

The logo for SAGIS, with 'SAGI' in black and 'S' in green, set against a background collage of agricultural and industrial scenes including a combine harvester, a truck, a ship, and grain silos.

SAGIS

Sunflower & Soybean Forum

30 January 2020

**Nico Hawkins
General Manager**

Sunflower



Sunflower: Supply & Demand

National vs. International – Marketing season

	SAGIS	NAMC (S&D)	International (USDA)	
Marketing year	Mar - Feb		Sept - Aug	
	Final: 2018/19 ^(c) '000t	Projection: 2019/20 ^(c) '000t	Final: 2018/19 ^(d) Mt	Projection: 2019/20 ^(d) Mt
Opening stocks	154.8	120.2	2.9	2.8
Production	863.2	680.9	50.6	54.0
Imports	1.3	0.5	2.6	2.5
Processed	905.9 ^(b)	712.2 ^(b1)	50.3	53.4
Exports	0.5	0.6	3.0	2.8
Closing stocks	120.2 ^(a)	91.3 ^(a)	2.8	3.1

(a) All stocks, regardless ownership thereof, in commercial structures

(b) Including producer withdrawals, seed and end users ^(b) 5 865 t - ^(b1) 4 850 t)

(c) Source: SAGIS - 31 Dec '19 & NAMC: S&DEC - 14 Jan '20

(d) Source: USDA - 27 Jan '20



Sunflower: Production & Producer deliveries

Crop Estimate vs. Producer deliveries

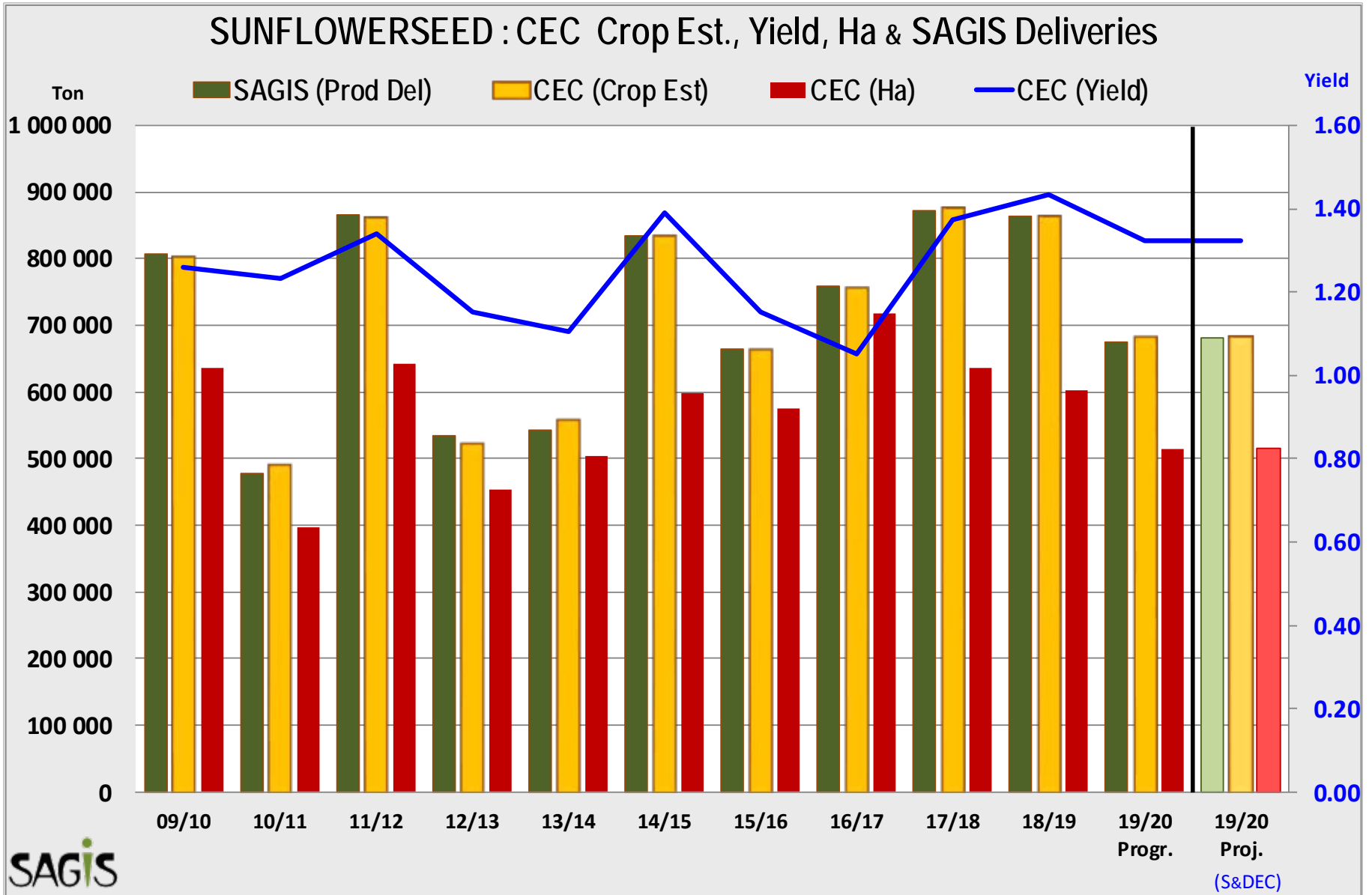
Sunflower	2019/20	2018/19	2017/18
	Ton		
CEC Production	680 940 *	862 000	874 000
SAGIS Deliveries	674 475 **	863 184	872 171
Difference	6 465	-1 184	1 829

* Final Forecast

** SAGIS: 1 Mar '19 - 31 Dec '19



Sunflower: CEC Estimate, Yield, Ha & SAGIS deliveries



Sunflower: CEC Estimate



SUMMER CROPS – FINAL PRODUCTION FORECAST: 2019

CROP/GEWAS	Area planted/ Opp beplant 2019 Ha (A)	Final estimate/ Finale skatting 2019 Tons (B)	9 th forecast/ 9 ^{de} skatting 2019 Tons (C)	Area planted/ Opp beplant 2018 Ha (D)	Final crop/ Finale oes 2018 Tons (E)	Change/ Verandering/ % (B) ÷ (C)
Commercial/Kommersiëel:						
White maize/Witmielies	1 298 400	5 538 240	5 538 240	1 268 100	6 540 000	-
Yellow maize/Geelmielies	1 002 100	5 719 610	5 647 810	1 050 750	5 970 000	+1,27
Total Maize/Totale Mielies	2 300 500	11 257 850	11 186 050	2 318 850	12 510 000	+0,64
Sunflower seed/Sonneblomsaad	515 350	680 940	680 940	601 500	862 000	-
Soybeans/Sojabone	730 500	1 170 345	1 170 345	787 200	1 540 000	-
Groundnuts/Grondbone	20 050	20 030	19 455	56 300	57 000	+2,96
Sorghum	50 500	130 875	134 525	28 800	115 000	-2,71
Dry beans/Droëbone	59 300	66 355	66 355	53 360	69 360	-
Non-Commercial Maize/Nie-Kommersiële Mielies						
Total Maize/Totaal Mielies	296 000	549 180	549 180	314 835	593 975	-
Maize/Mielies: Commercial/Kommersiëel + Non-Commercial/Nie-Kommersiëel						
Total Maize RSA/Totaal Mielies RSA	2 596 500	11 807 030	11 630 140	2 633 685	13 103 975	+1,52

Sunflower: Imports & Exports

2019/20: 1 Mar – 31 Dec '19

Marketing year	Sunflower		
	2019/20 Progr. Mar '19 - Dec '19	2018/19	2017/18
	Ton		
Import	457	1 324	554
Export	469	515	274

Source: SAGIS



Sunflower: Imports & Exports per marketing year

SUNFLOWERSEED: Imports & Exports

Imports Exports

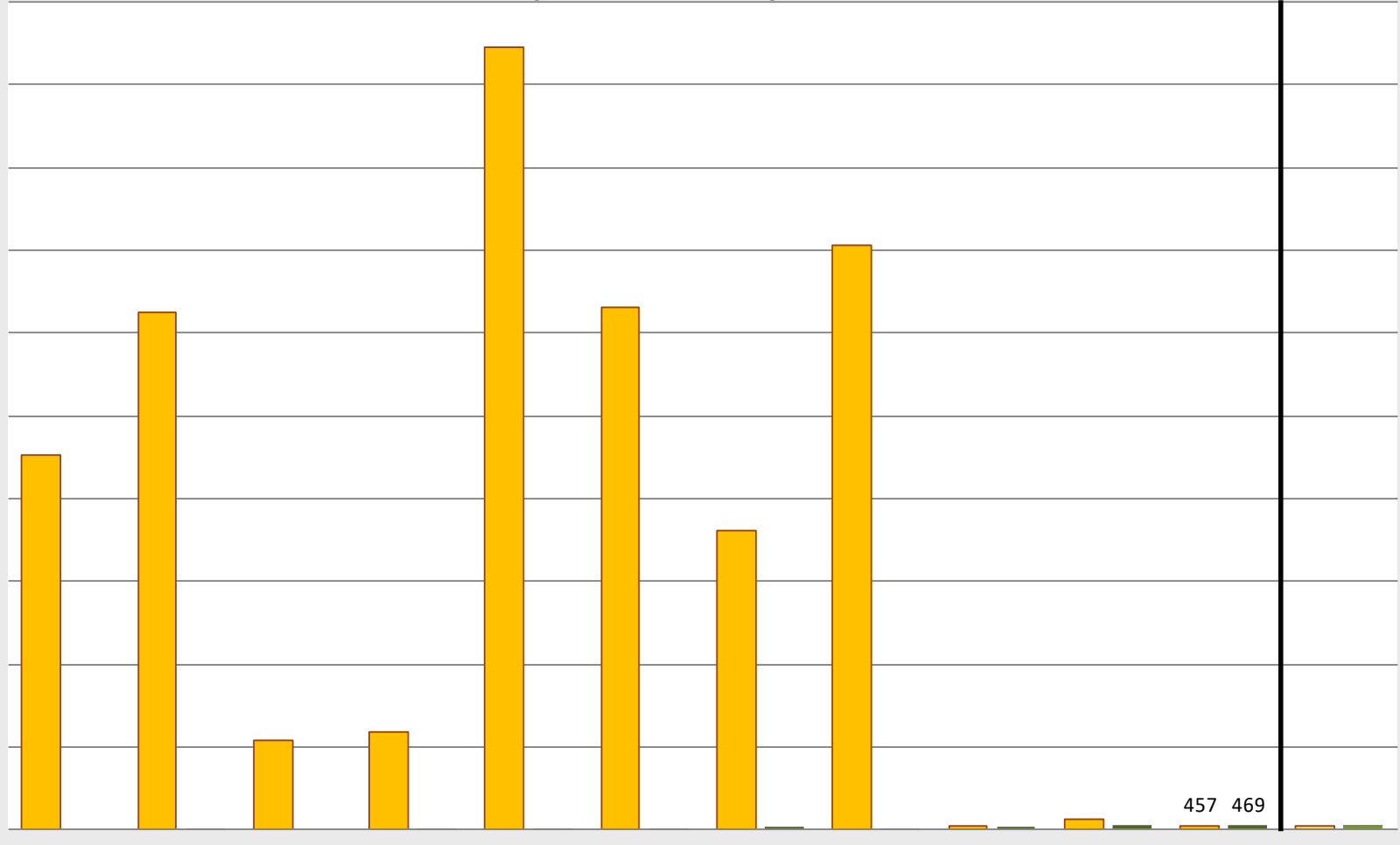
Source:
S&DEC

Ton
100 000

90 000
80 000
70 000
60 000
50 000
40 000
30 000
20 000
10 000
0

09/10 10/11 11/12 12/13 13/14 14/15 15/16 16/17 17/18 18/19 19/20 Progr. 19/20 Proj.

457 469



Sunflower: Imports for RSA

(2019/20: 1 Mar – 31 Dec '19)

Month	Argentina	Egypt	Malawi	Month Total	Progr. Total
Ton					
2019/03	22	0	0	22	22
2019/04	0	0	0	0	22
2019/05	0	0	26	26	48
2019/06	0	0	78	78	126
2019/07	0	0	156	156	282
2019/08	0	0	52	52	334
2019/09	0	0	26	26	360
2019/10	22	0	52	74	434
2019/11	0	23	0	23	457
2019/12	0	0	0	0	457
Total	44	23	390	457	

2019/20: Progr.

Source: SAGIS

SARS: 988 t
Sunflower seeds –
Whether or not broken

Sunflower: RSA Exports

(2019/20: 1 Mar – 31 Dec '19)

Month	Botswana	Namibia	Eswatini (Swaziland)	Month Total	Progr. Total
Ton					
2019/03	5	12	0	17	17
2019/04	5	35	27	67	84
2019/05	5	60	0	65	149
2019/06	5	0	0	5	154
2019/07	5	0	46	51	205
2019/08	35	68	0	103	308
2019/09	0	34	0	34	342
2019/10	0	99	20	119	461
2019/11	8	0	0	8	469
2019/12	0	0	0	0	469
Total	68	308	93	469	

2019/20: Progr.

Source: SAGIS

SARS: 805 t
Sunflower seeds –
Whether or not broken

Sunflower: Processed

(Same period previous year comparison)

Sunflower Processed	2019/20 *		2018/19 **	
	Firms	Tons	Firms	Tons
Human Consumption	2	1 228	2	1 331
Animal Feed	50	4 548	58	4 406
Oil and Oilcake	10	549 841	12	768 810
		555 617		774 547

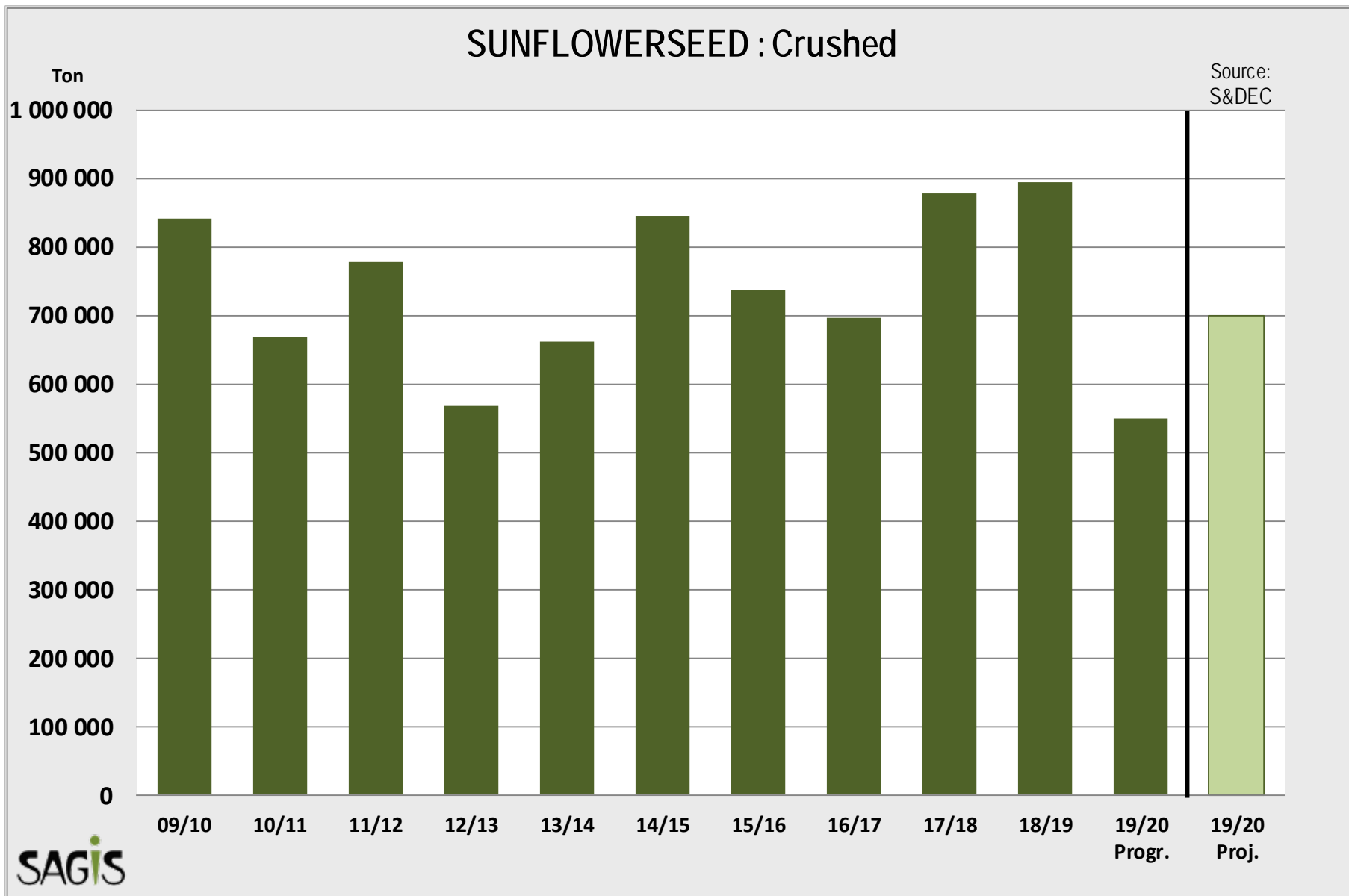
* 2019/20: Mar '19 - Dec '19

Source: SAGIS

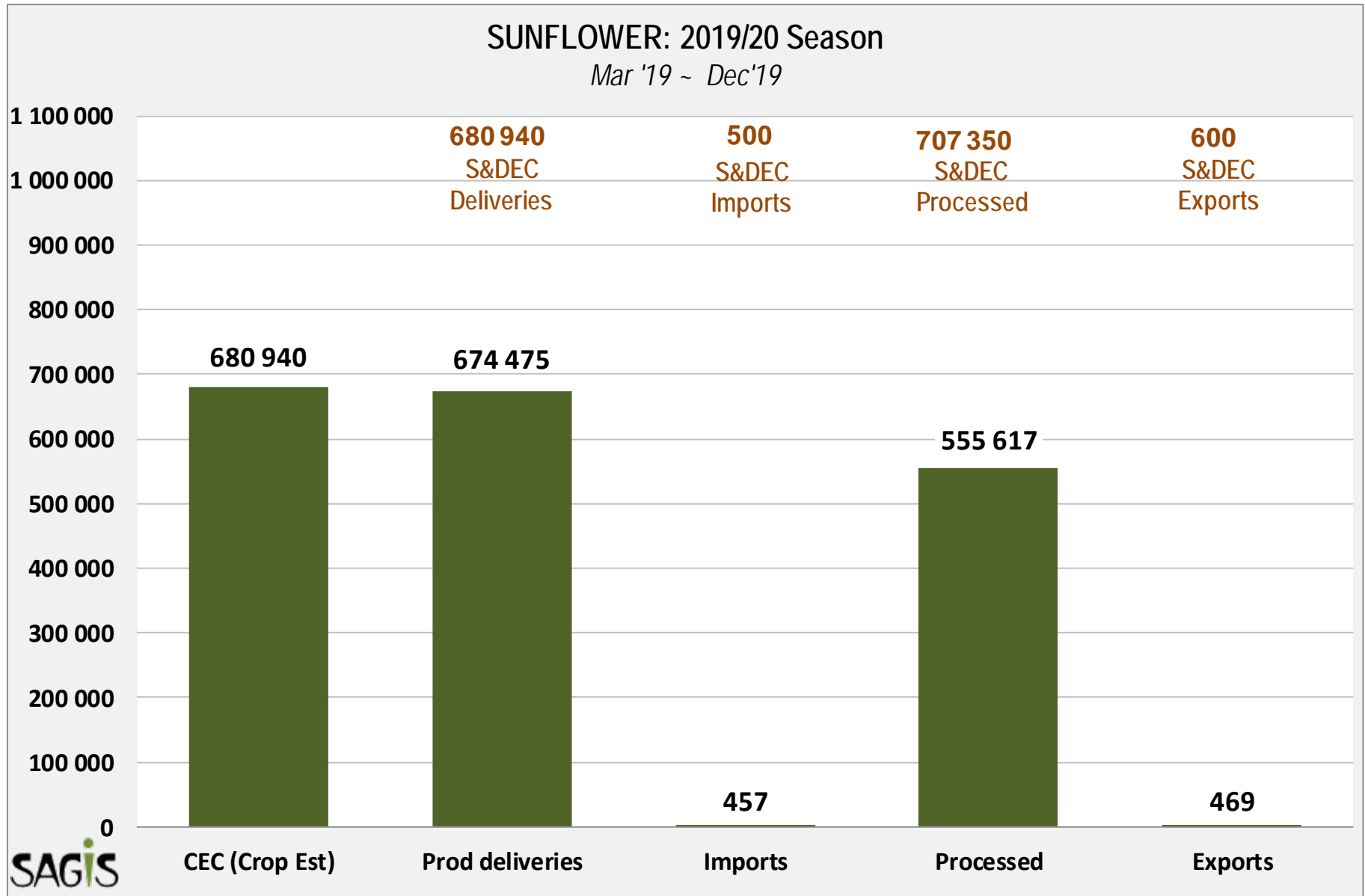
** 2018/19: Mar '18 - Dec '18



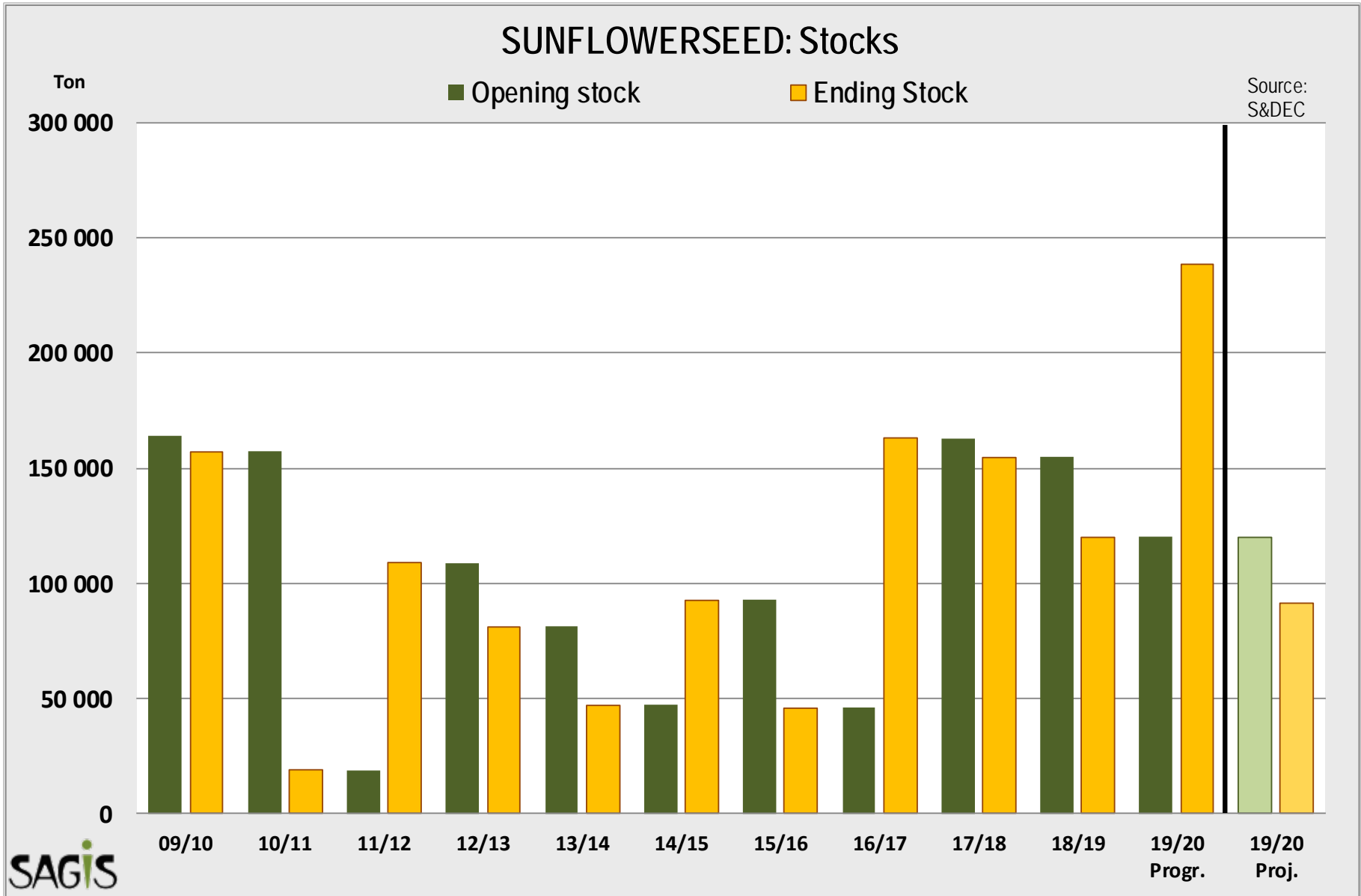
Sunflower: Crushed for Oil and Oilcake



Sunflower: 2019/20 Marketing Year



Sunflower: Opening & Ending Stocks



Sunflower: Price Movements

SAFEX Local prices

Sunflower - SAFEX Latest prices vs previous prices

Future prices for:	2020/01/21	% Month on Month	2019/12/20	% Year on Year	2018/12/21
	Price R/Ton		Price R/Ton		Price R/Ton
<i>Mar '20</i>	5 846.00	0.29	5 829.00	4.73	5 582.00
<i>May '20</i>	5 638.00	1.06	5 579.00	6.70	5 284.00

Source: SAFEX

Sunflower: Price movements

Indicative Import Parity Prices

2020/01/21	French Sunflower Bordaux	Black Sea
	\$/t	\$/t
FOB value \$/t	432.00	415.00
Freight rate	28.00	36.00
Insurance (0.3% of FOB)	1.30	1.25
Cost, Insurance and Freight (cif) \$/t	461.30	452.25
<i>Converted to R/t:</i>	R/t	R/t
Exchange R/\$ (2019/10/01)	14.5690	14.5690
Cost, Insurance and Freight (CIF) R/t	6 720.68	6 588.83
Financing cost	53.86	52.80
Cost, Insurance, Freight and Financing R/t	6 774.54	6 641.63
Discharge cost - Durban	202.93	202.93
Import tariff	0.00	0.00
Free on Rail (FOR) - Durban	6 977.47	6 844.56
Railage: Durban - Randfontein	517.52	517.52
DELIVERED: Durban - Randfontein	7 494.99	7 362.08
<i>Delivered: Durban - Randfontein (2019/01/22)</i>	<i>5 998.23</i>	<i>5 941.38</i>
<i>Current SAFEX spot price</i>	<i>5 606.00</i>	

Source: SAGIS

Sunflower Oil: SARS FOB Prices

Imports & Exports

Sunflower Oil - Crude (1512.11.10) Sunflower Oil - Crude Other (1512.11.90) Sunflower Oil - Cooking (1512.19.10) Sunflower Oil - Other (1512.19.90)		2019/20 Progr. Mar - Nov '19	2018/19	2017/18
Imports	Quantity (Ton)	204 727	133 527	151 147
Total value of imports	FOB R'000	2 106 056.19	1 347 020.10	1 600 376.63
Value per ton	R/Ton	10 287.17	10 087.98	10 588.18
Sunflower Oil - Crude (1512.11.10) Sunflower Oil - Crude Other (1512.11.90) Sunflower Oil - Cooking (1512.19.10) Sunflower Oil - Other (1512.19.90)		2019/20 Progr. Mar - Nov '19	2018/19	2017/18
Exports	Quantity (Ton)	50 550	53 302	70 712
Total value of exports	FOB R'000	807 857.35	833 937.14	1 067 264.45
Value per ton	R/Ton	15 981.44	15 645.55	15 093.17

Source: SARS

Sunflower Oilcake: SARS FOB Prices

Imports & Exports

Oilcake - Sunflower seeds (2306.30)		2019/20 Progr. Mar - Nov '19	2018/19	2017/18
Imports	Quantity (Ton)	100 306	55 926	22 700
Total value of imports	FOB R'000	315 879.66	166 943.77	53 431.29
Value per ton	R/Ton	3 149.17	2 985.10	2 353.80
Oilcake - Sunflower seeds (2306.30)		2019/20 Progr. Mar - Nov '19	2018/19	2017/18
Exports	Quantity (Ton)	16 977	22 429	19 491
Total value of exports	FOB R'000	77 916.59	89 790.93	69 837.35
Value per ton	R/Ton	4 589.57	4 003.34	3 583.01

Source: SARS

Sunflower: SARS – FOB Prices

Imports per country –
Sunflower seeds –
whether or not broken
(2019/20 : 1 Mar - 30 Nov '19)

Country	Ton	FOB value R'000	Rand/ton
Argentina	56.208	6 073.26	108 049.74
Australia	0.300	134.34	447 800.00
<i>Bolivia</i>	<i>12.646</i>	<i>996.74</i>	<i>78 821.64</i>
Bulgaria	336.550	4 021.07	11 947.92
China	1.520	52.86	34 774.34
Egypt	23.046	243.02	10 545.00
France	0.012	0.60	49 750.00
Iran, Islamic Republic of	0.030	0.54	18 157.18
Israel	0.227	47.20	207 911.89
<i>Lesotho</i>	<i>0.487</i>	<i>4.20</i>	<i>8 624.23</i>
Malawi	391.190	1 707.19	4 364.09
Netherlands	2.203	31.03	14 084.37
Poland	38.001	472.94	12 445.38
Slovakia	0.625	17.17	27 473.60
Turkey	0.331	6.42	19 408.49
<i>United Arab Emirates</i>	<i>0.121</i>	<i>5.18</i>	<i>42 758.11</i>
United States	101.627	16 603.62	163 378.05
Unknown	0.170	12.04	70 794.12
Zambia	23.330	123.63	5 299.27
Total	988.623	30 553.03	30 904.63



2019/20: Mar - Nov '19

Source: SARS

Sunflower : SARS – FOB Prices

Exports per country –
Sunflower seeds
whether
or not broken
(2019/20 : 1 Mar – 30 Nov '19)

Exports Tariff Line 1206.00 Sunflower seeds - whether or not broken

Country	Ton	FOB value R'000	Rand/ton
Angola	0.341	33.26	97 545.45
Austria	0.195	46.49	238 394.87
Botswana	306.310	786.92	2 569.02
Congo Dem Rep Of	0.027	0.81	29 966.83
Eswatini (Swaziland)	28.027	199.37	7 113.33
France	1.078	291.67	270 573.39
Georgia	0.023	0.41	17 855.60
Ghana	1.256	37.25	29 666.29
Kenya	9.500	1 055.16	111 069.26
Lesotho	0.868	42.90	49 413.17
Madagascar	0.080	3.42	42 750.00
Malawi	0.849	20.99	24 735.42
Mauritius	0.315	4.80	15 238.10
Mozambique	4.391	38.07	8 670.38
Namibia	382.305	2 821.90	7 381.28
Nigeria	0.321	12.26	38 183.80
Pakistan	13.483	1 664.83	123 476.16
Seychelles	0.009	0.50	57 736.72
Tanzania	1.500	152.41	101 608.00
Uganda	40.057	3 550.78	88 642.36
United Arab Emirates	0.002	4.00	2 000 000.00
Unknown	0.121	6.16	50 716.40
Zambia	1.579	56.56	35 829.44
Zimbabwe	12.612	133.17	10 558.31
Total	805.249	10 964.08	13 615.75

2019/20: Mar - Nov '19

Soybeans



Soybeans: Supply & Demand

(National vs. International – Marketing season)

	SAGIS	NAMC (S&D)	International (USDA)	
Marketing year	Mar - Feb		Sept - Aug	
	Final: 2018/19 (c) '000t	Projection: 2019/20 (c) '000t	Final: 2018/19(d) Mt	Projection: 2019/20(d) Mt
Opening stocks	330.5	502.2	98.9	110.3
Production	1 503.0	1 140.3	358.3	337.7
Imports	6.9	9.5	145.9	148.0
Processed	1 306.6 ^(b)	144.9 ^(b1)	343.6	350.1
Exports	32.8	4.0	149.2	149.1
Closing stocks	502.2 ^(a)	201.1 ^(a)	110.3	96.7

(a) All stocks, regardless ownership thereof, in commercial structures

(b) Including producer withdrawals, seed and end users ^(b) 8 077 t - ^(b1) 9 200 t

(c) Source: SAGIS - 31 Dec '19 & NAMC: S&DEC - 14 Jan '20

(d) Source: USDA - 27 Jan '20



Soybeans: Production & Producer deliveries

Crop Estimate vs. Producer Deliveries

Soybean	2019/20	2018/19	2017/18
	Ton		
CEC Production	1 170 345 *	1 540 000	1 316 000
Less Retentions	30 000	38 000	27 000
Total available	1 140 345	1 502 000	1 289 000
SAGIS Deliveries	1 125 171 **	1 502 976	1 290 218
Difference	15 174	-976	-1 218

* Final Forecast

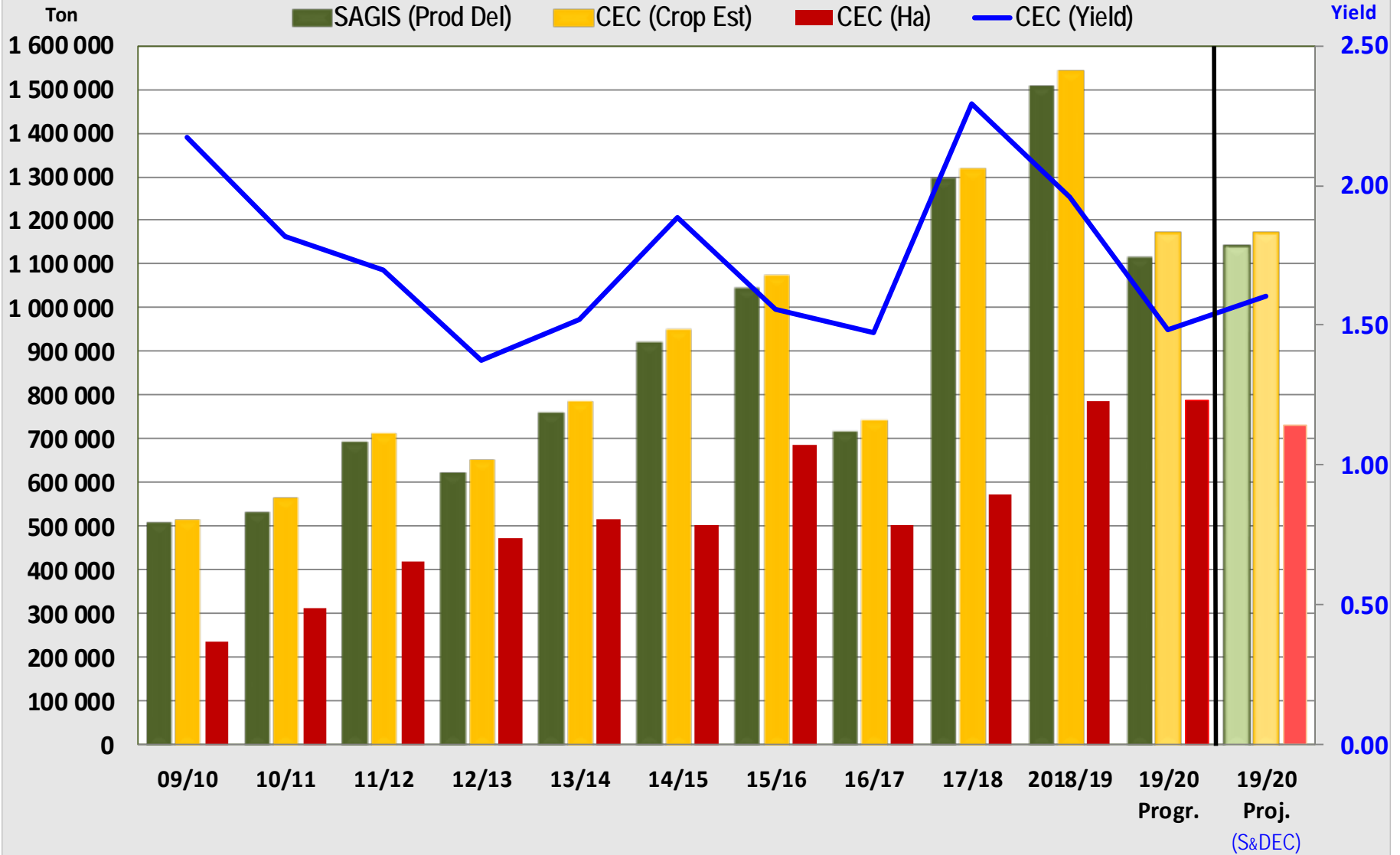
** SAGIS: 1 Mar '19 - 31 Dec '19



Soybeans: CEC Estimate, Yield, Ha & SAGIS deliveries



SOYBEANS: CEC Crop Est., Ha, Yield & SAGIS Deliveries



Sunflower: CEC Estimate



SUMMER CROPS –AREA AND EIGHTH PRODUCTION FORECAST: 2019

CROP/GEWAS	Area planted/ Opp beplant 2019 Ha (A)	Final estimate/ Finale skatting 2019 Tons (B)	9 th forecast/ 9 ^{de} skatting 2019 Tons (C)	Area planted/ Opp beplant 2018 Ha (D)	Final crop/ Finale oes 2018 Tons (E)	Change/ Verandering/ % (B) ÷ (C)
Commercial/Kommersieël:						
White maize/Witmielies	1 298 400	5 538 240	5 538 240	1 268 100	6 540 000	-
Yellow maize/Geelmielies	1 002 100	5 719 610	5 647 810	1 050 750	5 970 000	+1,27
Total Maize/Totale Mielies	2 300 500	11 257 850	11 186 050	2 318 850	12 510 000	+0,64
Sunflower seed/Sonneblomsaad	515 350	680 940	680 940	601 500	862 000	-
Soybeans/Sojabone	730 500	1 170 345	1 170 345	787 200	1 540 000	-
Groundnuts/Grondbone	20 050	20 030	19 455	56 300	57 000	+2,96
Sorghum	50 500	130 875	134 525	28 800	115 000	-2,71
Dry beans/Droëbone	59 300	66 355	66 355	53 360	69 360	-
Non-Commercial Maize/Nie-Kommersiële Mielies						
Total Maize/Totaal Mielies	296 000	549 180	549 180	314 835	593 975	-
Maize/Mielies: Commercial/Kommersieël + Non-Commercial/Nie-Kommersieël						
Total Maize RSA/Totaal Mielies RSA	2 596 500	11 807 030	11 630 140	2 633 685	13 103 975	+1,52

Soybeans: Imports & Exports

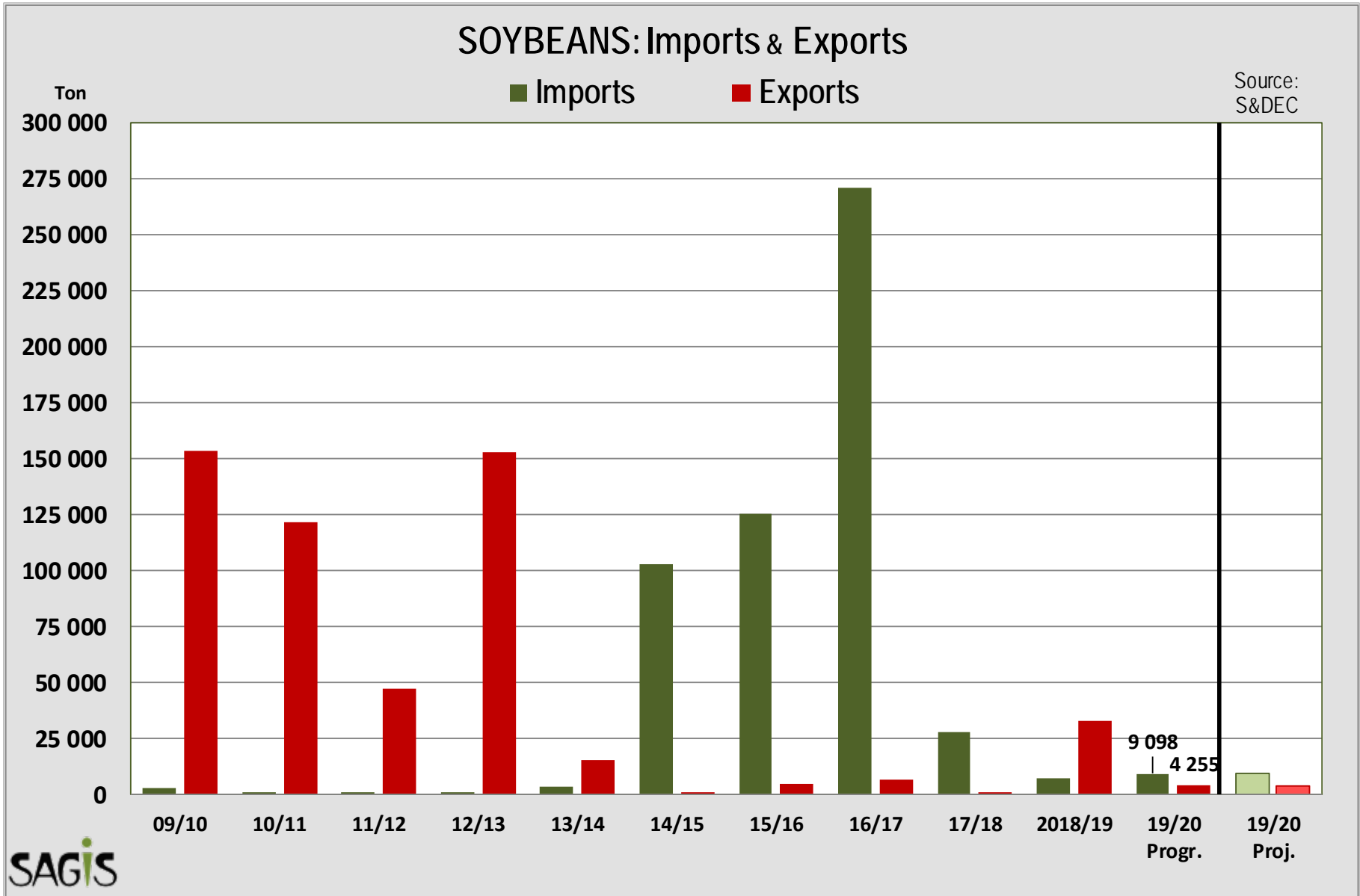
2019/20: 1 Mar – 31 Dec '19

Marketing year	Soybean		
	2019/20 Progr. Mar '19 - Dec '19	2018/19	2017/18
	Ton		
Import	9 098	6 945	27 508
Export	4 255	32 810	414

Source: SAGIS



Soybeans Imports & Exports per marketing year



Soybeans: Imports for RSA

(2019/20: 1 Mar – 31 Dec '19)

Month	Australia	Malawi	Mozambique	Zambia	Month Total	Progressive Total
Ton						
2019/03	343	1 119	0	283	1 745	1 745
2019/04	0	96	0	693	789	2 534
2019/05	0	351	0	471	822	3 356
2019/06	0	224	240	67	531	3 887
2019/07	0	575	952	1 469	2 996	6 883
2019/08	0	127	596	1 099	1 822	8 705
2019/09	0	0	88	30	118	8 823
2019/10	0	0	275	0	275	9 098
2019/11	0	0	0	0	0	9 098
2019/12	0	0	0	0	0	9 098
Total	343	2 492	2 151	4 112	9 098	

2019/20: Progr.

Source: SAGIS



SARS: 6 429 t
Soybean
Whether or nor broken

Soybeans: RSA Exports

(2019/20: 1 Mar – 31 Dec '19)

Month	Botswana	Mozambique	Zimbabwe	Month Total	Progressive Total
Ton					
2019/03	0	0	1 613	1 613	1 613
2019/04	0	0	955	955	2 568
2019/05	0	0	169	169	2 737
2019/06	30	0	230	260	2 997
2019/07	0	0	134	134	3 131
2019/08	0	0	0	0	3 131
2019/09	0	0	0	0	3 131
2019/10	134	0	0	134	3 265
2019/11	0	98	134	232	3 497
2019/12	0	0	758	758	4 255
Total	164	98	3 993	4 255	

2019/20: Progr.

Source: SAGIS



SARS: 4 171 t
Soybean
Whether or nor broken

Soybeans: Processed

(Same time previous year comparison)

Soybeans Processed	2019/20 *		2018/19 **	
	Firms	Tons	Firms	Tons
Human Consumption	8	20 138	10	20 608
Animal Feed	34	167 095	35	178 887
Oil and Oilcake	13	1 047 603	11	867 272
		1 234 836		1 066 767

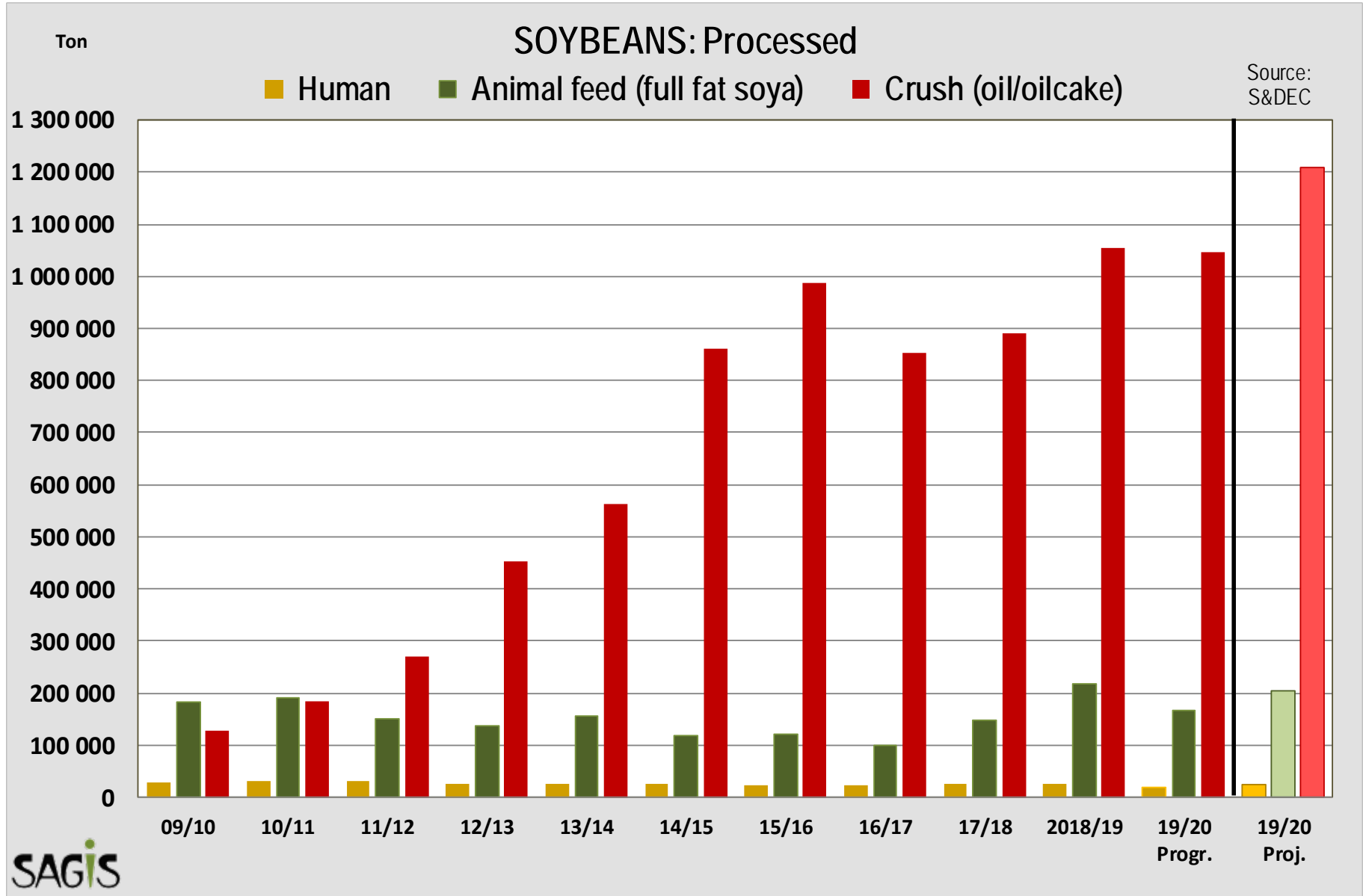
* 2019/20: Mar '19 - Dec '19

Source: SAGIS

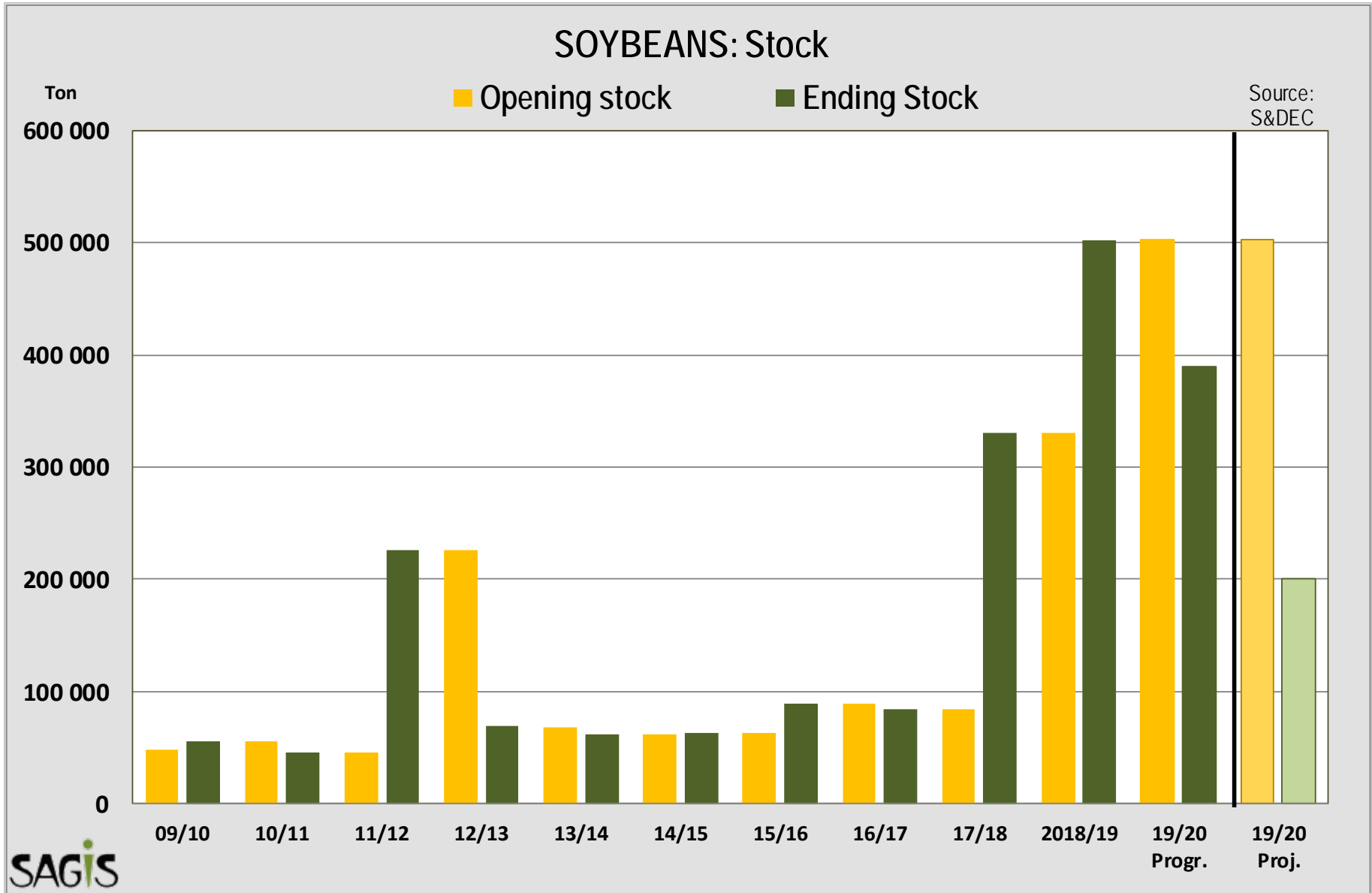
** 2018/19: Mar '18 - Dec '18



Soybeans: Consumption



Soybeans: Opening & Ending Stocks



Soybeans: Price Movements

SAFEX Local prices

Soybean - SAFEX Latest prices vs previous prices

Future prices for:	2020/01/21	% Month on Month	2019/12/20	% Year on Year	2018/12/21
	Price R/Ton		Price R/Ton		Price R/Ton
<i>Mar '20</i>	6 060.00	-2.01	6 184.00	19.01	5 092.00
<i>May '20</i>	5 930.00	1.44	5 846.00	14.30	5 188.00

Source: SAFEX

Soybeans: Price movements

Indicative Import Parity Prices

2020/01/21	Argentine Soybeans Up River
	\$/t
FOB value \$/t	359.00
Freight rate	26.00
Insurance (0.3% of FOB)	1.08
Cost, Insurance and Freight (cif) \$/t	386.08
<i>Converted to R/t:</i>	R/t
Exchange R/\$ (2019/10/01)	14.5690
Cost, Insurance and Freight (CIF) R/t	5 624.80
Financing cost	45.08
Cost, Insurance, Freight and Financing R/t	5 669.88
Discharge cost - Durban	202.93
Import tariff	418.42
Free on Rail (FOR) - Durban	6 291.23
Railage: Durban - Randfontein	517.52
DELIVERED: Durban - Randfontein	6 808.75
<i>Delivered: Durban - Randfontein (2019/01/22)</i>	<i>7 262.56</i>
<i>Current SAFEX spot price</i>	<i>6 228.93</i>

Source: SAGIS

Soybeans: Price Movements

CBOT International prices

Soybean - CBOT Latest prices vs previous prices

Contract:	2020/01/21	% Month on Month	2019/12/20	% Year on Year	2019/01/22
	Price \$/Ton		Price \$/Ton		Price \$/Ton
Nov '19	341.57	-0.92	344.73	2.24	334.07
Mar '20	346.64	-0.82	349.51	2.25	339.00

Source: CBOT

Soybeans: SARS FOB Prices

Imports & Exports – Oilcake : Soybeans

Oilcake: Soybeans (2304.00)		2019/20 Progr. Mar - Nov '19	2018/19	2017/18
Imports	Quantity (Ton)	353 192	421 173	486 963
Total value of imports	FOB R'000	1 611 288.12	1 992 795.09	2 093 258.41
Value per ton	R/T on	4 562.07	4 731.54	4 298.60
Oilcake: Soybeans (2304.00)		2019/20 Progr. Mar - Nov '19	2018/19	2017/18
Exports	Quantity (Ton)	79 618	76 600	57 238
Total value of exports	FOB R'000	491 008.17	449 492.57	344 483.23
Value per ton	R/T on	6 167.04	5 868.06	6 018.45

Source: SARS

Soybeans: SARS FOB Prices

Imports & Exports – Soybeans Crude Oil & Other

Soybean Oil - Crude (1507.10.10) Soybean Oil - Other (1507.10.90) Soybean Oil - Other Food (1507.90.10) Soybean Oil - Other Other (1507.90.90)		2019/20 Progr. Mar - Nov '19	2018/19	2017/18
Imports	Quantity (Ton)	84 264	127 765	185 504
Total value of imports	FOB R'000	874 445.28	1 273 979.98	1 949 767.32
Value per ton	R/Ton	10 377.49	9 971.29	10 510.63
Soybean Oil - Crude (1507.10.10) Soybean Oil - Other (1507.10.90) Soybean Oil - Other Food (1507.90.10) Soybean Oil - Other Other (1507.90.90)		2019/20 Progr. Mar - Nov '19	2018/19	2017/18
Exports	Quantity (Ton)	35 172	56 312	52 320
Total value of exports	FOB R'000	507 002.51	744 542.04	705 206.40
Value per ton	R/Ton	14 414.75	13 221.79	13 478.82

Source: SARS

Soybeans: SARS FOB Prices

Imports & Exports – Palm Oil – Crude & Other

Palm Oil - Crude (1511.10.10) Palm Oil - Other (1511.10.90) Palm Oil - Other Food (1511.90.10) Palm Oil - Other Other (1511.90.90)		2019/20 Progr. Mar - Nov '19	2018/19	2017/18
Imports	Quantity (Ton)	381 669	467 950	468 808
Total value of imports	FOB R'000	2 970 073.38	3 792 800.44	4 373 212.43
Value per ton	R/Ton	7 781.80	8 105.15	9 328.37
Palm Oil - Crude (1511.10.10) Palm Oil - Other (1511.10.90) Palm Oil - Other Food (1511.90.10) Palm Oil - Other Other (1511.90.90)		2019/20 Progr. Mar - Nov '19	2018/19	2017/18
Exports	Quantity (Ton)	13 090	15 140	17 018
Total value of exports	FOB R'000	164 370.89	202 973.57	244 924.49
Value per ton	R/Ton	12 556.87	13 406.77	14 392.39

Palm oil: SARS FOB Prices

Imports & Exports– Palm Kernel Oil: Crude & Other

Palm Kernel Oil - Crude (1513.21.10) Palm Kernel Oil - Other (1513.29.10) Palm Kernel Oil - Crude Other (1513.21.90) Palm Kernel Oil - Other Other (1513.29.90)		2019/20 Progr. Mar - Nov '19	2018/19	2017/18
Imports	Quantity (Ton)	19 972	36 178	29 727
Total value of imports	FOB R'000	205 894.42	411 163.65	492 637.49
Value per ton	R/Ton	10 309.03	11 364.91	16 571.86
Palm Kernel Oil - Crude (1513.21.10) Palm Kernel Oil - Other (1513.29.10) Palm Kernel Oil - Crude Other (1513.21.90) Palm Kernel Oil - Other Other (1513.29.90)		2019/20 Progr. Mar - Nov '19	2018/19	2017/18
Exports	Quantity (Ton)	381	616	729
Total value of exports	FOB R'000	5 578.97	15 223.46	12 544.11
Value per ton	R/Ton	14 626.24	24 699.40	17 204.10

Source: SARS

Cottonseed: SARS FOB Prices

Imports & Exports – Oilcake: Cottonseed

Oilcake: Cottonseed (2306.10)		2019/20 Progr. Mar - Nov '19	2018/19	2017/18
Imports	Quantity (Ton)	43 587	67 613	40 570
Total value of imports	FOB R'000	198 672.58	205 325.85	133 541.79
Value per ton	R/Ton	4 558.06	3 036.79	3 291.66

Oilcake: Cottonseed (2306.10)		2019/20 Progr. Mar - Nov '19	2018/19	2017/18
Exports	Quantity (Ton)	259	360	127
Total value of exports	FOB R'000	1 222.34	2 054.61	731.90
Value per ton	R/Ton	4 720.02	5 710.73	5 764.13

Source: SARS

Soybeans: SARS FOB Prices

Imports per country – 1201.90 Soybeans – whether or not broken

(2019/20 : 1 Mar – 30 Nov '19)

Imports	Tariff Line 1201.90 Soybeans - whether or not broken - Other		
Country	Ton	FOB value R'000	FOB Rand/ton
China	11.371	248.93	21 891.48
France	1.828	52.77	28 861.23
India	0.680	8.66	12 730.88
Malawi	23.000	1 215.22	52 835.78
Mozambique	2 129.880	11 274.11	5 293.31
Netherlands	0.003	0.15	44 574.78
Nigeria	0.105	1.44	13 788.49
South Africa	66.500	368.56	5 542.27
Singapore	2.317	89.54	38 639.86
South Africa	199.380	1 266.62	6 352.78
Taiwan, Prov of China	0.052	0.199	3 826.92
Thailand	6.001	168.402	28 062.32
Turkey	0.024	0.34	14 125.00
Ukraine	342.500	1 962.48	5 729.85
Zambia	3 645.769	21 933.00	6 016.02
All countries	6 429.410	38 590.42	6 002.17

2019/20: Mar - Nov '19

Source: SARS

Soybeans: SARS FOB Prices

Exports per country – 1201.90 Soybeans – whether or not broken

(2019/20 : 1 Mar – 30 Nov '19)

Exports	Tariff Line 1201.90 Soybeans - whether or not broken - Other		
Country	Ton	FOB value R'000	FOB Rand/ton
Angola	5.000	13.33	2 665.20
Botswana	83.635	435.19	5 203.41
Canada	0.014	0.46	33 381.29
Chile	0.002	0.01	3 333.33
China	0.002	0.01	2 500.00
Colombia	0.001	0.01	5 000.00
Eswatini (Swaziland)	1.657	69.64	42 030.65
France	0.069	142.88	2 075 522.95
Japan	0.647	20.27	31 335.39
Lesotho	116.125	3 153.34	27 154.69
Mauritius	0.202	8.55	42 417.03
Mozambique	213.952	1 489.29	6 960.86
Namibia	13.438	295.86	22 016.41
Zambia	0.122	2.65	21 774.46
Zimbabwe	3 736.464	29 313.23	7 845.18
Total	4 171.329	34 944.70	8 377.35

2019/20: Mar - Nov '19

Source: SARS

All oil cake: Price Movements

(2019/20 : 1 Mar – 30 Nov '19)

ALL OIL CAKE		2019/20 Progr. Mar - Nov '19	2016/17	2015/16
Imports	Quantity (Ton)	998 730	1 095 998	1 109 127
Total value of imports	FOB R'000	4 271 903.55	4 753 780.15	4 585 227.59
Value per ton	FOB R/Ton	4 277.34	4 337.40	4 134.09

Source: SARS

All oil cake:

Cotton seed

Groundnut oil

Linseed

Rape or colza seeds (All)

Soybean

Sunflower

All oil: Price Movements

(2019/20 : 1 Mar – 30 Nov '19)

ALL OIL		2019/20 Progr. Mar - Nov '19	2016/17	2015/16
Imports	Quantity (Ton)	1 381 271	1 530 849	1 670 380
Total value of imports	FOB R'000	12 313 434.30	13 650 013.77	16 832 580.80
Value per ton	FOB R/Ton	8 914.57	8 916.63	10 077.10

Source: SARS

All oil:

Soybean oil (All)

Groundnut oil (All)

Palm oil (All)

Sunflower oil (All)

Palm kernel oil (All)

Vegetable oil (All)

Oilseeds Products



Oilseeds: Products

Manufactured (1 Dec '18 – 30 Nov '19) – 12 month period

Manufactured	Nov '19	Progressive: Dec '18 - Nov '19 (12 months)
	Tons	Tons
Palm Oil and Derivatives	0	0
Soybean Oil	23 489	214 903
Sunflower Oil	24 697	245 487
Cottonseed Oil	0	0
Coconut Oil/ Groundnut Oil/ Canola Oil/ Corn (Maize) Oil/ Blends or mixes of Oils which includes one of the above Oils/ Biodiesel	4 204	47 981
Cottonseed Oilcake	0	0
Sunflower Oilcake	28 215	292 279
Coconut Oilcake	0	0
Palmnut Oilcake	0	0
Soybean Oilcake/ Canola Oilcake	106 000	1 001 481
Soybean Flours and Meals/ Textured Vegetable Protein	4 889	40 964
Soybean Fullfat	13 824	216 132
Peanut Butter and Paste	2 660	29 231
Total	207 978	2 088 458



Oilseeds: Crushing percentage

Crushing %	Mar to Dec '19		
	Oil	Oilcake	Rest
	%	%	%
Soybeans	17	76	7
Sunflowerseed	36	42	22



Oilseeds: Products

Imported (1 Dec '18 – 30 Nov '19) – 12 month period

Imported	Nov '19	Progressive: Dec '18 - Nov '19 (12 months)
	Tons	Tons
Palm Oil and Derivatives	26 541	550 241
Soybean Oil	7 000	81 660
Sunflower Oil	15 135	219 375
Cottonseed Oil	0	7 013
Coconut Oil/ Groundnut Oil/ Canola Oil/ Corn (Maize) Oil/ Blends or mixes of Oils which includes one of the above Oils/ Biodiesel	1 175	10 993
Cottonseed Oilcake	0	628
Sunflower Oilcake	7 167	111 549
Coconut Oilcake	0	0
Palmnut Oilcake	0	0
Soybean Oilcake/ Canola Oilcake	39 407	411 719
Soybean Flours and Meals/ Textured Vegetable Protein	0	0
Soybean Fullfat	0	0
Peanut Butter and Paste	73	1 235
Total	96 498	1 394 413

Oilseeds: Products

Exported (1 Dec '18 – 30 Nov '19) – 12 month period

Exported	Nov '19	Progressive: Dec '18 - Nov '19 (12 months)
	Tons	Tons
Palm Oil and Derivatives	1 181	16 467
Soybean Oil	319	18 005
Sunflower Oil	327	2 317
Cottonseed Oil	0	0
Coconut Oil/ Groundnut Oil/ Canola Oil/ Corn (Maize) Oil/ Blends or mixes of Oils which includes one of the above Oils/ Biodiesel	133	806
Cottonseed Oilcake	0	0
Sunflower Oilcake	64	3 505
Coconut Oilcake	0	0
Palmnut Oilcake	0	0
Soybean Oilcake/ Canola Oilcake	1 046	10 059
Soybean Flours and Meals/ Textured Vegetable Protein	373	4 557
Soybean Fullfat	171	5 327
Peanut Butter and Paste	19	329
Total	3 633	61 372

Price Movements

Products: Year on year price changes

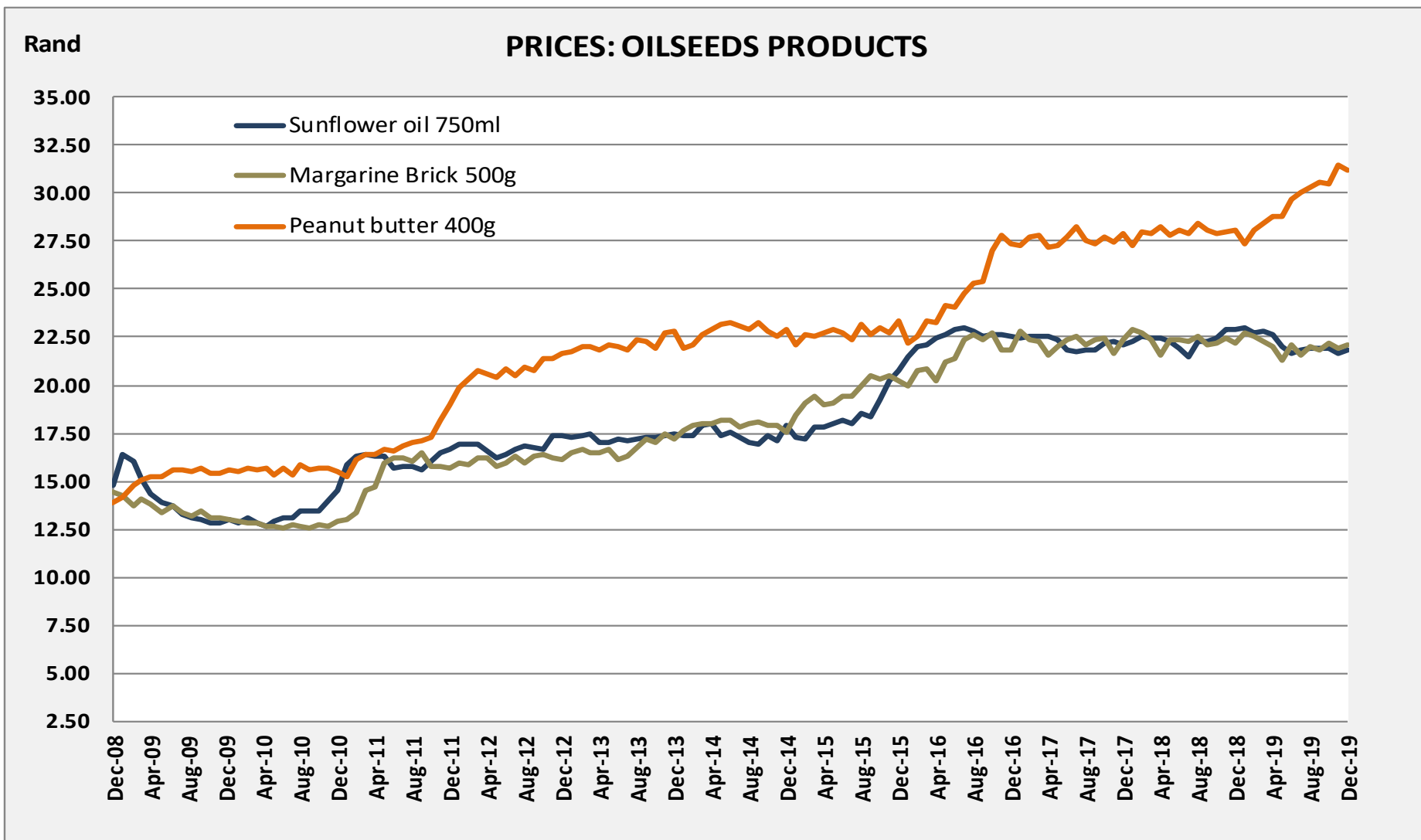
	December				
	2019	% Year on Year	2018	% Year on Year	2017
	Price R		Price R		Price R
Brick Margarine 500g	22.13	-0.18	22.17	-0.94	22.38
Peanut Butter 400g	31.17	11.08	28.06	0.65	27.88
Sunflower Oil 750ml	21.87	-4.41	22.88	3.72	22.06

Source: SA Statistics



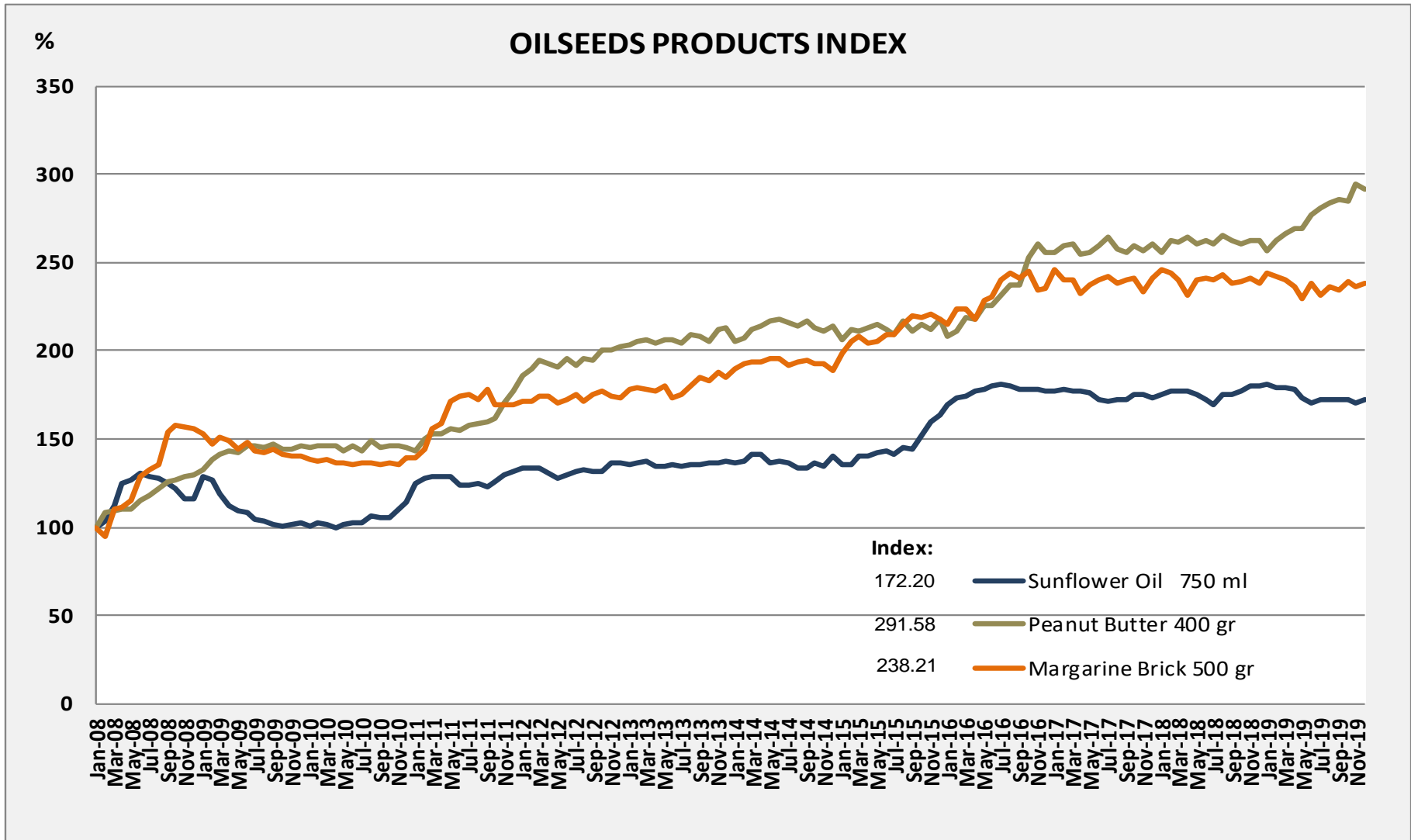
Price Movements

Products: prices: (Jan '08 – Dec '19)



Price Movements

Products: Index (Jan '08 – Dec '19)



The background is a collage of four images related to general industry and logistics. The top-left image shows a conveyor belt system with a large pile of material. The top-right image shows a white semi-truck with a dark trailer. The middle image shows a large cargo ship sailing on the water. The bottom image shows a port facility with a sign that says 'SOUTH AFRICA' and 'PORT OF DURBAN'.

General

Sunflower & Soybean: Inspection

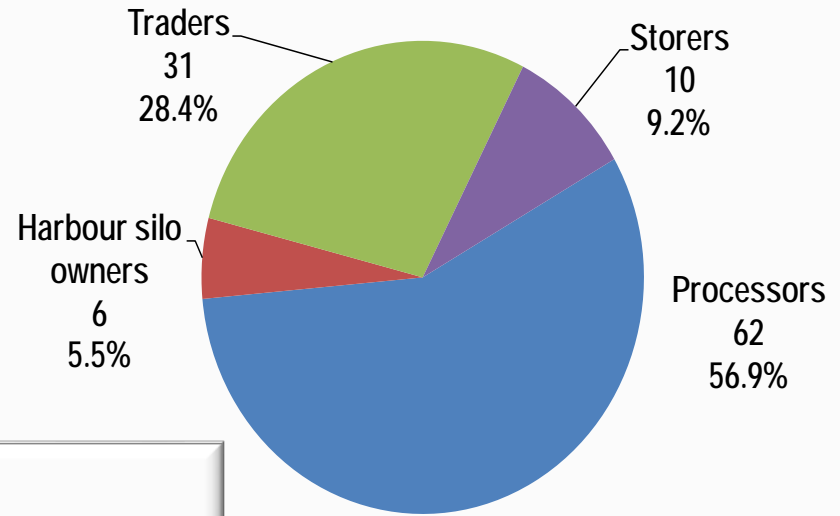
1 Mar – 31 Dec '19



	Mass over declared	Mass under declared	Total mass incorrectly declared	Total utilized audited	Mass incorrectly declared as % of total utilized	Net effect of (under) / over declared
	Ton				%	Ton
	a	b	c	d	c : d	a - b
Canola	-	-	-	117 883	-	-
Groundnuts	1 396	2 740	4 136	41 014	10.1	(1 344)
Soybeans	167	256	423	970 111	-	(89)
Sunflower	69	72	141	399 164	-	(3)

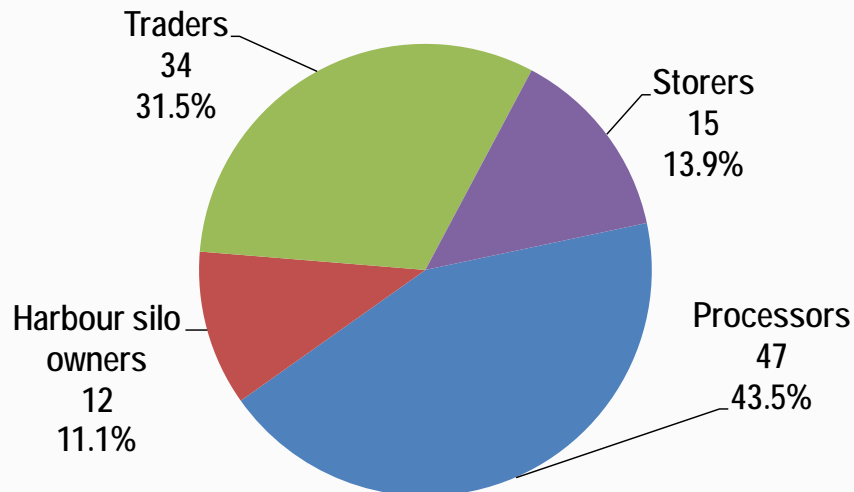
Sunflower & Soybean: Co-workers

Sunflower: Firms registered with SAGIS



Total firms: 109

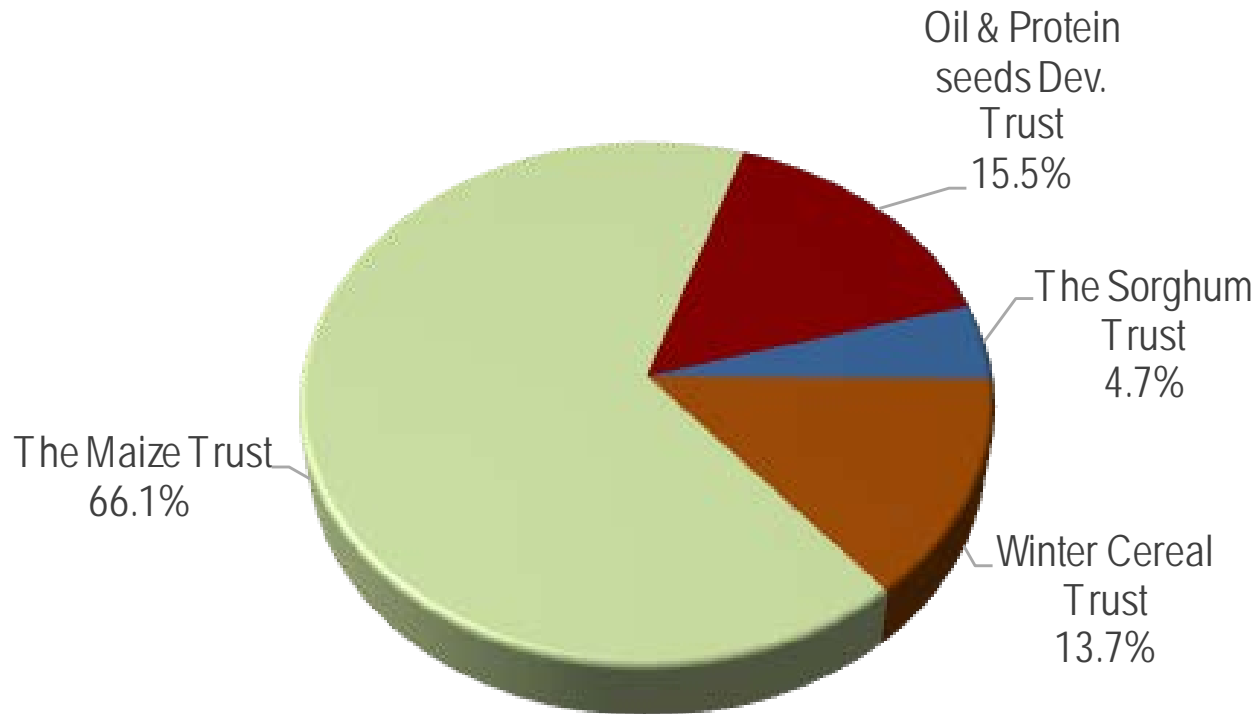
Soybeans: Firms registered with SAGIS

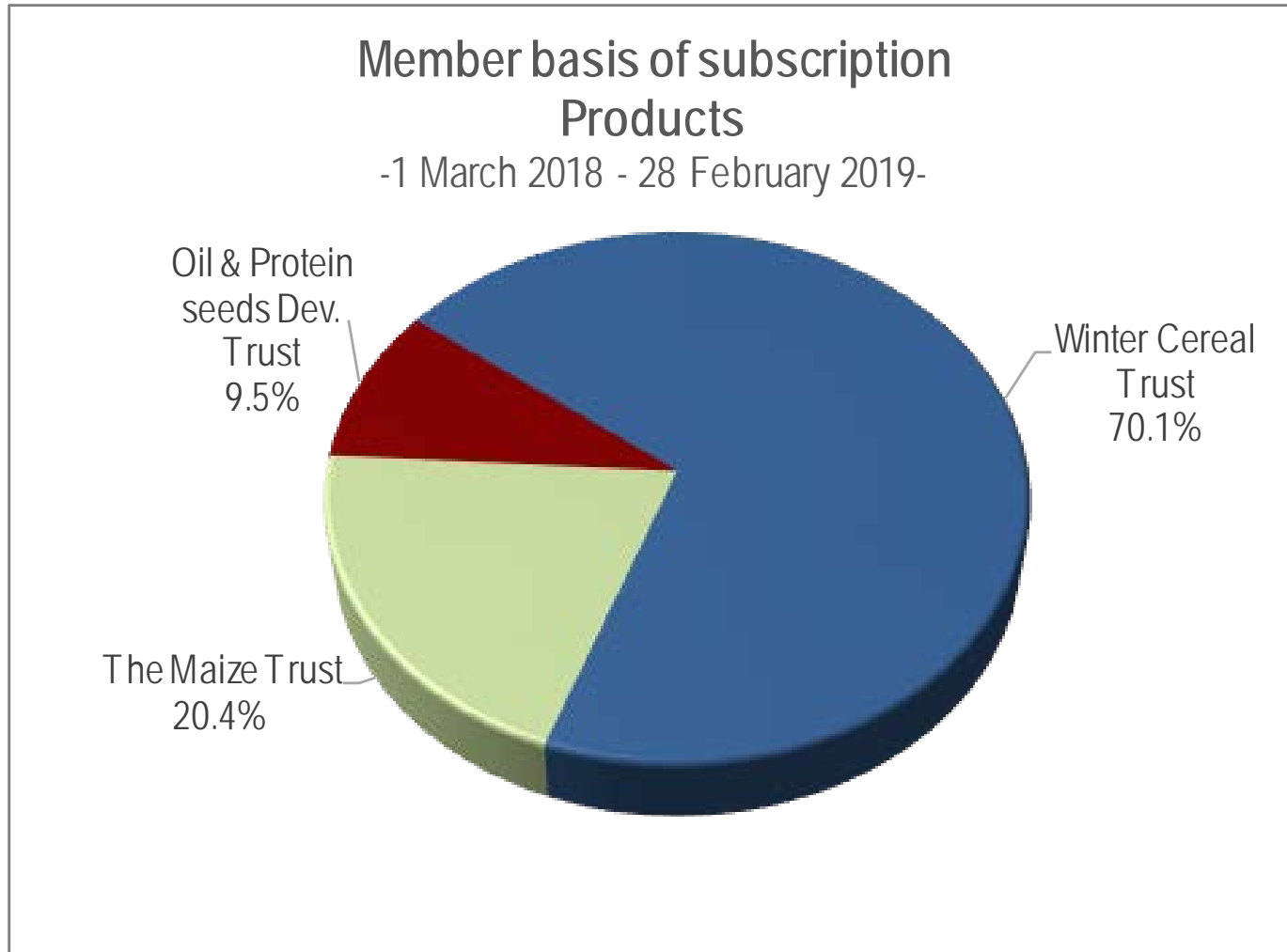


Total firms: 108

Member basis of subscription Whole grain & Oilseeds

-1 March 2018 - 28 February 2019-





Acknowledgement

Board of Directors



Dr John Purchase
Chairperson



Ms Mariana Purnell
Vice-Chairperson

The Oil and Protein Seeds Dev. Trust & Oilseeds Industry is represented by:



Mr De Wet Boshoff



Dr Erhard Briedenhann



Ms Marie vd Merwe
(Alternate)

Acknowledgement

Gratitude

The following parties makes it possible for SAGIS to fulfil its commitments:

- Oilseeds Forum
- Advisory Committee
- Oil and Protein Seeds Development Trust
- Relevant Associations
- Board of Directors
- Co-workers
- Staff

Note:

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