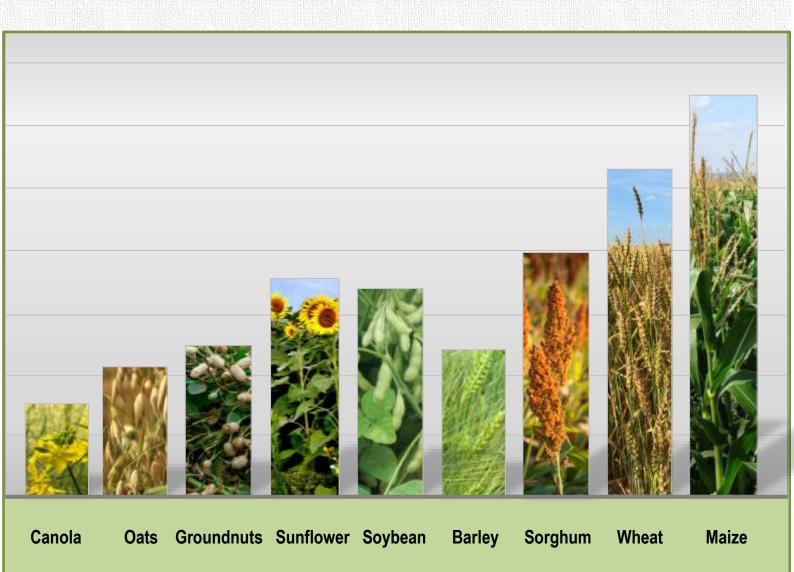


# **Annual Report**

2021/22



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# **FOREWORD: CHAIRPERSON**

On behalf of the Board of Directors, I am pleased to present the Annual Report of SAGIS for the 2021/22 financial year.

Once again, it is a great pleasure to report that for the 2021/22 financial year SAGIS received an unqualified audit report.

The strategic focus area and mission of SAGIS remains to provide reliable and accurate aggregated whole grain and oilseeds information to the industry nationally as well as internationally. This is actual information on the movement of all grain and oilseeds in commercial structures.

South Africa has experienced a number of challenges over the past two years. With Covid slowly becoming more manageable, the next wave of uncertainty was caused firstly by riots in Kwa-Zulu Natal in 2021 resulting in major disruptions to the supply chain followed by the Russian invasion in Ukraine influencing the global food and energy balance. The flooding in Kwa-



Zulu Natal in April 2022 resulted in widespread infrastructure damage and further supply disruptions as well as significantly influencing grain export movements. We have had to remain positive and assist the grain sector on an industry level wherever possible.

During the past financial year, personnel continued to work mainly from home. It is thus with much appreciation to management and every member of the SAGIS team for doing a sterling job during difficult circumstances. Costs have been kept low while at the same time ensuring we continue to render a service of excellence towards the various industries.

SAGIS also bids farewell to Mr Nico Hawkins who retired as General Manager on 28 February 2022. His successor is Mr Bernard Schultz, the previous Head of Information. The new successor for Head of Information is Mrs Neo Masango. We have full confidence in both successors expertise and wish them all the best in their new positions.

The Winter Cereal Trust resigned as a Founding Member of SAGIS and I would like to welcome SAWCIT (South African Winter Cereal Industry Trust) on behalf of the Board of Directors as a new Member from 1 March 2022.

I wish to thank the four member Trusts of SAGIS for their continuous financial support during the 2021/22 financial year.

I would also like to thank all who have contributed to the performance of SAGIS over the past year, the co-workers for their continued confidence and co-operation, the General Manager and his management team and all employees of SAGIS for their dedication and excellent service. I would also like to thank the board of Directors for their support and confidence bestowed on me to Chair this distinguished organisation.

Dr Erhard Briedenhann
Chairperson: SAGIS Board of Directors



# HISTORY AND MILESTONES **OF SAGIS**

1997 - 2022

Marketing of Agricultural Products Act, 1996 brought an end to single channel marketing and the Control Boards

2003

Weekly whole grain import and export data for maize and wheat are published. (Funded by The Maize and Winter Cereal Trusts)

2008

Historic import and export parity prices dated from 2001 for maize and wheat are published.

2015

- Implementation of the new Statutory Measures -Registration in respect of Manufacturers, Importers and Exporters of maize and wheaten products.
- SAGIS relocated to the Grain Building on 1 August 2015.

2017

20th commemoration of SAGIS was a huge milestone

## March 2020 - February 2022

Covid-19 pandemic:

- Staff started working from home with skeleton staff at
- All duties remained normal and all data was published on time.

#### 1997

SAGIS was incorporated in November 1997 after deregulation of agriculture in RSA.

The Monthly Data and Weekly Bulletin were published since the establishment of SAGIS.

#### 2005

- Since August 2005, weekly producer deliveries for maize (per grade since August 2006) and wheat are published. (Funded by The Maize and Winter Cereal Trusts)
- Since October 2005, import and export tariff lines of the South African Revenue Service are published on the SAGIS website.
- On 1 August 2005 the inauguration of the new offices at Montana Park took place.

#### 2014

- Completion of the weekly information system and additional reports for the monthly return system.
- Establishment of Statutory Measures (14 November 2014) - Registration in respect of Manufacturers, Importers and Exporters of maize and wheaten products.

#### 2016

- Establishment of Statutory Measures (23 September 2016) - Registration in respect of Manufacturers, Importers and Exporters of oilseeds products.
- Establishment of Statutory Measures (14 October 2016) - Records and returns in respect of Manufacturers, Importers and Exporters of oilseeds products.

#### 2018

- Maize weekly intentions to import and export are published.
- Oilseeds weekly producer deliveries are published.

# THE STRUCTURE OF SAGIS

#### 1. STRUCTURE

#### 1.1 Forums

The four industries established forums where role-players and market participants meet for matters of mutual interest, inter alia market information. With regards to information, the forums make recommendations to:

- The National Marketing Council (NAMC) for the information needs of the industry and the institution (SAGIS) to provide the service.
- The Trust of each industry concerning the funding of the institution and additional services.

#### 1.2 Trusts

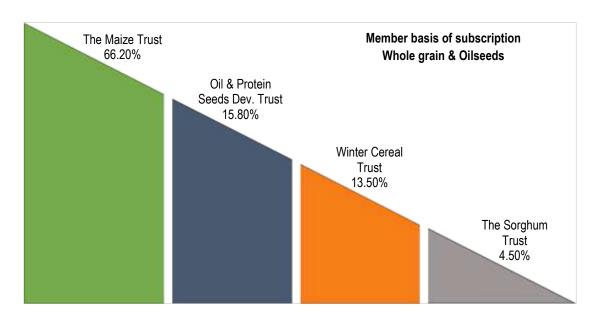
- With the inauguration of SAGIS in November 1997, the Founding Members of SAGIS were The Maize Trust, Winter Cereal Trust, Oil and Protein Seeds Development Trust and The Sorghum Trust.
- The Winter Cereal Trust resigned as a Founding Member of SAGIS, giving a financial year's notice according to the Memorandum of Incorporation. This membership expired on 28 February 2022.

The winter cereal industry decided to form a new, non-statutory compelled trust, to ensure the continuation of services to the industry. SAWCIT (South African Winter Cereal Industry Trust) was formed and are totally dependent on voluntary contributions from relevant role players in the winter cereal industry.

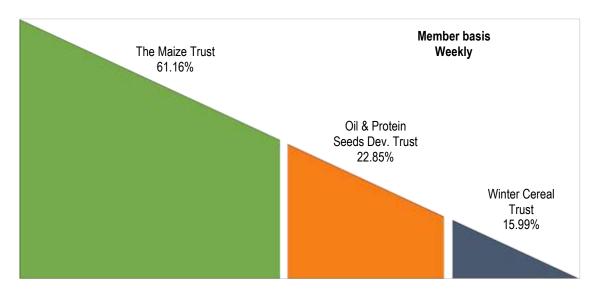
The Board approved that SAWCIT become a full Member of SAGIS from 1 March 2022.

- The future existence of SAGIS totally depends on the existence and funding by the Trusts.
- During the 2021/22 financial year, SAGIS was funded by the four Members according to the approved basis of calculation for subscription by the Annual General Meeting:

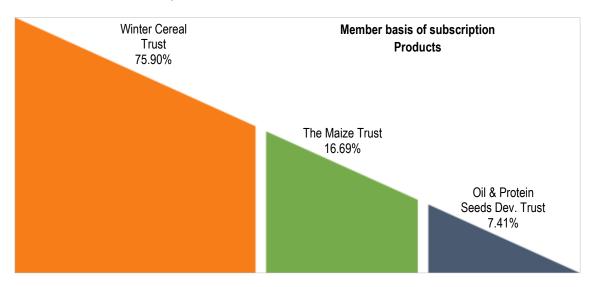
#### 1.2.1 Whole grain and oilseeds: 2021/22 financial year



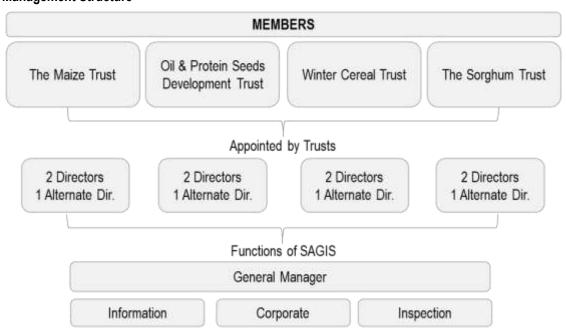
#### 1.2.2 Weekly: 2021/22 financial year



#### 1.2.3 Products: 2021/22 financial year



#### 1.3 Management Structure



# Board of Directors – 2021/22 Financial year



Dr E Briedenhann Oil & Protein Seeds Dev. Trust **Chairperson** 



Mr BC Schoonwinkel The Maize Trust **Vice-Chairperson** 



Mr JDW Boshoff
Oil & Protein Seeds Dev Trust
Director



Mr WJ Groothof The Sorghum Trust **Director** 



Mr BB Make Winter Cereal Trust **Director** 



Mr HT Mohane The Sorghum Trust **Director** 



Mr Z Ngejane The Maize Trust **Director** 



Ms M Purnell Winter Cereal Trust **Diretor** 



Mr D Beets The Sorghum Trust Alternate Director



Mr DJM Mathews The Maize Trust Alternate Director



Mr GR Penny Winter Cereal Trust **Alternate Director** 

# 1.5 **Human Resources** Sumai Willemse Assistant Processor Jessica Swanepoel Assistant Inspector Willemse Ben Pierre Oosthuizen Inspector Head Inspection Chris Herbst van Niekerk **Processor** Leonie van Loggenberg Processor Thabo Mogalola Inspector Monica SanetNaudé Personal Assistant Ntuli Sphiwe Neo Masango Patricia Ngobeni **Processor** Controller General Manager Head Information RosemaryLethole Nico Hawkins Bernard Schultz Mphahlele **Processor** Controller Sylvia Miyelani Mabunda **Assistant Processor** Magda Lategan Controller Lynette Steyn Operational Distribution Officer Masuku Duduzile Dipou Mahlangu Assistant Processor Head Corporate Martie Thomas Poppy Kgaphola **Processor** Jika Processor Mathili Chrishaine du Processor Plessis

#### 1.5.1 New appointments

Following a rigorous and comprehensive recruitment process, the South African Grain Information Service NPC (SAGIS), has the pleasure of announcing that Mr Bernard Schultz, previously head of the Information Department within SAGIS, has been designated to take over the reins as General Manager of SAGIS from 1 March 2022. Mr Schultz has nine years experience at SAGIS.



Mr Bernard Schultz General Manager

The promotion of Mr. Schultz created an opportunity for promotion within the Information department and Mrs Neo Masango was promoted to Head Information. Mrs Masango has 16 years of experience within the Information Department.



Ms Neo Masango Head Information

# **CORE VALUES**

## 2. Vision, Values, Main objective and Information

SAGIS strives to be recognised nationally and internationally as the most reliable provider of market information related to grain and oilseeds in Southern Africa. Reliability Ability Integrity Stability Independence Effectiveness Confidence **Promptness** Professionalism To collate, process, analyse and distribute timeous information relating to the grain and oil seed industries.

#### 2.1 SAGIS information objective

To provide reliable information by:

- Releasing information to all role-players on the SAGIS website at 12:00 on predetermined and approved publication dates. By doing so not give preferential treatment to anybody and to limit possible reaction on markets.
- Not allowing staff to discuss information, except the information on a specific return, with the parties directly involved in the transaction related to the movement declared on the return.
- Not making projections.
- Constantly finding ways to improve the quality of information, processes, systems and procedures
- Processing and evaluating information received for correctness and relevancy in order to ensure the reliability and trustworthiness of the information.

- Comparing the results, as far as possible with external sources, to evaluate the correctness and relevancy of the information.
- Treating each individual's information confidentially and to release information as agreed upon by the industry role-players.
- Not being involved in trading of grain and oilseeds.
- Remaining independent from any party submitting information to SAGIS. This includes any Director of SAGIS, Forum, industry association or decision-making body.
- Collecting information from all parties that are statutory compelled to register with SAGIS.

# **ROLE OF SAGIS IN THE INFORMATION CHAIN**

# 3. Importance and impact of SAGIS information / data

#### Free market

- Government is not involved
- Needs of society automatically met
- Profit seeking role players will make more
- Competition keeps quality high and prices low
- Competition & self-interest is an invisible hand that regulates the free market

#### **Business decisions**



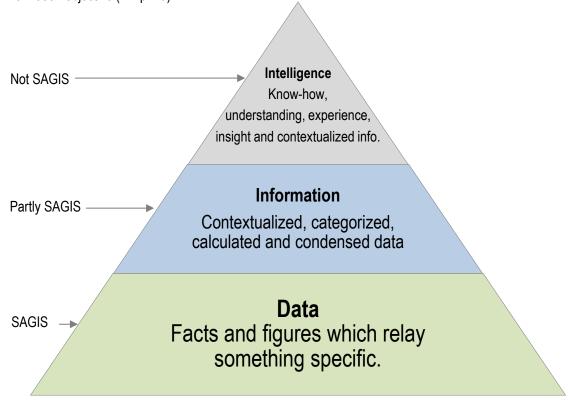
#### Policy / strategic decisions

Strategic plans that support the different phases of a policy making process, due to constant changes in the agricultural market.



#### 3.1 Life cycle of information

The following hierarchy shows the importance of the data supplied by SAGIS to the market because there are no emotions, benefits or preferences involved – only cold, hard facts. This confirms SAGIS' information objective (2.1 p. 10).



#### 3.2 Users of SAGIS data / information

The users of SAGIS information can be categorised mainly into three sectors:

#### **Primary producers**

- What to plant?
- Input management?
- How much to plant?
- When to market and how much?
- What prices can be expected?

# Traders / processors

- Availability of local products
- Imports / exports planning

# **Policy makers**

- Trade agreements
- Food security
- Development of new producers

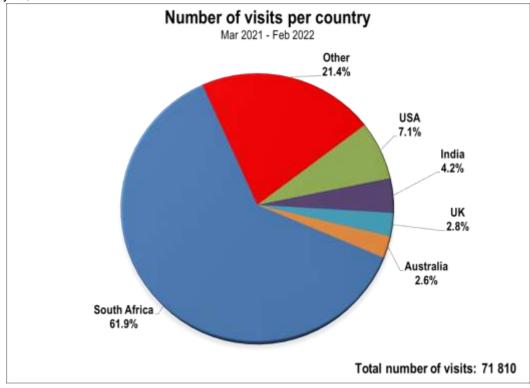
"Planning is bringing the future into the present so that you can do something about it now."

Alan Lakein

# **OPERATIONAL ACTIVITIES**

# 4. Users of SAGIS information (RSA and non-RSA)

SAGIS has regular interaction with national and international organisations. During the 2021/22 financial year, users from a total of 175 countries have visited the SAGIS website.



# 5. Data and information provided by SAGIS

Here under is some of the information / data released to role-players and published on the SAGIS website:

- Monthly data (whole grain & oilseeds).
   This includes:
  - Monthly data
    - Producer deliveries (per province)
    - Imports & exports
    - Utilization (human, animal feed & industrial)
  - Grain transport per component
- Monthly products data manufactured, imports and exports (maize, wheat and oilseeds)
- Weekly information:
  - Imports and exports (wheat and maize)
  - Intentions to import and export (maize)
  - Producer deliveries (wheat, maize, sunflower seed & soybeans)

- Import tariffs on wheat and maize
- Parity prices
- Historic Information (SAGIS and Non-SAGIS) - Some data dates back as far as 1936
  - Producer deliveries, consumption, imports and exports
  - Historic summary: hectares and production
  - Price information
  - Parity prices
  - Population data
- Weekly Bulletin: A collection of local and international information such as prices, stock, import parity prices, etc.

#### Non-SAGIS information: e.g.

- CEC: Crop Estimates Committee
- SARS: Import and export information (various tariff lines) of the South African Revenue Service
- Statistics SA: Average food prices for various product lines
- Commercial Banks: Economic indicators
- S&DEC: SA Supply & Demand Estimates Report
- Historic price information
- SADC Information
- IGC Freight Indices
- BFAP Information
- Conversion table

#### Other

- Relevant information is presented and discussed at the meetings of the five industry forums (maize, wheat, oilseeds, sorghum & groundnuts) during the year.
- Market reports are prepared every second month for publication in a well-known Agriculture magazine.
- Issuing of audit certificates for Minimum Market Access.
- Provide data to the International Grains Council.

# 6. **Operational feedback**

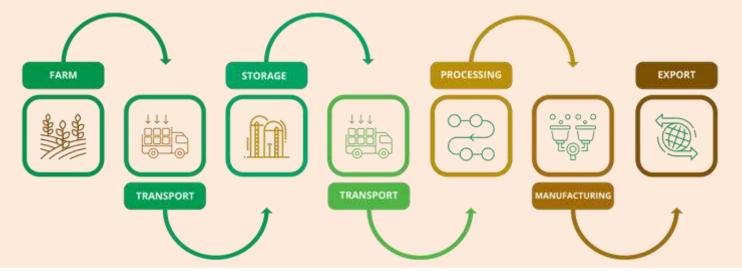
6.1 Whole grain and oilseeds: Co-workers

#### 6.1.1 Registrations / cancellations of co-workers and returns

|  |                         | luding Voluntary ders   | Total number of returns<br>per month |                         |  |
|--|-------------------------|-------------------------|--------------------------------------|-------------------------|--|
| Financial year                                 | 2020/21<br>(28 Feb '21) | 2021/22<br>(28 Feb '22) | 2020/21<br>(28 Feb '21)              | 2021/22<br>(28 Feb '22) |  |
| Total registrations and returns on 1 March     | 625                     | 618                     | 1 202                                | 1 215                   |  |
| Plus: New registrations<br>Less: Cancellations | 44<br>(51)              | 19<br>(33)              |                                      |                         |  |
| Total registrations / returns                  | 618                     | 604                     | 1 215                                | 1 220                   |  |

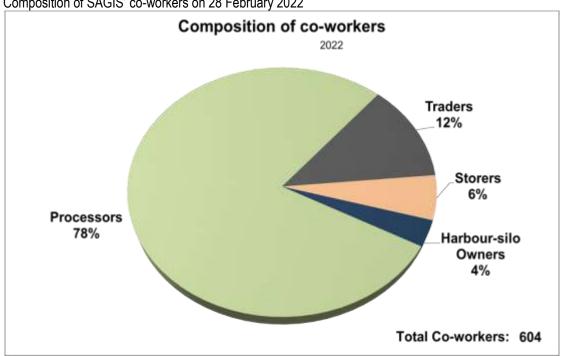
#### 6.1.2 Registered co-workers with total returns

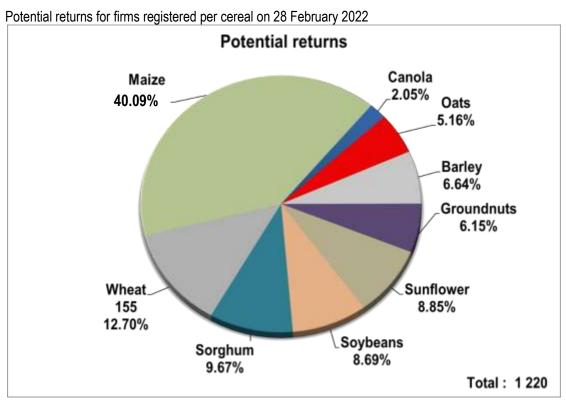
|                               | Registered              | co-workers              | Total number of returns per month |                         |  |
|-------------------------------|-------------------------|-------------------------|-----------------------------------|-------------------------|--|
| Financial year                | 2020/21<br>(28 Feb '21) | 2021/22<br>(28 Feb '22) | 2020/21<br>(28 Feb '21)           | 2021/22<br>(28 Feb '22) |  |
| Whole grain & oilseeds        | 618                     | 604                     | 1 215                             | 1 220                   |  |
| Products                      | 1 076                   | 1 001                   | 1 085                             | 1 038                   |  |
| Total registrations / returns | 1 694                   | 1 605                   | 2 300                             | 2 258                   |  |



#### 6.1.3 Composition of co-workers

Composition of SAGIS' co-workers on 28 February 2022







#### 6.2 Whole grain and Oilseeds information (2021/22 Financial year)

#### 6.2.1 Whole grain and Oilseeds: Deliveries

| Financial vear | Barley  | Canola  | Ground-<br>nuts | Oats   | Sorghum | Soybean   | Sun-<br>flower | Total<br>Maize | Wheat     | Total      |
|----------------|---------|---------|-----------------|--------|---------|-----------|----------------|----------------|-----------|------------|
| year           | Ton     |         |                 |        |         |           |                |                |           |            |
| 2020/21        | 585 001 | 165 060 | 50 594          | 55 535 | 156 966 | 1 219 044 | 785 567        | 14 669 408     | 2 065 492 | 19 752 667 |
| 2021/22        | 336 677 | 197 104 | 64 147          | 57 508 | 213 468 | 1 868 447 | 689 080        | 15 802 016     | 2 135 464 | 21 363 911 |

Note:

2020/21 is the final figures from Mar-Feb after the season figures were finalised.

2021/22 is the current figures from Mar-Feb before the season figures were finalised and is subject to change.

#### 6.3.2 Whole grain and Oilseeds: Imports

| 3         | 2      |        |                 |        |         |         |                |                |           |           |
|-----------|--------|--------|-----------------|--------|---------|---------|----------------|----------------|-----------|-----------|
| Financial | Barley | Canola | Ground-<br>nuts | Oats   | Sorghum | Soybean | Sun-<br>flower | Total<br>Maize | Wheat     | Total     |
| year      |        |        |                 |        |         | Ton     |                |                |           |           |
| 2020/21   | 32 853 | 0      | 30 335          | 33 276 | 6 546   | 116 103 | 471            | 32 476         | 1 800 931 | 2 052 991 |
| 2021/22   | 0      | 0      | 23 949          | 20 322 | 4 147   | 13 448  | 1 256          | 7 583          | 1 509 118 | 1 579 823 |

Note:

2020/21 is the final figures from Mar-Feb after the season figures were finalised.

2021/22 is the current figures from Mar-Feb before the season figures were finalised and is subject to change.

#### 6.2.3 Whole grain and Oilseeds: Exports

| Financial vear | Barley | Canola | Ground-<br>nuts | Oats | Sorghum | Soybean | Sun-<br>flower | Total<br>Maize | Wheat   | Total     |
|----------------|--------|--------|-----------------|------|---------|---------|----------------|----------------|---------|-----------|
| yeai           | Ton    |        |                 |      |         |         |                |                |         |           |
| 2020/21        | 19 445 | 0      | 7 697           | 233  | 5 380   | 1 060   | 1 140          | 2 887 030      | 123 951 | 3 045 936 |
| 2021/22        | 25 028 | 62 344 | 6 831           | 136  | 9 058   | 42 295  | 217            | 3 789 442      | 157 438 | 4 092 789 |

Note:

2020/21 is the final figures from Mar-Feb after the season figures were finalised.

2021/22 is the current figures from Mar-Feb before the season figures were finalised and is subject to change.

#### 6.2.4 Co-operation of co-workers

According to the SAGIS Statutory Measures, co-workers are compelled to submit their returns before or on the 10th of each month.

For the reporting period 99.5% (2021: 99.5%) of the total potential returns were received, of which 71.0% were received by the 10th.

#### 6.3 Product information (2021/22 Financial year)

| Co-workers registered for products 1 March to 28 February | 2020/21 | 2021/22 |
|---|---------|---------|
| Maize products  | 177     | 170     |
| Oilseeds products   | 84      | 82      |
| Wheaten products  | 824     | 786     |
| Total   | 1 085   | 1 038   |

#### 6.3.1 **Products manufactured**

| Products manufactured  | 2020/21    | 2021/22    | % Year on |
|------------------------|------------|------------|-----------|
| 1 March to 28 February | Total      | Year       |           |
| Maize products         | 5 934 199  | 5 620 095  | -5.29     |
| White maize            | 5 271 765  | 5 008 332  | -5.00     |
| Yellow maize           | 662 434    | 611 763    | -7.65     |
| Oilseeds products      | 2 149 897  | 2 375 617  | 10.50     |
| Wheaten products       | 3 468 156  | 3 380 234  | -2.54     |
| Total                  | 11 552 252 | 11 375 946 | -1.53     |

Note: 2020/21 is the final figures from Mar-Feb after the season figures were finalised.

2021/22 is the current figures from Mar-Feb before the season figures were finalised and is subject to change.

#### 6.3.2 **Products Imported**

| Products imported         | 2020/21   | 2021/22   | % Year on |
|---------------------------|-----------|-----------|-----------|
| 1 March until 28 February | Total '   | Year      |           |
| Maize products            | 12 579    | 24 323    | 93.36     |
| White maize               | 12 579    | 24 323    | 93.36     |
| Yellow maize              | 0         | 0         | 0         |
| Oilseeds products         | 1 206 762 | 1 166 784 | -3.31     |
| Wheaten products          | 31 237    | 28 317    | -9.35     |
| Total                     | 1 250 578 | 1 219 924 | -2.49     |

Note:

2020/21 is the final figures from Mar-Feb after the season figures were finalised.
2021/22 is the current figures from Mar-Feb before the season figures were finalised and is subject to change.

#### 6.3.3 **Products Exported**

| Products exported      | 2020/21            | 2021/22 | % Year on |
|------------------------|--------------------|---------|-----------|
| 1 March to 28 February | Total <sup>-</sup> | Year    |           |
| Maize products         | 201 686            | 199 784 | -0.94     |
| White maize            | 144 358            | 131 827 | -8.68     |
| Yellow maize           | 57 328             | 67 957  | 18.54     |
| Oilseeds products      | 87 684             | 128 059 | 46.05     |
| Wheaten products       | 27 574             | 17 219  | -37.55    |
| Total                  | 316 944            | 345 062 | 8.87      |

Note:

2020/21 is the final figures from Mar-Feb after the season figures were finalised.
2021/22 is the current figures from Mar-Feb before the season figures were finalised and is subject to change.

#### 6.3.4 Pan baked bread

| Total Pan baked bread  | 202           | 0/21       | 2021/22       |            |  |
|------------------------|---------------|------------|---------------|------------|--|
| 1 March to 28 February | Total Units   | Total Tons | Total Units   | Total Tons |  |
| White bread            | 1 127 515 434 | 758 346    | 1 183 121 874 | 796 090    |  |
| Brown bread            | 1 222 649 575 | 808 552    | 1 165 507 254 | 770 191    |  |
| Whole wheat bread      | 25 958 848    | 4 240      | 25 170 531    | 4 006      |  |
| Other                  | 1 577 817     | 149        | 1 234 375     | 125        |  |
| Total                  | 2 377 701 674 | 1 571 287  | 2 375 034 034 | 1 570 412  |  |

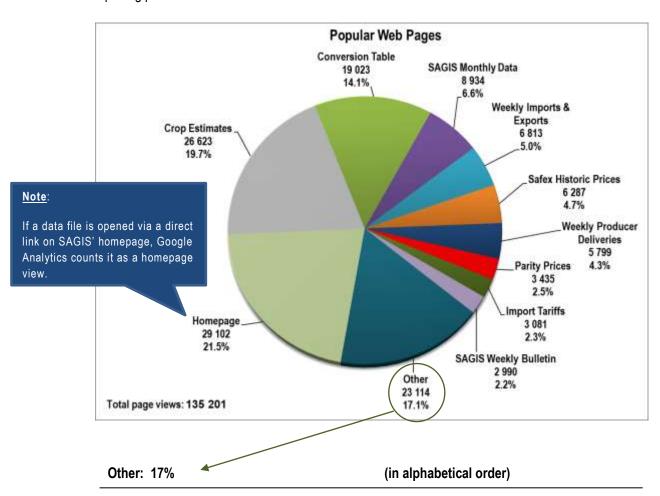


## 6.4 **Publishing of data**

During the 2021/22 financial year, all Monthly and Weekly data were published on the SAGIS website, on the predetermined dates.

#### 6.5 Website

According to Google Analytics, the most popular pages viewed on the SAGIS website (www.sagis.org.za) for the reporting period is set out below:



Annual report
Applications
BFAP
Bread report
Contact details
Economic indicators
Food prices: Stats SA
GMO policies

Grading regulations

Historic hectares & production info

Historic product info Historic USDA Historic whole grain info Historical parities Historical population Historical prices local IGC historic info

Introduction Legislation List of co-workers List premises codes

Manuals Map

Monthly grain transport Monthly imports & exports Monthly producer deliveries

Presentations

Processing per province

**Products** 

Publication dates Returns: products

S&DEC SADC SARS

Supply & demand marketing year

Supply & demand monthly

Wheat Focus

#### 6.6 **Cost of the information function**

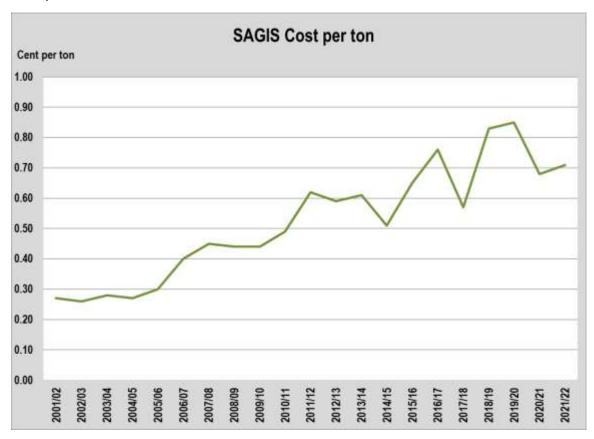
The cost of SAGIS' information services, although this is only an indication, is calculated as follows:

If the total SAGIS net annual expenditure is divided by the local deliveries plus imports of grain and oilseeds, the information service provided costs is 71c per ton.

|   | 2020/21           | 2021/22         |
|---|-------------------|-----------------|
| SAGIS net expenditure                           | R14 796 740       | R16 315 895     |
| Total grain and oilseeds delivered plus imports | * 21 805 658 tons | 23 006 078 tons |
| Information service cost per ton                | R0.68             | R0.71           |

**Note:** The cost per ton is also a function of the crop size.

The figure hereunder shows the price per ton since 2000/01 financial year. A sharp rise in cost usually occurs when capital items and IT upgrading is done. Even with these expenses the cost for service to the industry is still less than R1.00 per ton.



#### 6.7 Released information: Feedback from Forums

The SAGIS information / data is discussed during the meetings of the industry and other forums. Forums are continuously requested to give feedback and suggestions for improvements on information needed. Feedback from forums indicated that they are satisfied with the information.

<sup>\*</sup> This total differs from the previous year as it is updated after the final figures were taken into consideration at the end of the season. The total though has no effect on the cost per ton amount.

#### 6.8 **Inspection of wholegrain, oilseeds and products** (Previous year in brackets)

During the reporting period Inspection functions such as stocktaking, audits, new registrations and cancellations were done at 733 (709) premises across the country. The difference in the number of premises visited per year mainly change due to the fact that audit routes differs annually.

The Covid-19 lockdown and travel restriction impacted on the execution of inspections. Physical inspections that necessitated flying were only reinstated during 2022. In cases where it was not possible to carry out physical inspections, an attempt was made to electronically audit (conducted remotely), these co-workers.

Travel plans for inspectors were planned as cost effectively as possible. The average cost per premise visited was R828 (R738).

#### 6.8.1 **Stocktaking**

During the past twelve (12) month period, stock of grain and oilseeds in commercial storage structures at month end varied between 4.9 and 14.6 million tons. A total of 5 821 062 tons of grain and oilseeds were physically verified at 319 co-workers with 346 storage points.

#### 6.9 Finances: 2021/22 financial year

#### 6.9.1 External Audit

SAGIS received an unqualified audit report for the 2021/22 financial year. "The Ashton CA (SA) Group Inc." have been appointed annually as auditors since March 2006.

#### 6.9.2 Subscription (Contribution from Trusts)

A net amount of R16 315 895 was approved by the Members (the four Trusts), for utilisation during the 2021/22 financial year and the final expenditure amounts to R16 315 895. This includes an amount of R912 442 for the replenishment of the Capital Reserve Fund. Funds available in the Capital Reserve Fund are earmarked for the replacement / upgrade of capital items such as electronic equipment, which will prevent or lower spikes in the request for money from the Trusts when these expenses incurred.

# 7. Appreciation

SAGIS appreciates the support and co-operation of all the role-players.

We wish to express our gratitude especially towards the four Members, namely, The Maize Trust, Oil and Protein Seeds Development Trust and The Sorghum Trust for their continued support, financially and otherwise. Also to the Winter Cereal Trust who paid their contributions until the end of the financial year after their resignation from SAGIS.







# FINANCIAL STATEMENTS

1 March 2021 to 28 February 2022



# Audit Report 2021/22



# REGISTERED ACCOUNTANTS AND AUDITORS

Ashton House, 51 Lebombo St. Ashlea Gardens, 0181 PO 8ox 1620, Groenkloof, 0027 Tel: +27 (012) 460 3050 Fax: +27 (012) 460 1263 E-mail: karin@ashtongroup.co.za







# **South African Grain Information Service NPC**

(Reg No. 1997/019186/08)

SUID-AFRIKAANSE GRAAN INLIGTINGSDIENS (NWM) (Reg No. 1997/019186/08)

SOUTH AFRICAN GRAIN INFORMATION SERVICE (NPC) (Reg No. 1997/019186/08)

FINANSIËLE JAARSTATE VIR DIE JAAR GEËEINDIG 28 FEBRUARIE 2022

**ANNUAL FINANCIAL STATEMENTS** 

FOR THE YEAR ENDED 28 FEBRUARY 2022

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# DIREKTEURE SE AANSPREEKLIKHEID VIR DIE FINANSIËLE JAARSTATE

Die Raad van Direkteure is verantwoordelik vir die integriteit van die finansiële state en relevante inligting ingesluit by die jaarverslag.

Vir die Direkteure om hulle verantwoordelikhede na te kom, het Bestuur 'n interne kontrole stelsel geïmplementeer wat deurgaans onderhou word. Die Direkteure aanvaar volle verantwoordelikheid vir die interne kontrole stelsel.

Die interne kontrole stelsel sluit interne rekeningkundige en administratiewe kontroles in wat ontwerp is om redelike maar nie algehele versekering te gee dat:

- Bates veilig bewaar word; en
- Transaksies in ooreenstemming met algemeen aanvaarde besigheidspraktyke en die maatskappy se beleid en prosedures hanteer en aangeteken word.

Die kontroles word uitgevoer deur opgeleide, bekwame personeel met die nodige skeiding van pligte en onder die toesighouding van Bestuur. Dit sluit 'n omvattende begroting- en verslagdoening stelsel in wat binne streng spertye en neergesette riglyne funksioneer.

Die eksterne ouditeure is verantwoordelik om verslag te doen oor die finansiële state.

Die finansiële state:

- Word voorberei in ooreenstemming met die Internasionale Finansiële Verslagdoening standaarde vir Klein en Medium grootte Entiteite (met die uitsondering van vaste bates - sien aantekening 7);
- Word voorberei in ooreenstemming met die vereistes van die Maatskappy Wet No 71 van 2008 van Suid Afrika;
- Inkorporeer openbaarmakings ooreenstemmend met die rekeningkundige filosofie van die maatskappy; en
- Is gegrond op toepaslike rekeningkundige beleide wat konsekwent toegepas is, ondersteun word deur redelike en omsigtige ramings asook oordeel.

Die Raad van Direkteure is van mening dat die maatskappy 'n lopende saak in die komende jaar sal wees. Vir hierdie rede aanvaar die Direkteure die lopende saak grondslag as basis in die voorbereiding van die finansiële jaarstate.

Die finansiële jaarstate vir die jaar geëindig 28 Februarie 2022, uiteengesit op bladsye 8 tot 16, is goedgekeur deur die Raad van Direkteure op 26 Mei 2022 en geteken, namens hulle, deur –

CHAIRPERSON

SOUTH AFRICAN GRAIN INFORMATION SERVICE (NPC)

# DIRECTORS' RESPONSIBILITY FOR THE ANNUAL FINANCIAL STATEMENTS

The Board of Directors is responsible for the integrity of the financial statements and related information included in this annual report.

For the Directors to fulfil their responsibilities, Management has developed and continues to maintain a system of internal control. The Directors accept ultimate responsibility for the system of internal control.

The internal control system includes a system of internal accounting and administrative controls designed to provide reasonable but not absolute assurance that:

- Assets are safeguarded; and
- Transactions are executed and recorded in accordance with generally accepted business practices and the company's policy and procedures.

These controls are executed by trained, skilled personnel with an appropriate segregation of duties and are monitored by Management. It includes a comprehensive budgeting and reporting system, operating within strict deadlines and an appropriate control framework.

The external auditors are responsible for reporting on the financial statements.

The financial statements:

- Are prepared in accordance with the International Financial Reporting Standard for Small and Medium sized Entities (with the exception of fixed assets – refer note 7);
- Are prepared in the manner required by the Companies Act No 71 of 2008 of South Africa;
- Incorporate disclosures in line with the accounting philosophy of the company; and
- Are based on appropriate accounting policies consistently applied, supported by reasonable and prudent judgements as well as estimates.

The Board of Directors believes that the company will be a going concern in the year ahead. For this reason the Directors adopt the going concern principle as basis in preparing the annual financial statements.

The annual financial statements, for the year ended 28 February 2022, set out on pages 8 to 16, were approved by the Board of Dipartors on 26 May 2022 and signed, on their behalf, by -

DIREKTS RIDIRECTOR



#### **Independent Auditor's Report**

#### To the Members of SOUTH AFRICAN GRAIN INFORMATION SERVICE (NPC)

#### Opinion

I have audited the annual financial statements of South African Grain Information Service NPC (the company) set out on pages 9 to 16, which comprise the statement of the financial position as at 28 February 2022, statement of comprehensive income, statement of changes in equity and statement of cash flows for the year then ended, and the notes to the annual financial statements, including a summary of significant accounting policies.

In my opinion, the annual financial statements present fairly, in all material respects, the financial position of South African Grain Information Service NPC as at 28 February 2022, and its financial performance and cash flows for the year then ended in accordance with the International Financial Reporting Standard for Small and Medium-sized Entities and the requirements of the Companies Act of South Africa.

#### **Basis for Opinion**

I conducted my audit in accordance with International Standards on Auditing. My responsibilities under those standards are further described in the Auditor's Responsibilities for the Audit of the Annual Financial Statements section of my report. I am independent of the company in accordance with the Independent Regulatory Board for Auditors' Code of Professional Conduct for Registered Auditors (IRBA Code) and other independence requirements applicable to performing audits of annual financial statements in South Africa. I have fulfilled my other ethical responsibilities in accordance with the IRBA Code and in accordance with other ethical requirements applicable to performing audits in South Africa. The IRBA Code is consistent with the corresponding sections of the International Ethics Standards Board for Accountants' International Code of Ethics for Professional Accountants (including International Independence Standards). I believe that the audit evidence I have obtained is sufficient and appropriate to provide a basis for my opinion.

Other Information

The Directors are responsible for the other information. The other information comprises the information included in the document titled "South African Grain Information Service NPC annual financial statements for the year ended 28 February 2022", which includes the Director's Report as required by the Companies Act of South Africa and the supplementary information, which I obtained prior to the date of this report, and the Annual Report, which is expected to be made available to me after that date. The other information does not include the annual financial statements and my auditor's report thereon.

My opinion on the annual financial statements does not cover the other information and I do not and will not express an audit opinion or any form of assurance conclusion thereon.

In connection with my audit of the annual financial statements, my responsibility is to read the other information and, in doing so, consider whether the other information is materially inconsistent with the annual financial statements or my knowledge obtained in the audit, or otherwise appears to be materially misstated. If, based on the work I have performed on the other information obtained prior to the date of this auditor's report, I conclude that there is a material misstatement of this other information, I am required to report that fact. I have nothing to report in this regard.

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Directors

A. Robberts B.Compt (Hons) CA (SA) RA H.J. Windell B.Compt (Hons) CA (SA) RA W. Delport B.Compt (Hons) CA (SA) RA

Registration no: 2016/109731/21

Professional Assistants
C.E. Moller B.Com (PGDA) CA (SA)
A. Deysel Professional Accountant (SA) B.Com CIMA
T.C. Moyo Professional Accountant (SA) B.Com Ace Sci

Practice no: 902161

#### **Independent Auditor's Report**

#### Responsibilities of the Directors for the Annual Financial Statements

The directors are responsible for the preparation and fair presentation of the annual financial statements in accordance with the International Financial Reporting Standard for Small and Medium-sized Entities and the requirements of the Companies Act of South Africa, and for such internal control as the directors determine are necessary to enable the preparation of annual financial statements that are free from material misstatement, whether due to fraud or error.

In preparing the annual financial statements, the directors are responsible for assessing the company's ability to continue as a going concern, disclosing, as applicable, matters related to going concern and using the going concern basis of accounting unless the directors either intend to liquidate the company or to cease operations, or have no realistic alternative but to do so.

#### Auditor's Responsibilities for the Audit of the Annual Financial Statements

My objectives are to obtain reasonable assurance about whether the annual financial statements as a whole are free from material misstatement, whether due to fraud or error, and to issue an auditor's report that includes my opinion. Reasonable assurance is a high level of assurance, but is not a guarantee that an audit conducted in accordance with International Standards on Auditing will always detect a material misstatement when it exists. Misstatements can arise from fraud or error and are considered material if, individually or in the aggregate, they could reasonably be expected to influence the economic decisions of users taken on the basis of these annual financial statements.

As part of an audit in accordance with International Standards on Auditing, I exercise professional judgement and maintain professional scepticism throughout the audit. I also:

- Identify and assess the risks of material misstatement of the annual financial statements, whether due to fraud or error, design
  and perform audit procedures responsive to those risks, and obtain audit evidence that is sufficient and appropriate to provide
  a basis for my opinion. The risk of not detecting a material misstatement resulting from fraud is higher than for one resulting
  from error, as fraud may involve collusion, forgery, intentional omissions, misrepresentations, or the override of internal control.
- Obtain an understanding of internal control relevant to the audit in order to design audit procedures that are appropriate in the circumstances, but not for the purpose of expressing an opinion on the effectiveness of the company's internal control.
- Evaluate the appropriateness of accounting policies used and the reasonableness of accounting estimates and related disclosures made by the directors.
- Conclude on the appropriateness of the director's use of the going concern basis of accounting and based on the audit evidence obtained, whether a material uncertainty exists related to events or conditions that may cast significant doubt on the company's ability to continue as a going concern. If I conclude that a material uncertainty exists, I am required to draw attention in my auditor's report to the related disclosures in the annual financial statements or, if such disclosures are inadequate, to modify my opinion. My conclusions are based on the audit evidence obtained up to the date of my auditor's report. However, future events or conditions may cause the company to cease to continue as a going concern.
- Evaluate the overall presentation, structure and content of the annual financial statements, including the disclosures, and
  whether the annual financial statements represent the underlying transactions and events in a manner that achieves fair
  presentation.

I communicate with the directors regarding, among other matters, the planned scope and timing of the audit and significant audit findings, including any significant deficiencies in internal control that I identify during my audit.

The Ashton CA (SA) Group Inc HJ Windell

Chartered Accountants (S.A.)

Registered Auditor

#### DIREKTEURSVERSLAG VIR DIE JAAR GEËINDIG 28 FEBRUARIE 2022

Die Raad van Direkteure bied hulle verslag aan vir die jaar geëindig 28 Februarie 2022.

#### Aard van besigheid

Die hoofdoelwit van die maatskappy is die versameling, prosessering, ontleding en verspreiding van agronomiese inligting met verwantskap tot graan en oliesaad bedrywe via statutêre magte soos per die Wet op die Bemarking van Landbouprodukte (Wet 47 van 1996), om die groep belange van die bedrywe asook van die Republiek te bevorder.

#### Algemene oorsig en werking

Die Suid-Afrikaanse Graan Inligtingsdiens is op 11 November 1997 geïnkorporeer.

Die maatskappy het alle hoof doelwitte bereik vir hierdie jaar. Die doelwitte was, onder andere, die verspreiding van volledige, bruikbare, korrekte en betroubare inligting volgens streng spertye ten opsigte van graan en oliesade aan alle betrokke partye. Die bedryf resultate van die maatskappy word in die finansiële state uiteengesit.

#### Spesiale beleide

Vaste bates

Vaste bates word nie gekapitaliseer nie en alle aankope word ten volle afgeskryf in die Inkomstestaat. Die Raad van Direkteure is bewus daarvan dat, in ooreenstemming met rekeningkundige standaard IAS 16 (*Eiendom, aanleg en toerusting*), vaste bates gekapitaliseer moet word en waarde verminder word oor die berekende nutsduur. Die Direkteure is van mening dat die afwyking van IAS 16 nie 'n wesenlike invloed het op die finansiële state nie. Verdere inligting word getoon in aantekening 7 tot die finansiële state.

Vervangingsbeleid vir elektroniese toerusting

Die Raad van Direkteure het besluit om 'n beleid te implementeer vir die vervanging van SAGIS se elektroniese toerusting vanaf 1 Maart 2007. Die Kapitaal Reserwefonds is op 1 Maart 2006 vir hierdie doeleindes aangevul en sal verder aangevul word soos nodig.

Korporatiewe beheer

Die Raad van Direkteure ondersteun korporatiewe beheer en BEE.

#### Lede

Die lede is:

- The Maize Trust
- Olie- en Proteïensade Ontwikkelingstrust
- Die Sorghumtrust
- Wintergraantrust (bedank 28 Februarie 2022)

Die maatskappy word gefinansier deur die vier lede deur jaarlikse ledegeld wat gehef word op 'n basis soos ooreengekom by 'n Algemene Vergadering.

#### **SOUTH AFRICAN GRAIN INFORMATION SERVICE (NPC)**

# DIRECTORS' REPORT FOR THE YEAR ENDED 28 FEBRUARY 2022

The Board of Directors presents their report for the year ended 28 February 2022.

#### Nature of business

The principal activity of the company is to collate, process, analyse and distribute agronomic information relating to the grain and oilseed industries via statutory powers as per the Marketing of Agricultural Products Act (Act 47 of 1996) thereby promoting the group interests of relevant industries as well as those of the Republic.

#### General review and operations

The South African Grain Information Service was incorporated on 11 November 1997.

The company has reached all of its main goals for this year. These goals were, inter alia, the distribution of complete, useful, correct and reliable information within strict deadlines regarding grain and oilseeds to all interested parties. The operating results of the company are set out in the financial statements.

#### Special policies

Fixed assets

Fixed assets are not capitalised and all acquisitions are written off in full in the Income statement. The Board of Directors is aware that, in accordance with accounting standard IAS 16 (*Property, plant and equipment*), fixed assets should be capitalised and depreciated over the estimated useful lives. The Directors are of the opinion that the deviation from IAS 16 does not have a substantial effect on the financial statements. Further information is disclosed in note 7 to the financial statements.

Policy for replacement of electronic equipment

The Board of Directors decided to implement a policy for the replacement of SAGIS' electronic equipment from 1 March 2007. The Capital Reserve Fund was replenished on 1 March 2006 for this purpose and will be further replenished as needed.

Corporate governance

The Board of Directors supports corporate governance and BEE.

#### Members

The members are:

- The Maize Trust
- Oil and Protein Seeds Development Trust
- The Sorghum Trust
- Winter Cereal Trust (resigned 28 February 2022)

The company is financed by the four members through annual subscription levied on a basis agreed upon at a General Meeting.

#### **SOUTH AFRICAN GRAIN INFORMATION SERVICE (NPC)**

#### DIREKTEURSVERSLAG VIR DIE JAAR GEËINDIG 28 FEBRUARIE 2022 (vervolg)

#### DIRECTORS' REPORT FOR THE YEAR ENDED 28 FEBRUARY 2022 (continues)

#### Raad van Direkteure

# Op die Algemene Jaarvergadering, stel elke Lid twee nie-

#### **Board of Directors**

At the Annual General Meeting, each Member appoints two nonexecutive directors plus one alternate director.

Die Direkteure op die Raad ten tye van die verslag is:

uitvoerende direkteure plus een alternatiewe direkteur aan.

The Directors on the Board, at the date of this report, are:

Boshoff, J D W Briedenhann, E (Voorsitter / Chairperson) Groothof W J

Make, BB (bedank 28 Februarie 2022 / resigned 28 February 2022)

Mohane, HT

Nebe, AAA (bedank 22 Julie 2021 / resigned 21 July 2021)

Ngejane, Z

Purchase, J L (resigned 22 Julie 2021 / resigned 21 July 2021) Purnell, M (bedank 28 Februarie 2022 / resigned 28 February 2022) Schoonwinkel, B C (Onder Voorsitter / Vice Chairperson)

Alternatiewe direkteure / Alternate directors Beets, D (aangestel 22 Julie 2021 / appointed 22 July 2021) Matthews, D J M (aangestel 22 Julie 2021 / appointed 22 July 2021) Penny, G R (bedank 28 Februarie 2022 / resigned 28 February 2022) Van der Merwe, J M (oorlede 13 Julie 2021 / deceased 13 July 2021)

Die Direkteure ontvang geen vergoeding van die maatskappy nie. / The Directors do not receive any compensation from the company.

Amptenaar / Officer Hawkins, N J (afgetree 28 February 2022 / retired 28 February 2022)

#### Besigheidsadres -

Graangebou, 2de vloer, Witherite Straat 477, Die Wilgers, Pretoria

# Business address -

Grain Building, 2<sup>nd</sup> floor, 477 Witherite Road, The Willows, Pretoria

#### Posadres -

Postnet Suite 534, Privaatsak X1, Die Wilgers, 0041.

#### Postal address -

Postnet Suite 534, Private Bag X1, The Willows, 0041.

#### REKENINGKUNDIGE BELEIDE VIR DIE JAAR GEËINDIG 28 FEBRUARIE 2022

Die finansiële state, met die uitsondering van vaste bates, is opgestel in ooreenstemming met Internasionale Finansiële Verslagdoening standaarde vir Klein en Medium grootte Entiteite en inkorporeer die volgende basiese rekeningkundige beleide, wat in ooreenstemming is met dié van die vorige finansiële jaar, behalwe soos anders uiteengesit in die aantekeninge.

#### Historiese koste

Die finansiële state is opgestel op die historiese koste beginsel.

#### Vaste bates

Die vaste bates se rekeningkundige beleid bepaal dat vaste bates nie gekapitaliseer word nie maar by aankope ten volle afgeskryf word in die Inkomstestaat. In ooreenstemming met die rekeningkundige standaard, IAS 16 (*Eiendom, aanleg en toerusting*), moet vaste bates gekapitaliseer en waarde verminder word oor die berekende nutsduur daarvan. Die afwyking van hierdie rekeningkundige standaard het nie 'n wesenlike invloed op die finansiële state nie. Verdere inligting word getoon in aantekening 7 tot die finansiële state.

#### Finansiële instrumente

#### Meting

Finansiële instrumente word aanvanklik teen kosprys erken, wat transaksie koste insluit. Die latere erkenning van die instrumente vind plaas soos hieronder uiteengesit.

#### Handels- en ander debiteure

Handels- en ander debiteure word getoon teen kosprys minus voorsiening vir slegte skuld sou dit van toepassing wees.

#### Kontant en kontantekwivalente

Kontant en kontantekwivalente word getoon teen billike waarde. Vir kontantvloeistaat doeleindes bestaan kontant en kontantekwivalente uit kontant voorhande, aanvraag deposito's gehou by banke en beleggings in geldmark instrumente.

#### Ledegeld

Ledegeld is bereken volgens die basis waarop die Lede op die Algemene Jaarvergadering van 19 Julie 2018 ooreengekom het. Die berekende gemiddeld van die laaste drie finansiële jare, soos op die laaste dag van Februarie elke jaar, word gebruik vir die allokasie van ledegeld en word toegepas vanaf 1 Maart 2019 vir drie finansiële jare. Die berekening word jaarliks gedoen en indien die herberekende basis met meer as 20% verskil vir enige Lid, sal die Algemene Jaarvergadering die basis hersien gedurende die drie finansiële jare.

#### Beleggings inkomste

Rente inkomste word erken op 'n tyd verhoudings grondslag met inagneming van die hoofsom uitstaande en die effektiewe koers oor die tydperk wanneer dit bepaal is dat die inkomste die maatskappy toeval.

#### Voorsienings

Voorsienings word erken wanneer die maatskappy 'n huidige, wettige of konstruktiewe verpligting het as gevolg van 'n historiese gebeurtenis, waar dit waarskynlik is dat daar 'n uitvloei van ekonomiese voordele sal wees en waar daar 'n betroubare skatting gemaak kan word van die bedrag van die verpligting.

#### **SOUTH AFRICAN GRAIN INFORMATION SERVICE (NPC)**

# ACCOUNTING POLICIES FOR THE YEAR ENDED 28 FEBRUARY 2022

The financial statements are, with the exception of fixed assets, prepared in accordance with the International Financial Reporting Standard for Small and Medium sized Entities and incorporates the following principal accounting policies, which are consistent with those adopted in the previous financial year, except when disclosed otherwise in the notes.

#### **Historical cost**

The financial statements are prepared on the historical cost basis.

#### Fixed assets

The fixed assets' accounting policy states that fixed assets are not capitalised but are written off in full in the Income statement when purchased. In accordance with accounting standard, IAS 16 (*Property, plant and equipment*), fixed assets should be capitalized and depreciated over its estimated useful lives. The deviation from this accounting standard has no substantial impact on the financial statements. Further information is disclosed in note 7 to the financial statements.

#### **Financial instruments**

#### Measurement

Financial instruments are initially measured at cost, which includes transaction costs. Subsequent to initial recognition these instruments are measured as set out below.

#### Trade- and other debtors

Trade and other debtors are stated at cost less provision for doubtful debts if applicable.

#### Cash and cash equivalents

Cash and cash equivalents are measured at fair value. For the purpose of the cash flow statement, cash and cash equivalents comprise cash on hand, deposits held on call accounts with banks and investments in money market instruments.

#### **Subscriptions**

Subscription is calculated on the basis agreed upon by Members at the General Annual Meeting of 19 July 2018. The calculated average of the last three financial years, as on the last day of February each year, is applied to allocate subscription from 1 March 2019 for three financial years. If the annual recalculated basis differs with more than 20% per any Member, the Annual General Meeting will revise the basis during the three financial years.

#### Investment income

Interest is recognised on a time proportion basis taking into account the principal amount outstanding and the effective rate over the period when it is determined that such income will accrue to the company.

#### **Provisions**

Provisions are recognised when the company has a present, legal or constructive obligation as a result of past events, for which it is probable that an outflow of economic benefits will be required to settle the obligation and a reliable estimate can be made of the amount of the obligation.

#### REKENINGKUNDIGE BELEIDE VIR DIE JAAR GEËINDIG 28 FEBRUARIE 2022 (vervolg)

#### Werknemer voordele

Die werknemers se aanspraak tot opgeloopte verlof is voorsien in die Balansstaat. Die voorsiening is bereken teen nie-verdiskonteerde bedrae, gebaseer op huidige pakket vergoeding.

#### Toereikendheid van kapitaal

#### Bedryfskapitaal

Bedryfskapitaal word gereken as fondse benodig vir die maatskappy se dag tot dag uitgawes. Ledegeld word gevorder om dié uitgawes te finansier. Vir die finansiële jaar, eindigend 28 Februarie 2022, was die bedryfskapitaal voldoende.

#### Algemene Reservefonds

Die Algemene Reserwefonds is gestig om voorsorg te tref dat die maatskappy alle finansiële verpligtinge op 'n gegewe tyd kan nakom. Berekeninge van wat die balans in die fonds behoort te wees word jaarliks aan die Raad van Direkteure en Algemene Jaarvergadering voorgelê vir besluitneming ten opsigte van die aanvulling van die fonds.

Volgens die scenario deur die Direkteure aanvaar vir berekeninge sou die balans in die fonds op 1 Maart 2021 voldoende wees om die beleid in die 2021/22-finansiële jaar uit te voer.

#### Kapitaal Reservefonds

Die Kapitaal Reserwefonds word in stand gehou en van tyd tot tyd aangevul vir uitvoering van die maatskappy se Elektroniese Toerusting Vervangingsbeleid. Fondse benodig in 'n finansiële jaar word vooraf bereken en indien nodig, word aanvullings op 1 Maart van 'n finansiële jaar vanaf Lede gevorder.

Volgens berekeninge sou die balans in die fonds op 1 Maart 2021 voldoende wees om die beleid in die 2021/22-finansiële jaar uit te voer. Die Direkteure het egter 'n besluit geneem om vanaf 28 Februarie 2022 die fondse aan te vul sodat voldoende fondse beskikbaar is vir die uitvoering van die vervangingsbeleid vir elektroniese toerusting.

#### Vergelykende syfers

Waar nodig, is die vergelykende syfers geherklassifiseer.

#### **SOUTH AFRICAN GRAIN INFORMATION SERVICE (NPC)**

# ACCOUNTING POLICIES FOR THE YEAR ENDED 28 FEBRUARY 2022 (continues)

#### Employee benefits

The employees' entitlements to accrued leave are provided for in the Balance sheet. The provision is calculated at undiscounted amounts based on current package remuneration.

#### Adequacy of capital

#### Operational capital

Operational capital is considered as funds required for the company's day-to-day expenses. Subscription is obtained to finance these expenses. For the financial year, ending 28 February 2022, the operational capital was sufficient.

#### General Reserve Fund

The General Reserve Fund was established to enable the company to meet all its financial liabilities at a given time. Calculations of what the balance in the fund should be are presented annually to the Board of Directors and Annual General Meeting for decision making of above replenishment of the fund.

According to the scenario accepted by the Directors for calculations the balance in the fund at 1 March 2021 would have been sufficient to execute the policy during the 2021/22 financial year

#### Capital Reserve Fund

The Capital Reserve Fund is maintained and replenished from time to time for execution of the company's Electronic Equipment Replacement Policy. Funds needed in a financial year are calculated beforehand and, if necessary, replenishments are obtained from Members on 1 March of a financial year.

According to calculations the balance in the fund at 1 March 2021 would have been sufficient to execute the policy during the 2021/22 financial year. However, die Directors have decided to supplement the funds from 28 February 2022 so that sufficient funds are available for the implementation of the replacement policy for electronic equipment.

#### **Comparative figures**

Where necessary, comparative figures have been reclassified.

|   |   | AANTEKENING     |   |   |
|---|---|-----------------|---|---|
|   | 2022  | NOTE            | 2021  |   |
| BATES   | R   |                 | R   | ASSETS  |
| Bedryfsbates Debiteure Deposito's Kontant en kontant ekwivalent - Belegging - Vaste belegging - Daggeld | 172 232<br>172 232<br>-<br>11 916 407<br>9 359 574<br>3 000 000<br>30 767 |                 | 261 945<br>256 445<br>5 500<br>10 965 164<br>8 530 306<br>3 000 000<br>30 342 | Current assets Debtors Deposits Cash and cash equivalents - Investment - Fixed deposit - Call account |
| - Kontant in bank en voorhande<br>- Kleinkas  | (475 172)<br>1 238  | 1               | (595 572)<br>88   | - Cash at bank and on hand<br>- Petty cash  |
| Totale bates  EKWITEIT EN LASTE   | 12 088 639  |                 | 11 227 109  | Total assets  EQUITY AND LIABILITIES  |
| Kapitaal en Reserwes<br>Reserwes<br>- Algemene Reserwefonds<br>- Kapitaal Reserwefonds                  | 6 697 295<br>6 697 295<br>5 630 663<br>1 066 632                          | 2<br>2.1<br>2.2 | 5 531 146<br>5 531 146<br>5 383 417<br>147 729                                | Capital and Reserves<br>Reserves<br>- General Reserve Fund<br>- Capital Reserve Fund                  |
| Bedryfslaste<br>Krediteure<br>Ledegeld vooruit ontvang  | 5 391 344<br>1 770 476<br>3 620 868                                       | 4.2             | 5 695 963<br>1 680 449<br>4 015 514   | Current liabilities Creditors Subscription received in advance  |
| Totale ekwiteit en laste  | 12 088 639  |                 | 11 227 109  | Total equity and liabilities  |

#### INKOMSTESTAAT VIR DIE JAAR GEËINDIG 28 FEBRUARIE 2022

# INCOME STATEMENT FOR THE YEAR ENDED 28 FEBRUARY 2022

|  |   | AANTEKENING          |  |  |
|--|---|----------------------|--|--|
|  | 2022  | NOTE                 | 2021   |  |
|  | R   |                      | R  |  |
| INKOMSTE   | 17 119 980  |                      | 15 729 254   | INCOME   |
| Ledegeld huidige jaar: Ledegeld Aanvulling van Reserwefondse Diverse inkomste Rente ontvang  | 16 315 895<br>15 403 453<br>912 442<br>342 162<br>461 923         | 4.1<br>2.2<br>5<br>6 | 14 796 740<br>14 796 740<br>-<br>353 830<br>578 684                            | Subscription current year: Subscription Replenishing of Reserve Funds Sundry income Interest received  |
| UITGAWES   | 15 953 831  |                      | 15 320 886   | EXPENSES   |
| Administratiewe uitgawes Ouditfooi Vaste bate aankope afgeskryf: Rente betaal Bedryfshuur: Betaling van huur van perseel Erkenning volgens die reguitlyn metode Oordrag na Kapitaal Reserwefonds | 14 719 336<br>23 598<br>5 230<br>12 586<br>1 193 081<br>1 193 081 | 3<br>2.2             | 14 198 378<br>31 290<br>30 137<br>16 878<br>1 044 203<br>1 104 704<br>(60 501) | Administrative expenses Audit fees Fixed asset acquisitions written off: Interest paid Operational lease: Payment for lease of property Acknowledgement according to the straight-line method Transfer to Capital Reserve Fund |
| Onaangewende inkomste/<br>(uitgawe) vir die jaar   | 253 707   | 8                    | 408 368  | Unallocated income/(expense) for the year  |

#### STAAT VAN VERANDERING IN EKWITEIT VIR DIE JAAR GEËINDIG 28 FEBRUARIE 2022

# STATEMENT OF CHANGES IN EQUITY FOR THE YEAR ENDED 28 FEBRUARY 2022

|   | Reserwe/  | Behoue      | Totaal/   |  |
|---|-----------|-------------|-----------|--|
|   | Reserve   | verdienste/ | Total     |  |
|   |           | Retained    |           |  |
|   |           | income      |           |  |
|   | R         | R           | R         |  |
| Saldo op 1 Maart 2020                   | 5 183 279 | (60 501)    | 5 122 778 | Balance at 1 March 2020                        |
| Onaangewende inkomste / (uitgawe)       |           |             |           | Unallocated income / (expense) for the         |
| vir die jaar (aantekening 8)            |           | 408 368     | 408 368   | year (note 8)                                  |
| Netto inkomste / (uitgawe) vir die jaar | -         | 347 867     | 347 867   | Net income / (expense) for the year            |
| Erkenning van bedryfshuur volgens die   |           |             |           | Acknowledgement of operational lease           |
| reguitlyn metode (aantekening 3)        | _         | 60 501      | 60 501    | according to the straight-line method (note 3) |
| Oordrag na reserwes (aantekening 8)     | 347 867   | (347 867)   | -         | Transfer to reserves (note 8)                  |
| Saldo op 1 Maart 2021                   | 5 531 146 |             | 5 531 146 | Balance at 1 March 2021                        |
| Onaangewende inkomste / (uitgawe)       |           |             |           | Unallocated income / (expense) for the         |
| vir die jaar (aantekening 8)            | -         | 253 707     | 253 707   | year (note 8)                                  |
| Netto inkomste / (uitgawe) vir die jaar | -         | 253 707     | 253 707   | Net income / (expense) for the year            |
| Aanvulling van Reserwefondse            |           |             |           | Replenishment of Reserve Funds                 |
| (aantekening 2)                         | 912 442   |             | 912 442   | (note 2)                                       |
| Oordrag na reserwes (aantekening 8)     | 253 707   | (253 707)   | -         | Transfer to reserves (note 8)                  |
| Saldo op 28 Februarie 2022              | 6 697 295 |             | 6 697 295 | Balance at 28 February 2022                    |
| Aantekening:                            | 2         | -           | 0 031 233 | Note:  |
| rantekening.                            | 2         |             |           | note.  |

#### KONTANTVLOEISTAAT VIR DIE JAAR GEËINDIG 28 FEBRUARIE 2022

CASH FLOW STATEMENT FOR THE YEAR ENDED 28 FEBRUARY 2022

|                                     |            | AANTEKENING |            | _                                |
|-------------------------------------|------------|-------------|------------|----------------------------------|
|                                     | 2022       |             | 2024       |                                  |
|                                     | 2022       | NOTE        | 2021       |                                  |
|                                     | R          |             | R          |                                  |
|                                     |            |             |            | a. a =. a                        |
| KONTANTVLOEI UIT                    |            |             |            | CASH FLOW                        |
| BEDRYFSAKTIWITEITE                  | 951 243    |             | 1 032 856  | FROM OPERATING ACTIVITIES        |
|                                     |            |             |            |                                  |
| Kontant (aangewend in)/voortgebring |            |             |            | Cash (utilised in)/generated     |
| deur bedrywighede                   | 476 734    | 9           | 437 294    | by operations                    |
| Rente ontvang                       | 461 923    | 6           | 578 684    | Interest received                |
| Rente betaal                        | 12 586     |             | 16 878     | Interest paid                    |
|                                     |            |             |            | ·                                |
|                                     |            |             |            |                                  |
| KONTANT EN KONTANT                  |            |             |            | CASH AND CASH                    |
| EKWIVALENTE                         |            |             |            | EQUIVALENTS                      |
| LIVVIVALLIVIL                       |            |             |            | LQUIVALLINIO                     |
| - Vir die jaar                      | 951 243    |             | 1 032 856  | - For the year                   |
| -                                   | 10 965 164 |             |            | -                                |
| - Aan begin van jaar                | 10 905 104 |             | 9 932 308  | - At beginning of year           |
|                                     |            |             |            |                                  |
|                                     |            |             |            |                                  |
|                                     |            |             |            |                                  |
| - Aan einde van jaar (Balansstaat)  | 11 916 407 |             | 10 965 164 | - At end of year (Balance sheet) |
|                                     |            |             |            |                                  |
|                                     |            |             |            |                                  |

#### AANTEKENINGE TOT DIE FINANSIËLE STATE VIR DIE JAAR GEËINDIG 28 FEBRUARIE 2022

# NOTES TO THE FINANCIAL STATEMENTS FOR THE YEAR ENDED 28 FEBRUARY 2022

|     |  | 2022  | 2021  |   |
|-----|--|---|---|---|
|     |  | R   | R   |   |
| 1   | Kontant in bank en voorhande<br>Bankbalans soos per bankstaat<br>Uitstaande betalings  | 337 159<br>(812 331)<br>(475 172)                     | 198 764<br>794 336<br>993 100                 | Cash at bank and on hand     Bank balance as per bank statement     Outstanding payments  |
| 2   | Reserwes  Daar is op die maatskappy se Algemene Jaarvergadering van 24 Junie 1998 besluit om fondse oor te dra na reserwefondse en op die Algemene Jaarvergadering van 30 Junie 2000 is besluit om die fondse aan te vul met die rente wat daarop verdien word.  |   |   | 2 Reserves At the company's Annual General Meeting held on 24 June 1998 a resolution was taken to transfer funds to reserve funds and at the Annual General Meeting of 30 June 2000 it was decided to replenish the funds with the interest received on it.   |
| 2.1 | Algemene Reserwe Die Raad van Direkteure het die volgende besluite geneem: -2 Augustus 2007: Die Algemene Reserwefonds moet aangevul word sodat SAGIS instaat is om alle finansiële verpligtinge te enige tyd na kan kom23 Oktober 2019: Geen aanvulling is nodig vir die 2020/21 finansiële jaar nie21 Oktober 2020: Geen aanvulling is nodig vir die 2021/22 finansiële jaar nie. Saldo aan die begin van die jaar Rente ontvang (aantekening 6) Balans aan die einde van die jaar | 5 383 417<br>247 246<br>5 630 663                     | 5 042 961<br>340 456<br>5 383 417             | 2.1 General Reserve  The Board of Directors made the following decisions:  - 2 August 2007:  The General Reserve Funds should be replenished to enable SAGIS to meet all its financial liabilities at any time.  - 23 October 2019:  No replenishment is required for the 2020/21 financial year.  - 21 October 2020:  No replenishment is required for the 2021/22 financial year.  Balance at the beginning of the year  Interest received (note 6)  Balance at the end of the year |
| 2.2 | Kapitaal Reserwefonds Die Direkteure het op 6 November 2006 besluit om die Kapitaal Reserwefonds jaarliks aan te vul vir die vervanging van elektroniese toerusting sou dit nodig wees 20 Oktober 2021: Aanvulling is nodig en sal elke jaar evalueer word. Saldo aan die begin van die jaar Aanvulling Rente ontvang (aantekening 6) Balans aan die einde van die jaar T otale reserwes aan die einde van die jaar  | 147 729<br>912 442<br>6 461<br>1 066 632<br>6 697 295 | 140 318<br>-<br>7 411<br>147 729<br>5 531 146 | 2.2 Capital Reserve Fund  The Directors decided on 6 November 2006 to annually replenish the Capital Reserve Fund for the replacement of electronic equipment if necessary.  - 20 October 2021:  Replenishment is required and will be evaluated annually Balance at the beginning of the year Replenishment Interest received (note 6) Balance at the end of the year  Total reserves at the end of the year   |

#### AANTEKENINGE TOT DIE FINANSIËLE STATE VIR DIE JAAR GEËINDIG 28 FEBRUARIE 2022 (vervolg)

# NOTES TO THE FINANCIAL STATEMENTS FOR THE YEAR ENDED 28 FEBRUARY 2022 (continues)

|     |   | 201   | 21  |     |  |   |
|-----|---|---|---|-----|--|---|
| 3   | Bedryfshuur - Kontraktuele verpligtinge   | A<br>Werklike<br>kontraktuele<br>verpligting/<br>Actual contractual<br>obligation | B Huur: reguitlyn metode / Lease: straight- line method | 3   | Operational lease - Contractual o  | bligations  |
|     | Om vanaf 1 Augustus 2015, asook vir die oorblywende tydperk van die kontrak, vir kantoorspasie, die verskil in bedryfshuur te illustreer tussen werklike kontraktuele verpligtinge en die reguit-lyn metode vir die volgende periodes:  Graangebou kontrak 1 Augustus 2015 - 31 Julie 2020:  Augustus 2015 - Februarie 2019 R173 129 (a)  Maart 2019 - Februarie 2020 (R112 628)  Sub totaal (R 60 501) (a)  Maart 2020 - Februarie 2021 R 60 501 | 3 088 587<br>1 022 874<br>439 770   | 3 261 716<br>910 246<br>379 269                         |     | To illustrate from 1 August 2015, as remaining period of the contract, for difference in the operational lease by contractual obligations and the strait the following periods:  Grain Building contract 1 August 2019  August 2015 - February 2019  March 2019 - February 2020  Sub total  March 2020 - February 2021 | office space, the<br>etween actual<br>ght-line method for |
|     | Totaal (R 0) (a)  | 4 551 231   | 4 551 231   |     | Total  | R 0 <sup>(a)</sup>  |
|     | a) Balansstaat.   |   |   |     | a) Balance sheet.  |   |
|     |   | 2022  | 2021  |     |  |   |
|     |   | R   | R   |     |  |   |
| 4   | Verwante party transaksies  |   |   | 4   | Related party transactions   |   |
| 4.1 | Ledegeld ontvang (Inkomstestaat)  | 16 315 895  | 14 796 740  | 4.1 | ,  | ,   |
| 1.2 | Ledegeld vooruit ontvang (Balansstaat)  | 3 620 868   | 4 015 514   | 4.2 | Subscription received in advance (B  | alance sheet)   |
|     | Onaangewend: die jaar   | - 1   | 564 141   |     | Unallocated: this year   |   |
|     | Min: Rente betaal op laat betaling  | (248)   | -   |     | Plus: Interest paid on late paymen   |   |
|     | Plus: Rente verdien op vroeë betaling   | 5 958   | 16 877  |     | Plus: Interest received on early pa  | ayments   |
|     | Sub totaal  | 5 710   | 581 018   |     | Subtotal   |   |
|     | Vir volgende finansiële jaar  | 3 615 158   | 3 434 496   |     | For next financial year  |   |
|     | Totale ledegeld   | 19 936 763  | 18 812 254  |     | Total subscription   |   |
| 1.3 | Spesiale projekte:  |   |   | 4.3 | Special projects:  |   |
|     | Netto befondsing van weeklikse en produkte inligting  |   |   |     | Net funding of the weekly and prod   |   |
|     | ten opsigte van mielies en koring (aantekening 5.1)   | 254 495   | 253 169   |     | with regards to maize and wheat (no  | ote 5.1)  |
|     |   | 20 191 258  | 19 065 423  |     |  |   |

#### AANTEKENINGE TOT DIE FINANSIËLE STATE VIR DIE JAAR GEËINDIG 28 FEBRUARIE 2022 (vervolg)

# NOTES TO THE FINANCIAL STATEMENTS FOR THE YEAR ENDED 28 FEBRUARY 2022 (continues)

|                   |   | 2022  | 2021   |  |
|-------------------|---|---|--|--|
|                   |   | R   | R  |  |
|                   | Diverse inkomste  Netto inkomste ontvang vir spesiale projekte - Spesiale projekte (aantekening 4.3)  Weeklikse inligting (mielies, koring en oliesade) - Fondse ontvang - Min: direkte uitgawes  Produkte inligting (mielies, koring & oliesaad produkte) - Fondse ontvang - Min: uitgawes   | 254 495<br>80 546<br>358 026<br>(277 480)<br>173 949<br>1 165 703<br>(991 754)  | 253 169<br>84 272 *<br>340 975 *<br>(256 703)                                      | 5 Sundry income  Net income received for special projects -  5.1 Special projects (note 4.3)  5.1.1 Weekliky information (maize, wheat & oilseeds)  - Funds received  - Less: direct expenses  5.1.2 Product information (maize, wheaten & oilseeds products)  - Funds received  - Less: expenses  |
| 5.2<br>5.3<br>5.4 | Minimum marktoegang Diverse inkomste Vaardigheidsheffing teruggevorder  | 52 819<br>23 500<br>11 348<br>342 162   | 17 400   | <ul><li>5.2 Minimum market access</li><li>5.3 Sundry information</li><li>5.4 Skills Development levy refunded</li></ul>  |
| 6                 | Rente ontvang Rente ontvang is as volg geallokeer: Reserwefondse: - Algemeen (aantekening 2.1) - Kapitaal (aantekening 2.2) Res T otaal (Inkomstestaat)   | 253 707<br>247 246<br>6 461<br>208 216<br>461 923                               | 347 867<br>340 456<br>7 411<br>230 818<br>578 685                                  | 6 Interest received Interest received is allocated as follows: Reserve Funds: - General (note 2.1) - Capital (note 2.2) Rest Total (Income statement)  |
| 7 7.1             | Vaste bates Kumulatiewe kosprys Kumulatiewe kosprys aan die begin van jaar: - Totale bates afgeskryf in Inkomstestaat vorige jare - Kosprys van bates verkoop/vervreem vorige jare Beweging gedurende jaar: - Aankope - afgeskryf in Inkomstestaat: Ex Produkte Res - Kosprys van bates verkoop/vervreem Kumulatiewe kosprys aan die einde van jaar | 1 549 337  3 155 715 (1 606 378) 3 280  38 257 33 027 5 230 (34 977)  1 552 617 | 1 505 947  3 103 011 (1 597 064)  43 390  52 704  22 567 30 137 (9 314)  1 549 337 | 7.1 Cumulative cost price Cumulative cost price at the beginning of year: - Total assets written off in Income statement previous years - Cost price of assets sold/disposed previous years Movement during year: - Acquisitions - written off in Income statement: Ex Products Rest - Cost price of assets sold/disposed Cumulative cost price at the end of year |
| 7.2               | Berekende boekwaarde Die berekende boekwaarde, indien volgens IAS16 bereken, sou die volgende wees: Kumulatiewe boekwaarde aan die begin van jaar Plus: aankope Min: waardevermindering Min: bates verkoop/vervreem Kumulatiewe boekwaarde aan die einde van jaar   | 345 198<br>38 257<br>(72 113)<br>(4 254)<br>307 089                             | 420 650<br>52 704<br>(124 895)<br>(3 259)<br>345 198                               | 7.2 Calculated bookvalue  The calculated bookvalue, if calculated according to IAS16, would be the following:  Cumulative book value at the beginning of year Plus: acquisitions Less: depreciation Less: assets sold/disposed  Cumulative book value at the end of year   |

#### AANTEKENINGE TOT DIE FINANSIËLE STATE VIR DIE JAAR GEËINDIG 28 FEBRUARIE 2022 (vervolg)

# NOTES TO THE FINANCIAL STATEMENTS FOR THE YEAR ENDED 28 FEBRUARY 2022 (continues)

|    |  | 2022      | 2021      |    |  |
|----|--|-----------|-----------|----|--|
|    |  | R         | R         |    |  |
| 8  | Onaangewende inkomste/(uitgawe) vir die jaar         |           |           | 8  | Unallocated income/(expense) for the year            |
|    | Rente ontvang op Reserwes (aantekening 6)            | 253 707   | 347 867   |    | Interest received on Reserves (note 6)               |
|    | Oordrag na reserwes                                  | 253 707   | 347 867   |    | Transfer to reserves                                 |
|    | Erkenning van bedryfshuur volgens die reguitlyn      |           |           |    | Acknowledgement of operational lease according to    |
|    | metode (aantekening 3)                               | -         | 60 501    |    | the straight-line method (note 3)                    |
|    |  | 253 707   | 408 368   |    |  |
| 9  | Kontant aangewend in bedrywighede                    |           |           | 9  | Cash utilised in operations                          |
|    | Netto (uitgawe) / inkomste voor rente en             |           |           |    | Net (expense) / income before interest and           |
|    | veranderinge in bedryfskapitaal                      | 691 640   | (187 193) |    | changes in operational capital                       |
|    | (Toename) / afname in debiteure                      | 89 713    | 33 859    |    | (Increase) / decrease in debtors                     |
|    | (Afname) / toename in krediteure                     | (304 619) | 590 628   |    | (Decrease) / increase in creditors                   |
|    | Kontant (aangewend) / voortgebring deur bedrywighede | 476 734   | 437 294   |    | Cash (utilised) / generated by operations            |
| 10 | Belasting  |           |           | 10 | Taxation   |
|    | Die Kommissaris het SAGIS in kennis gestel           |           |           |    | The Commissioner has informed SAGIS that             |
|    | dat die maatskappy vrygestel is van belasting in     |           |           |    | the company is exempted from tax in terms of section |
|    | terme van seksie 10(1)(d)(iv)(bb) van die Wet op     |           |           |    | 10(1)(d)(iv)(bb) of the Income Tax Act until the     |
|    | Inkomstebelasting totdat die Kommissaris die         |           |           |    | Commissioner informs the company of any              |
|    | maatskappy van enige ander beslissing in kennis      |           |           |    | other decision.                                      |
|    | stel.  |           |           |    |  |
|    |  |           |           |    |  |
|    |  |           |           |    |  |

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