



# Sunflower & Soybean Forum

23 May 2023

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# Sunflower



# Sunflower: Supply & Demand

## National vs. International – Marketing season

Sunflower	SAGIS	NAMC (S&D)	SAGIS	International (USDA)	
Marketing year	Mar - Feb			Sept - Aug	
	Final: 2022/23 Ton	Projection: 2023/24 Ton	Progressive: Mar 2023/24 Ton	Final: 2021/22 Mt	Projection: 2022/23 Mt
Opening stocks	31 790	73 517	73 517	2,6	8,0
Producer deliveries	841 784	797 610	54 040	57,3	50,4
Imports	6 805	5 000	0	3,8	5,4
Processed	817 531 <sup>(a)</sup>	810 300 <sup>(a)</sup>	32 558 <sup>(a)</sup>	51,8	53,8
Exports	170	200	14	3,9	5,7
Sundries	-10 839 <sup>(b)</sup>	-8 400 <sup>(b)</sup>	-1 717 <sup>(b)</sup>		
Closing stocks	73 517 <sup>(c)</sup>	74 027 <sup>(c)</sup>	96 702 <sup>(c)</sup>	8,0	4,3

(a) Including producer withdrawals, seed and end users

(b) Net dispatches(+)/Receipts(-) plus Surplus (-)/Deficit(+)

(c) All stocks, regardless ownership thereof, in commercial structures

Source: SAGIS, NAMC: S&DEC, CEC & USDA

# Sunflower: Supply & Demand

## (Month on month & Weekly year on year)

Sunflower	Same month previous year: March				
	2021	Year on year	2022	Year on year	2023
	Ton	%	Ton	%	Ton
<b>Opening stocks</b>	60 964	-48	31 790	131	73 517
Producer deliveries	49 277	30	64 149	-16	54 040
Imports	46	-100	0	0	0
Processed (a)	55 738	-42	32 561	0	32 558
Exports	14	-7	13	8	14
Sundries (b)	-1 363	-96	-61	2 715	-1 717
<b>Closing stocks</b> (c)	55 898	14	63 426	53	96 702

Weekly Producer deliveries: Comparison Week 1 - 11 with previous years					
	343 009	-11	305 759	18	359 601

(a) Including producer withdrawals, seed and end users

(b) Net dispatches(+)/Receipts(-) plus Surplus (-)/Deficit(+)

(c) All stocks, regardless ownership thereof, in commercial structures

# Sunflower: CEC Crop Estimate vs. SAGIS Producer deliveries

Sunflower	2021/22	2022/23	2023/24
	Ton		
CEC Production	678 000	845 550	797 610 *
SAGIS Deliveries	689 083	841 784	54 040 **
Difference	-11 083	3 766	743 570

\* Third production forecast

\*\* SAGIS: Mar '23



# Sunflower: Imports & Exports

(2023/24: Mar '23 and previous years)

Marketing year	Sunflower					
	2020/21	<i>Year on year</i>	2021/22	<i>Year on year</i>	2022/23	2023/24 Progr. Mar '23
	Ton	%	Ton	%	Ton	Ton
<b>Import</b>	471	167	1 256	442	6 805	0
<b>Export</b>	1 140	-81	217	-22	170	14

Source: SAGIS



# Sunflower: Imports & Exports

(Same month previous years)

Marketing year	Sunflower				
	Same month previous year: March				
	2021	<i>Year on year</i>	2022	<i>Year on year</i>	2023
	Ton	%	Ton	%	Ton
<b>Import</b>	46	-100	0	0	0
<b>Export</b>	14	-7	13	8	14

Source: SAGIS



# Sunflower: Imports for RSA

(2022/23 and 2023/24: Mar '23)

Month	Argentina	Botswana	Malawi	Month Total	Progr. Total
Ton					
2022/03	0	0	0	0	0
2022/04	22	0	0	22	22
2022/05	0	382	0	382	404
2022/06	0	1 609	30	1 639	2 043
2022/07	22	1 819	104	1 945	3 988
2022/08	0	2 121	0	2 121	6 109
2022/09	22	588	0	610	6 719
2022/10	0	45	0	45	6 764
2022/11	0	0	11	11	6 775
2022/12	0	0	0	0	6 775
2023/01	0	0	0	0	6 775
2023/02	0	0	30	30	6 805
<b>Total</b>	<b>66</b>	<b>6 564</b>	<b>175</b>	<b>6 805</b>	
<b>2023/03</b>	<b>0</b>	<b>0</b>	<b>0</b>	<b>0</b>	

2022/23: Final

2023/24: Progr.

Source: SAGIS





# Sunflower: Exports for RSA

(2022/23 and 2023/24: Mar '23)

Month	Botswana	Mauritius	Eswatini	Namibia	Month Total	Progr. Total
Ton						
2022/03	13	0	0	0	13	13
2022/04	0	0	29	50	79	92
2022/05	4	0	0	0	4	96
2022/06	18	0	0	0	18	114
2022/07	0	0	20	0	20	134
2022/08	0	0	0	0	0	134
2022/09	0	0	0	0	0	134
2022/10	0	0	30	0	30	164
2022/11	0	0	0	0	0	164
2022/12	0	0	0	0	0	164
2023/01	0	0	0	0	0	164
2023/02	0	4	2	0	6	170
<b>Total</b>	<b>35</b>	<b>4</b>	<b>81</b>	<b>50</b>	<b>170</b>	

<b>2023/03</b>	<b>0</b>	<b>0</b>	<b>13</b>	<b>1</b>	<b>14</b>	
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2022/23: Final

2023/24: Progr.

Source: SAGIS



# Sunflower: Processed

(Same period previous year comparison)

Sunflower Processed	2022/23 **		2023/24 *	
	Firms	Tons	Firms	Tons
Human Consumption	1	294	1	156
Animal Feed	34	545	31	455
Oil and Oilcake	8	31 692	7	32 441
	<b>43</b>	<b>32 531</b>	<b>39</b>	<b>33 052</b>

\* 2023/24: Mar '23

Source: SAGIS

\*\* 2022/23: Mar '22



# Sunflower: Price Movements

## SAFEX Local prices

Future prices	2022/05/16	% Year on Year	2023/04/17	% Month on Month	2023/05/16
	R/Ton		R/Ton		R/Ton
July	10 740,00	-19,69	8 928,00	-3,39	8 625,00
Sep	10 910,00	-18,94	9 150,00	-3,34	8 844,00

Source: SAFEX

# Sunflower Oil: SARS FOB Prices

## Imports & Exports

Sunflower Oil - Crude (1512.11.10) Sunflower Oil - Crude Other (1512.11.90) Sunflower Oil - Cooking (1512.19.10) Sunflower Oil - Other (1512.19.90)		2021/22	2022/23	2023/24 Mar (1 month)
<b>Imports</b>	Quantity (Ton)	125 084	119 789	11 843
Total value of imports	FOB R'000	2 573 283,93	3 312 154,14	241 674,04
Value per ton	R/Ton	20 572,40	27 649,83	20 405,64
Sunflower Oil - Crude (1512.11.10) Sunflower Oil - Crude Other (1512.11.90) Sunflower Oil - Cooking (1512.19.10) Sunflower Oil - Other (1512.19.90)		2021/22	2022/23	2023/24 Mar (1 month)
<b>Exports</b>	Quantity (Ton)	52 972	53 911	3 294
Total value of exports	FOB R'000	1 365 035,67	1 958 733,44	102 561,65
Value per ton	R/Ton	25 768,89	36 333,05	31 131,51

Source: SARS

# Sunflower Oilcake: SARS FOB Prices

## Imports & Exports

<b>Oilcake - Sunflower seeds (2306.30)</b>		<b>2021/22</b>	<b>2022/23</b>	<b>2023/24 Mar (1 month)</b>
<b>Imports</b>	Quantity (Ton)	12 429	57 449	10 195
Total value of imports	FOB R'000	37 175,29	216 064,26	27 056,15
Value per ton	R/Ton	2 991,06	3 761,00	2 653,97
<b>Oilcake - Sunflower seeds (2306.30)</b>		<b>2021/22</b>	<b>2022/23</b>	<b>2023/24 Mar (1 month)</b>
<b>Exports</b>	Quantity (Ton)	19 219	13 529	10 892
Total value of exports	FOB R'000	80 807,74	100 307,90	56 308,15
Value per ton	R/Ton	4 204,57	7 414,35	5 169,49

Source: SARS

# Soybeans



# Soybeans: Supply & Demand

(National vs. International – Marketing season)

Soybean	SAGIS	NAMC (S&D)	SAGIS	International (USDA)	
Marketing year	Mar - Feb			Sept - Aug	
	Final: 2022/23 Ton	Projection: 2023/24 Ton	Progressive: Mar '23 2023/24 Ton	Final: 2021/22 Mt	Projection: 2022/23 Mt
Opening stocks	168 387	171 897	171 897	100,4	99,7
Producer deliveries	2 186 711	2 705 300	63 375	359,8	369,6
Imports	4 154	4 000	136	156,6	164,8
Processed	1 917 083 <sup>(a)</sup>	2 008 600 <sup>(a)</sup>	113 489 <sup>(a)</sup>	363,0	365,8
Exports	277 504	350 000	28 383	154,0	168,0
Sundries	-7 232 <sup>(b)</sup>	-6 250 <sup>(b)</sup>	-3 482 <sup>(b)</sup>		
Closing stocks	171 897 <sup>(a)</sup>	528 847 <sup>(a)</sup>	97 018 <sup>(c)</sup>	99,7	100,3

(a) Including producer withdrawals, seed and end users

(b) Net dispatches(+)/Receipts(-) plus Surplus (-)/Deficit(+)

(c) All stocks, regardless ownership thereof, in commercial structures

# Soybeans: Supply & Demand

## (Month on month and weekly year on year)

Soybean	Same month previous year: March				
	2021	Year on year	2022	Year on year	2023
	Ton	%	Ton	%	Ton
<b>Opening stocks</b>	46 053	266	168 387	2	171 897
Producer deliveries	140 531	-38	87 312	-27	63 375
Imports	5 667	-100	0	100	136
Processed (a)	75 213	88	141 186	-20	113 489
Exports	510	276	1 918	1 380	28 383
Sundries (b)	-978	87	-1 826	91	-3 482
<b>Closing stocks</b> (c)	117 506	-3	114 421	-15	97 018
<b>Weekly Producer deliveries: Comparison Week 1 - 11 with previous years</b>					
	1 642 331	-28	1 175 541	64	1 928 991

(a) Including producer withdrawals, seed and end users

(b) Net dispatches(+)/Receipts(-) plus Surplus (-)/Deficit(+)

(c) All stocks, regardless ownership thereof, in commercial structures



# Soybeans: CEC Crop estimate vs. SAGIS Producer deliveries

Soybean	2021/22	2022/23	2023/24
	Ton		
CEC Production	1 897 000	2 230 000	2 755 300 *
Less Retentions	35 000	42 000	50 000
Total available	1 862 000	2 188 000	2 705 300
SAGIS Deliveries	1 868 772	2 186 711	63 375 **
Difference	-6 772	1 289	2 641 925

\* Third production forecast

\*\* SAGIS: Mar '23



# Soybeans: Imports & Exports

(2023/24: Mar '23 and previous years)

Marketing year	Soybean					
	2020/21	<i>Year on year</i>	2021/22	<i>Year on year</i>	2022/23	<b>2023/24 Progr. Mar '23</b>
	Ton	%	Ton	%	Ton	Ton
<b>Import</b>	116 103	<b>-88</b>	13 448	<b>-69</b>	4 154	136
<b>Export</b>	1 060	3 890	42 295	556	277 504	28 383

Source: SAGIS



# Soybeans: Imports for RSA

(2022/23 and 2023/24: Mar '23)

Month	Botswana	Zambia	Month Total	Progressive Total
Ton				
2022/03		0	0	0
2022/04		0	0	0
2022/05		0	0	0
2022/06		0	0	0
2022/07		605	605	605
2022/08		1 540	1 540	2 145
2022/09		1 873	1 873	4 018
2022/10		0	0	4 018
2022/11		0	0	4 018
2022/12		0	0	4 018
2023/01		0	0	4 018
2023/02		136	136	4 154
<b>Total</b>		<b>4 154</b>	<b>4 154</b>	
<b>2023/03</b>	<b>136</b>		<b>136</b>	<b>136</b>

2022/23: Final

2023/24: Progr.

Source: SAGIS

# Soybeans: RSA Exports

(2022/23 and 2023/24: Mar '23)

Month	Bangladesh	Malaysia	Mozambique	Namibia	Thailand	Vietnam	Zimbabwe	Month Total	Progressive Total
Ton									
2022/03	0	0	310	0	0	0	1 608	1 918	1 918
2022/04	0	0	0	0	0	0	1 005	1 005	2 923
2022/05	0	3 025	305	0	0	0	1 265	4 595	7 518
2022/06	452	20 524	304	0	0	0	4 730	26 010	33 528
2022/07	19942	2 449	1 435	0	0	0	1 065	24 891	58 419
2022/08	8584	24 147	1 212	0	0	0	211	34 154	92 573
2022/09	0	9 327	173	0	0	0	2 856	12 356	104 929
2022/10	0	32 994	301	0	0	0	314	33 609	138 538
2022/11	0	27 501	210	71	0	27 531	4 070	59 383	197 921
2022/12	0	0	139	0	24 993	0	2 068	27 200	225 121
2023/01	0	0	142	0	27 400	0	0	27 542	252 663
2023/02	0	24 506	104	0	0	0	231	24 841	277 504
<b>Total</b>	<b>28 978</b>	<b>144 473</b>	<b>4 635</b>	<b>71</b>	<b>52 393</b>	<b>27 531</b>	<b>19 423</b>	<b>277 504</b>	
<b>2023/03</b>			<b>70</b>			<b>27 415</b>	<b>898</b>	<b>28 383</b>	

2022/23: Final

2023/24: Progr.

Source: SAGIS



# Soybeans: Processed

(Same time previous year comparison)

Soybeans Processed	2022/23 **		2023/24 *	
	Firms	Tons	Firms	Tons
Human Consumption	8	2 496	6	1 384
Animal Feed	26	15 108	25	15 211
Oil and Oilcake	15	123 554	15	97 018
	<b>49</b>	<b>141 158</b>	<b>46</b>	<b>113 613</b>

\* 2023/24: Mar '23

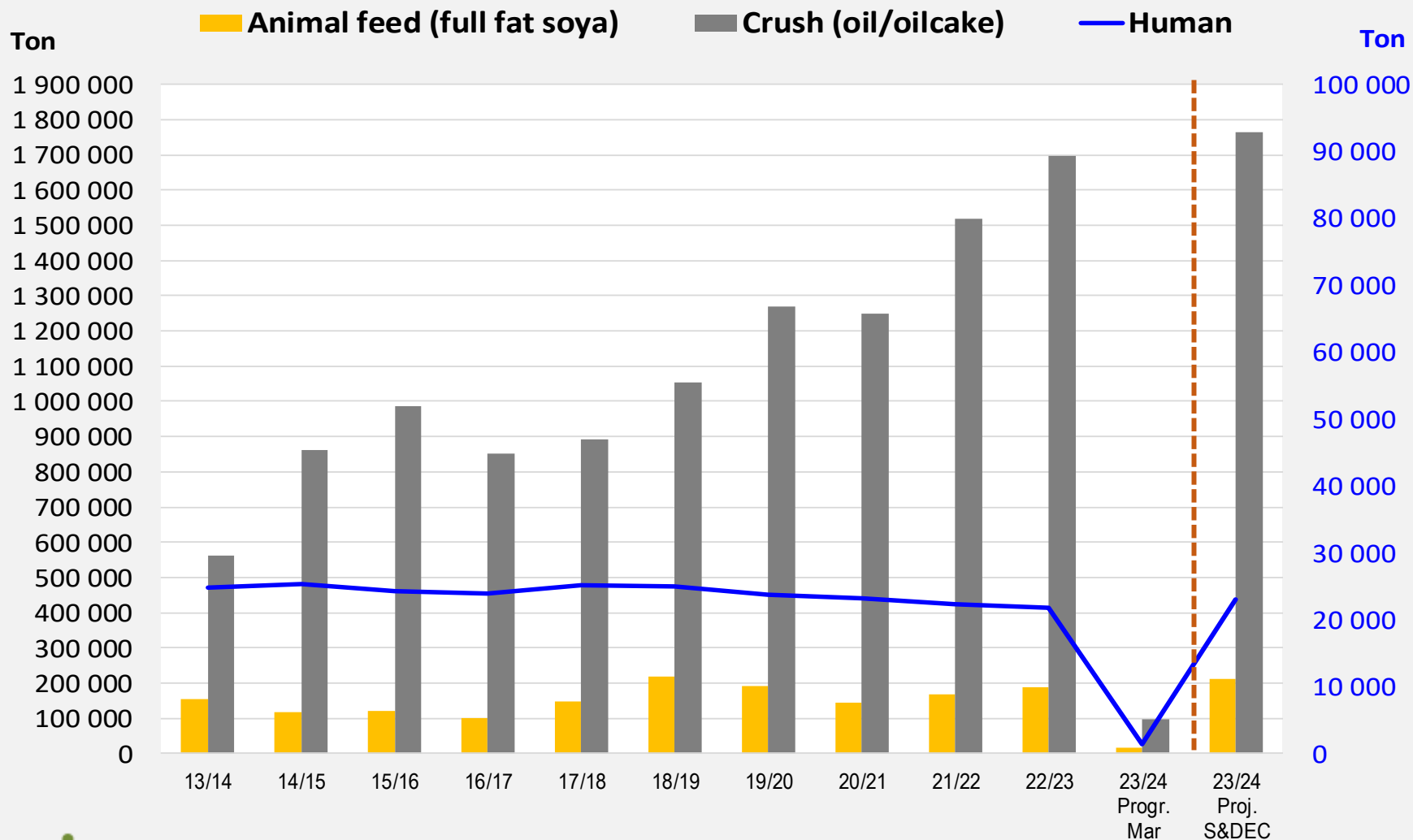
Source: SAGIS

\*\* 2022/23: Mar '22



# Soybeans: Consumption

## Soybeans: Processed



# Soybeans: Price Movements

## SAFEX Local prices

Future prices	2022/05/16	% Year on Year	2023/04/17	% Month on Month	2023/05/16
	R/Ton		R/Ton		R/Ton
July	9 344,00	-14,18	8 062,00	-0,53	8 019,00
Sep	9 446,00	-13,30	8 191,00	-0,01	8 190,00

Source: SAFEX

# Soybeans: SARS FOB Prices

## Imports & Exports – Oilcake : Soybeans

Oilcake: Soybeans (2304.00)		2021/22	2022/23	2023/24 Mar (1 month)
Imports	Quantity (Ton)	435 675	414 051	151 525
Total value of imports	FOB R'000	2 754 110,87	2 673 327,58	1 215 442,44
Value per ton	R/Ton	6 321,48	6 456,51	8 021,42

Oilcake: Soybeans (2304.00)		2021/22	2022/23	2023/24 Mar (1 month)
Exports	Quantity (Ton)	99 007	150 980	135 419
Total value of exports	FOB R'000	741 954,25	1 160 893,68	1 199 233,93
Value per ton	R/Ton	7 493,97	7 689,08	8 855,76

Source: SARS



# Soybeans: SARS FOB Prices

## Imports & Exports – Soybeans Crude Oil & Other

Soybean Oil - Crude (1507.10.10) Soybean Oil - Other (1507.10.90) Soybean Oil - Other Food (1507.90.10) Soybean Oil - Other Other (1507.90.90)		2021/22	2022/23	2023/24 Mar (1 month)
<b>Imports</b>	Quantity (Ton)	83 246	43 432	2 309
Total value of imports	FOB R'000	1 624 661,99	1 196 216,46	55 591,64
Value per ton	R/Ton	19 516,38	27 542,01	24 071,57
Soybean Oil - Crude (1507.10.10) Soybean Oil - Other (1507.10.90) Soybean Oil - Other Food (1507.90.10) Soybean Oil - Other Other (1507.90.90)		2021/22	2022/23	2023/24 Mar (1 month)
<b>Exports</b>	Quantity (Ton)	74 071	61 702	9 205
Total value of exports	FOB R'000	1 697 791,01	1 834 949,65	247 581,61
Value per ton	R/Ton	22 921,13	29 738,67	26 897,24

Source: SARS

# All oil cake: Price Movements

ALL OIL CAKE		2021/22	2022/23	2023/24 Mar (1 month)
Imports	Quantity (Ton)	488 843	515 542	164 494
Total value of imports	FOB R'000	2 973 760,30	3 104 958,85	1 257 299,30
Value per ton	FOB R/Ton	6 083,26	6 022,71	7 643,45

Source: SARS

## All oil cake:

Cotton seed

Groundnut oil

Linseed

Rape or colza seeds (All)

Soybean

Sunflower

# All oil: Price Movements

ALL OIL		2021/22	2022/23	2023/24 Mar (1 month)
Imports	Quantity (Ton)	775 241	638 105	59 310
Total value of imports	FOB R'000	14 078 945,27	14 491 987,65	1 095 147,59
Value per ton	FOB R/Ton	18 160,74	22 710,99	18 464,70

Source: SARS

## All oil:

Soybean oil (All)

Groundnut oil (All)

Palm oil (All)

Sunflower oil (All)

Palm kernel oil (All)

Vegetable oil (All)

# Oilseeds Products



# Oilseeds: Products

Manufactured (2022/23: Mar '22 – Feb '23)

Manufactured	Mar '20 - Feb '21 (12 months)	Mar '21 - Feb '22 (12 months)	Mar '22 - Feb '23 (12 months)
	Tons		
Palm Oil and Derivatives	0	0	0
Soybean Oil	214 912	261 757	287 762
Sunflower Oil	305 099	263 060	295 476
Coconut Oil / Groundnut Oil / Canola Oil / Corn (Maize) Oil / Blends or mixes of Oils which includes one of the above Oils / Biodiesel / Cottonseed Oil	48 762	68 734	67 862
Sunflower Oilcake	351 190	300 155	319 018
Coconut Oilcake	0	0	0
Palmnut Oilcake	0	0	0
Soybean Oilcake / Canola Oilcake / Cottonseed Oilcake	1 005 161	1 237 766	1 379 161
Soybean Flours and Meals / Textured Vegetable Protein	38 724	41 078	41 726
Soybean Fullfat	148 918	169 604	173 986
Peanut Butter and Paste	37 131	33 700	30 519
<b>Total</b>	<b>2 149 897</b>	<b>2 375 854</b>	<b>2 595 510</b>

# Oilseeds: Crushing percentage

Crushing %	Oil		Oilcake		Rest	
	Mar '22	Mar '23	Mar '22	Mar '23	Mar '22	Mar '23
	%					
Soybeans	17	17	75	76	8	7
Sunflowerseed	39	39	40	39	21	22

# Price Movements

Products: Year on year price changes

	March				
	2021	% Year on Year	2022	% Year on Year	2023
	Price R		Price R		Price R
Brick Margarine 500g	23,26	12,04	26,06	12,36	29,28
Peanut Butter 400g	34,08	4,72	35,69	8,57	38,75
Sunflower Oil 750ml	26,85	16,35	31,24	17,86	36,82

Source: SA Statistics



The South Africa I know, the home I understand



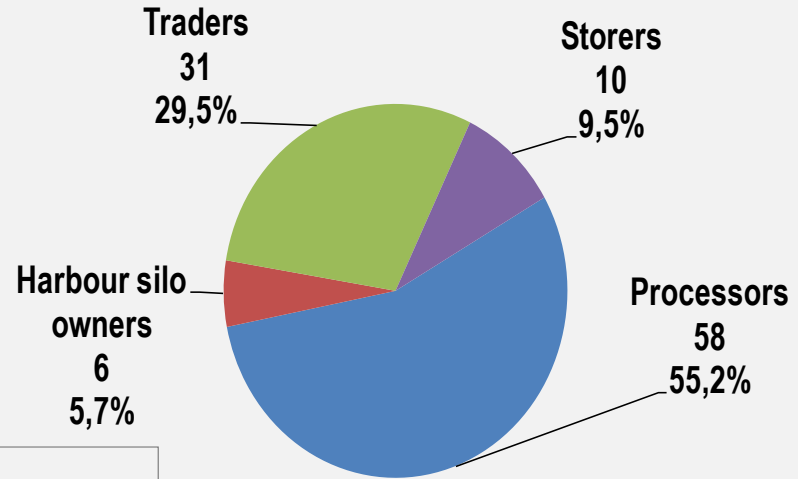
**General**

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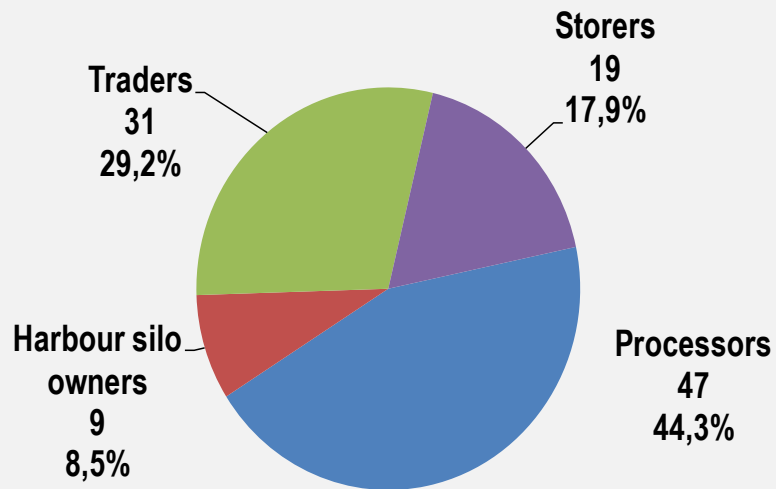
# Sunflower & Soybean: Co-workers

### Sunflower: Firms registered with SAGIS



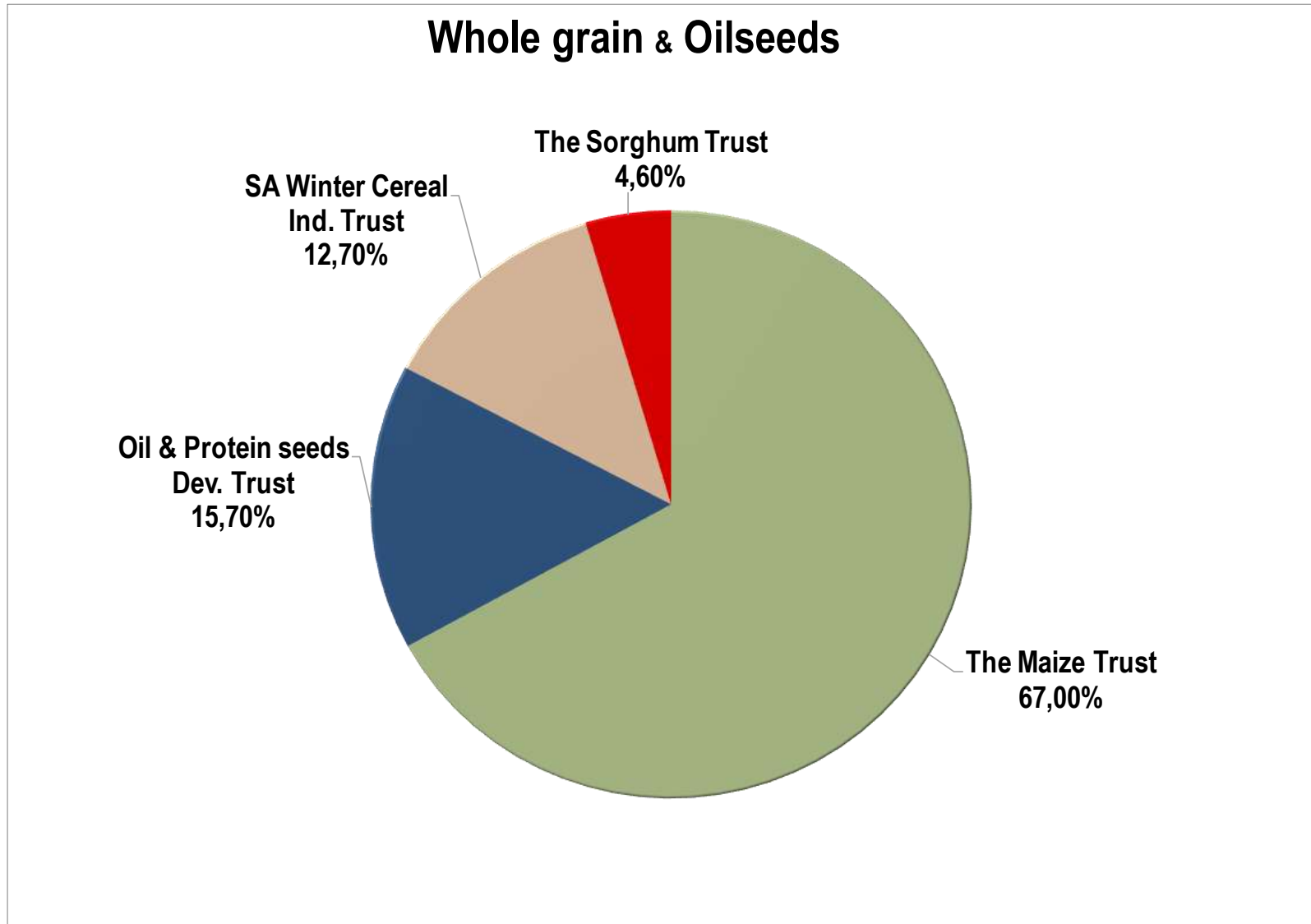
Total firms: 105

### Soybeans: Firms registered with SAGIS

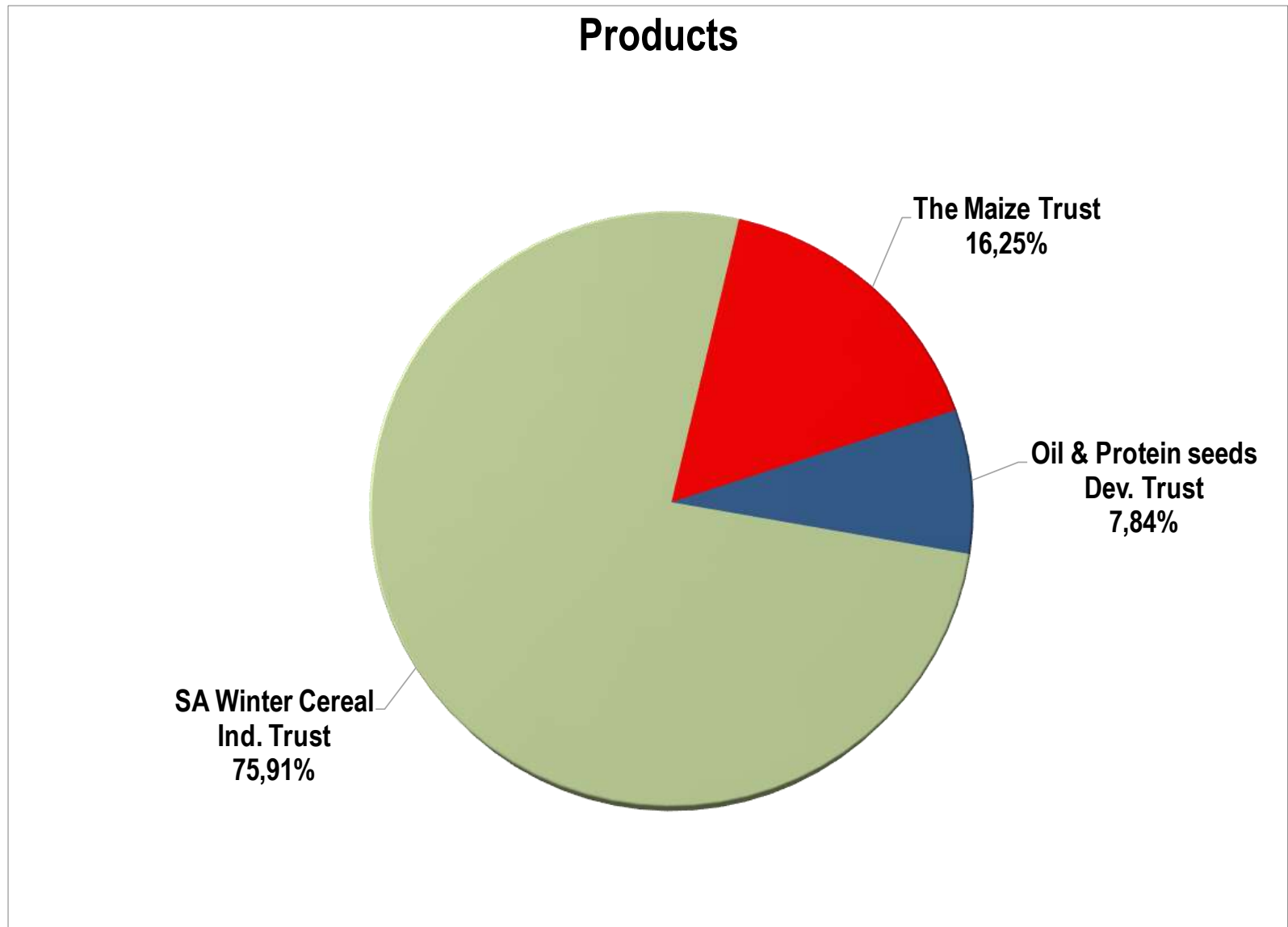


Total firms: 106

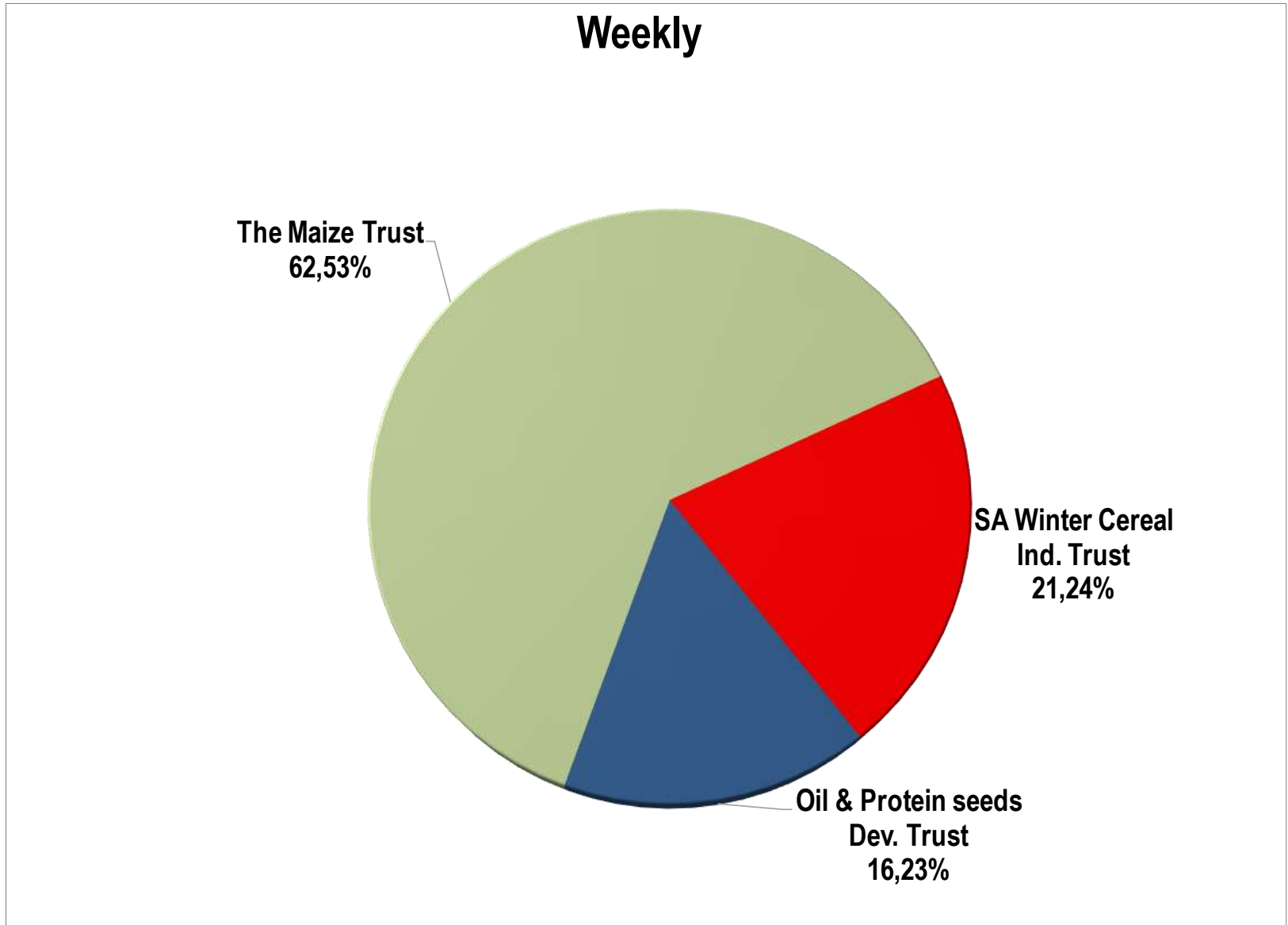
# Sunflower & Soybean: Whole grain Member basis (2023/24 financial year)



# Sunflower & Soybean: Products Member basis (2023/24 financial year)



# Sunflower & Soybean: Weekly Member basis (2023/24 financial year)



# Sunflower & Soybean: Inspection



## Receipts declared incorrect

(Mar – Apr '23)

March - April												
	Mass over declared		Mass under declared		Total mass declared incorrect		Total received audited		Mass declared incorrect as % of total received		Net effect of (under) / over declared	
	Ton		Ton		Ton		Ton		%		Ton	
	a	b	c	d	e	f	g	h	e : g	f : h	a - c	b - d
	2022	2023	2022	2023	2022	2023	2022	2023	2022	2023	2022	2023
Barley	-	-	-	-	-	-	89	1 569	-	-	-	-
Canola	-	-	-	-	-	-	9 252	12	-	-	-	-
Groundnuts	-	-	-	-	-	-	12 537	1 464	-	-	-	-
Maize (white)	4 429	30	4 023	129	8 452	159	1 487 130	755 718	0,6	-	406	(99)
Maize (yellow)	791	2 814	2 431	3 028	3 222	5 842	588 560	761 122	0,5	0,8	(1 640)	(214)
Oats	-	-	-	-	-	-	562	314	-	-	-	-
Sorghum	10	-	10	-	20	-	30 721	13 679	0,1	-	-	-
Soybeans	-	-	321	-	321	-	262 529	292 319	0,1	-	(321)	-
Sunflower	-	-	-	-	-	-	368 904	181 113	-	-	-	-
Wheat	-	75	-	75	-	150	247 877	342 177	-	-	-	-

\* Progressive figures for the same period each year.

# Sunflower & Soybean: Inspection



## Physical stock declared incorrect

(Mar – Apr '23)

March - April								
Difference between stock counted and declared on returns								
	Under declared (t)		Over declared (t)		Under declared (%)		Over declared (%)	
	2022	2023	2022	2023	2022	2023	2022	2023
Barley	7	-	-	8	1,17	-	-	0,58
Canola	-	-	-	-	-	-	-	-
Groundnuts	-	-	20	-	-	-	-	-
Maize (white)	-	-	829	65	-	-	0,99	0,23
Maize (yellow)	274	14	-	-	1,16	0,09	-	-
Oats	-	-	-	-	-	-	-	-
Sorghum	-	-	2	5	-	-	0,03	0,61
Soybeans	-	83	137	-	-	0,60	1,76	-
Sunflower	-	-	2	8	-	-	0,02	2,81
Wheat	-	94	1 242	-	-	0,10	3,28	-
	<b>281</b>	<b>191</b>	<b>2 232</b>	<b>86</b>	<b>0,16</b>	<b>0,12</b>	<b>1,29</b>	<b>0,05</b>

\* Progressive figures for the same period each year.

# Acknowledgement

## Board of Directors

The Oil and Protein Seeds Dev. Trust & Oilseeds Industry is represented by:



Dr Erhard Briedenhann  
**Chairperson**



Vacant  
**Director**



Mr Ralf Küssel  
**Alternate Director**

# Acknowledgement

## Gratitude

The following parties makes it possible for SAGIS to fulfil its commitments:

- Oilseeds Forum
- Advisory Committee
- Oil and Protein Seeds Development Trust
- Relevant Associations
- Board of Directors
- Co-workers
- Staff

**Request: Photos - [admin@sagis.org.za](mailto:admin@sagis.org.za)**

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### **Note:**

This presentation is available on the website of  
SAGIS under Presentations