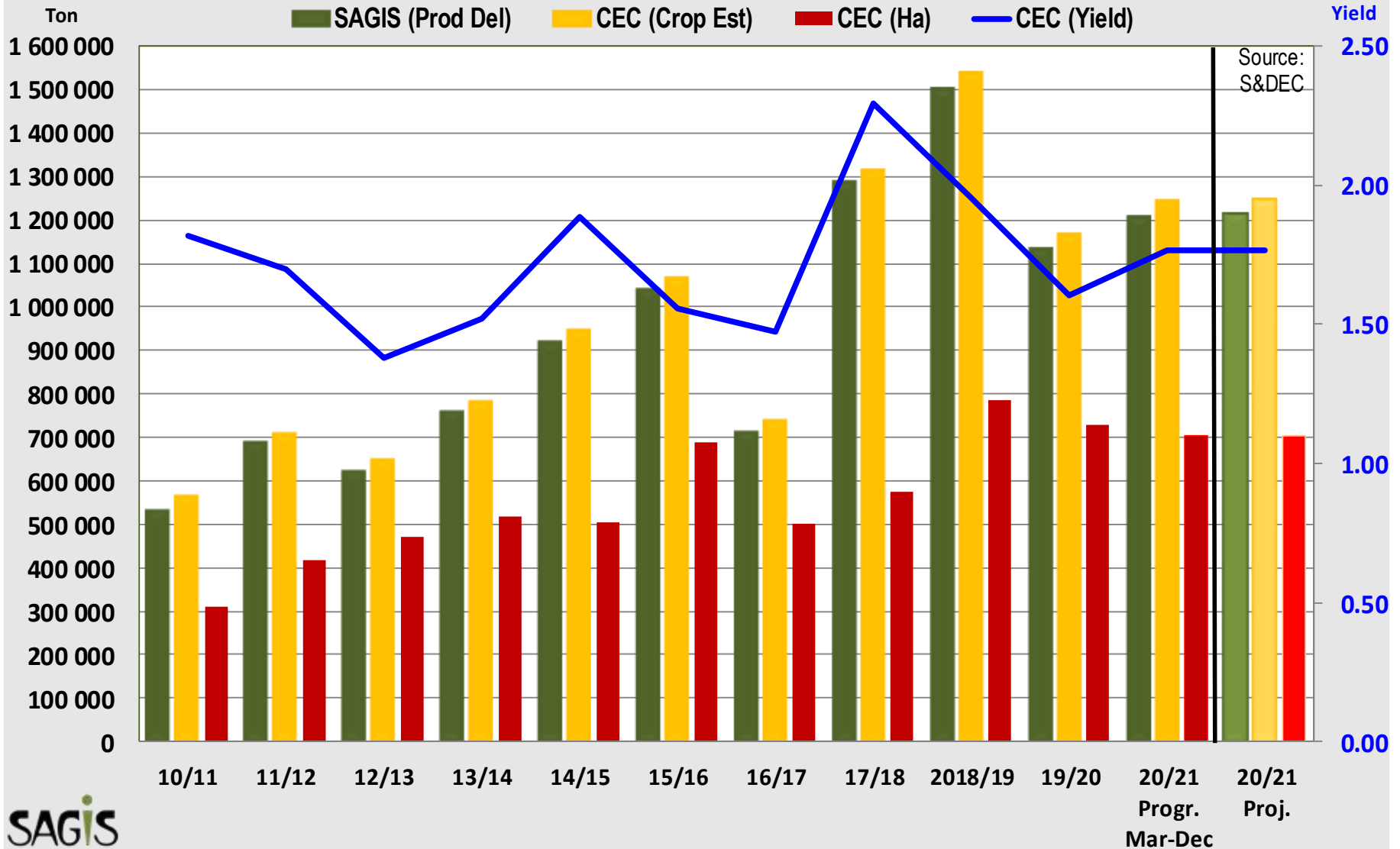
* Final Production Forecast

** SAGIS: Mar - Dec '20



Soybeans: CEC Estimate, Yield, Ha & SAGIS deliveries

SOYBEANS: CEC Crop Est., Ha, Yield & SAGIS Deliveries



Sunflower: CEC Estimate

SUMMER CROPS – FINAL PRODUCTION FORECAST: 2020

CROP	Area planted	Final estimate	9 th forecast	Area planted	Final crop	Change
	2020 Ha (A)	2020 Tons (B)	2020 Tons (C)	2019 Ha (D)	2019 Tons (E)	% (B) ÷ (C)
Commercial						
White maize	1 616 300	8 666 310	8 746 310	1 298 400	5 545 000	-0,91
Yellow maize	994 500	6 741 870	6 673 910	1 002 100	5 730 000	+1,02
Total Maize	2 610 800	15 408 180	15 420 220	2 300 500	11 275 000	-0,08
Sunflower seed	500 300	785 910	785 910	515 350	678 000	-
Soybeans	705 000	1 245 500	1 261 250	730 500	1 170 345	-1,25
Groundnuts	37 500	50 080	50 080	20 050	19 400	-
Sorghum	42 500	155 560	153 935	50 500	127 000	+1,06
Dry beans	50 150	64 800	64 800	59 300	66 355	-
Non-Commercial Maize						
Total Maize	297 460	543 545	543 545	296 000	549 180	-
Maize: Commercial + Non-Commercial						
Total Maize RSA	2 908 260	15 951 725	15 963 765	2 596 500	11 824 180	-0,08

Note: Estimate is for calendar year, e.g. production season 2019/20 = 2020

Soybeans: Imports & Exports

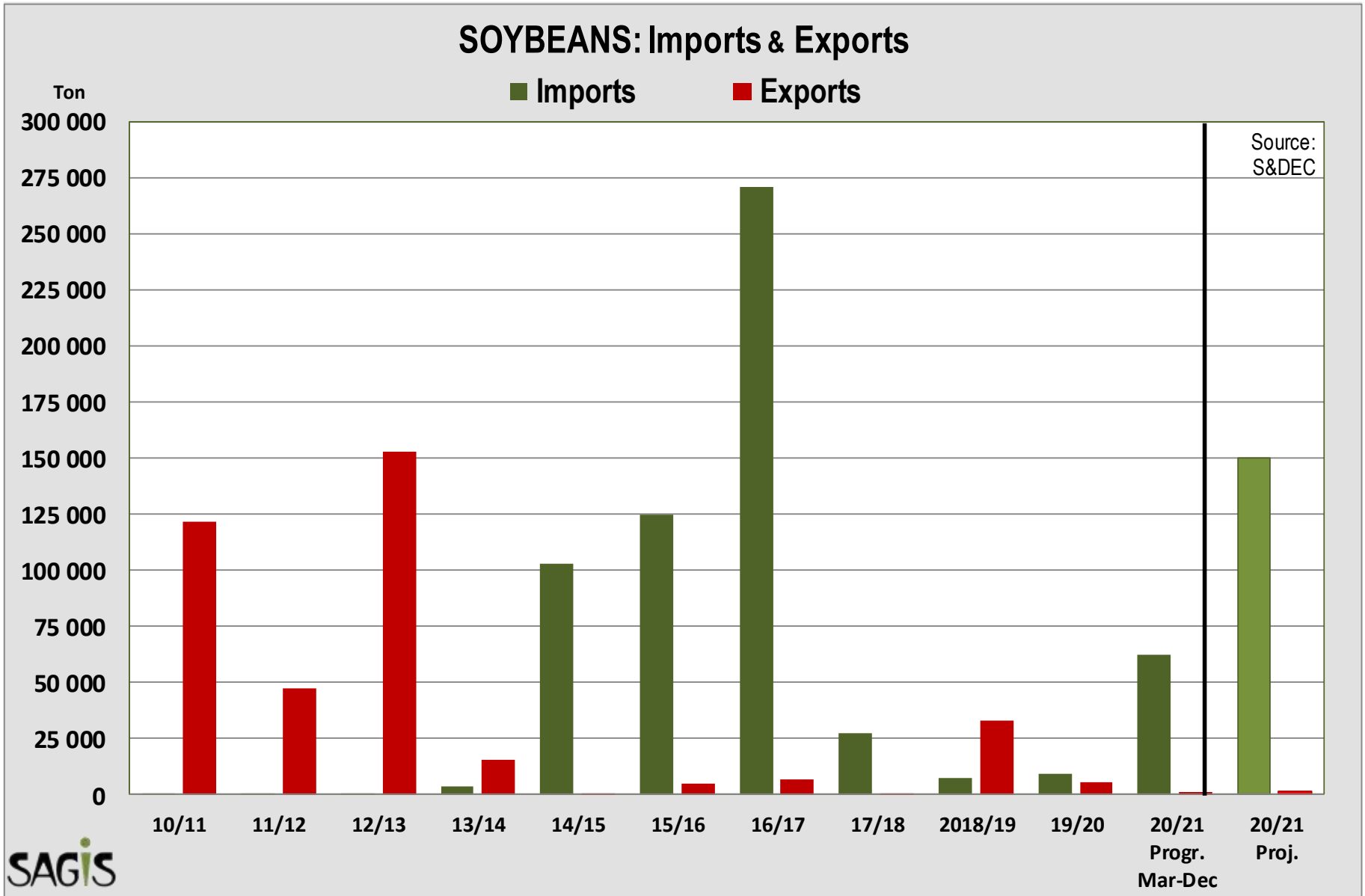
2020/21: Mar – Dec '20

Marketing year	Soybean		
	2020/21 Progr. Mar - Dec '20	2019/20	2018/19
	Ton		
Import	62 063	9 098	6 945
Export	856	5 336	32 810

Source: SAGIS



Soybeans Imports & Exports per marketing year



Soybeans: Imports for RSA

(2020/21: Mar – Dec '20)

Month	Brazil	Malawi	Mozambique	Zambia	Month Total	Progressive Total
Ton						
2020/03	55 000	0	0	0	55 000	55 000
2020/04	0	0	0	0	0	55 000
2020/05	0	96	0	0	96	55 096
2020/06	0	665	149	0	814	55 910
2020/07	0	210	602	0	812	56 722
2020/08	0	0	379	1 084	1 463	58 185
2020/09	0	0	415	1 708	2 123	60 308
2020/10	0	100	78	1 119	1 297	61 605
2020/11	0	209	0	156	365	61 970
2020/12	0	0	0	93	93	62 063
Total	55 000	1 280	1 623	4 160	62 063	

2020/21: Progr.

Source: SAGIS



SARS: 61 481 t
Soybean
Whether or not broken
Mainly from Brazil

Soybeans: RSA Exports

(2020/21: Mar – Dec '20)

Month	Botswana	Lesotho	Mozambique	Eswatini	Zimbabwe	Month Total
Ton						
2020/03	0	0	97	7	0	104
2020/04	0	0	102	0	0	102
2020/05	0	0	0	0	0	0
2020/06	0	9	99	0	0	108
2020/07	30	0	0	0	2	32
2020/08	0	0	0	0	0	0
2020/09	0	0	0	0	0	0
2020/10	102	0	0	0	0	102
2020/11	204	0	0	0	0	204
2020/12	204	0	0	0	0	204
Total	540	9	298	7	2	856

2020/21: Progr.

Source: SAGIS



SARS: 724 t
Soybean
Whether or nor broken

Soybeans: Processed

(Same time previous year comparison)

Soybeans Processed	2020/21 *		2019/20 **	
	Firms	Tons	Firms	Tons
Human Consumption	9	20 052	8	20 140
Animal Feed	33	126 529	34	167 082
Oil and Oilcake	14	1 083 818	13	1 048 043
		1 230 399		1 235 265

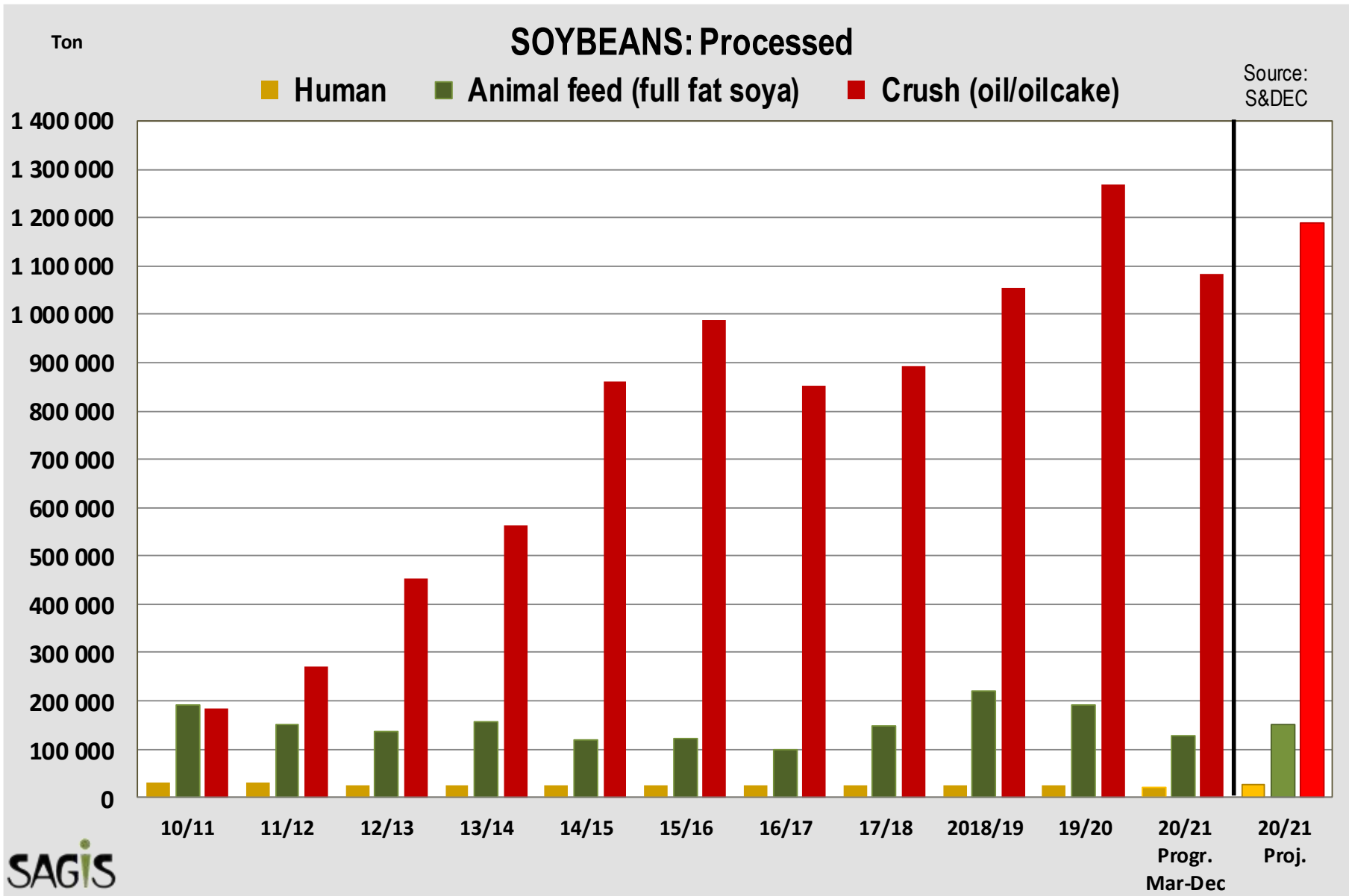
* 2020/21: Mar '20 - Dec '20

Source: SAGIS

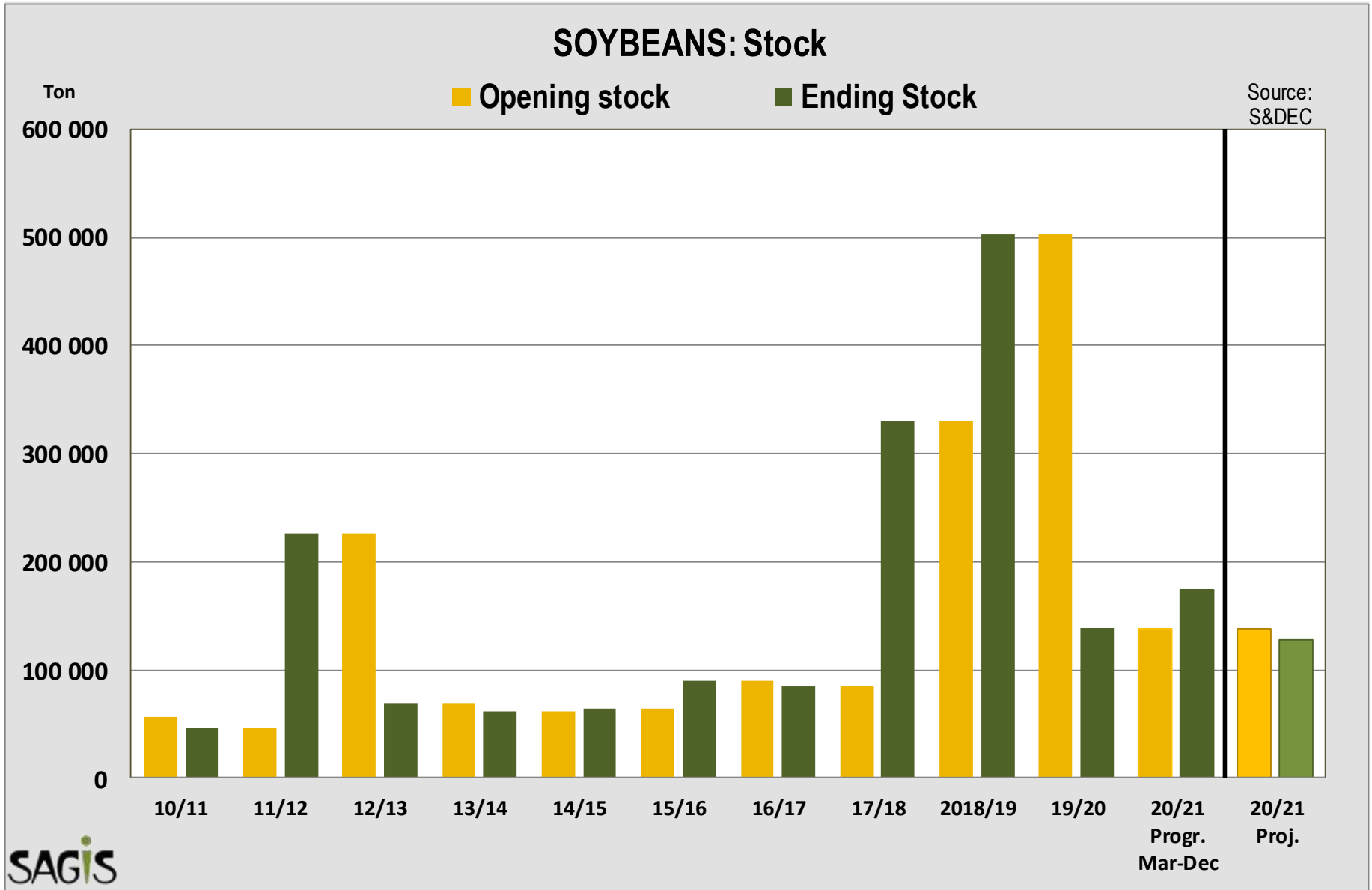
** 2019/20: Mar '19 - Dec '19



Soybeans: Consumption



Soybeans: Opening & Ending Stocks



Soybeans: Price Movements

CBOT International prices

Soybean - CBOT Latest prices vs previous prices

Contract	2021/01/22	% Month on Month	2020/12/22	% Year on Year	2020/01/22
	Price \$/Ton		Price \$/Ton		Price \$/Ton
Mar '21	481.93	4.93	459.30	43.56	335.69
May '21	481.93	4.98	459.08	41.43	340.76

Source: CBOT

Soybeans: Price Movements

SAFEX Local prices

Soybean - SAFEX Latest prices vs previous prices

Future prices for:	2021/01/22	% Month on Month	2020/12/22	% Year on Year	2020/01/22
	Price R/Ton		Price R/Ton		Price R/Ton
<i>Mrt '21</i>	8 318.00	1.44	8 200.00	38.52	6 005.00
<i>May '21</i>	7 749.00	2.85	7 534.00	31.90	5 875.00

Source: SAFEX

Soybeans: Price movements

Indicative **Import** Parity Prices

2021/01/19	Argentine Up River
	\$/t
FOB value \$/t	562.00
Freight rate	26.00
Insurance (0.3% of FOB)	1.69
Cost, Insurance and Freight (cif) \$/t	589.69
<i>Converted to R/t:</i>	R/t
Exchange R/\$ (2021/01/19)	15.0850
Cost, Insurance and Freight (CIF) R/t	8 895.47
Financing cost	51.18
Cost, Insurance, Freight and Financing R/t	8 946.65
Discharge cost - Durban	202.93
Import tariff	678.22
Free on Rail (FOR) - Durban	9 827.80
Railage: Durban - Randfontein	517.52
DELIVERED: Durban - Randfontein	10 345.32
<i>Delivered: Durban - Randfontein (2020/01/21)</i>	<i>6 808.75</i>
<i>Current SAFEX spot price</i>	<i>9 200.00</i>

Source: SAGIS

Soybeans: SARS FOB Prices

Imports & Exports – Oilcake : Soybeans

Oilcake: Soybeans (2304.00)		2020/21 Progr. Mar - Nov '20	2019/20	2018/19
Imports	Quantity (Ton)	319 702	472 373	421 173
Total value of imports	FOB R'000	1 919 568.12	2 155 128.89	1 992 795.09
Value per ton	R/Ton	6 004.25	4 562.35	4 731.54

Oilcake: Soybeans (2304.00)		2020/21 Progr. Mar - Nov '20	2019/20	2018/19
Exports	Quantity (Ton)	83 129	99 508	76 600
Total value of exports	FOB R'000	564 192.41	614 145.90	449 492.57
Value per ton	R/Ton	6 786.95	6 171.80	5 868.06

Source: SARS

Soybeans: SARS FOB Prices

Imports & Exports – Soybeans Crude Oil & Other

Soybean Oil - Crude (1507.10.10) Soybean Oil - Other (1507.10.90) Soybean Oil - Other Food (1507.90.10) Soybean Oil - Other Other (1507.90.90)		2020/21 Progr. Mar - Nov '20	2019/20	2018/19
Imports	Quantity (Ton)	103 300	125 047	127 765
Total value of imports	FOB R'000	1 341 071.58	1 332 721.46	1 273 979.98
Value per ton	R/Ton	12 982.28	10 657.73	9 971.29
Soybean Oil - Crude (1507.10.10) Soybean Oil - Other (1507.10.90) Soybean Oil - Other Food (1507.90.10) Soybean Oil - Other Other (1507.90.90)		2020/21 Progr. Mar - Nov '20	2019/20	2018/19
Exports	Quantity (Ton)	47 179	39 121	56 312
Total value of exports	FOB R'000	789 630.17	574 792.71	744 542.04
Value per ton	R/Ton	16 736.85	14 692.81	13 221.79

Source: SARS

Soybeans: SARS FOB Prices

Imports & Exports – Palm Oil – Crude & Other

Palm Oil - Crude (1511.10.10) Palm Oil - Other (1511.10.90) Palm Oil - Other Food (1511.90.10) Palm Oil - Other Other (1511.90.90)		2020/21 Progr. Mar - Nov '20	2019/20	2018/19
Imports	Quantity (Ton)	378 412	480 413	467 950
Total value of imports	FOB R'000	4 121 828.28	3 945 649.15	3 792 800.44
Value per ton	R/Ton	10 892.43	8 213.03	8 105.15
Palm Oil - Crude (1511.10.10) Palm Oil - Other (1511.10.90) Palm Oil - Other Food (1511.90.10) Palm Oil - Other Other (1511.90.90)		2020/21 Progr. Mar - Nov '20	2019/20	2018/19
Exports	Quantity (Ton)	15 552	17 758	15 140
Total value of exports	FOB R'000	205 681.95	219 129.08	202 973.57
Value per ton	R/Ton	13 225.61	12 339.74	13 406.77

Palm oil: SARS FOB Prices

Imports & Exports– Palm Kernel Oil: Crude & Other

Palm Kernel Oil - Crude (1513.21.10) Palm Kernel Oil - Other (1513.29.10) Palm Kernel Oil - Crude Other (1513.21.90) Palm Kernel Oil - Other Other (1513.29.90)		2020/21 Progr. Mar - Nov '20	2019/20	2018/19
Imports	Quantity (Ton)	27 155	25 735	36 178
Total value of imports	FOB R'000	354 249.08	281 363.67	411 169.18
Value per ton	R/Ton	13 045.58	10 932.93	11 365.06
Palm Kernel Oil - Crude (1513.21.10) Palm Kernel Oil - Other (1513.29.10) Palm Kernel Oil - Crude Other (1513.21.90) Palm Kernel Oil - Other Other (1513.29.90)		2020/21 Progr. Mar - Nov '20	2019/20	2018/19
Exports	Quantity (Ton)	79	397	624
Total value of exports	FOB R'000	1 786.81	5 904.21	15 352.81
Value per ton	R/Ton	22 552.47	14 889.88	24 612.46

Source: SARS

Cottonseed: SARS FOB Prices

Imports & Exports – Oilcake: Cottonseed

Oilcake: Cottonseed (2306.10)		2020/21 Progr. Mar - Nov '20	2019/20	2018/19
Imports	Quantity (Ton)	30 061	57 723	67 613
Total value of imports	FOB R'000	118 639.88	185 306.46	205 325.85
Value per ton	R/Ton	3 946.66	3 210.26	3 036.79

Oilcake: Cottonseed (2306.10)		2020/21 Progr. Mar - Nov '20	2019/20	2018/19
Exports	Quantity (Ton)	20	259	360
Total value of exports	FOB R'000	5.25	1 222.34	2 054.61
Value per ton	R/Ton	262.50	4 720.01	5 710.73

Source: SARS

Soybeans: SARS FOB Prices

Imports per country 1201.90 Soybeans – whether or not broken

(2020/21: Mar – Nov '20)

Imports Tariff Line 1201.90 Soybeans - whether or not broken - Other

Country	Ton	FOB value R'000	FOB Rand/ton
Argentina	0.038	3.29	87 680.00
Botswana	0.001	6.09	6 092 000.00
Brazil	55 000.000	286 011.97	5 200.22
China	1.277	15.75	12 326.02
France	0.009	17.47	2 008 275.86
India	0.200	3.24	16 205.00
Korea, Rep of	0.099	3.26	32 985.83
Malawi	672.700	4 732.49	7 035.07
Mozambique	1 588.000	13 756.58	8 662.83
Nigeria	0.010	0.07	7 000.00
South Africa	68.080	443.78	6 518.57
Singapore	0.360	24.71	68 636.11
South Africa	34.000	217.33	6 392.03
Taiwan, Prov of China	0.068	0.41	6 005.92
United Kingdom	0.001	0.02	22 000.00
United States	0.010	24.39	2 438 800.00
Zambia	4 116.761	25 576.36	6 212.74
All countries	61 481.613	330 837.21	5 381.08

2020/21: Mar - Nov '20

Source: SARS



Soybeans: SARS FOB Prices

Exports per country – 1201.90 Soybeans – whether or not broken

(2020/21: Mar – Nov '20)

Exports Tariff Line 1201.90 Soybeans - whether or not broken - Other

Country	Ton	FOB value R'000	FOB Rand/ton
Botswana	302.647	3 613.81	11 940.66
Congo	0.025	0.24	9 560.00
Eswatini	0.850	12.53	14 735.29
Japan	1.142	43.70	38 264.45
Lesotho	25.364	293.27	11 562.41
Madagascar	0.640	108.00	168 750.00
Mauritius	8.501	418.34	49 210.21
Mozambique	324.980	2 363.70	7 273.37
United States	0.005	0.24	50 000.00
Vietnam	0.001	0.02	17 000.00
Zambia	0.024	1.31	55 466.10
Zimbabwe	59.630	289.09	4 848.06
Total	723.809	7 144.23	9 870.33

2020/21: Mar - Nov '20

Source: SARS

All oil cake: Price Movements

(2020/21: Mar – Nov '20)

ALL OIL CAKE		2020/21 Progr. Mar - Nov '20	2019/20	2018/19
Imports	Quantity (Ton)	365 926	659 003	551 286
Total value of imports	FOB R'000	2 096 619.33	2 605 032.62	2 388 621.87
Value per ton	FOB R/Ton	5 729.63	3 952.99	4 332.81

Source: SARS

All oil cake:

Cotton seed

Groundnut oil

Linseed

Rape or colza seeds (All)

Soybean

Sunflower

All oil: Price Movements

(2020/21: Mar – Nov '20)

ALL OIL		2020/21 Progr. Mar - Nov '20	2019/20	2018/19
Imports	Quantity (Ton)	715 351	896 236	765 426
Total value of imports	FOB R'000	7 834 656.30	8 337 737.69	6 825 247.49
Value per ton	FOB R/Ton	10 952.19	9 303.06	8 916.92

Source: SARS

All oil:

Soybean oil (All)

Groundnut oil (All)

Palm oil (All)

Sunflower oil (All)

Palm kernel oil (All)

Vegetable oil (All)

Oilseeds Products



Oilseeds: Products

Manufactured (2020/21: Mar – Nov '20)

Manufactured	Mar - Nov 2020 (9 months Progressive)	Mar 2019 - Feb 2020 (12 months)	Mar 2018 - Feb 2019 (12 months)
	Tons	Tons	Tons
Palm Oil and Derivatives	0	0	0
Soybean Oil	170 355	220 307	180 325
Sunflower Oil	237 951	234 557	315 406
Coconut Oil / Groundnut Oil / Canola Oil / Corn (Maize) Oil / Blends or mixes of Oils which includes one of the above Oils / Biodiesel / Cottonseed Oil	35 957	47 910	51 780
Sunflower Oilcake	271 264	276 766	379 395
Coconut Oilcake	0	0	0
Palmnut Oilcake	0	0	0
Soybean Oilcake / Canola Oilcake / Cottonseed Oilcake	792 436	1 022 415	847 062
Soybean Flours and Meals / Textured Vegetable Protein	31 211	39 785	38 779
Soybean Fullfat	122 352	194 228	224 233
Peanut Butter and Paste	29 102	28 026	29 734
Total	1 690 628	2 063 994	2 066 714



Oilseeds: Crushing percentage

Crushing %	Mar to Dec '20		
	Oil	Oilcake	Rest
	%	%	%
Soybeans	17	75	8
Sunflowerseed	36	41	23



Oilseeds: Products

Imported (2020/21: Mar – Nov '20)

Imported	Mar - Nov 2020 (9 months Progressive)	Mar 2019 - Feb 2020 (12 months)	Mar 2018 - Feb 2019 (12 months)
	Tons	Tons	Tons
Palm Oil and Derivatives	400 340	534 456	536 957
Soybean Oil	89 971	90 934	116 828
Sunflower Oil	122 122	244 099	143 635
Coconut Oil / Groundnut Oil / Canola Oil / Corn (Maize) Oil / Blends or mixes of Oils which includes one of the above Oils / Biodiesel / Cottonseed Oil	10 081	14 386	15 891
Sunflower Oilcake	6 783	118 791	48 777
Coconut Oilcake	0	0	0
Palmnut Oilcake	0	0	0
Soybean Oilcake / Canola Oilcake / Cottonseed Oilcake	304 484	463 478	358 850
Soybean Flours and Meals / Textured Vegetable Protein	0	0	0
Soybean Fullfat	0	0	0
Peanut Butter and Paste	847	1 391	1 035
Total	934 628	1 467 535	1 206 082

Oilseeds: Products

Exported (2020/21: Mar – Nov '20)

Exported	Mar - Nov 2020 (9 months Progressive)	Mar 2019 - Feb 2020 (12 months)	Mar 2018 - Feb 2019 (12 months)
	Tons	Tons	Tons
Palm Oil and Derivatives	10 408	16 078	15 771
Soybean Oil	34 139	17 619	29 459
Sunflower Oil	2 772	3 067	2 169
Coconut Oil / Groundnut Oil / Canola Oil / Corn (Maize) Oil / Blends or mixes of Oils which includes one of the above Oils / Biodiesel / Cottonseed Oil	5 035	933	977
Sunflower Oilcake	1 191	3 006	3 464
Coconut Oilcake	0	0	0
Palmnut Oilcake	0	0	0
Soybean Oilcake / Canola Oilcake / Cottonseed Oilcake	9 438	10 520	11 420
Soybean Flours and Meals / Textured Vegetable Protein	3 547	4 108	1 802
Soybean Fullfat	2 042	2 723	7 120
Peanut Butter and Paste	194	274	821
Total	68 766	58 328	73 003

Price Movements

Products: Year on year price changes

	December				
	2020	% Year on Year	2019	% Year on Year	2018
	Price R		Price R		Price R
Brick Margarine 500g	22.78	2.94	22.13	-0.18	22.17
Peanut Butter 400g	32.84	5.36	31.17	11.08	28.06
Sunflower Oil 750ml	25.37	16.00	21.87	-4.41	22.88

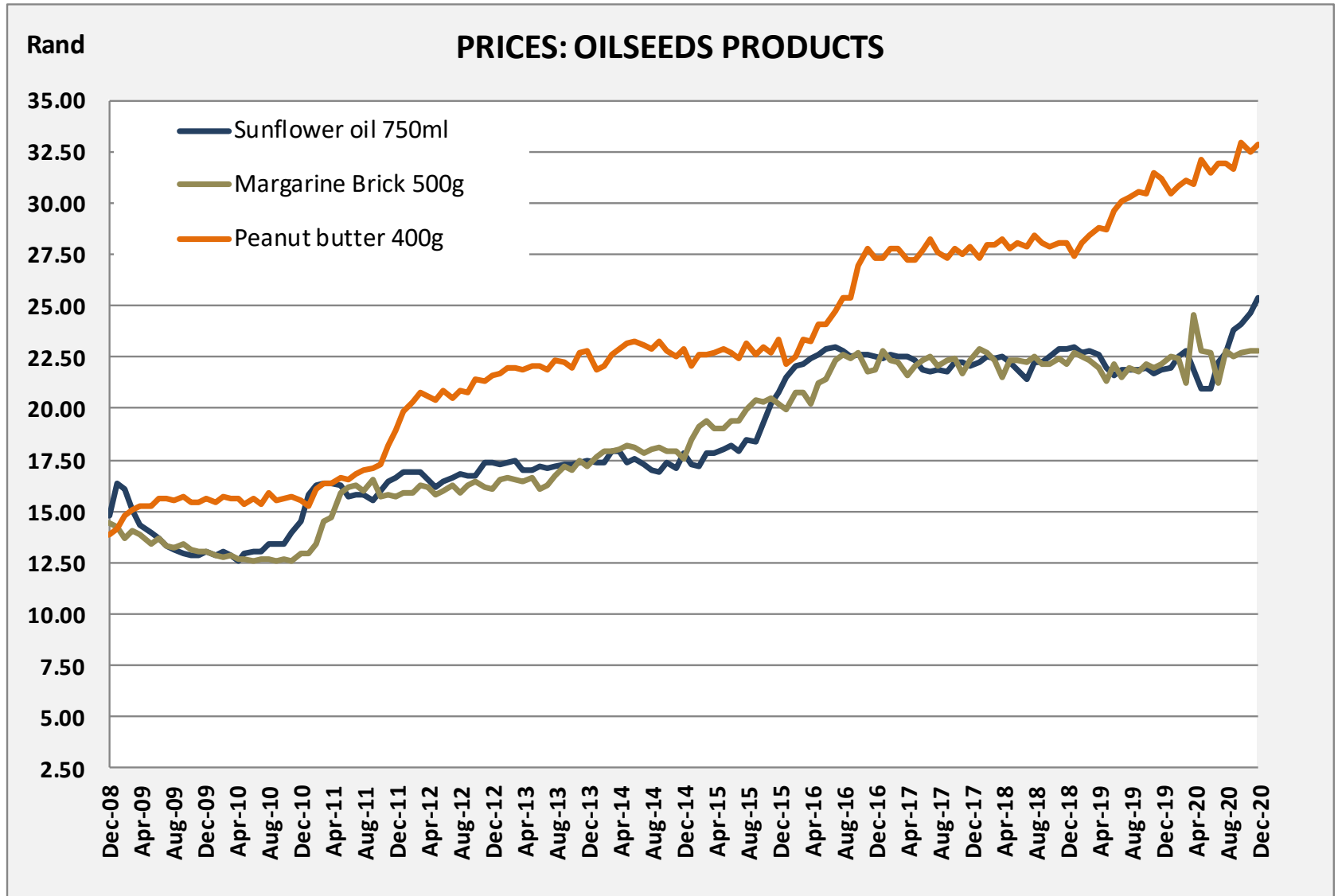
Source: SA Statistics



The South Africa I know, the home I understand

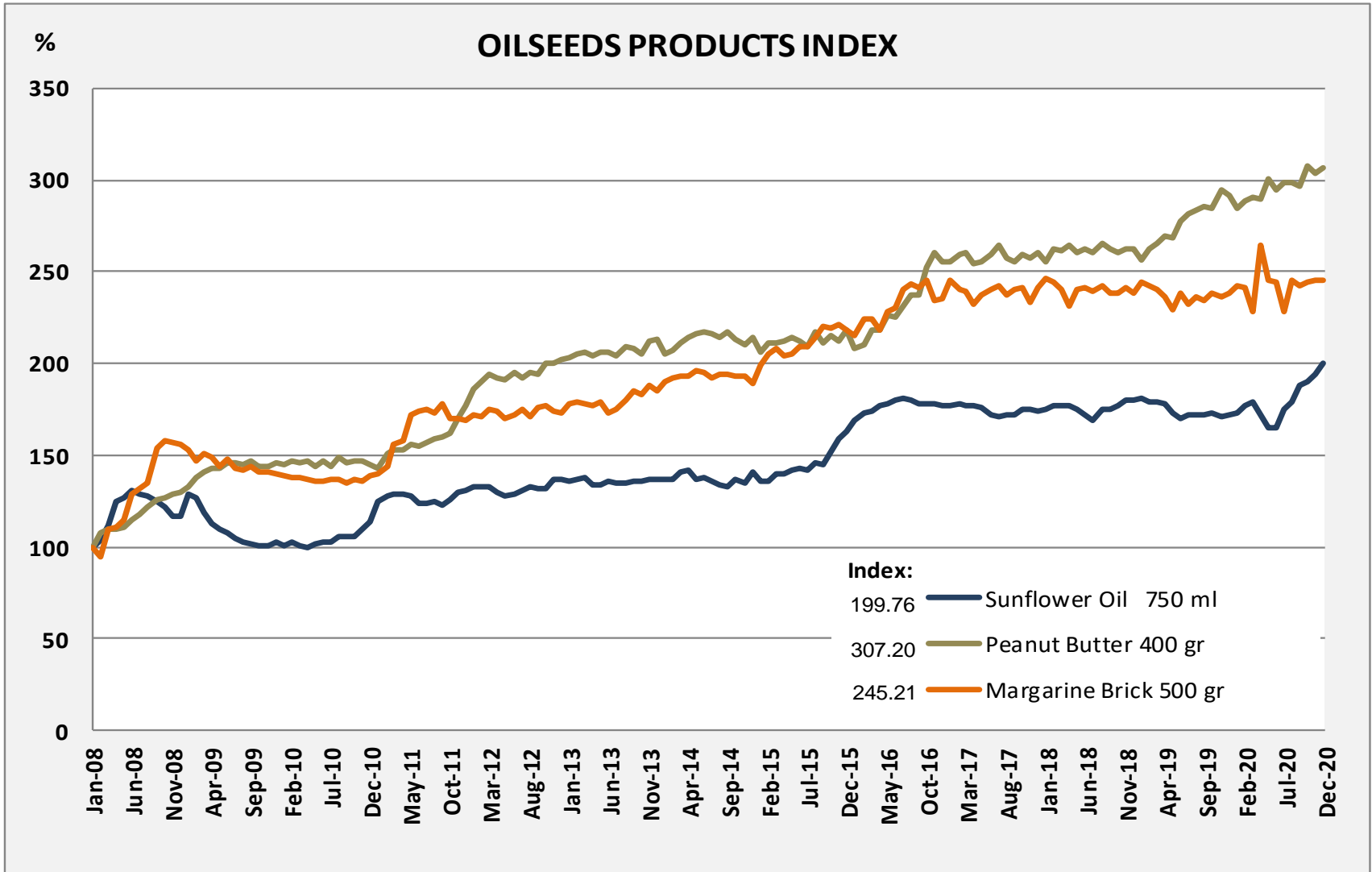
Price Movements

Products: prices: (Dec '08 – Dec '20)



Price Movements

Products: Index (Jan '08 – Dec '20)



The background is a collage of four images related to industrial and maritime operations. The top-left image shows a conveyor belt system with a large hopper. The top-right image features a white semi-truck with a dark trailer. The middle image depicts a large cargo ship at sea. The bottom image shows a facility with several large, cylindrical storage tanks and a sign that reads "SOUTH AFRICA".

General

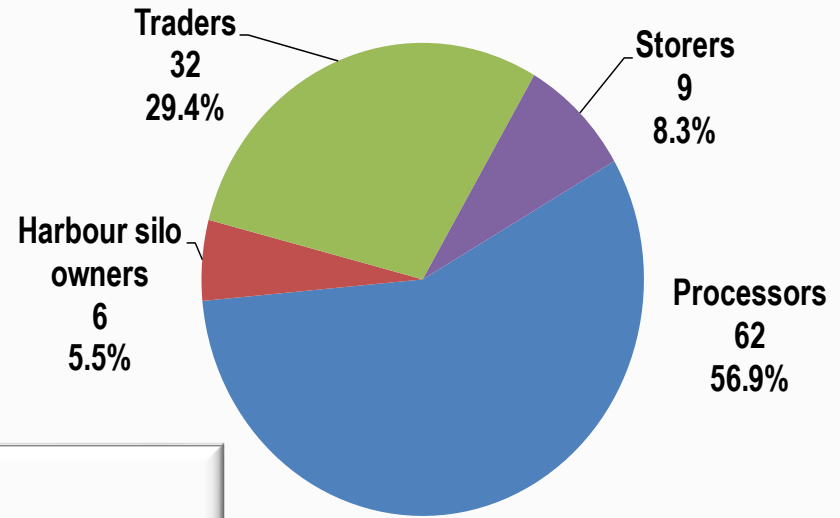
Sunflower & Soybean: Inspection

(1 Mar – Dec '20)

	Mass over declared	Mass under declared	Total mass incorrectly declared	Total received audited	Mass incorrectly declared as % of total utilized	Net effect of (under) / over declared
	Ton				%	Ton
	a	b	c	d	c : d	a - b
Canola	-	-	-	66 754	-	-
Groundnuts	241	619	860	54 744	1.6	(378)
Soybeans	20	50	70	828 172	-	(30)
Sunflower	8	17	25	530 951	-	(9)

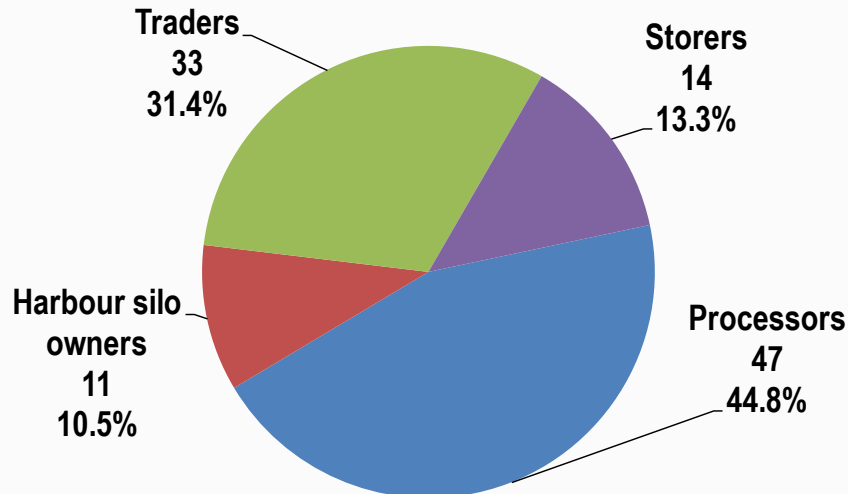
Sunflower & Soybean: Co-workers

Sunflower: Firms registered with SAGIS



Total firms: 109

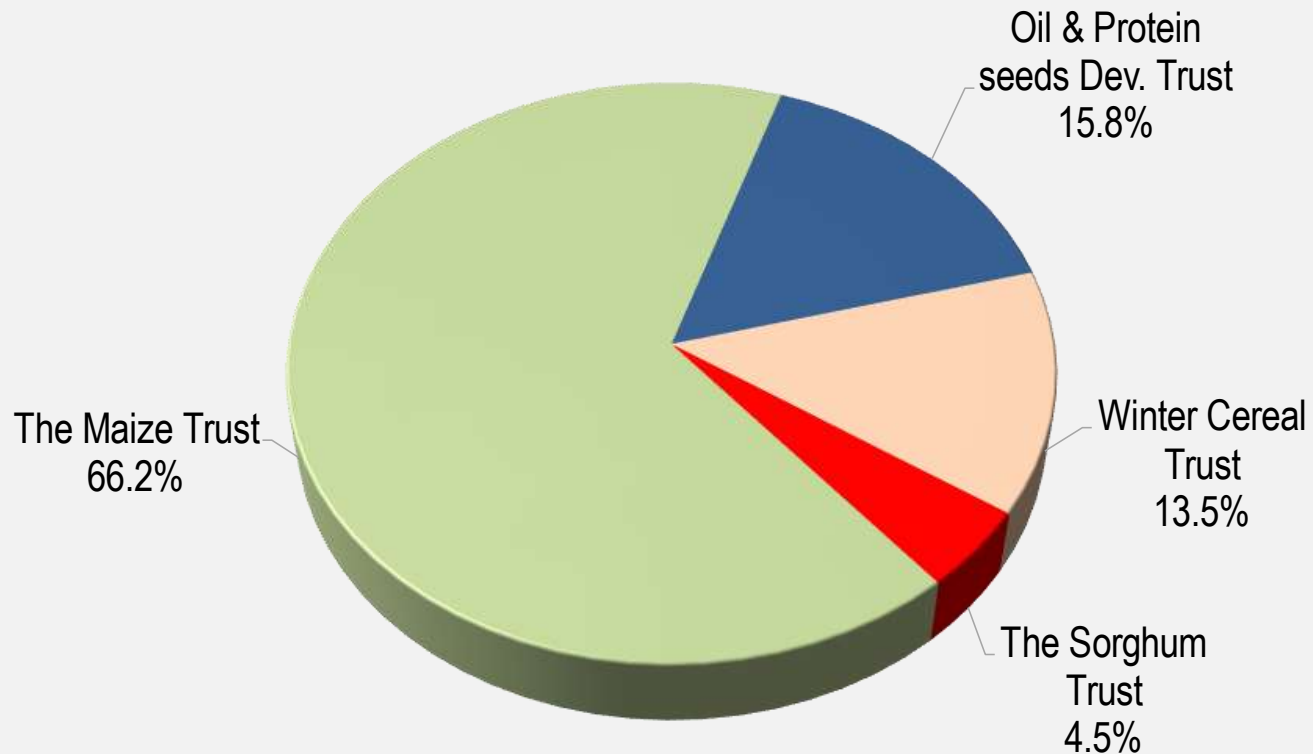
Soybeans: Firms registered with SAGIS



Total firms: 105

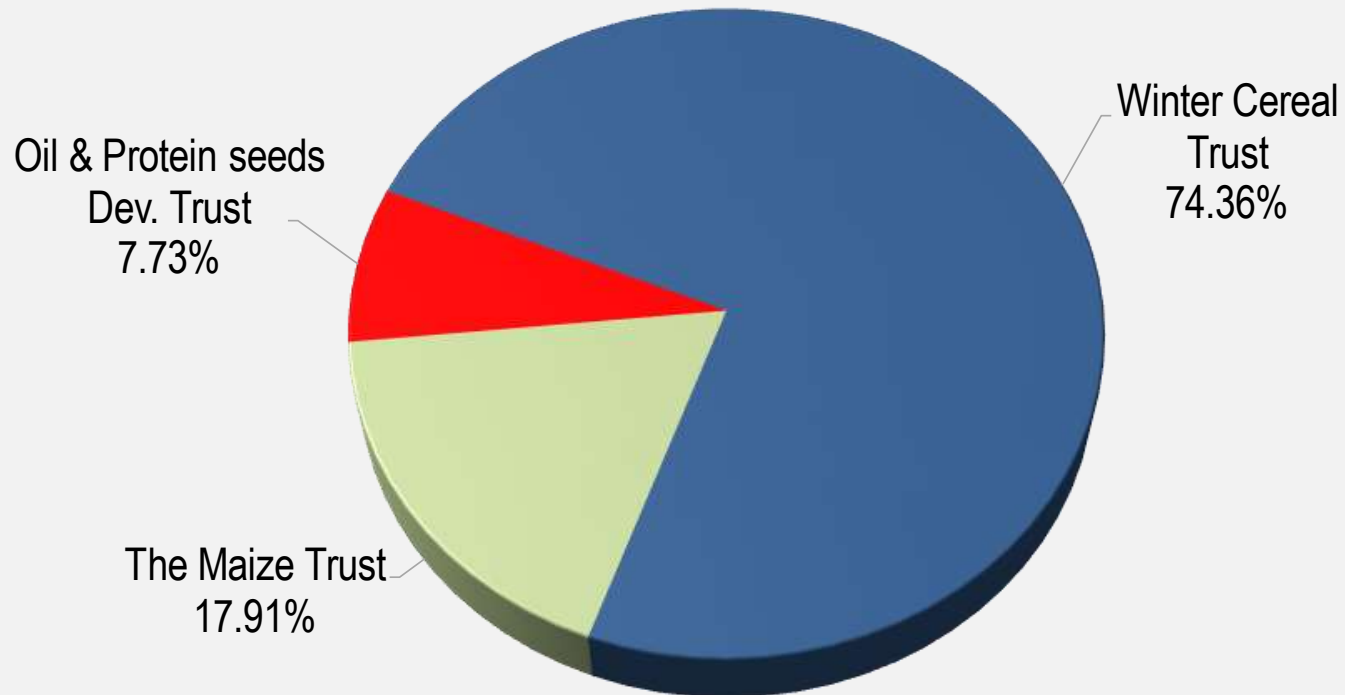
Member basis of subscription Whole grain & Oilseeds

1 March 2019 - 29 February 2020



Member basis of subscription Products

1 March 2019 - 29 February 2020



Acknowledgement

Board of Directors



Dr John Purchase
Chairperson

The Oil and Protein Seeds Dev. Trust & Oilseeds Industry is represented by:



Mr De Wet Boshoff



Dr Erhard Briedenhann
(Vice-Chairperson)



Ms Marie vd Merwe
(Alternate)

Acknowledgement

Gratitude

The following parties makes it possible for SAGIS to fulfil its commitments:

- Oilseeds Forum
- Advisory Committee
- Oil and Protein Seeds Development Trust
- Relevant Associations
- Board of Directors
- Co-workers
- Staff

Note:

This presentation is available on the website of
SAGIS under Presentations