

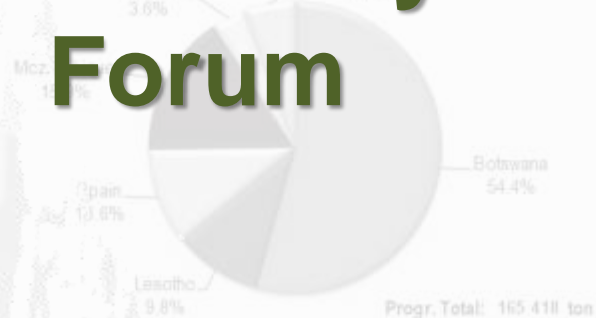
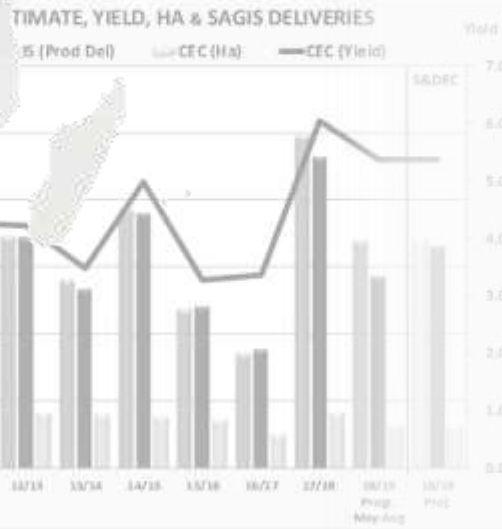


Sunflower & Soybean Forum

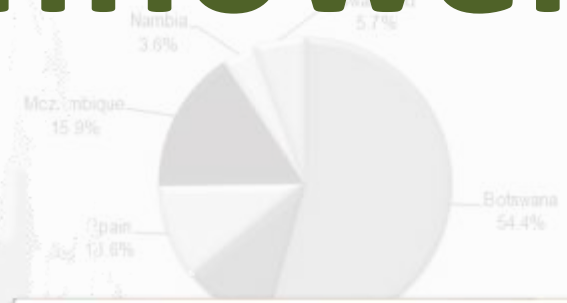
31 January 2019

Nico Hawkins
General Manager

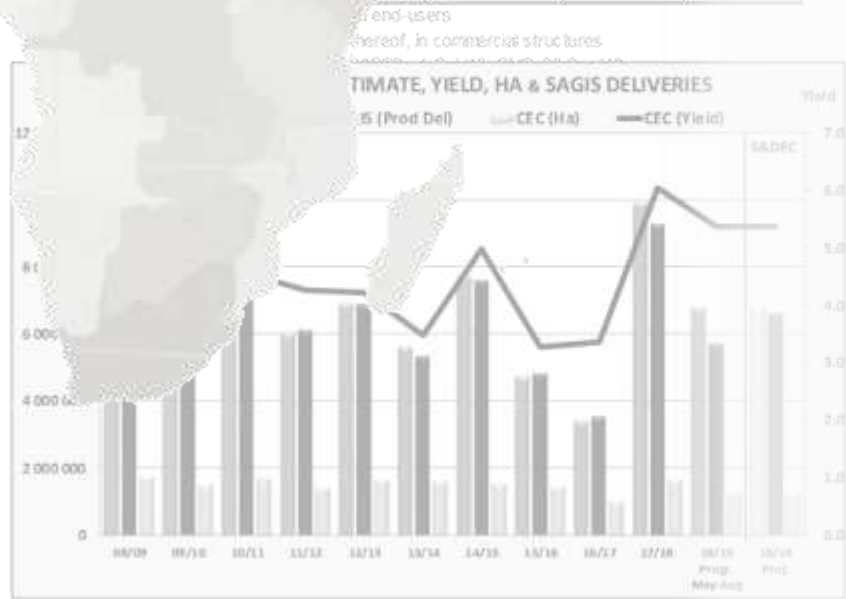
Year	Area	Inter: Sep.
2017/18	2 428.7	Estimate 2017/18
2018/19	2 501.6	Not available
2019/20	2 600.0	Not available
2020/21	2 687.4 (b)	
2021/22	2 565.0	
2022/23	2 1678.8 (b)	



Sunflower



Year	Production (000 Mt)	Inter: Sep. Estimate 2017/18 (Mt)	2018/19
2017	2428.7	Not available	Not available
2018	2501.6	Not available	Not available
2019	2687.0 (b)	Not available	Not available
2020	2565.0	Not available	Not available
2021	1678.8 (b)	Not available	Not available



Sunflower: Supply & Demand

National vs. International – Marketing season

	SAGIS	NAMC (S&D)	International (USDA)	
Marketing year	Mar - Feb		Sept - Aug	
	Final: 2017/18 ^(c) '000t	Projection: 2018/19 ^(c) '000t	Estimate: 2017/18 ^(d) Mt	Projection: 2018/19 ^(d) Mt
Opening stocks	163.1	154.8	3.4	3.1
Production	872.2	858.6	47.4	50.5
Imports	0.6	1.4	2.2	2.0
Processed	885.0 ^(b)	906.1 ^(b1)	47.3	49.7
Exports	0.3	0.5	2.5	2.3
Closing stocks	154.8 ^(a)	107.9 ^(a)	3.1	3.6

(a) All stocks, regardless ownership thereof, in commercial structures

(b) Including producer withdrawals, seed and end users ^(b) 6 060 t - ^(b1) 6 400 t)

(c) Source: SAGIS 25 Jan '19 & NAMC: S&DEC - 14 Jan '19

(d) Source: USDA - 23 Jan '19



Sunflower: Production & Producer deliveries

Crop Estimate vs. Producer deliveries

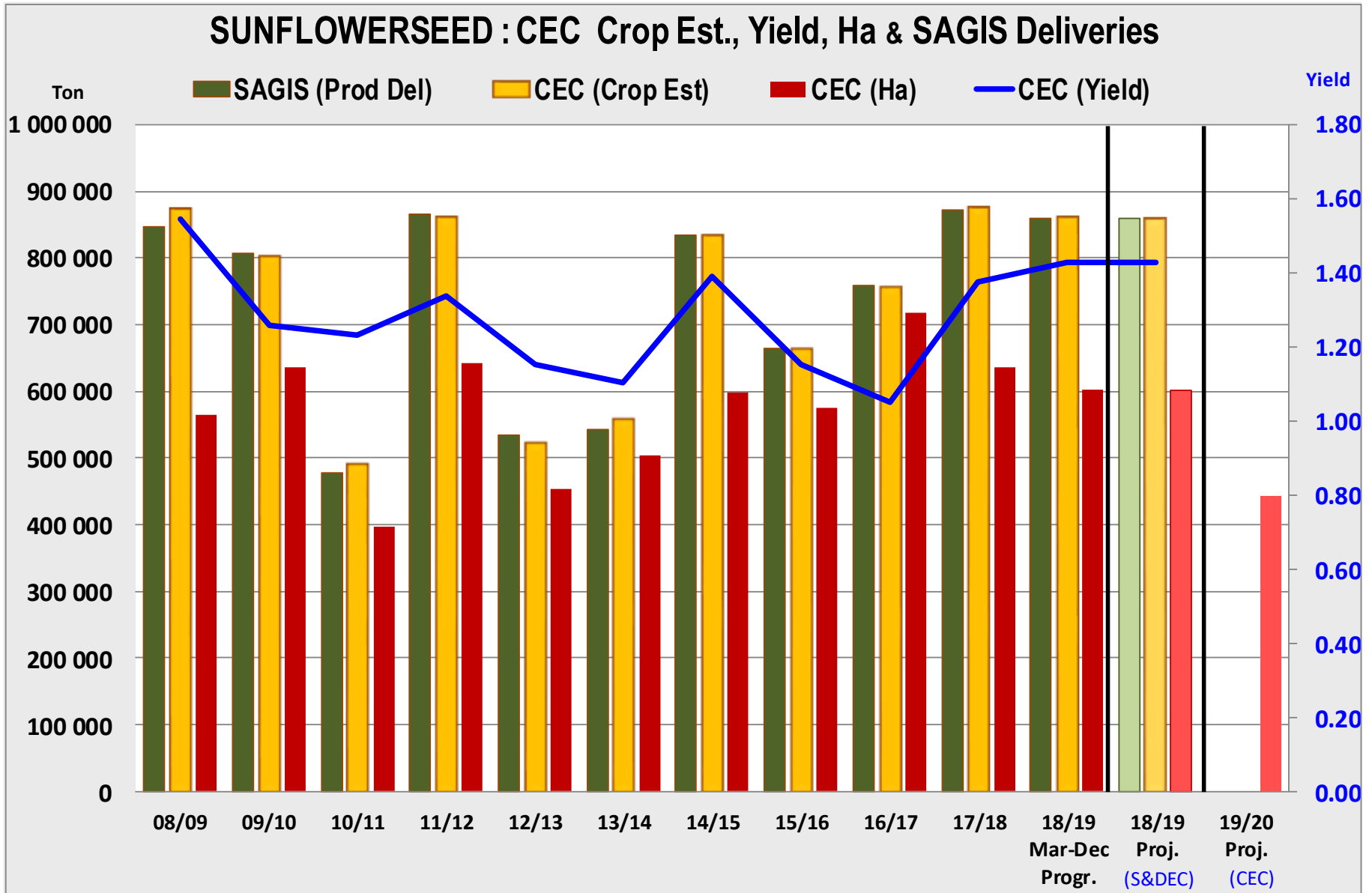
Sunflower	2018/19	2017/18	2016/17
	Ton		
CEC Production	858 605 *	874 000	755 000
SAGIS Deliveries	859 576	872 171	759 614
Difference	-971	1 829	-4 614

* Final estimate

** SAGIS Progressive: 1 Mar 31 Dec '18



Sunflower: CEC Estimate, Yield, Ha & SAGIS deliveries



Sunflower: CEC Estimate



SUMMER CROPS – PRELIMINARY AREA PLANTED ESTIMATE: 2019

CROP/GEWAS	Area planted/ Opp beplant 2019 Ha (A)	Intentions ¹⁾ / Voorname ¹⁾ 2019 Ha (B)	Area planted/ Opp beplant 2018 Ha (C)	Final estimate/ Finale skatting 2018 Tons (D)	Change/ Verandering/ 2019 vs 2018 % (A) ÷ (C)
Commercial/Kommersieël:					
White maize/Witmielies	1 257 000	1 373 400	1 268 100	6 801 560	-0,88
Yellow maize/Geelmielies	1 011 900	1 075 000	1 050 750	6 129 650	-3,70
Total Maize/Totale Mielies	2 268 900	2 448 400	2 318 850	12 931 210	-2,15
Sunflower seed/Sonneblomsaad	444 000	575 000	601 500	858 605	-26,18
Soybeans/Sojabone	743 600	851 800	787 200	1 550 800	-5,54
Groundnuts/Grondbone	19 200	50 000	56 300	53 750	-65,90
Sorghum	46 000	43 000	28 800	109 855	+59,72
Dry beans/Droëbone	56 000	60 000	53 360	69 360	+4,95
TOTAL/TOTAAL	3 577 700	4 028 200	3 846 010	15 573 580	-6,98

Sunflower: Imports & Exports

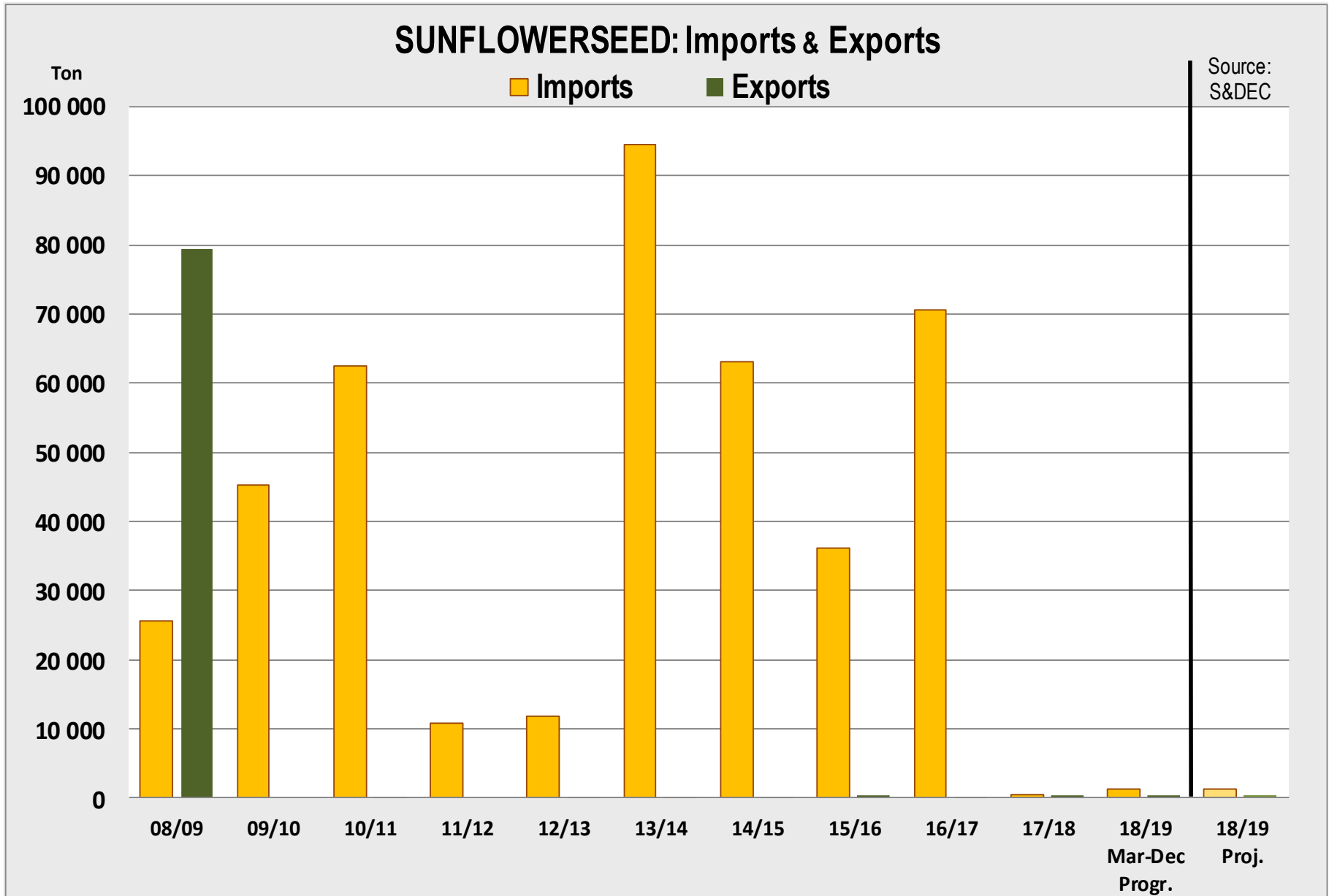
2018/19 Summarised info

Marketing year	Sunflower		
	2018/19 Progressive Mar - Dec '18	2017/18	2016/17
	Ton		
Import	1 302	554	70 643
Export	413	274	205

Source: SAGIS



Sunflower: Imports & Exports per marketing year



Sunflower: Imports for RSA

(2018/19: 1 Mar – 31 Dec '18)

Month	Argentina	Botswana	Egypt	Malawi	Month Total	Progr. Total
Ton						
March 2018	0	0	0	0	0	0
Apr 2018	21	0	0	0	21	21
May 2018	0	0	0	78	78	99
June 2018	0	0	0	234	234	333
July 2018	22	0	23	91	136	469
August 2018	0	84	0	129	213	682
September 2018	0	125	0	52	177	859
October 2018	0	146	0	116	262	1 121
November 2018	0	26	0	155	181	1 302
December 2018	0	0	0	0	0	1 302
TOTAL 2018/19	43	381	23	855	1 302	

2018/19: Mar - Dec '18

Source: SAGIS

SARS: 3 208 t
Sunflower seeds –
Whether or not broken

Sunflower: RSA Exports

(2018/19: 1 Mar – 31 Dec '18)

Month	Botswana	Namibia	Swaziland	Month Total	Progr. Total
Ton					
March 2018	0	33	18	51	51
Apr 2018	0	0	0	0	51
May 2018	5	71	25	101	152
June 2018	5	40	0	45	197
July 2018	0	34	0	34	231
August 2018	0	0	11	11	242
September 2018	0	34	0	34	276
October 2018	0	0	0	0	276
November 2018	0	67	70	137	413
December 2018	0	0	0	0	413
TOTAL 2017/18	10	279	124	413	

2018/19: Mar - Dec '18

Source: SAGIS

SARS: 1 191 t
Sunflower seeds –
Whether or not broken

Sunflower: Processed

(Same period previous year comparison)

Sunflower Processed	2018/19 *		2017/18 **	
	Firms	Tons	Firms	Tons
Human Consumption	2	1 331	1	1 226
Animal Feed	58	4 401	53	4 958
Oil and Oilcake	12	768 810	11	717 250
		774 542		723 434

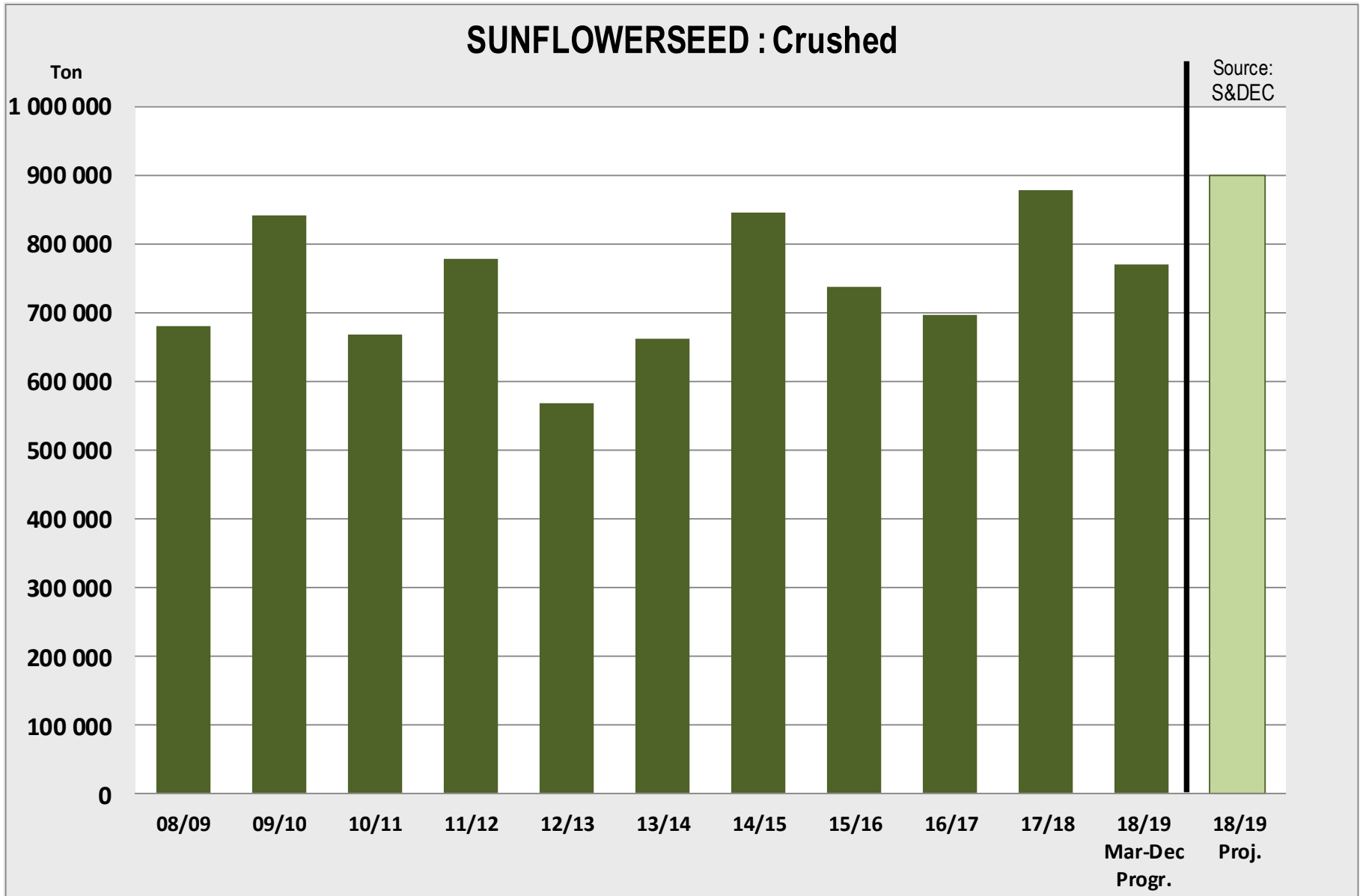
* 2018/19: Mar '18 - Dec '18

Source: SAGIS

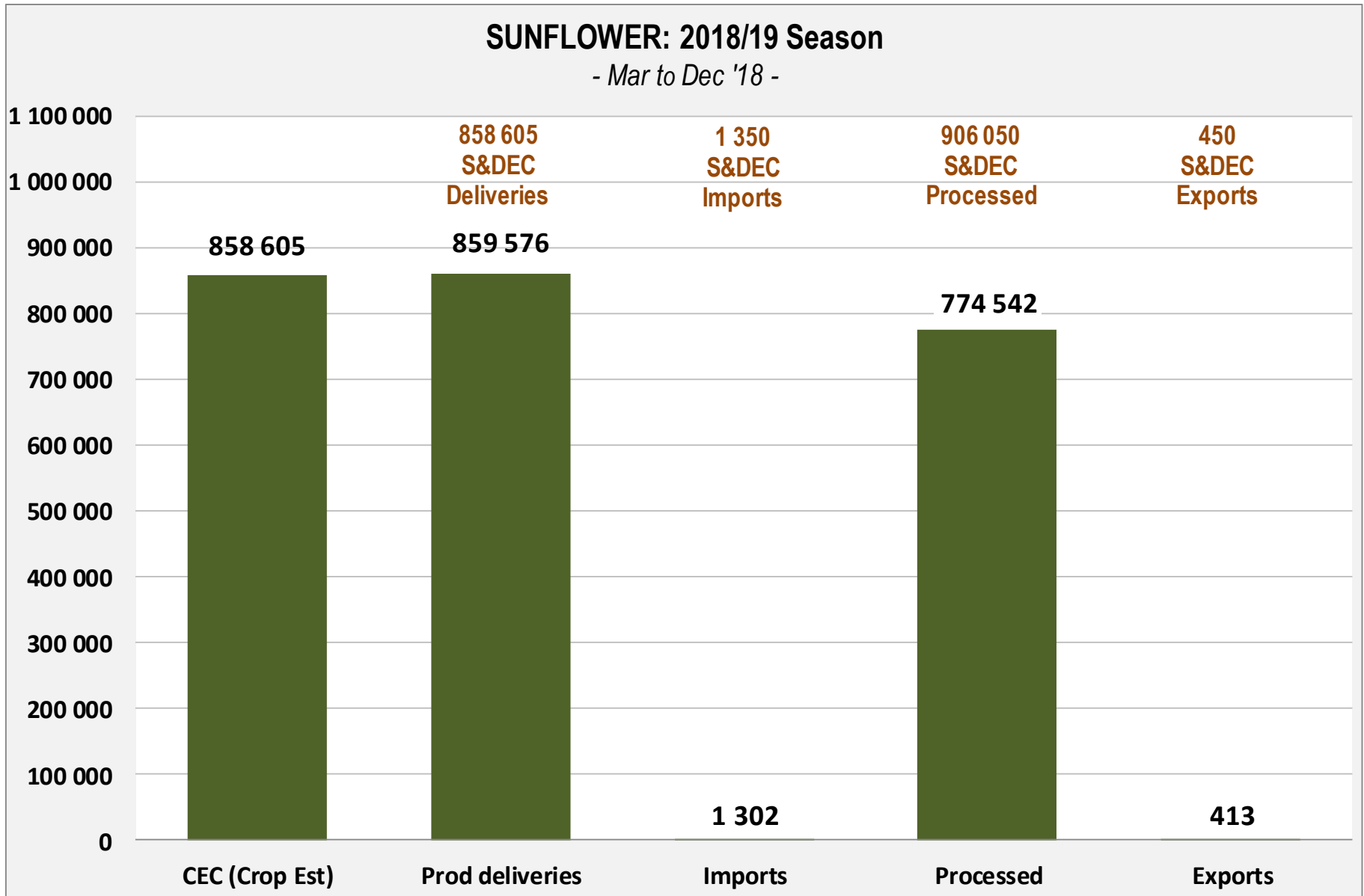
** 2017/18: Mar '17 - Dec '17



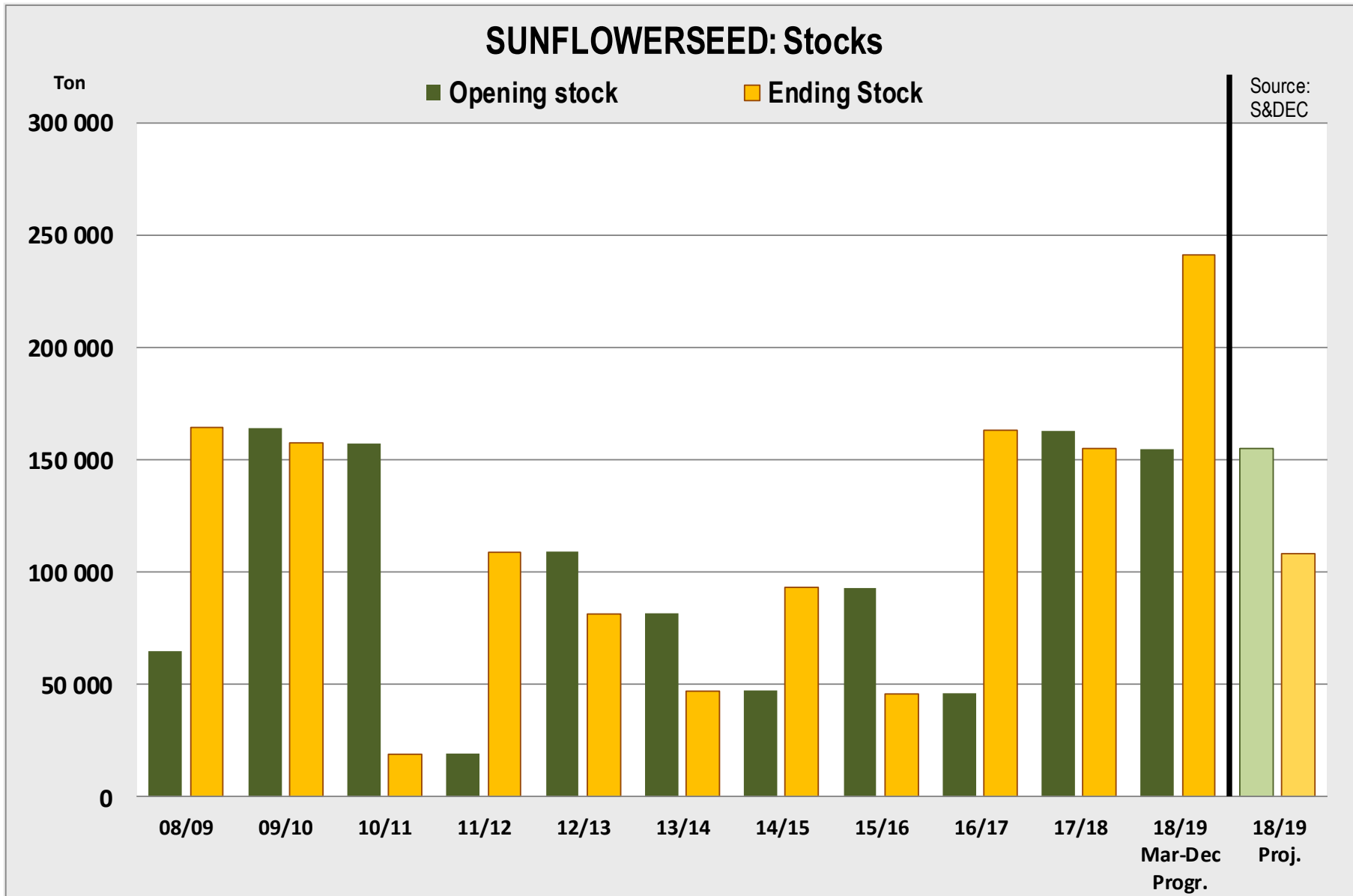
Sunflower: Consumption



Sunflower: 2018/19 Marketing Year



Sunflower: Opening & Ending Stocks



Sunflower: Price Movements

SAFEX Local prices

Sunflower - SAFEX Latest prices vs previous prices

Future prices for:	2019/01/22	% Month on Month	2018/12/21	% Year on Year	2018/01/22
	Price R/Ton		Price R/Ton		Price R/Ton
<i>Mar '19</i>	5 770.00	3.37	5 582.00	23.85	4 659.00
<i>May '19</i>	5 640.00	6.74	5 284.00	23.01	4 585.00

Source: SAFEX

Sunflower: Price movements

Indicative Import Parity Prices

2019/01/22	French Sunflower Bordeaux	Black Sea
	\$/t	\$/t
FOB value \$/t	363.00	348.00
Freight rate	26.00	37.00
Insurance (0.3% of FOB)	1.09	1.04
Cost, Insurance and Freight (cif) \$/t	390.09	386.04
<i>Converted to R/t:</i>	R/t	R/t
Exchange R/\$ (2019/01/22)	13.9176	13.9176
Cost, Insurance and Freight (CIF) R/t	5 429.12	5 372.75
Financing cost	45.74	45.26
Cost, Insurance, Freight and Financing R/t	5 474.86	5 418.01
Discharge cost - Durban	203.37	203.37
Import tariff	0.00	0.00
Free on Rail (FOR) - Durban	5 678.23	5 621.38
Railage: Durban - Randfontein	320.00	320.00
DELIVERED: Durban - Randfontein	5 998.23	5 941.38
<i>Delivered: Durban - Randfontein (2018/01/23)</i>	<i>5 820.50</i>	
<i>Current SAFEX spot price</i>	<i>5 701.80</i>	

Sunflower Oil: SARS FOB Prices

Imports & Exports

Sunflower Oil - Crude (1512.11.10) Sunflower Oil - Crude Other (1512.11.90) Sunflower Oil - Cooking (1512.19.10) Sunflower Oil - Other (1512.19.90)		2018/19 Progr. Mar 18- Nov 18	2017/18	2016/17
Imports	Quantity (Ton)	97 319	151 147	154 719
Total value of imports	FOB R'000	999 531.49	1 600 376.63	1 830 267.33
Value per ton	R/Ton	10 270.71	10 588.18	11 829.61
Sunflower Oil - Crude (1512.11.10) Sunflower Oil - Crude Other (1512.11.90) Sunflower Oil - Cooking (1512.19.10) Sunflower Oil - Other (1512.19.90)		2018/19 Progr. Mar 18- Nov 18	2017/18	2016/17
Exports	Quantity (Ton)	47 968	70 744	141 282
Total value of exports	FOB R'000	745 610.29	1 067 898.45	1 240 334.75
Value per ton	R/Ton	15 543.84	15 095.18	8 779.14

Source: SARS

Sunflower Oilcake: SARS FOB Prices

Imports & Exports

Oilcake - Sunflower seeds (2306.30)		2018/19 Progr. Mar 18- Nov 18	2017/18	2016/17
Imports	Quantity (Ton)	53 503	22 700	93 721
Total value of imports	FOB R'000	162 322.42	53 431.29	273 767.41
Value per ton	R/Ton	3 033.91	2 353.80	2 921.10

Oilcake - Sunflower seeds (2306.30)		2018/19 Progr. Mar 18- Nov 18	2017/18	2016/17
Exports	Quantity (Ton)	17 057	19 491	22 334
Total value of exports	FOB R'000	65 593.80	69 837.35	111 727.42
Value per ton	R/Ton	3 845.59	3 583.01	5 002.62

Source: SARS

Sunflower: SARS – FOB Prices

Imports per country –
Sunflower seeds –
whether or nor broken
(2018/19 : 1 Mar - 31 Nov '18)



Imports		Tariff Line 1206.00 Sunflower seeds - whether or not broken	
Country	Ton	FOB value R'000	Rand/ton
Argentina	82.291	6 263.88	76 118.28
Australia	0.383	55.02	143 652.74
Botswana	510.000	1 682.61	3 299.24
Bulgaria	354.155	4 228.53	11 939.76
Chile	1 225.899	225 745.91	184 147.23
China	2.334	56.48	24 198.31
Egypt	69.046	744.15	10 777.54
France	0.124	7.52	60 874.14
India	0.002	6.44	3 066 666.67
Israel	0.799	50.83	63 601.67
Lebanon	0.010	0.67	68 205.13
Malawi	907.558	3 588.46	3 953.97
Netherlands	1.000	8.24	8 240.00
Pakistan	0.008	0.15	18 500.00
Poland	26.000	300.27	11 548.88
Spain	0.006	0.80	136 769.76
Swaziland	0.003	0.25	84 333.33
Turkey	0.670	10.71	15 979.10
United States	0.081	304.41	3 758 160.49
Unknown	25.634	98.17	3 829.68
Zambia	2.100	122.38	58 274.76
Total	3 208.103	243 275.85	75 831.69

2018/19: Mar '18 - Nov '18

Sunflower : SARS – FOB Prices

**Exports per country –
Sunflower seeds
whether
or not broken
(2018/19 : 1 Mar - 31 Nov '18)**

Country	Ton	FOB value R'000	Rand/ton
Angola	1.836	283.64	154 485.84
Argentina	1.075	907.33	844 023.26
Botswana	232.460	460.84	1 982.46
Canada	0.010	1.52	152 000.00
Congo Dem Rep Of	0.635	10.83	17 048.33
Equatorial Guinea	0.001	0.05	52 000.00
France	0.024	1.47	61 083.33
Ghana	1.212	15.35	12 659.19
Kenya	0.029	99.03	3 414 827.59
Lesotho	33.288	524.07	15 743.73
Madagascar	0.184	8.11	44 092.39
Malawi	0.697	20.99	30 129.18
Mauritius	0.137	5.87	42 957.59
Mozambique	5.763	84.19	14 609.23
Namibia	386.220	2 568.04	6 649.15
Nigeria	0.164	8.24	50 262.20
Pakistan	45.315	4 327.18	95 491.07
Seychelles	0.269	9.01	33 494.42
Sri Lanka	0.003	0.64	254 400.00
Sudan	300.084	22 119.37	73 710.61
Swaziland	125.004	803.73	6 429.62
Tanzania	1.170	107.78	92 119.66
Uganda	0.593	13.56	22 885.83
United States	0.650	129.97	199 953.85
Zambia	4.126	160.14	38 814.07
Zimbabwe	50.633	8 260.97	163 152.57
Total	1 191.580	40 931.902	34 350.94

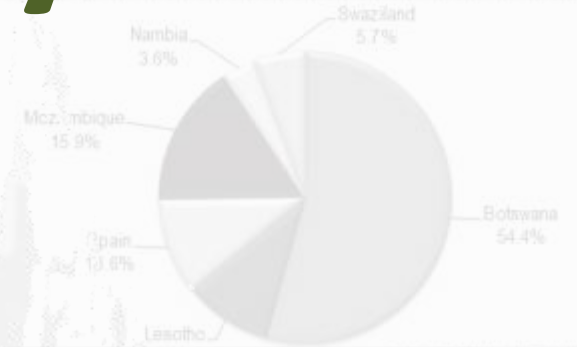
2018/19: Mar '18 - Nov '18

Source: SARS

Soybeans



Year	Production (000 Mt)	Export (000 Mt)	Estimate 2017/18 (Mt)
2016/17	2 428.7	1 501.6	2 428.7
2017/18	2 428.7	1 501.6	Estimate 2017/18
2018/19	2 428.7	1 501.6	Estimate 2017/18



Soybeans: Supply & Demand

(National vs. International – Marketing season)

	SAGIS	NAMC (S&D)	International (USDA)	
Marketing year	Mar - Feb		Sept - Aug	
	Final: 2017/18 (c) '000t	Projection: 2018/19 (c) '000t	Estimate: 2017/18 ^(d) Mt	Projection: 2018/19 ^(d) Mt
Opening stocks	84.8	330.5	97.6	101.3
Production	1 290.2	1 520.8	339.5	369.2
Imports	27.5	6.0	153.5	152.5
Processed	1 063.8 ^(b)	1 235.0 ^(b1)	336.1	351.5
Exports	0.4	32.0	153.2	156.1
Closing stocks	330.5 ^(a)	586.8 ^(a)	101.3	115.3

(a) All stocks, regardless ownership thereof, in commercial structures

(b) Including producer withdrawals, seed and end users ^(b) 10 734 t - ^(b1) 12 000 t

(c) Source: SAGIS 25 Jan '19 & NAMC: S&DEC - 14 Jan '19

(d) Source: USDA - 23 Jan '19



Soybeans: Production & Producer deliveries

Crop Estimate vs. Producer Deliveries

Soybean	2018/19	2017/18	2016/17
	Ton		
CEC Production	1 550 800 *	1 316 000	742 000
Less Retentions	27 000	27 000	32 000
Total available	1 490 947	1 289 000	710 000
SAGIS Deliveries	1 471 710 **	1 290 218	713 660
Difference	19 237	-1 218	-3 660

* Final estimate

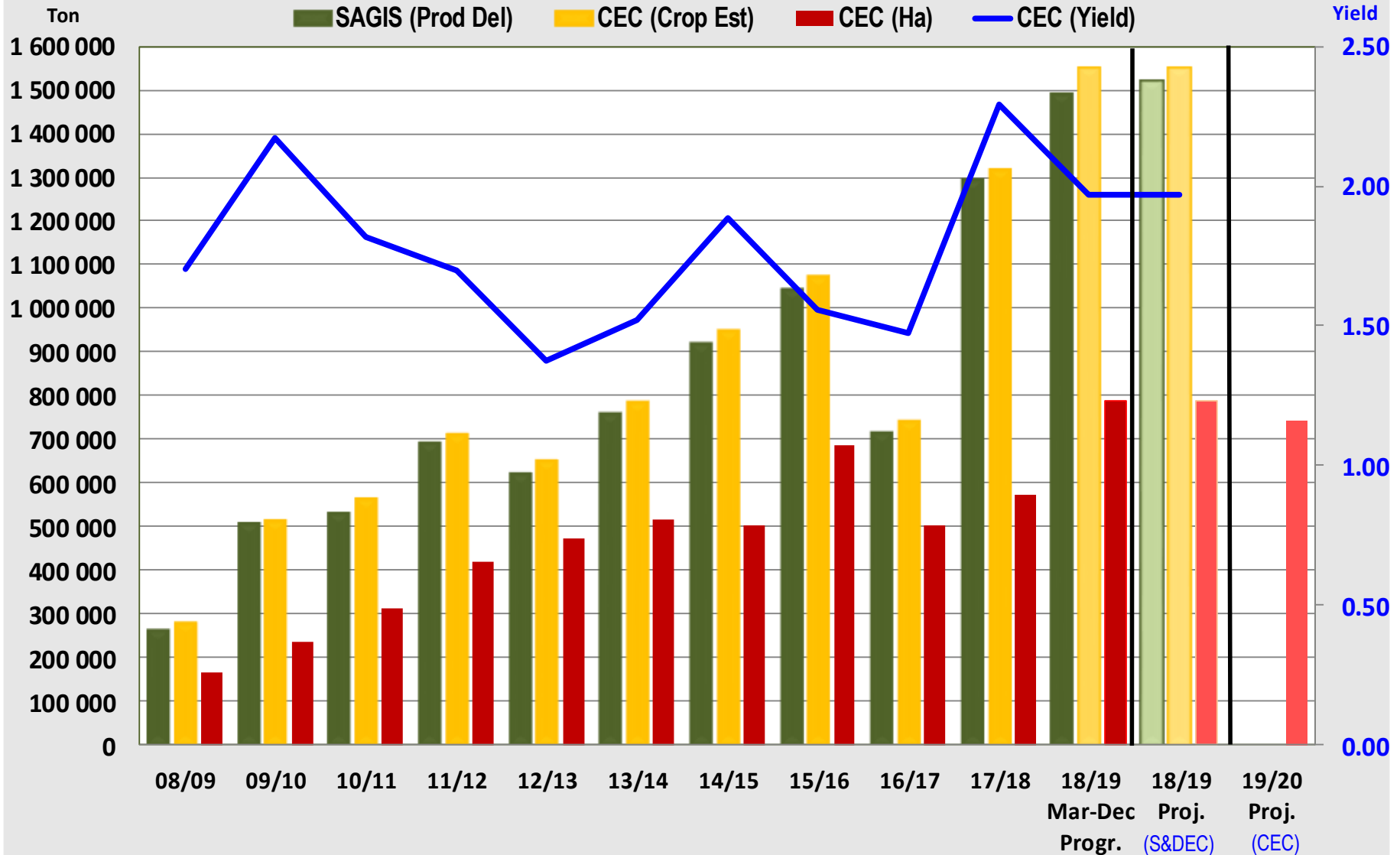
** SAGIS Progressive: 1 Mar 31 Dec '18



Soybeans: CEC Estimate, Yield, Ha & SAGIS deliveries



SOYBEANS: CEC Crop Est., Ha, Yield & SAGIS Deliveries



Sunflower: CEC Estimate



SUMMER CROPS – PRELIMINARY AREA PLANTED ESTIMATE: 2019

CROP/GEWAS	Area planted/ Opp beplant	Intentions ^{1)/} Voorname ¹⁾	Area planted/ Opp beplant	Final estimate/ Finale skatting	Change/ Verandering/ 2019 vs 2018
	2019 Ha (A)	2019 Ha (B)	2018 Ha (C)	2018 Tons (D)	% (A) ÷ (C)
Commercial/Kommersieël:					
White maize/Witmielies	1 257 000	1 373 400	1 268 100	6 801 560	-0,88
Yellow maize/Geelmielies	1 011 900	1 075 000	1 050 750	6 129 650	-3,70
Total Maize/Totale Mielies	2 268 900	2 448 400	2 318 850	12 931 210	-2,15
Sunflower seed/Sonneblomsaad	444 000	575 000	601 500	858 605	-26,18
Soybeans/Sojabone	743 600	851 800	787 200	1 550 800	-5,54
Groundnuts/Grondbone	19 200	50 000	56 300	53 750	-65,90
Sorghum	46 000	43 000	28 800	109 855	+59,72
Dry beans/Droëbone	56 000	60 000	53 360	69 360	+4,95
TOTAL/TOTAAL	3 577 700	4 028 200	3 846 010	15 573 580	-6,98

Soybeans: Imports & Exports

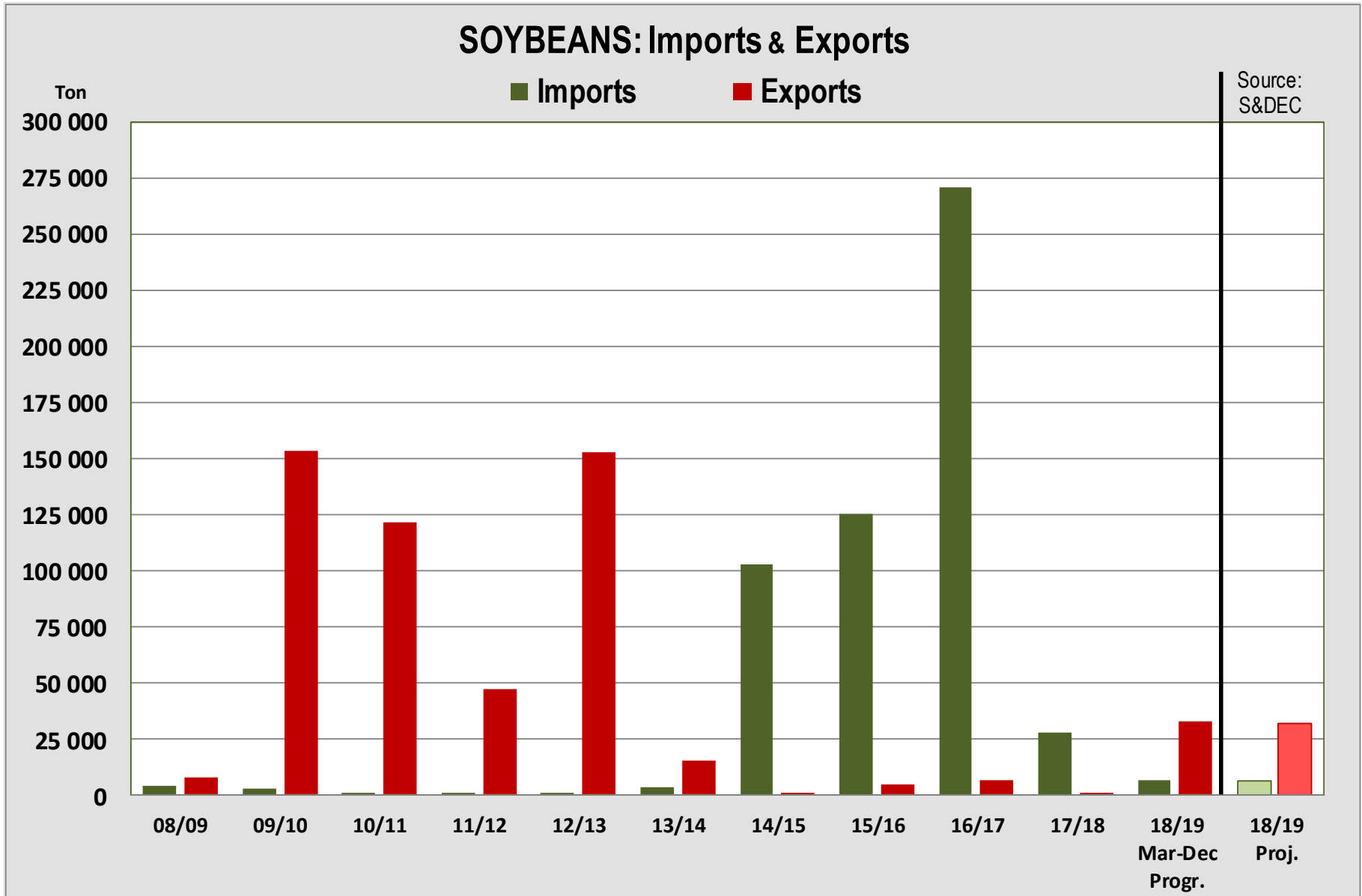
2018/19: 1 Mar – 31 Dec '18

Marketing year	Soybean		
	2018/19 Progressive Mar - Dec '18	2017/18	2016/17
	Ton		
Import	6 432	27 508	271 098
Export	32 744	414	6 745

Source: SAGIS



Soybeans Imports & Exports per marketing year



Soybeans: Imports for RSA

(2018/19: 1 Mar – 31 Dec '18)

Month	Ethiopia	Malawi	Mozambique	Ukraine	Zambia	Month Total	Progressive Total
Ton							
March 2018	0	0	0	0	464	464	464
Apr 2018	0	0	0	0	677	677	1 141
May 2018	0	0	0	0	135	135	1 276
June 2018	0	0	0	0	791	791	2 067
July 2018	0	0	0	0	1 187	1 187	3 254
August 2018	99	0	0	0	0	99	3 353
September 2018	61	301	0	0	0	362	3 715
October 2018	0	224	0	0	240	464	4 179
November 2018	0	640	343	276	0	1 259	5 438
December 2018	0	625	0	369	0	994	6 432
TOTAL 2018/19	160	1 790	343	645	3 494	6 432	

2018/19: Mar - Dec '18

Source: SAGIS

SARS: 5 702 t
Soybean
Whether or nor broken

Soybeans: RSA Exports

(2018/19: 1 Mar – 31 Dec '18)

Month	Botswana	Mozambique	Turkey	Zimbabwe	Month Total	Progressive Total
Ton						
March 2018	1	0		0	1	1
Apr 2018	0	0	0	0	0	1
May 2018	0	96	0	0	96	97
June 2018	0	0	0	0	0	97
July 2018	0	0	0	0	0	97
August 2018	0	64	0	0	64	161
September 2018	0	0	0	0	0	161
October 2018	16	0	0	1 882	1 898	2 059
November 2018	0	0	27 660	973	28 633	30 692
December 2018	0	0	0	2 052	2 052	32 744
TOTAL 2018/19	17	160	27 660	4 907	32 744	

2018/19: Mar - Dec '18

Source: SAGIS

SARS: 4 639 t
Soybean
Whether or nor broken

Soybeans: Processed

(Same time previous year comparison)

Soybeans Processed	2018/19 *		2017/18 **	
	Firms	Tons	Firms	Tons
Human Consumption	10	20 608	11	22 104
Animal Feed	34	170 360	36	118 246
Oil and Oilcake	11	882 707	11	730 999
		1 073 675		871 349

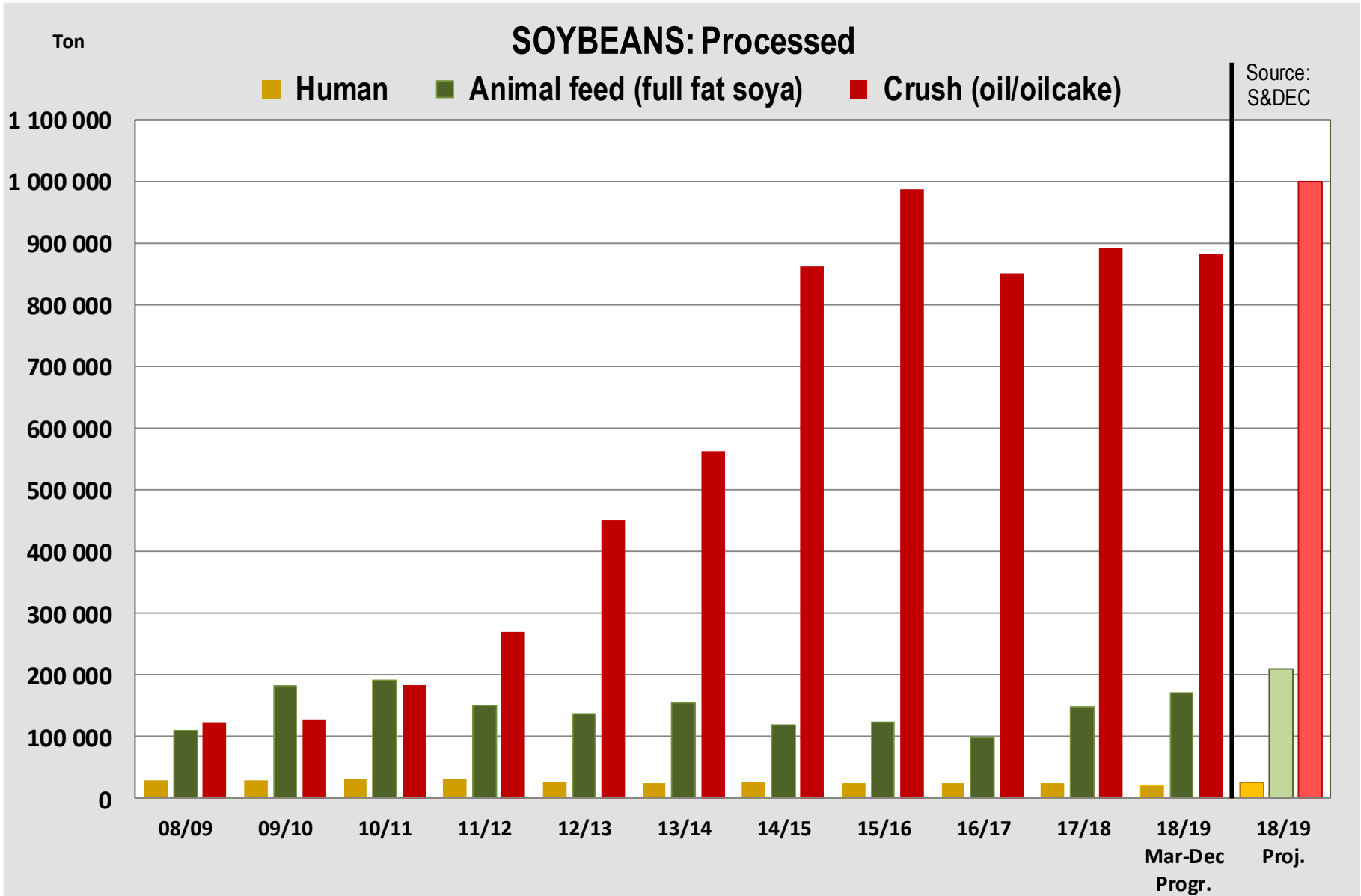
* 2018/19: Mar '18 - Dec '18

Source: SAGIS

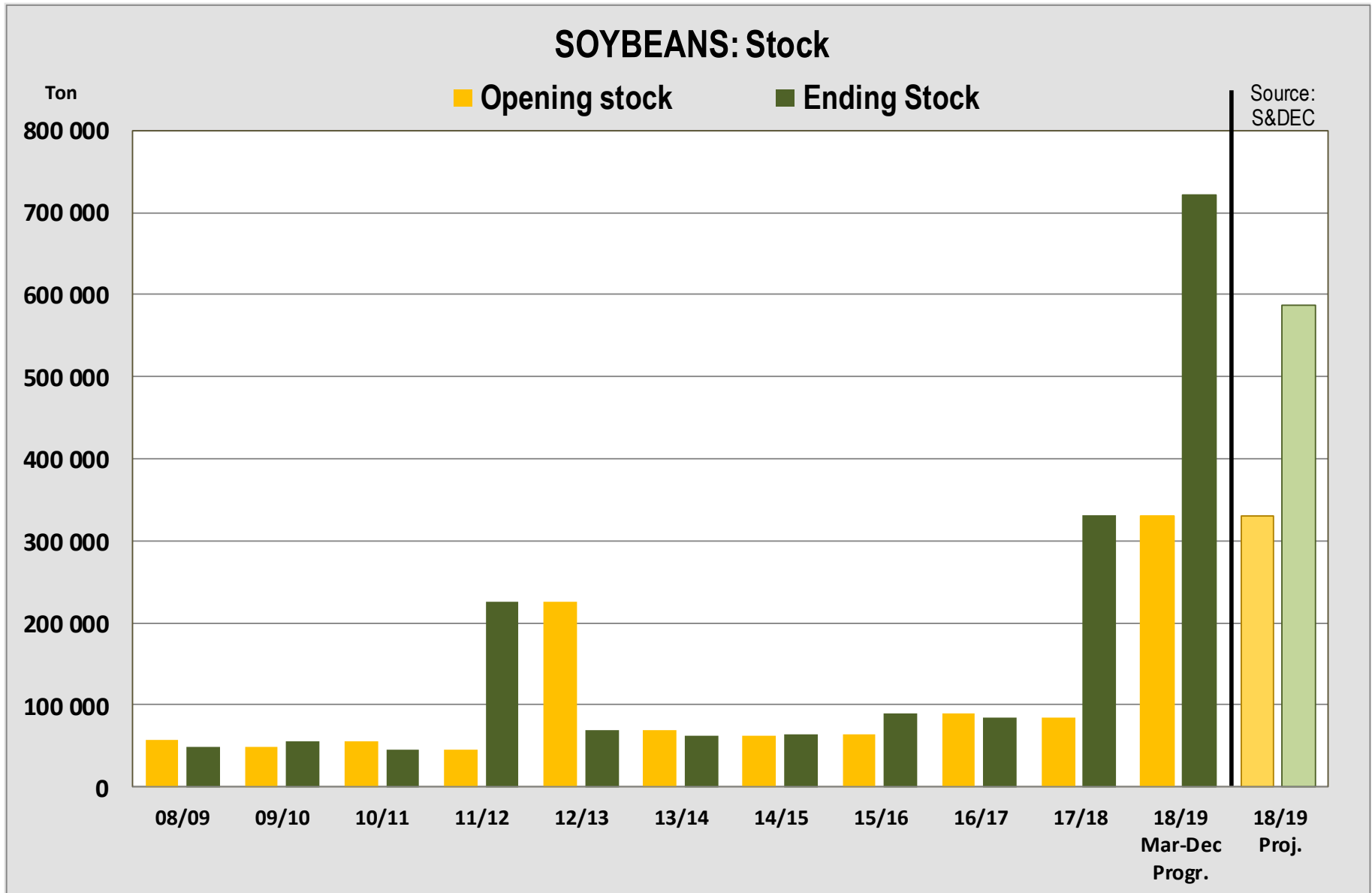
** 2017/18: Mar '17 - Dec '17



Soybeans: Consumption



Soybeans: Opening & Ending Stocks



Soybeans: Price Movements

SAFEX Local prices

Soybean - SAFEX Latest prices vs previous prices

Future prices for:	2019/01/22	% Month on Month	2018/12/21	% Year on Year	2018/01/22
	Price R/Ton		Price R/Ton		Price R/Ton
<i>Mar '19</i>	4 968.00	-2.44	5 092.00	11.14	4 470.00
<i>May '19</i>	5 062.00	-2.43	5 188.00	12.24	4 510.00

Source: SAFEX

Soybeans: Price movements

Indicative **Import** Parity Prices

2019/01/22	Argentine Soybeans Up River
	\$/t
FOB value \$/t	345.00
Freight rate	30.00
Insurance (0.3% of FOB)	1.04
Cost, Insurance and Freight (cif) \$/t	376.04
<i>Converted to R/t:</i>	R/t
Exchange R/\$ (2019/01/22)	13.9176
Cost, Insurance and Freight (CIF) R/t	5 233.57
Financing cost	44.09
Cost, Insurance, Freight and Financing R/t	5 277.66
Discharge cost - Durban	203.37
Import tariff	384.13
Free on Rail (FOR) - Durban	5 865.16
Railage: Durban - Randfontein	320.00
DELIVERED: Durban - Randfontein	6 185.16
<i>Delivered: Durban - Randfontein (2018/01/23)</i>	<i>5 921.80</i>
<i>Current SAFEX spot price</i>	<i>4 798.73</i>

Soybeans: Price Movements

CBOT International prices

Soybean - CBOT Latest prices vs previous prices

Contract	2019/01/22	% Month on Month	2018/12/21	% Year on Year	2018/01/22
	Price \$/Ton		Price \$/Ton		Price \$/Ton
Mar '19	334.07	1.29	329.81	-6.13	355.90
May '19	339.00	1.34	334.51	-5.86	360.09

Source: CBOT

Soybeans: SARS FOB Prices

Imports & Exports – Oilcake : Soybeans

Oilcake: Soybeans (2304.00)		2018/19 Progr. Mar 18- Nov 18	2017/18	2016/17
Imports	Quantity (Ton)	350 368	486 963	641 911
Total value of imports	FOB R'000	1 673 728.66	2 093 258.41	3 279 981.77
Value per ton	R/Ton	4 777.05	4 298.60	5 109.71
Oilcake: Soybeans (2304.00)		2018/19 Progr. Mar 18- Nov 18	2017/18	2016/17
Exports	Quantity (Ton)	53 155	57 238	100 297
Total value of exports	FOB R'000	310 677.28	344 483.23	728 947.74
Value per ton	R/Ton	5 844.75	6 018.45	7 267.90

Source: SARS

Soybeans: SARS FOB Prices

Imports & Exports – Soybeans Crude Oil & Other

Soybean Oil - Crude (1507.10.10) Soybean Oil - Other (1507.10.90) Soybean Oil - Other Food (1507.90.10) Soybean Oil - Other Other (1507.90.90)		2018/19 Progr. Mar 18- Nov 18	2017/18	2016/17
Imports	Quantity (Ton)	120 156	185 504	181 695
Total value of imports	FOB R'000	1 197 951.06	1 949 767.32	2 093 731.73
Value per ton	R/Ton	9 969.97	10 510.63	11 523.34
Soybean Oil - Crude (1507.10.10) Soybean Oil - Other (1507.10.90) Soybean Oil - Other Food (1507.90.10) Soybean Oil - Other Other (1507.90.90)		2018/19 Progr. Mar 18- Nov 18	2017/18	2016/17
Exports	Quantity (Ton)	42 111	51 310	59 231
Total value of exports	FOB R'000	545 058.30	692 417.54	812 243.13
Value per ton	R/Ton	12 943.50	13 494.74	13 713.15

Source: SARS

Soybeans: SARS FOB Prices

Imports & Exports – Palm Oil – Crude & Other

Palm Oil - Crude (1511.10.10) Palm Oil - Other (1511.10.90) Palm Oil - Other Food (1511.90.10) Palm Oil - Other Other (1511.90.90)		2018/19 Progr. Mar 18- Nov 18	2017/18	2016/17
Imports	Quantity (Ton)	351 004	478 630	445 871
Total value of imports	FOB R'000	2 884 276.26	4 341 195.08	4 263 430.84
Value per ton	R/Ton	8 217.22	9 070.04	9 562.03
Palm Oil - Crude (1511.10.10) Palm Oil - Other (1511.10.90) Palm Oil - Other Food (1511.90.10) Palm Oil - Other Other (1511.90.90)		2018/19 Progr. Mar 18- Nov 18	2017/18	2016/17
Exports	Quantity (Ton)	11 603	17 018	17 078
Total value of exports	FOB R'000	155 651.03	244 924.49	258 344.44
Value per ton	R/Ton	13 414.50	14 392.39	15 127.16

Palm oil: SARS FOB Prices

Imports & Exports– Palm Kernel Oil: Crude & Other

Palm Kernel Oil - Crude (1513.21.10) Palm Kernel Oil - Other (1513.29.10) Palm Kernel Oil - Crude Other (1513.21.90) Palm Kernel Oil - Other Other (1513.29.90)		2018/19 Progr. Mar 18- Nov 18	2017/18	2016/17
Imports	Quantity (Ton)	25 911	56 719	31 541
Total value of imports	FOB R'000	292 673.61	464 000.80	612 041.61
Value per ton	R/Ton	11 295.34	8 180.74	19 404.43
Palm Kernel Oil - Crude (1513.21.10) Palm Kernel Oil - Other (1513.29.10) Palm Kernel Oil - Crude Other (1513.21.90) Palm Kernel Oil - Other Other (1513.29.90)		2018/19 Progr. Mar 18- Nov 18	2017/18	2016/17
Exports	Quantity (Ton)	550	729	170
Total value of exports	FOB R'000	7 872.33	12 544.11	3 702.88
Value per ton	R/Ton	14 312.10	17 204.10	21 737.01

Source: SARS

Cottonseed: SARS FOB Prices

Imports & Exports – Oilcake: Cottonseed

Oilcake: Cottonseed (2306.10)		2018/19 Progr. Mar 18- Nov 18	2017/18	2016/17
Imports	Quantity (Ton)	53 503	40 570	53 722
Total value of imports	FOB R'000	162 322.42	133 541.79	198 672.58
Value per ton	R/Ton	3 033.91	3 291.66	3 698.16

Oilcake: Cottonseed (2306.10)		2018/19 Progr. Mar 18- Nov 18	2017/18	2016/17
Exports	Quantity (Ton)	233	127	39
Total value of exports	FOB R'000	1 450.04	731.90	105.50
Value per ton	R/Ton	6 214.00	5 764.13	2 674.75

Source: SARS

Soybeans: SARS FOB Prices

Imports per country – 1201.90 Soybeans – whether or not broken

(2018/19 : 1 Mar – 31 Nov '18)

Imports		Tariff Line 1201.90 Soybeans - whether or not broken - Other	
Country	Ton	FOB value R'000	FOB Rand/ton
China	4.996	112.93	22 604.12
Ethiopia	330.000	1 328.86	4 026.85
France	1.500	25.82	17 213.33
Japan	0.001	0.02	20 000.00
Malawi	30.200	54.09	1 790.89
Mozambique	586.000	4 464.39	7 618.41
South Africa	152.240	596.55	3 918.48
Switzerland	0.006	0.01	1 666.67
Taiwan, Prov of China	0.130	0.42	3 271.60
Thailand	0.079	1.53	19 367.09
Ukraine	743.830	4 470.21	6 009.72
United States	0.001	0.33	330 000.00
Zambia	3 852.598	16 194.66	4 203.57
All countries	5 701.580	27 249.81	4 779.34

2018/19: Mar '18 - Nov '18

Soybeans: SARS FOB Prices

Exports per country – 1201.90 Soybeans – whether or not broken

(2018/19 : 1 Mar – 31 Nov '18)

Exports

Tariff Line 1201.90 Soybeans - whether or not broken - Other

Country	Ton	FOB value R'000	FOB Rand/ton
Angola	70.840	315.17	4 449.04
Botswana	367.491	1 988.75	5 411.69
Kenya	0.014	1.19	85 000.00
Lesotho	52.443	135.45	2 582.86
Mauritius	14.900	508.28	34 112.42
Mozambique	182.313	1 015.99	5 572.78
Namibia	32.627	172.25	5 279.36
Saint Helena	0.031	0.67	21 612.90
Seychelles	0.012	0.50	41 666.67
Swaziland	1.109	18.82	16 968.87
United States	0.001	0.03	30 000.00
Zambia	0.140	7.24	51 788.27
Zimbabwe	3 917.606	28 568.57	7 292.35
Total	4 639.527	32 732.91	7 055.23

2018/19: Mar '18 - Nov '18

Source: SARS

All oil cake: Price Movements

(2018/19 : 1 Mar – 31 Nov '18)

ALL OIL CAKE		2018/19 Progr. Mar 18- Nov 18	2016/17	2015/16
Imports	Quantity (Ton)	461 923	558 894	804 774
Total value of imports	FOB R'000	2 012 472.88	2 304 996.10	3 791 921.20
Value per ton	FOB R/Ton	4 356.73	4 124.21	4 711.79

Source: SARS

All oil cake:

Cotton seed

Groundnut oil

Linseed

Rape or colza seeds (All)

Soybean

Sunflower

All oil: Price Movements

(2018/19 : 1 Mar – 31 Nov '18)

ALL OIL		2018/19 Progr. Mar 18- Nov 18	2016/17	2015/16
Imports	Quantity (Ton)	594 394	872 010	813 833
Total value of imports	FOB R'000	5 374 695.91	8 355 425.27	8 800 064.57
Value per ton	FOB R/Ton	9 042.31	9 581.80	10 813.11

Source: SARS

All oil:

Soybean oil (All)

Groundnut oil (All)

Palm oil (All)

Sunflower oil (All)

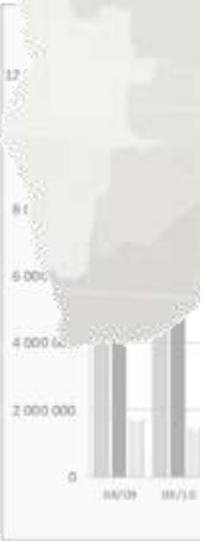
Palm kernel oil (All)

Vegetable oil (All)

Oilseeds Products



Year	Production (000t)	Export (000t)	Estimate 2017/18 (Mt)	Production (000t)	Export (000t)
2017	2428.7	501.6			
2018	2374.0	0.0	Not available	Not available	



Oilseeds: Products

Manufactured (1 Mar - 31 Nov '18)

Manufactured	Nov '18	Progressive: Mar '18 - Nov '18 (9 months)
	Tons	Tons
Palm Oil and Derivatives	0	0
Soybean Oil	19 301	131 863
Sunflower Oil	25 846	253 328
Cottonseed Oil	0	0
Coconut Oil/ Groundnut Oil/ Canola Oil/ Corn (Maize) Oil/ Blends or mixes of Oils which includes one of the above Oils/ Biodiesel	4 887	41 845
Cottonseed Oilcake	0	0
Sunflower Oilcake	32 589	301 084
Coconut Oilcake	0	0
Palmnut Oilcake	0	0
Soybean Oilcake/ Canola Oilcake	89 620	619 363
Soybean Flours and Meals/ Textured Vegetable Protein	3 454	29 700
Soybean Fullfat	22 582	166 362
Peanut Butter and Paste	2 642	23 144
Total	200 921	1 566 689



Oilseeds: Crushing percentage

Crushing %	Progr. Mar to Dec '18		
	Oil	Oilcake	Rest
	%	%	%
Soybeans	17	74	9
Sunflowerseed	36	42	22



Oilseeds: Products

Imported (1 Mar – 31 Nov '18)

Imported	Nov '18	Progressive: Mar '18 - Nov '18 (9 months)
	Tons	Tons
Palm Oil and Derivatives	23 353	226 262
Soybean Oil	0	24 435
Sunflower Oil	2 482	36 611
Cottonseed Oil	0	750
Coconut Oil/ Groundnut Oil/ Canola Oil/ Corn (Maize) Oil/ Blends or mixes of Oils which includes one of the above Oils/ Biodiesel	400	3 730
Cottonseed Oilcake	0	0
Sunflower Oilcake	6 565	33 517
Coconut Oilcake	0	0
Palmnut Oilcake	0	0
Soybean Oilcake/ Canola Oilcake	39 671	289 377
Soybean Flours and Meals/ Textured Vegetable Protein	0	0
Soybean Fullfat	0	0
Peanut Butter and Paste	39	752
Total	72 510	615 434

Oilseeds: Products

Exported (1 Mart – 31 Nov '18)

Exported	Nov '18	Progressive: Mar '18 - Nov '18 (9 months)
	Tons	Tons
Palm Oil and Derivatives	68	8 768
Soybean Oil	583	23 061
Sunflower Oil	109	1 827
Cottonseed Oil	0	0
Coconut Oil/ Groundnut Oil/ Canola Oil/ Corn (Maize) Oil/ Blends or mixes of Oils which includes one of the above Oils/ Biodiesel	4	736
Cottonseed Oilcake	0	0
Sunflower Oilcake	674	2 705
Coconut Oilcake	0	0
Palmnut Oilcake	0	0
Soybean Oilcake/ Canola Oilcake	1 173	9 564
Soybean Flours and Meals/ Textured Vegetable Protein	541	1 011
Soybean Fullfat	579	4 379
Peanut Butter and Paste	129	714
Total	3 860	52 765

Price Movements

Products: Year on year price changes

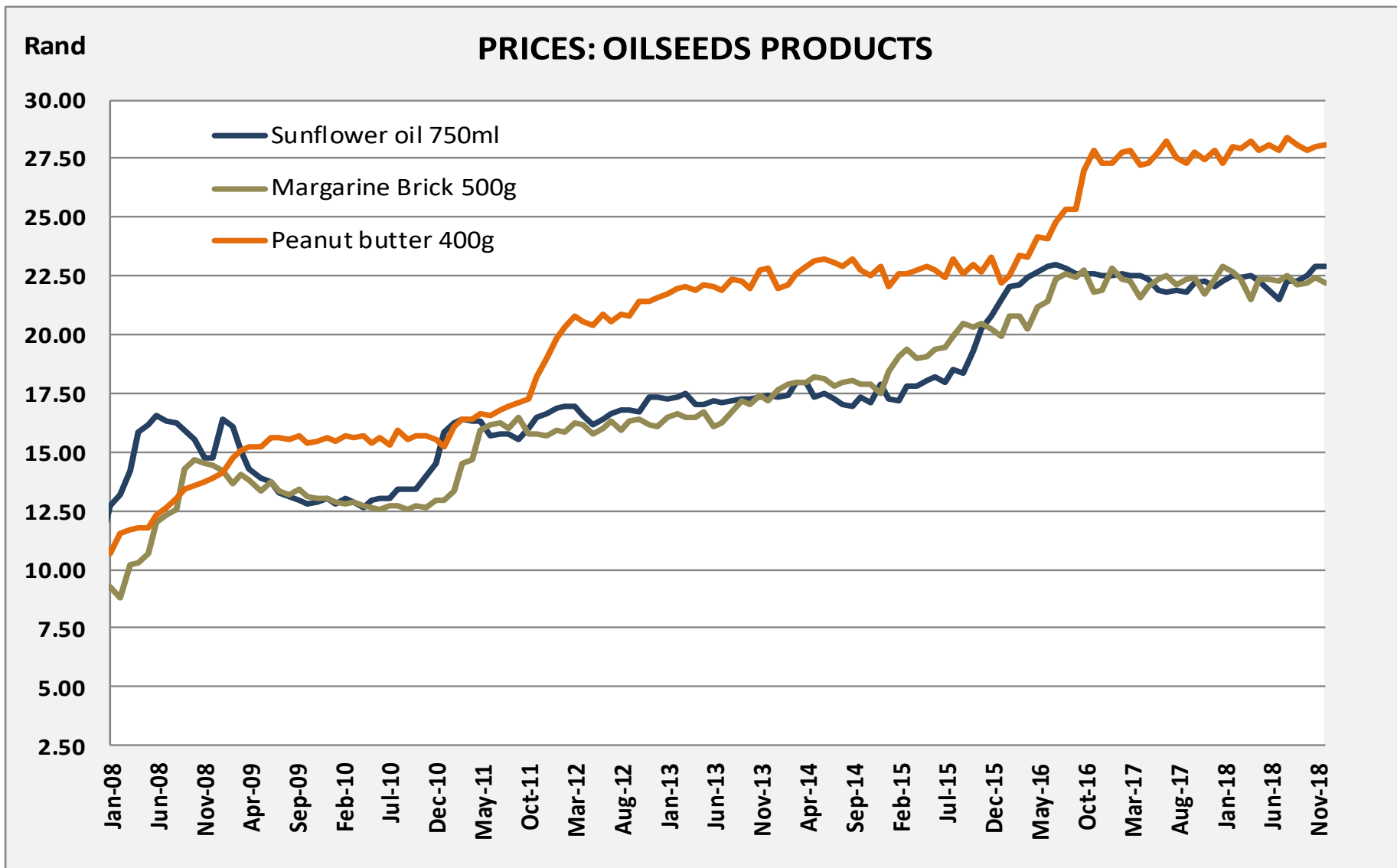
	December				
	2018	% Year on Year	2017	% Year on Year	2016
	Price R		Price R		Price R
Brick Margarine 500g	22.17	-0.94	22.38	2.38	21.86
Peanut Butter 400g	28.06	0.65	27.88	2.01	27.33
Sunflower Oil 750ml	22.88	3.72	22.06	-2.00	22.51

Source: SA Statistics



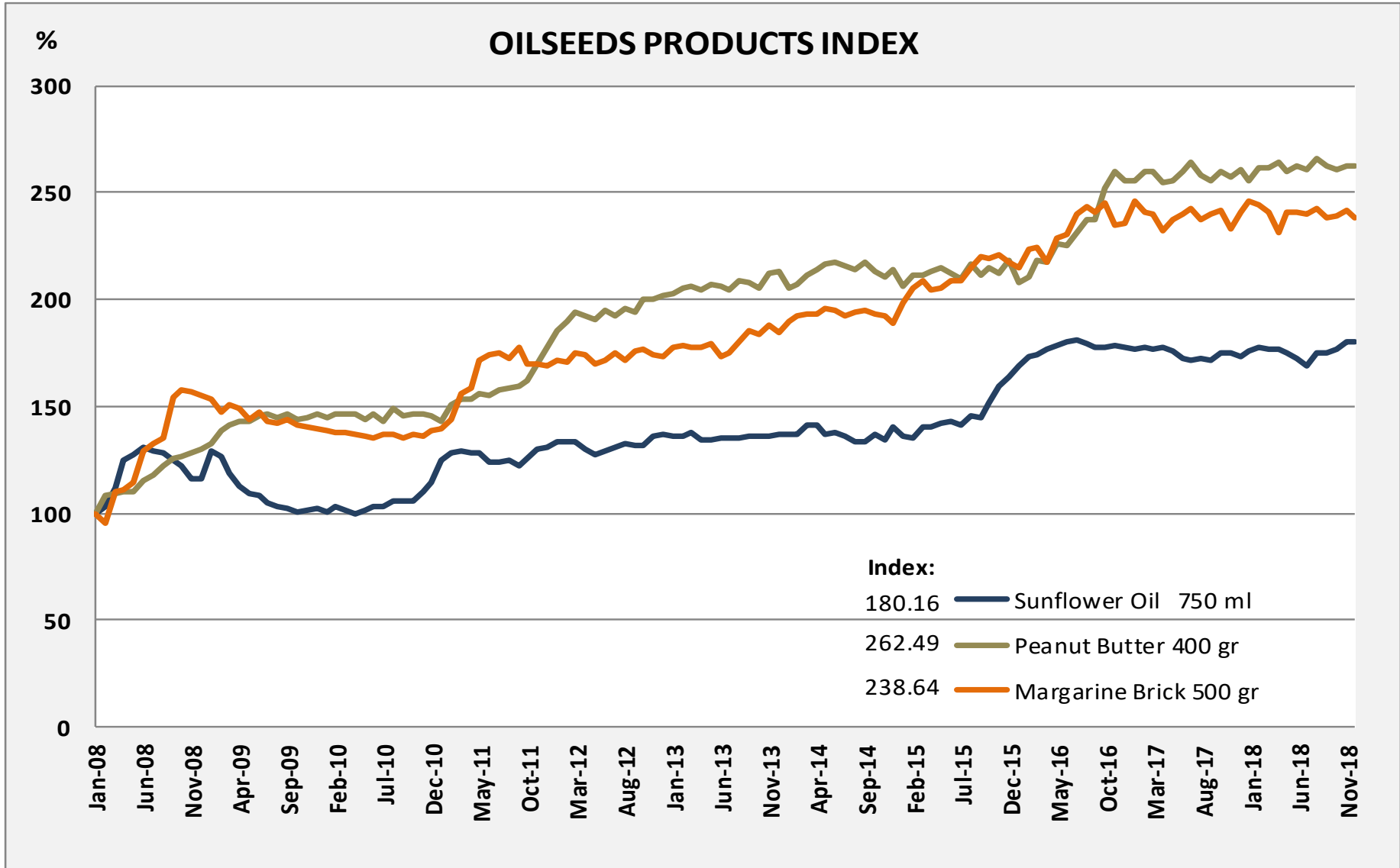
Price Movements

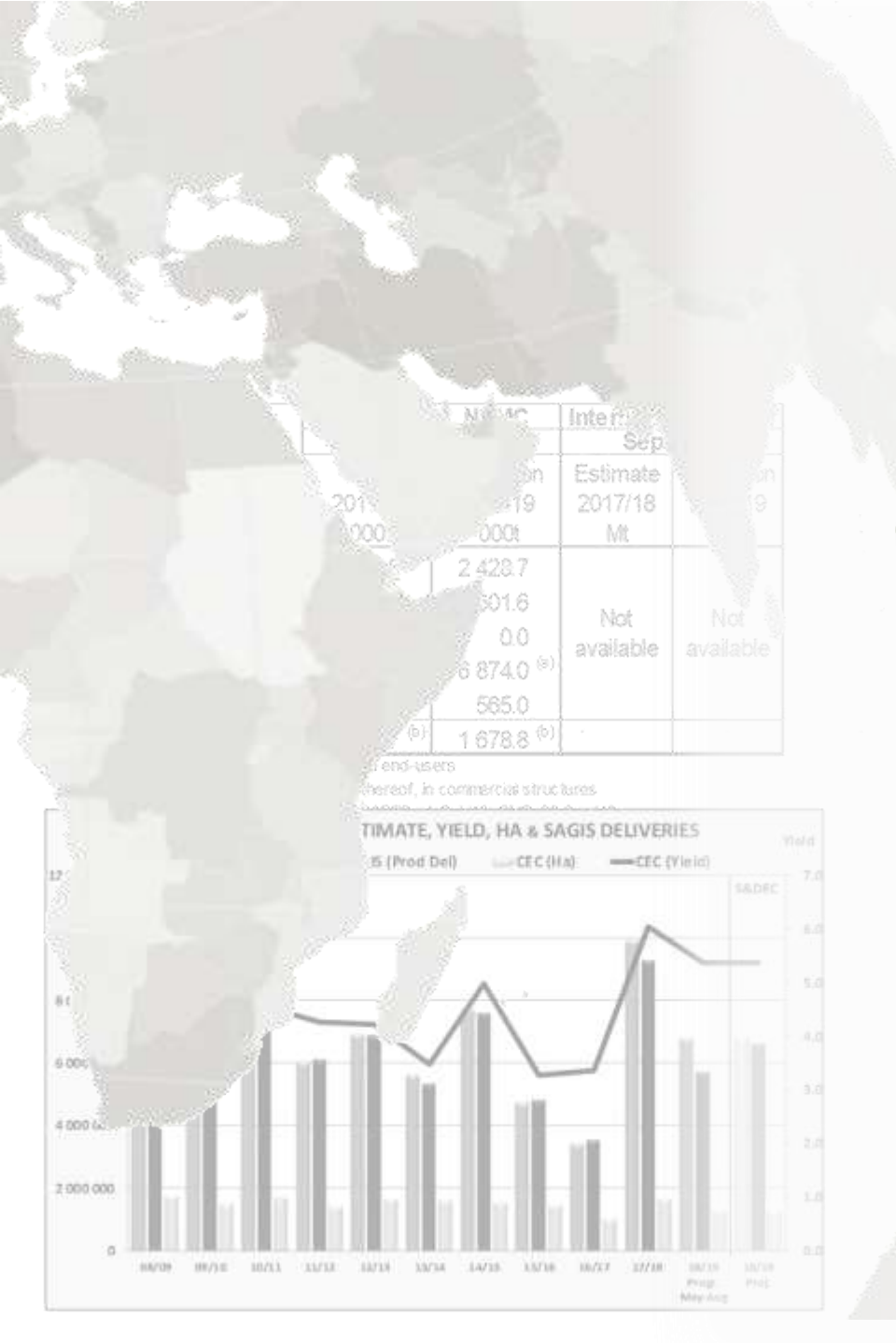
Products: prices: (Jan '08 – Dec '18)



Price Movements

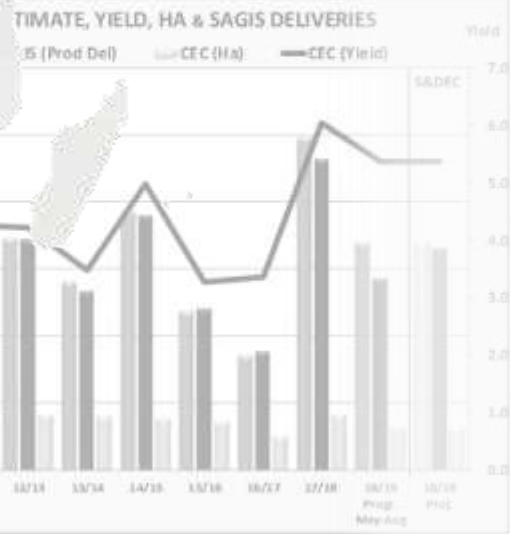
Products: Index (Jan '08 – Dec '18)





Year	Production (000 Mt)	Inter: Sep. Estimate 2017/18 Mt	2019
2017	2 428.7	Estimate 2017/18	2 419
2018	2 501.6	Not available	Not available
2019	2 500.0	Not available	Not available
2020	2 687.4 (b)		
2021	2 565.0		
2022	1 678.8 (b)		

of end-users
thereof, in commercial structures



Oilseeds Admin



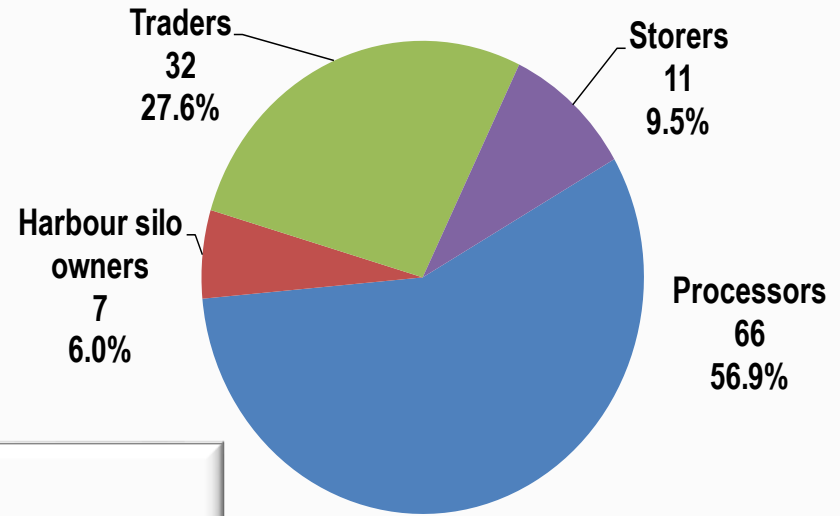
Sunflower & Soybean: Inspection

1 Mar - 31 Dec 2018

	Mass over declared	Mass under declared	Total mass incorrectly declared	Total utilized audited	Mass incorrectly declared as % of total utilized	Net effect of (under) / over declared
	Ton				%	Ton
	a	b	c	d	c : d	a - b
Canola	-	-	-	69 515	-	-
Groundnuts	35	396	431	86 663	0.5	(361)
Soybeans	359	369	728	619 355	0.1	(10)
Sunflower	55	6	61	440 281	-	49

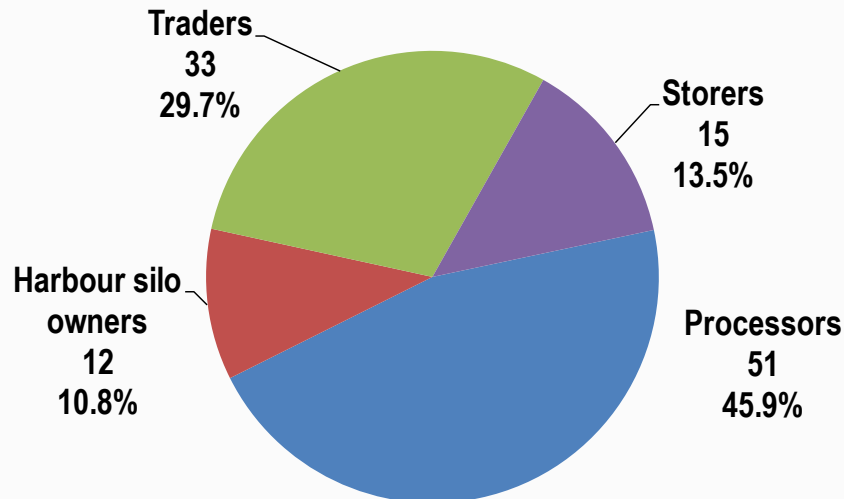
Sunflower & Soybean: Co-workers

Sunflower: Firms registered with SAGIS



Total firms: 116

Soybeans: Firms registered with SAGIS

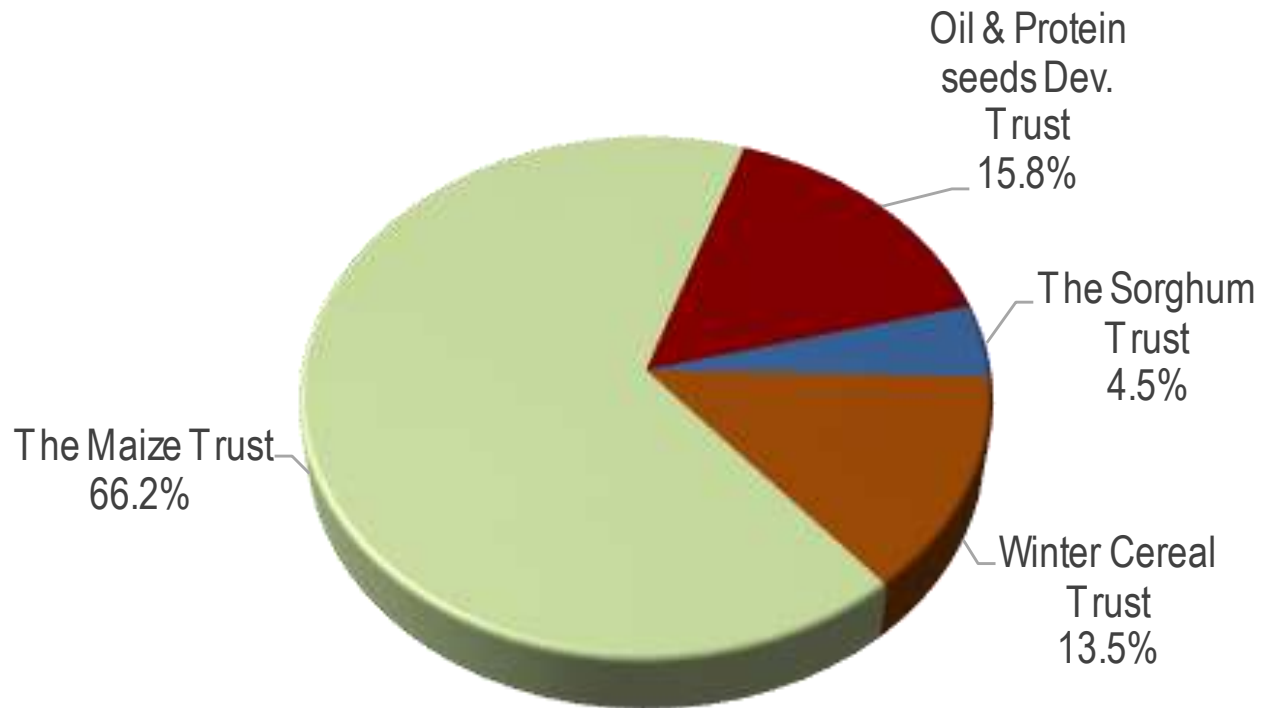


Total firms: 111

Sunflower & Soybean: Member basis

Member basis of subscription

-1 March 2018 - 28 February 2019-



Acknowledgement

Board of Directors



Ms Mariana Purnell
Chairperson



Dr John Purchase
Vice-Chairperson

The Oil and Protein Seeds Dev. Trust & Oilseeds Industry is represented by:



Mr De Wet Boshoff



Dr Erhard Briedenhann



Ms Marie vd Merwe
(Alternate)

Acknowledgement

Gratitude

The following parties makes it possible to fulfil SAGIS' commitments:

- Oilseeds Forum
- Advisory Committee
- Oil and Protein Seeds Development Trust
- Relevant Associations
- Board of Directors
- Co-workers
- Staff

Note:

This presentation is available on SAGIS' website
under Presentations